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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# ARIZONA REPORT

2019 UPDATE

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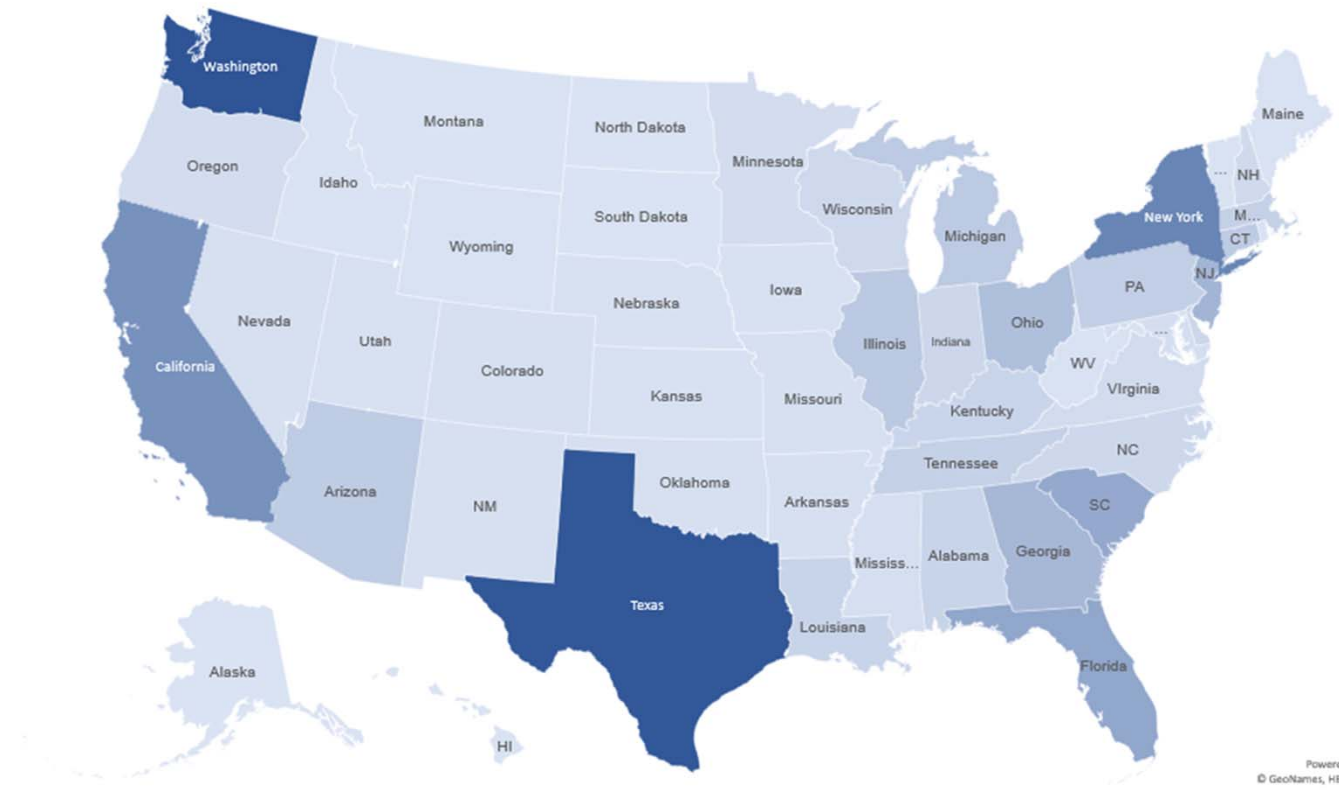
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# Arizona Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019

2016-2019 Exports to the UAE   
 \$0.00B \$11.06B



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- A** 14th  
Largest Exporting State
- B** \$1.8B  
Four-Year Total Exports
- C** Fabricated Metal Product Manufacturing  
Top Exporting Sector
- D** Fabricated Metal Product Manufacturing  
Sector with Largest Increase in Exports Since 2018
- E** \$579.5M  
Trade Surplus in 2019
- F** 6,363  
Jobs Supported by Exports

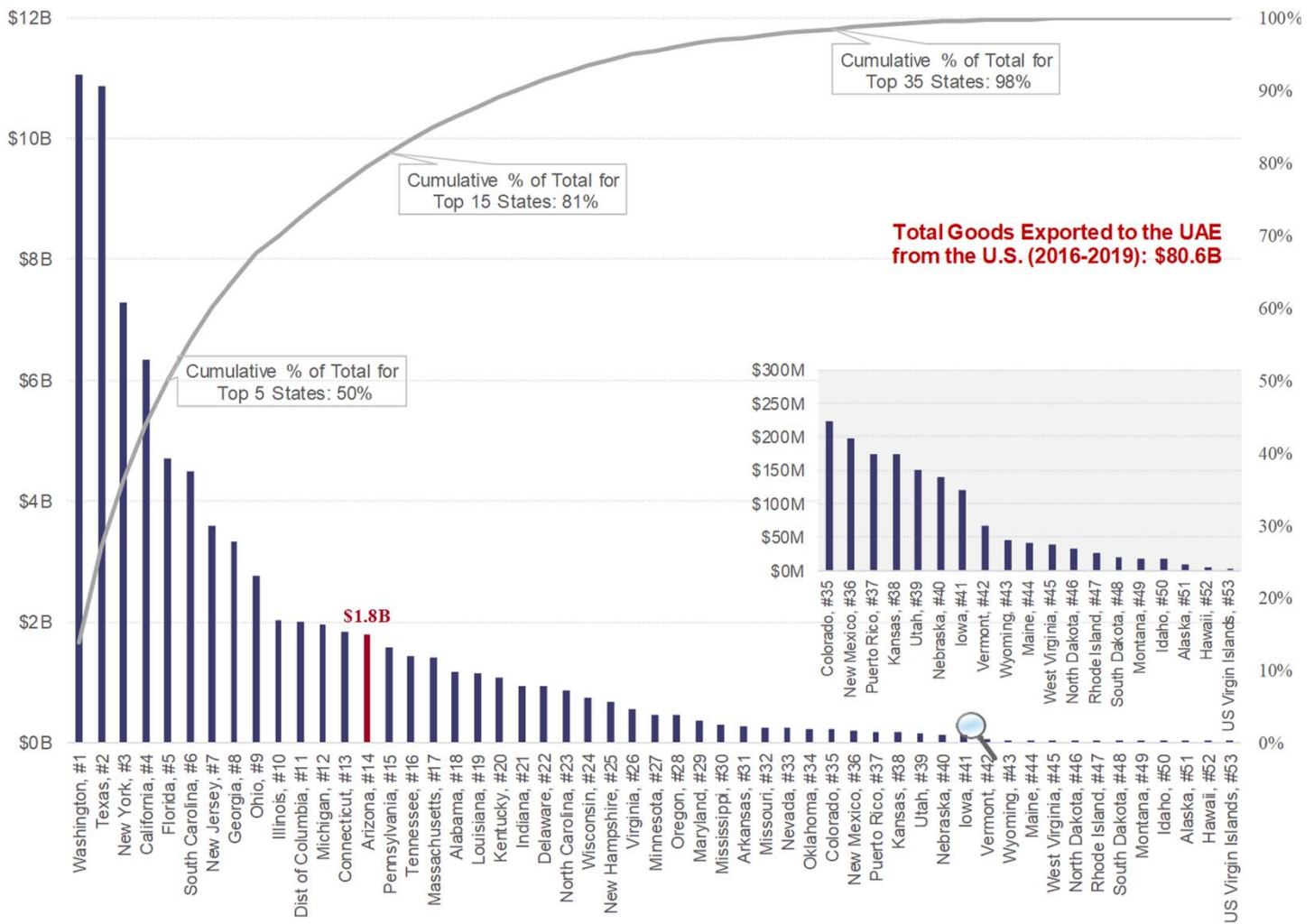
# Arizona Exports to the UAE



A

Arizona ranked 14th among U.S. states and territories with \$1.8B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

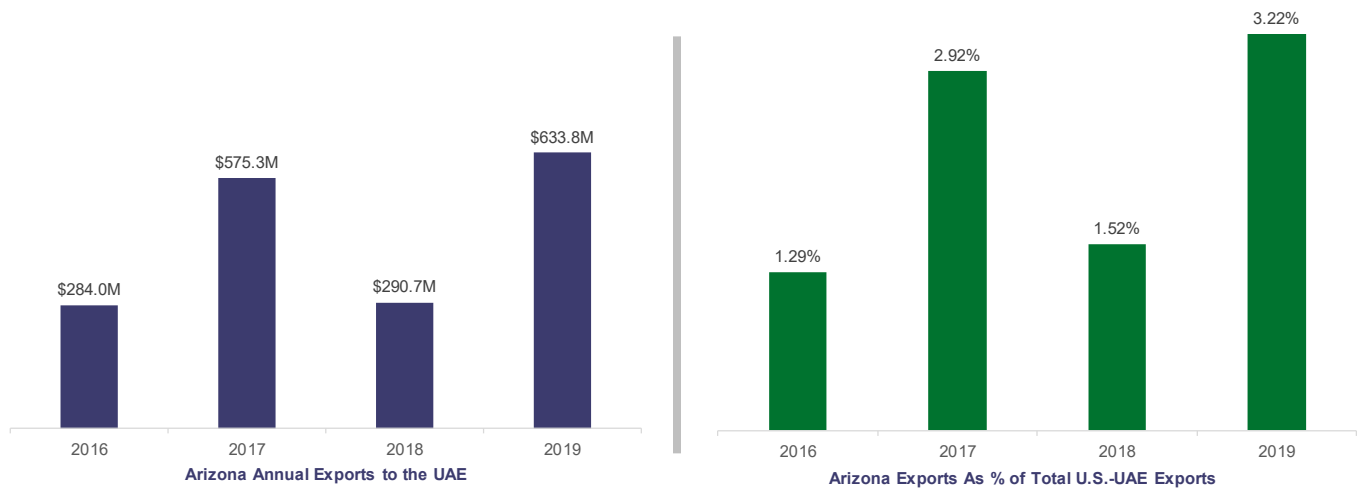


# Arizona Exports to the UAE



Total value of 2019 goods exported is the highest in last four years

Exhibit I.2 | Arizona Export Values and Percent of Total by Year



\$ in millions

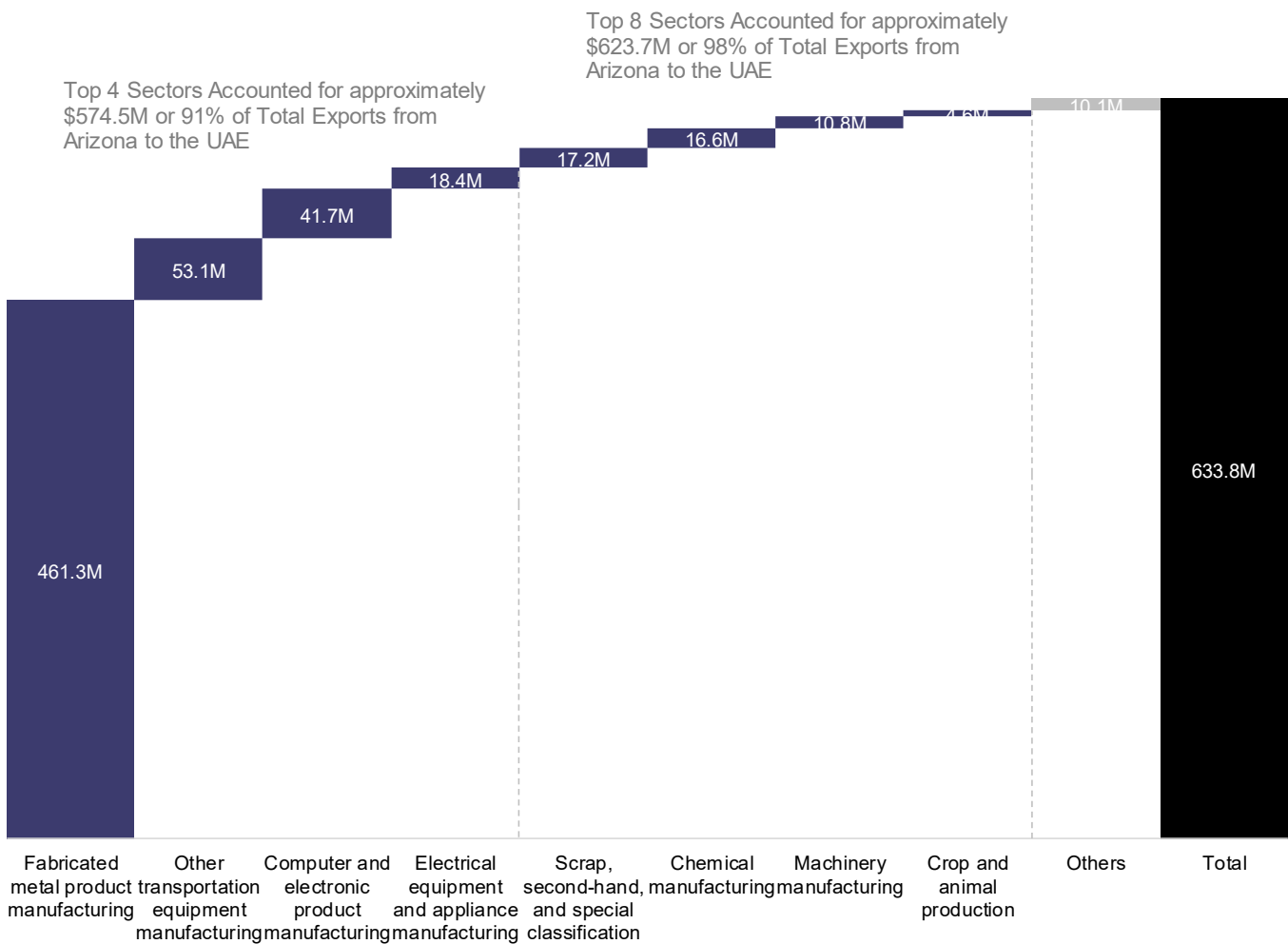
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
<b>14</b>	<b>Arizona</b>	<b>1.3%</b> \$284.0	<b>2.9%</b> \$575.3	<b>1.5%</b> \$290.7	<b>3.2%</b> \$633.8		<b>2.2%</b> \$1,783.7
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

## Arizona Exports to the UAE



In 2019 *Fabricated Metal Product Manufacturing* and *Other Transportation Equipment* were the largest exporting sectors

Exhibit I.3 | Arizona's Exporting Sectors in 2019

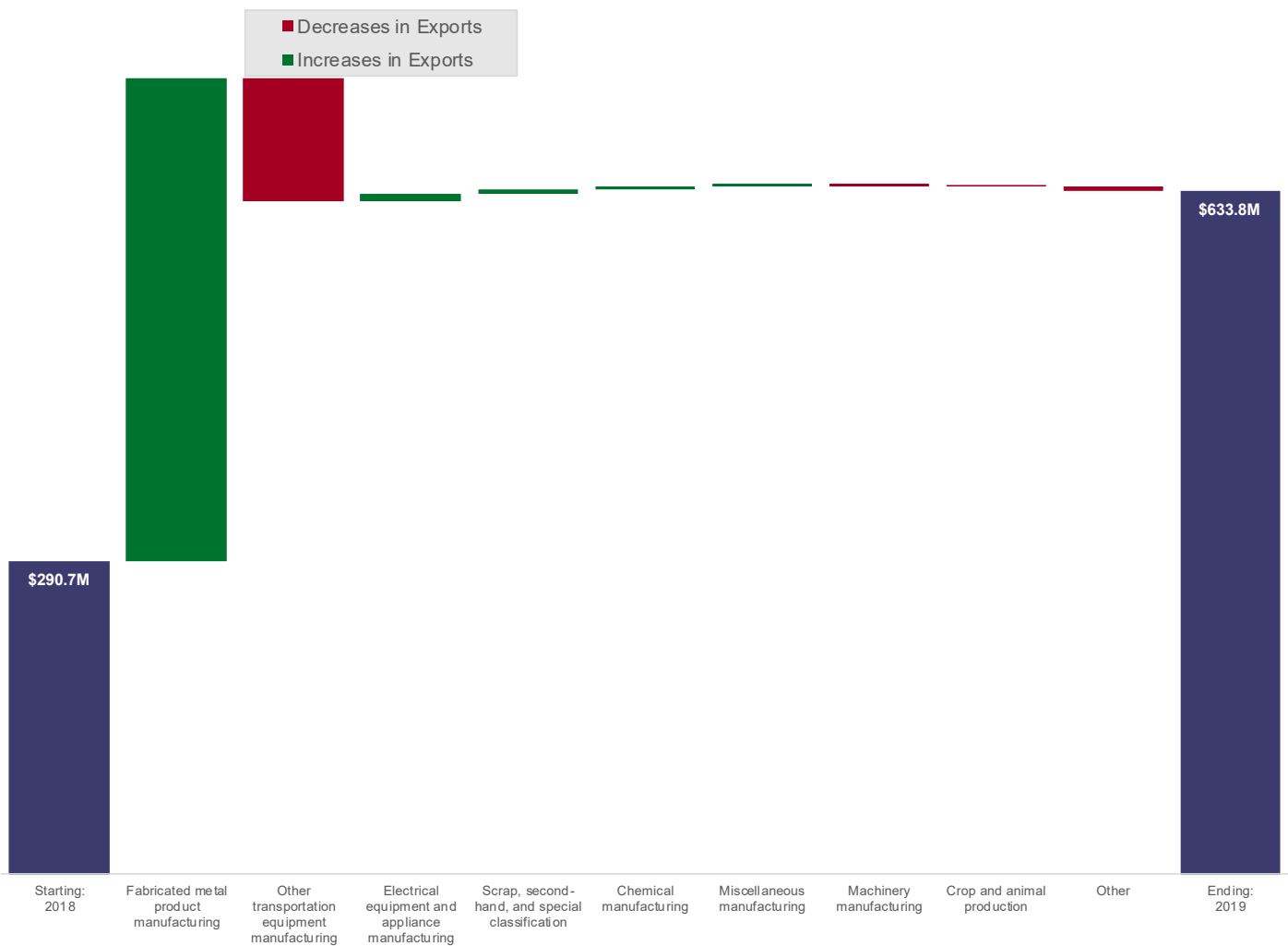


## Arizona Exports to the UAE

I

**D** From 2018 to 2019 *Fabricated Metal Product Manufacturing* sector had the largest increase in exports. *Other Transportation Equipment* sector had the largest decrease.

Exhibit I.4 | Arizona's Exporting Sector Movements From 2018 to 2019

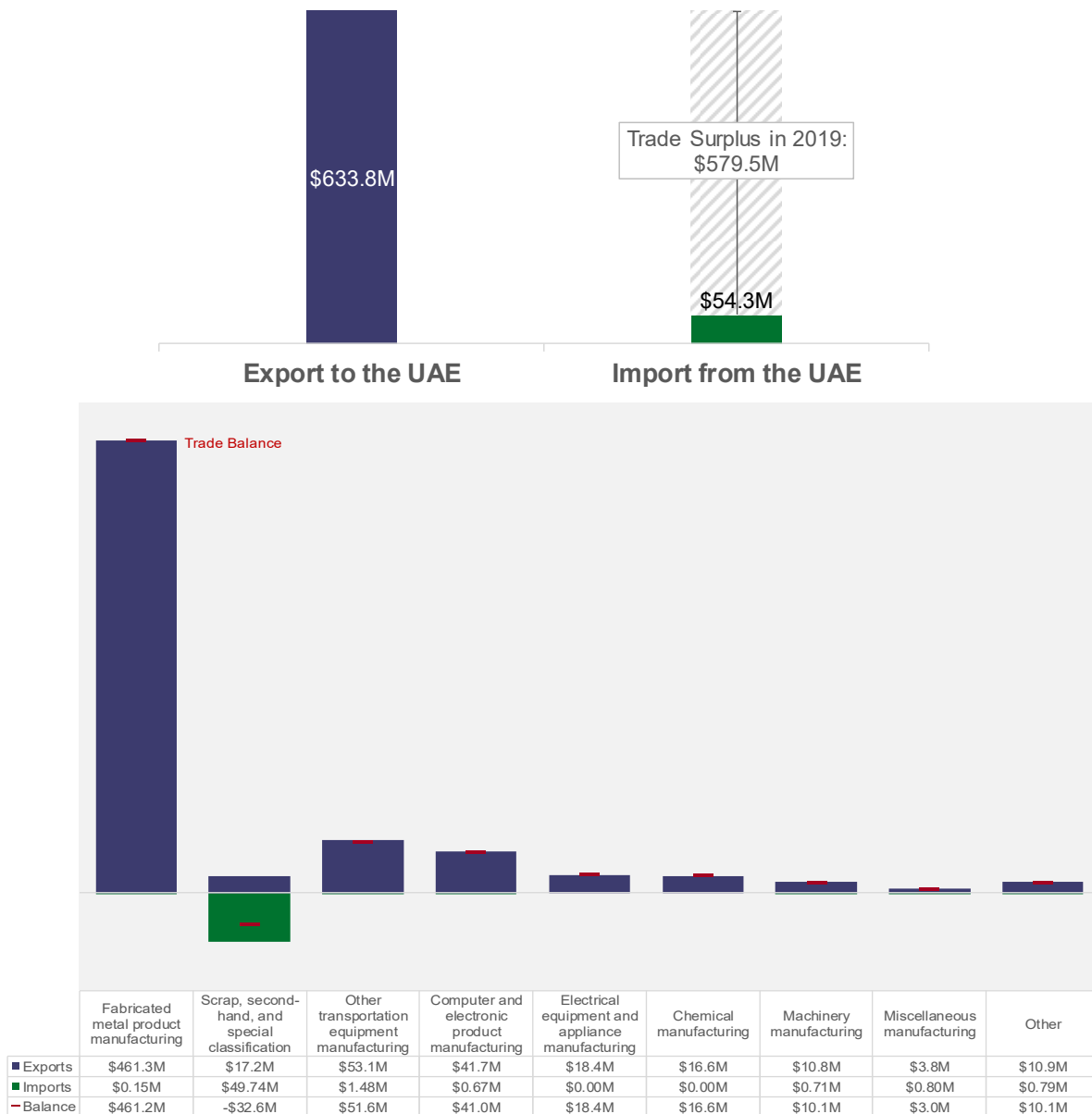


## Arizona Exports to the UAE

I

**E** Arizona had a \$579.5M trade surplus with the UAE in 2019

Exhibit I.5 | Arizona's Trade Surplus with the UAE by Sector

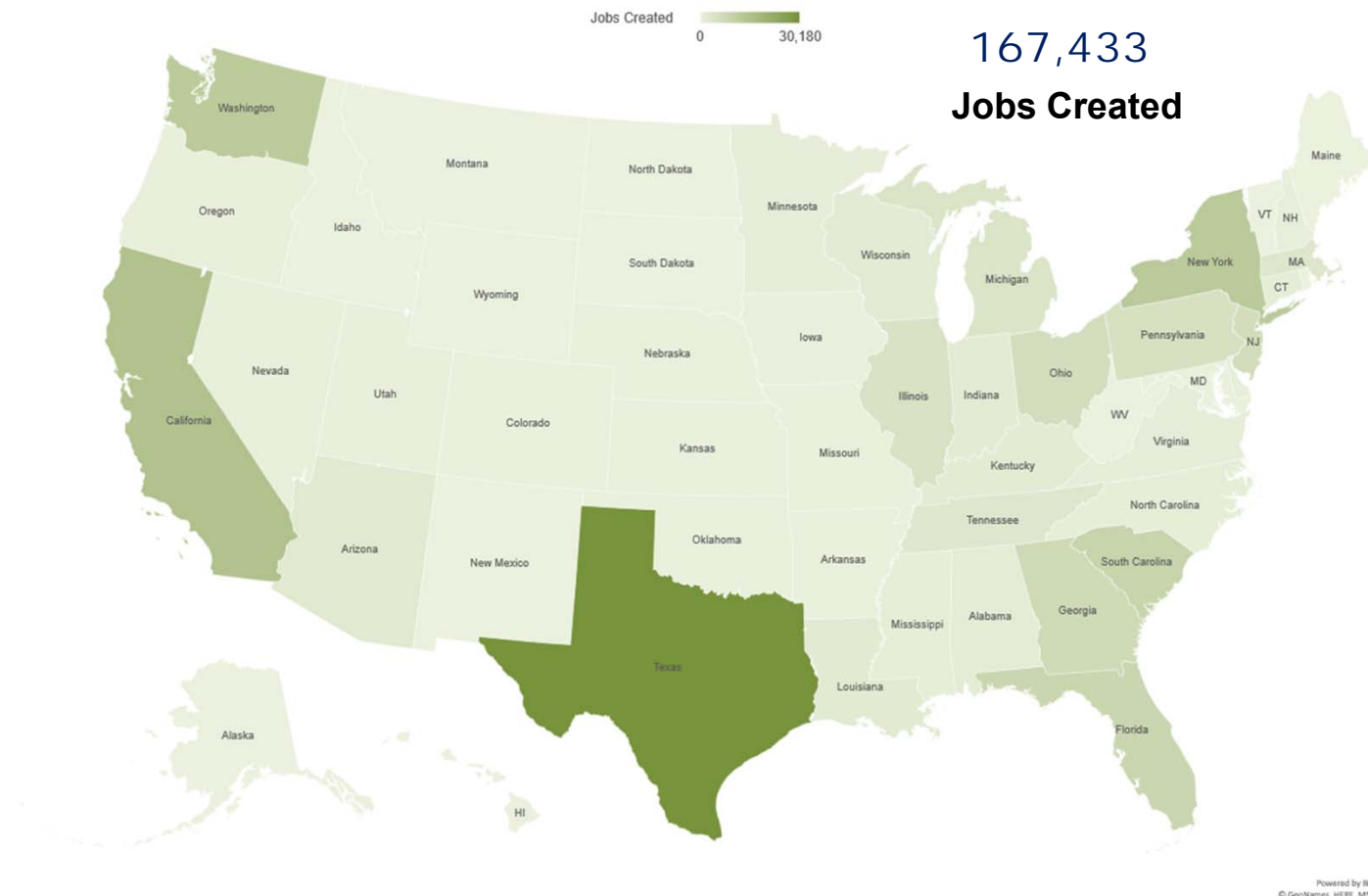




# Arizona 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019

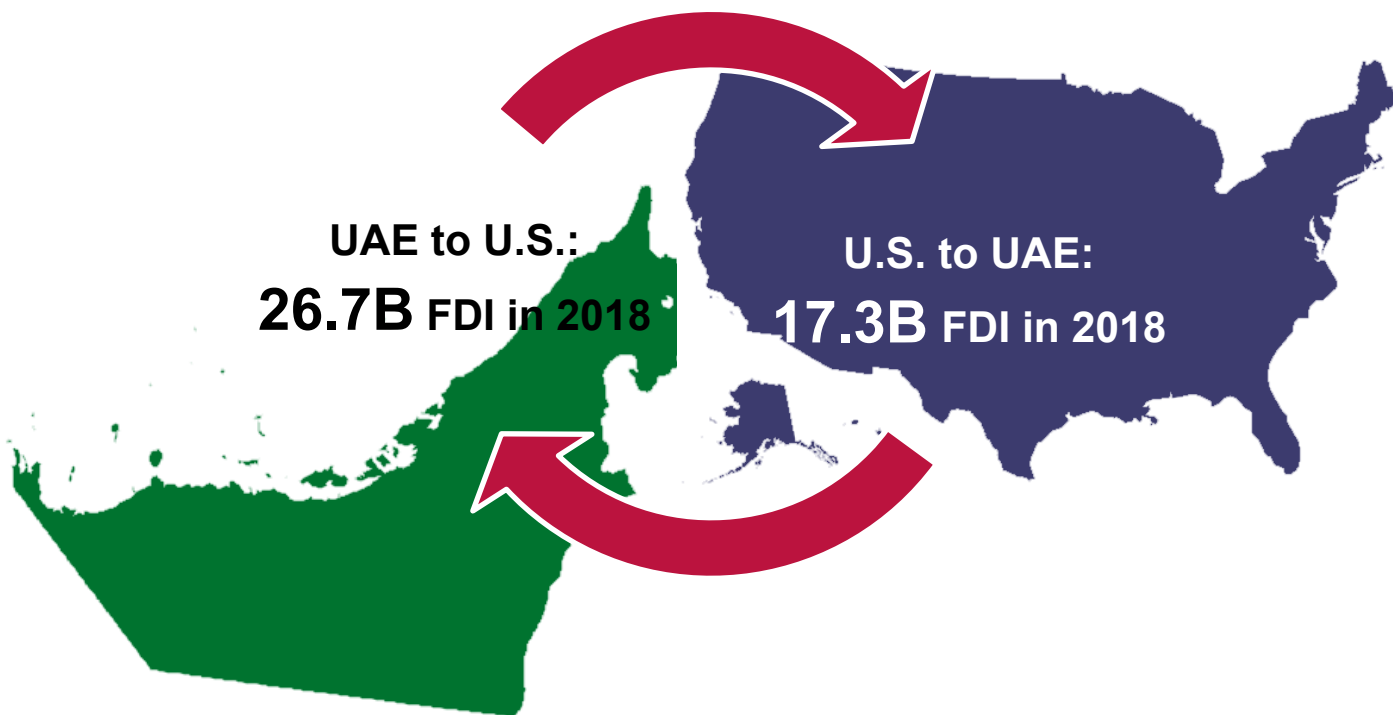


**F** 6,363 Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

<b>Employment Driven by Arizona's Exports of Manufactured Goods to the UAE*</b>	6,363	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		473	339	118	4,843	90
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		155	18	41	6	

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

## Foreign Direct Investment



**A** \$26.7B

2018 UAE total  
FDI in U.S.

**B** Financial  
Services  
Sector

Benefited from  
UAE's investments  
in Arizona since  
2013

**C** Tourism  
Sector

Benefited from  
California's  
greenfield  
investments in the  
UAE in 2019

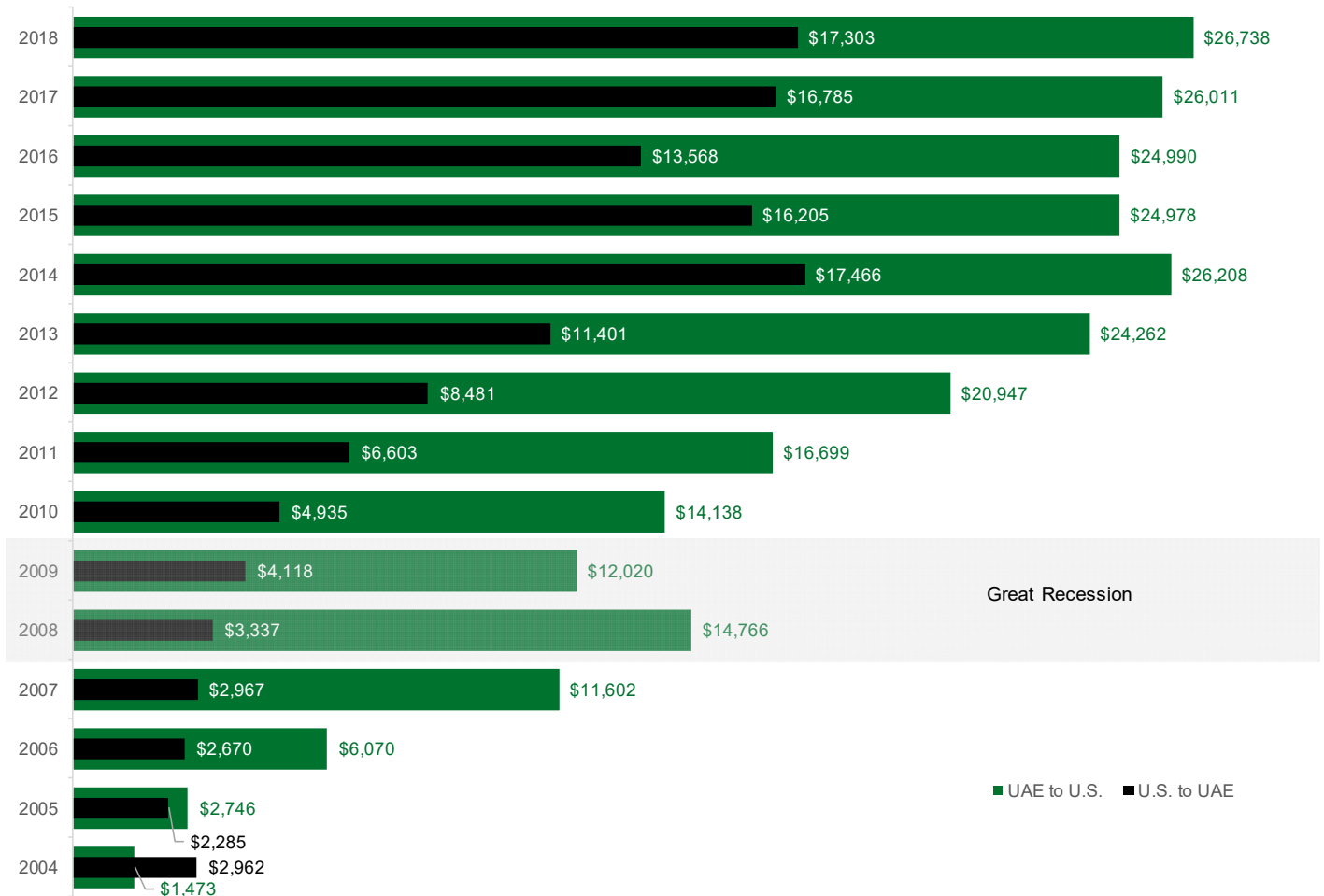
## Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



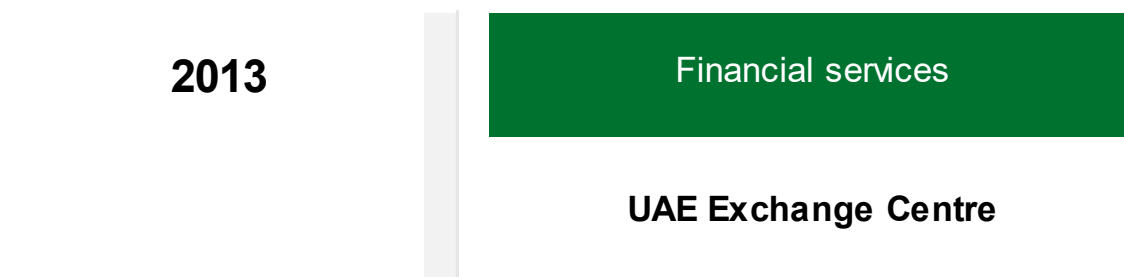
## UAE FDI in Arizona



**B**

Since 2013 UAE expanded existing investments and made greenfield investments in Arizona in the *Financial Services* sector

### Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2013



## Arizona 2019 Greenfield and Expanded FDI in the UAE



Investments were made in the tourism sector in 2019.

### Exhibit IV.3 | Certain Arizona Investors in UAE by Sector in 2019

Sector	Arizona Investing Entities to the UAE
Tourism	Discover the World Marketing \$1.0



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# APPENDICES

# Appendix A

## Arizona's Top Exporting Commodities to the UAE in 2019

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

Sector	Top Commodity	Export Value
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	455.3M
	3327 Bolts/nuts/screws/rivets/washers & Other Turned Prod	4.8M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	52.4M
Computer and electronic product manufacturing	3342 Communications Equipment	17.9M
	3345 Navigational/measuring/medical/control Instrument	10.9M
	3341 Computer Equipment	5.4M
	3343 Audio & Video Equipment	4.7M
Electrical equipment and appliance manufacturing	3344 Semiconductors & Other Electronic Components	2.5M
	3359 Electrical Equipment & Components, Nesoi	12.9M
	3353 Electrical Equipment	4.3M
Scrap, second-hand, and special classification	3352 Household Appliances And Misc Machines, Nesoi	1.2M
	9900 Other Special Classification Provisions	14.8M
Chemical manufacturing	9100 Waste And Scrap	1.4M
	3259 Other Chemical Products & Preparations	13.7M
Machinery manufacturing	3254 Pharmaceuticals & Medicines	1.6M
	3339 Other General Purpose Machinery	6.9M
Crop and animal production	3336 Engines, Turbines & Power Transmtn Equip	2.6M
	1119 Other Agricultural Products	3.9M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	3.2M
Plastics and rubber products manufacturing	3261 Plastics Products	1.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

**Employment Driven by Top 10 UAE-Exporting Sectors in Arizona in 2019**

