



EMBASSY OF THE
UNITED ARAB EMIRATES
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UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS

CALIFORNIA REPORT

2019 UPDATE

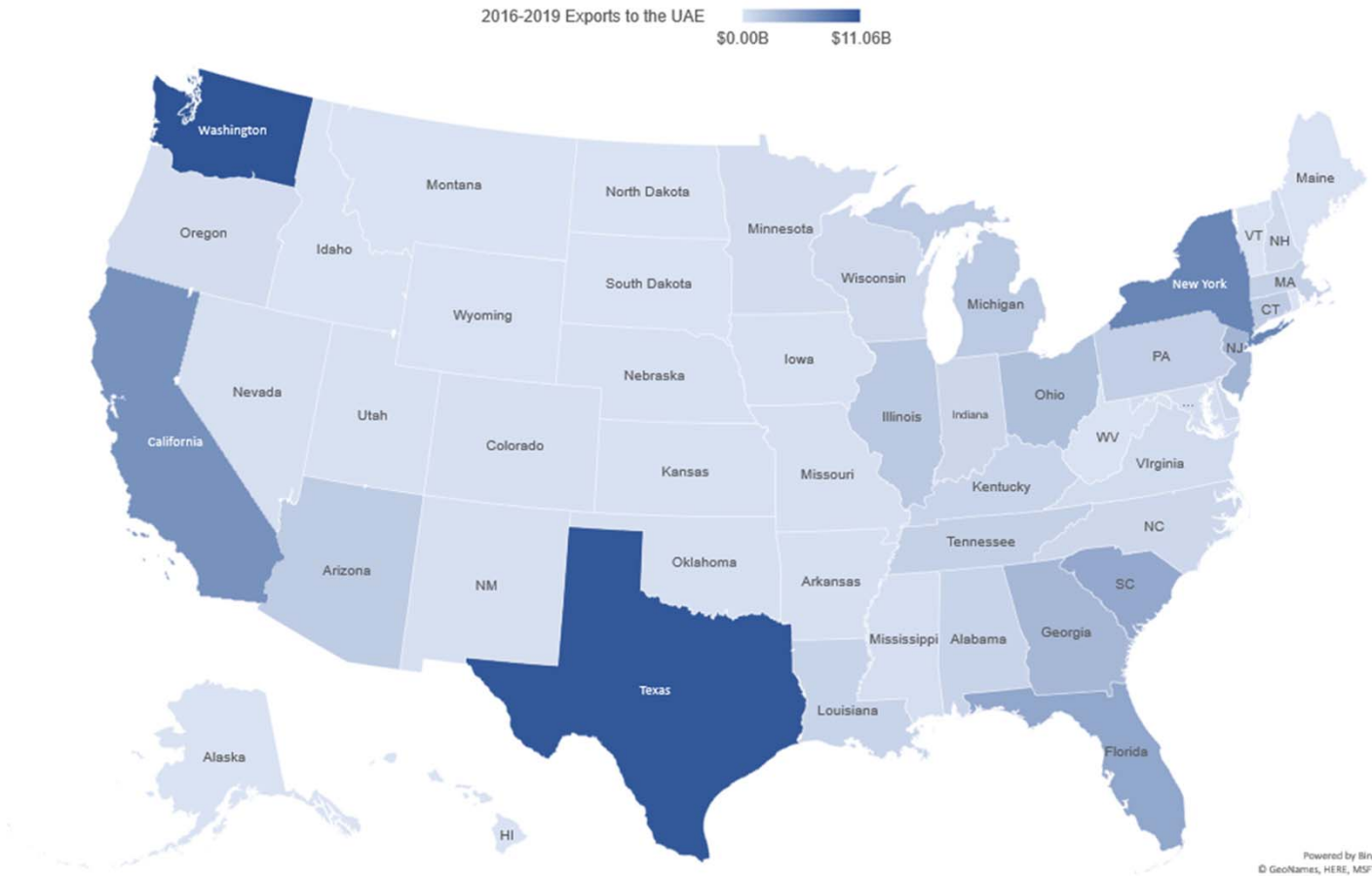
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California Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



- A** 4th
Largest Exporting
State
- B** \$6.3B
Four-Year Total
Exports
- C** Crop and Animal
Production
Top Exporting
Sectors
- D** Crop and Animal
Production
Sector with Largest
Increase in Exports
Since 2018
- E** \$1.3B
Trade Surplus
in 2019
- F** 5th
Largest Port in Bilateral
Trade in 2019
- G** 19,169
Jobs Supported by Exports

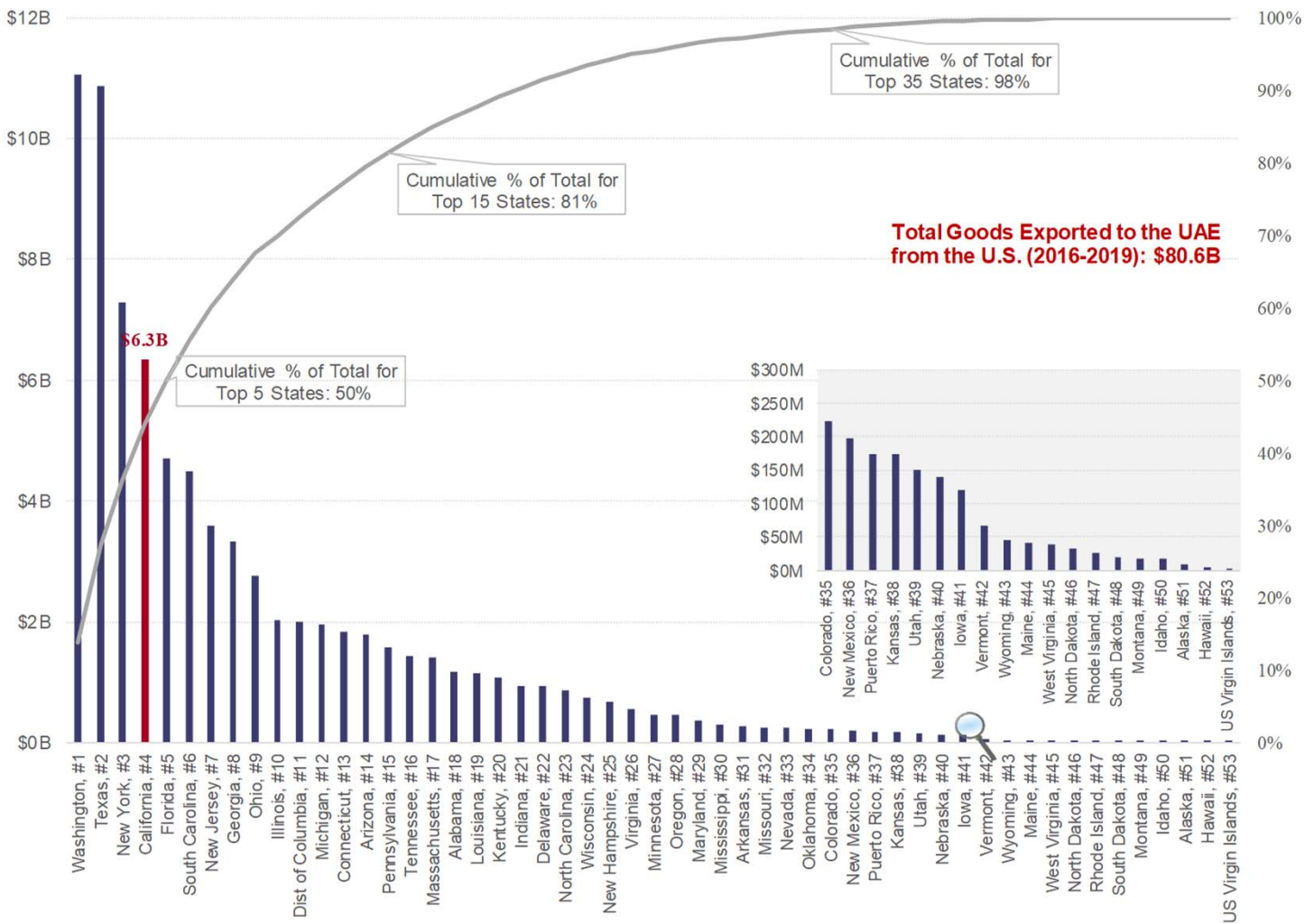
California Exports to the UAE



A

California ranked 4th among U.S. states and territories with \$6.3B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



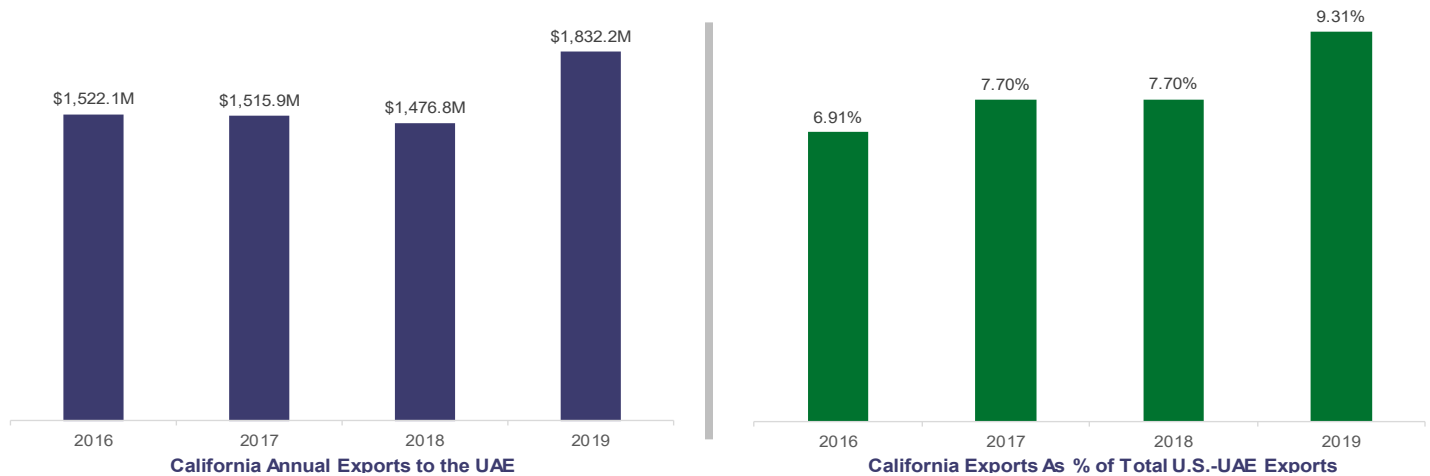
Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

California Exports to the UAE



B Total value of exported goods in 2019 was the highest in last four years and the percentage of total U.S. exports increased compared to all prior years

Exhibit I.2 | California Export Values and Percent of Total by Year



\$ in millions

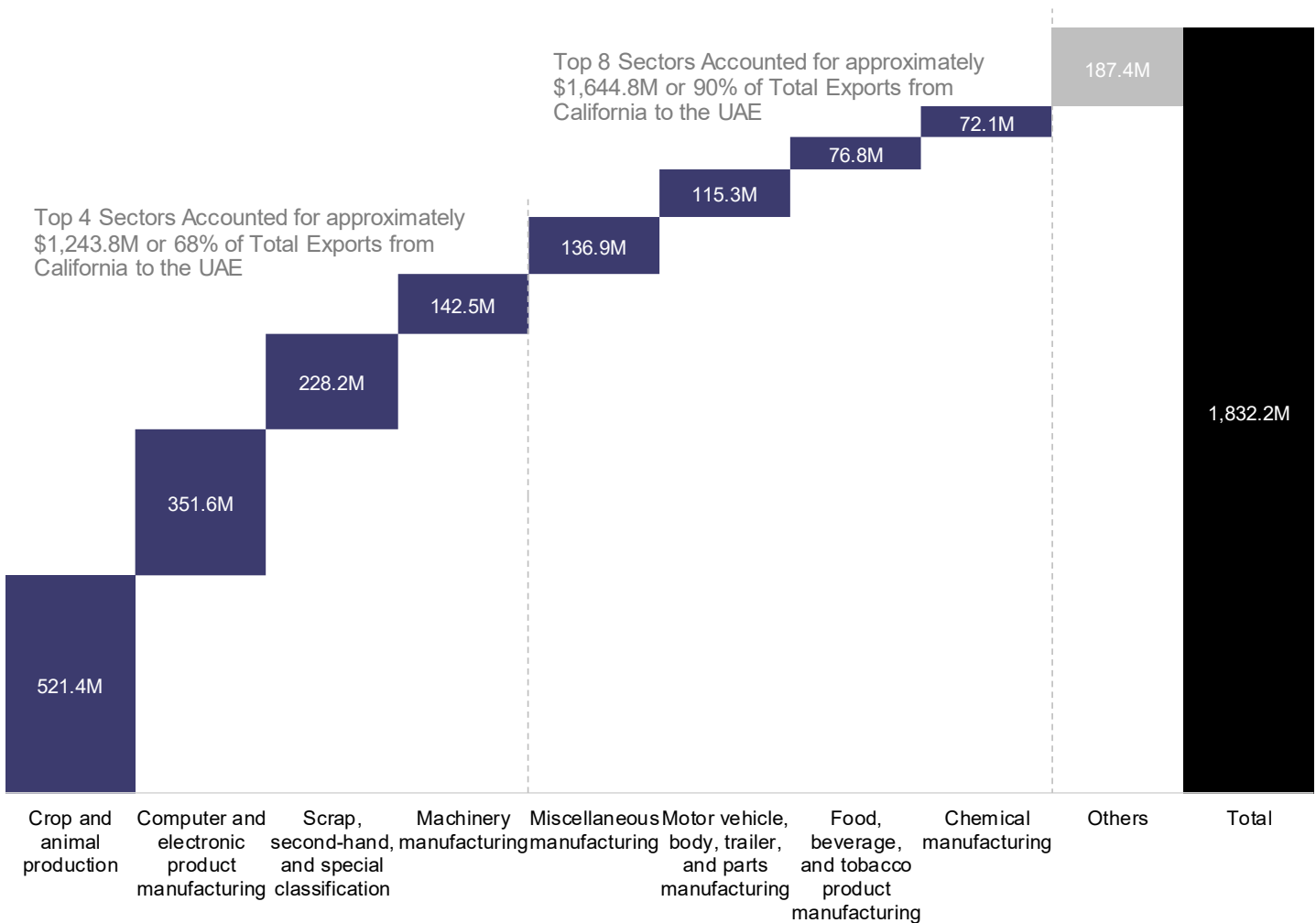
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
4	California	6.9% \$1,522.1	7.7% \$1,515.9	7.7% \$1,476.8	9.3% \$1,832.2		7.9% \$6,346.9
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

California Exports to the UAE



In 2019 *Crop and Animal Production* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | California's Exporting Sectors in 2019

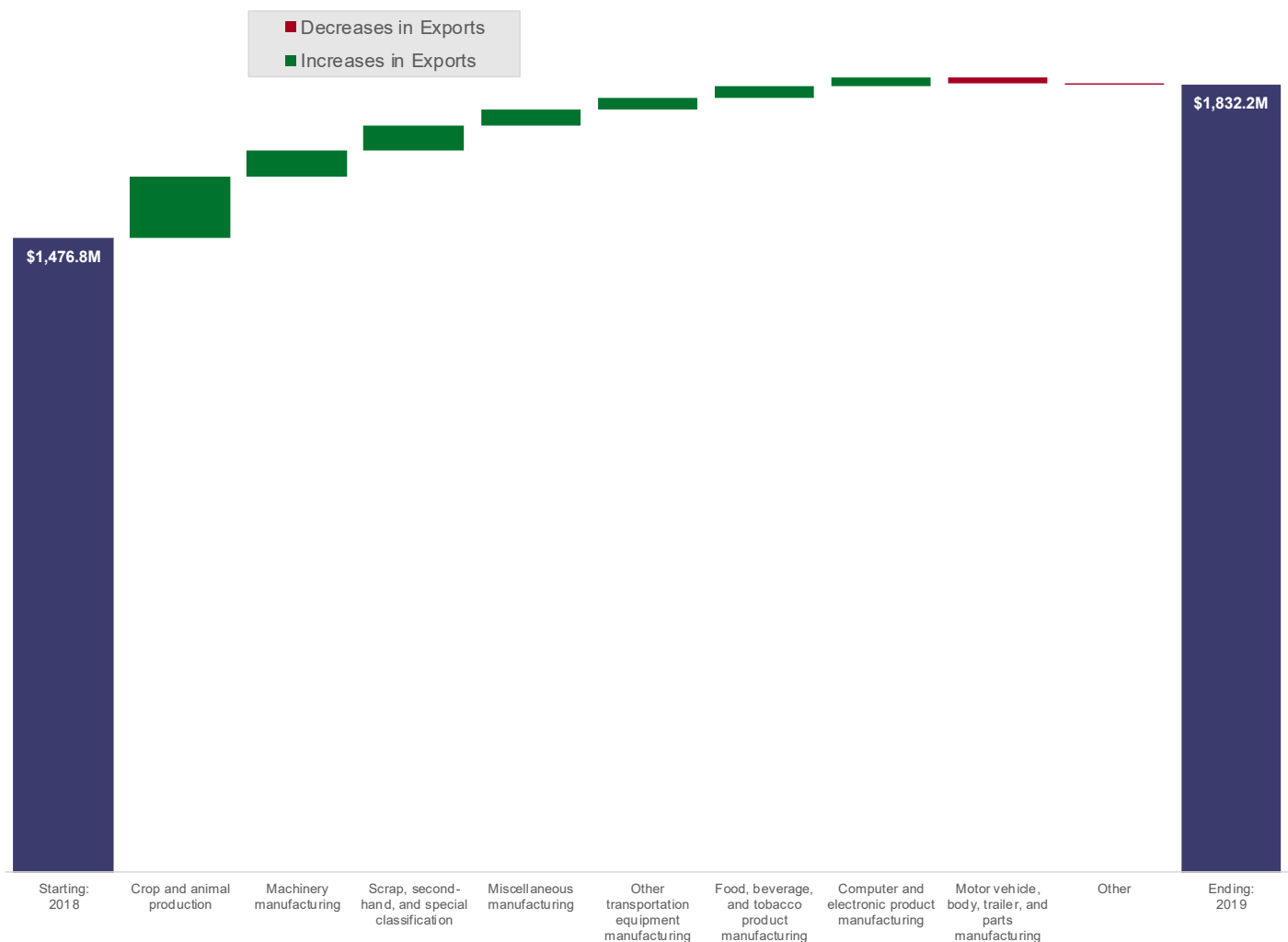


California Exports to the UAE

I

D From 2018 to 2019 *Crop and Animal Production* sector had the largest increase in exports. The *Motor Vehicle* sector had the largest decrease

Exhibit I.4 | California's Exporting Sector Movements From 2018 to 2019

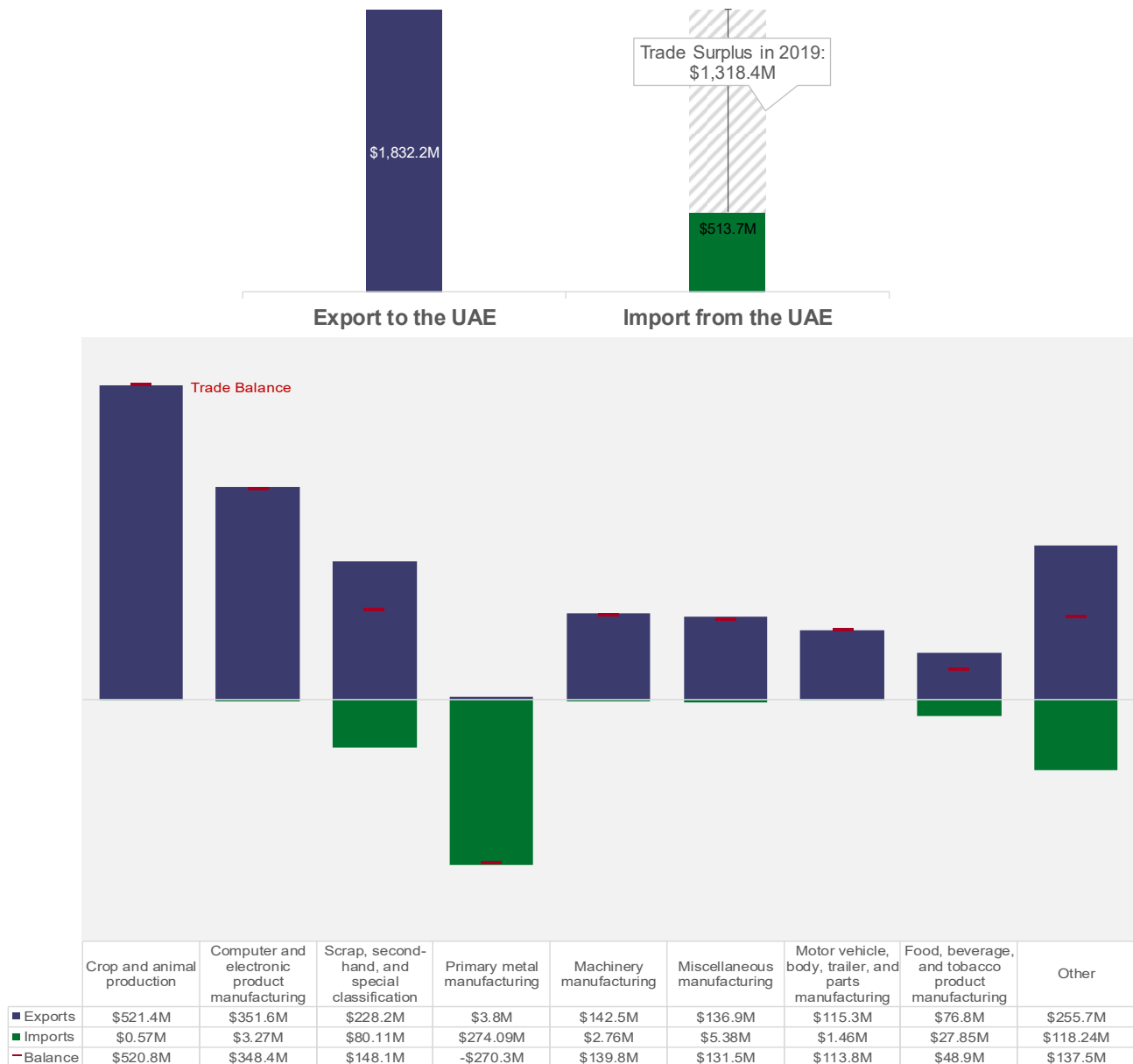


California Exports to the UAE



E California had a \$1.3B trade surplus with the UAE in 2019

Exhibit I.5 | California's Trade Surplus with the UAE by Sector



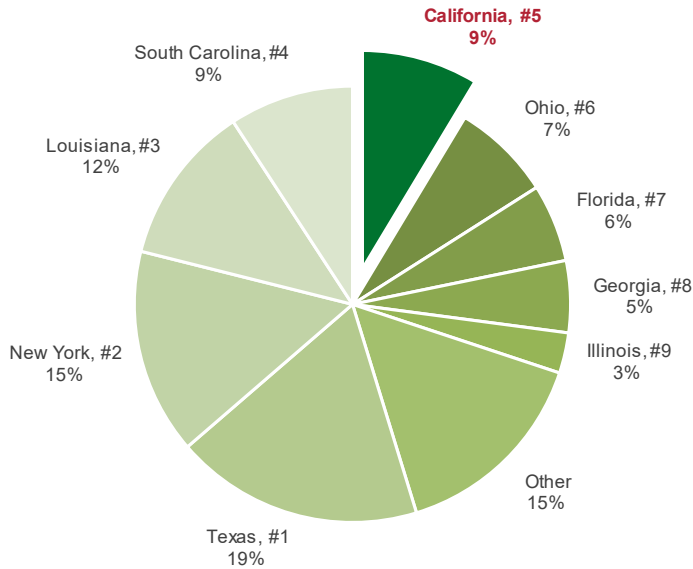
California – 2019 UAE Bilateral Port Activity



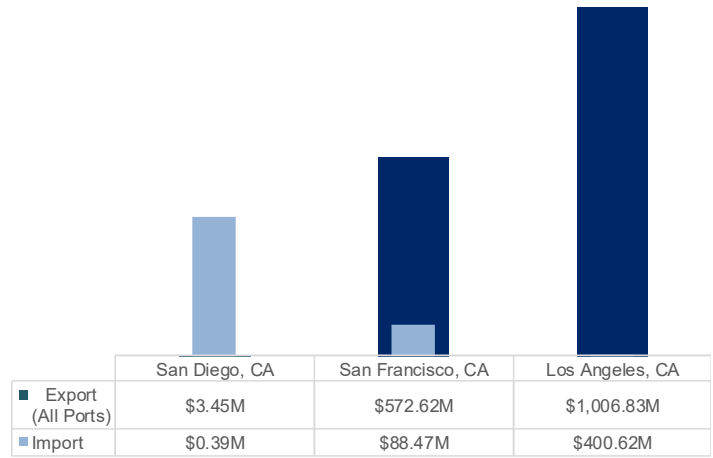
F

California ports ranked 5th (9%) in combined total import and export activity among U.S. states and territories with ports of entry in 2019

Total U.S.-UAE Port Activity

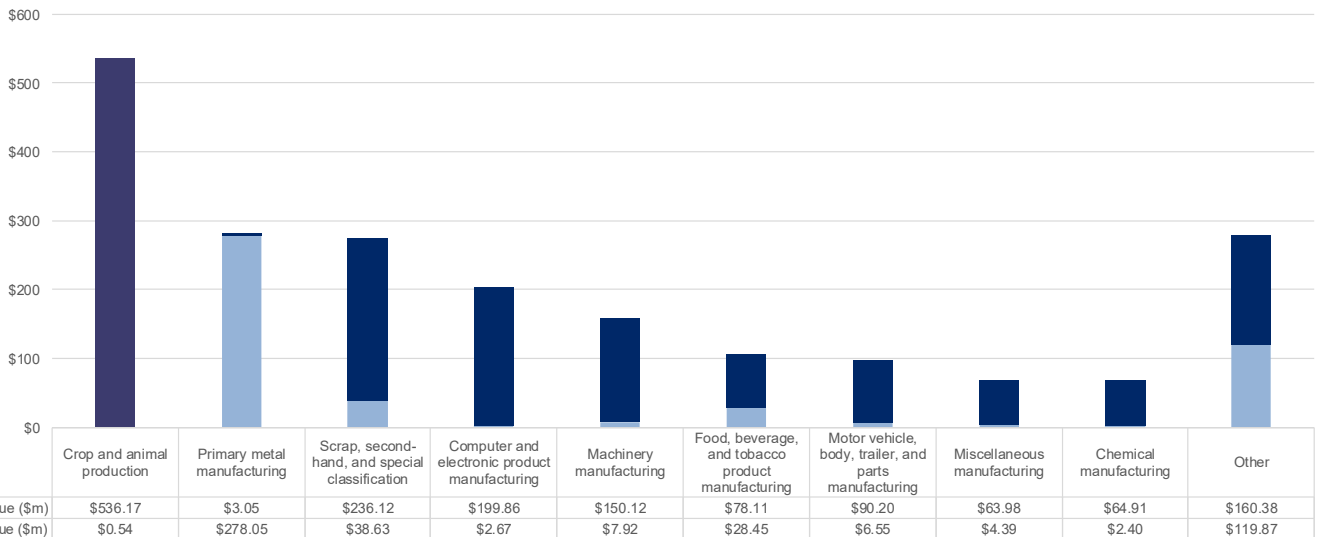


Port Activity by District
(District Includes All Ports of Entry)



24% Import
(All Ports)

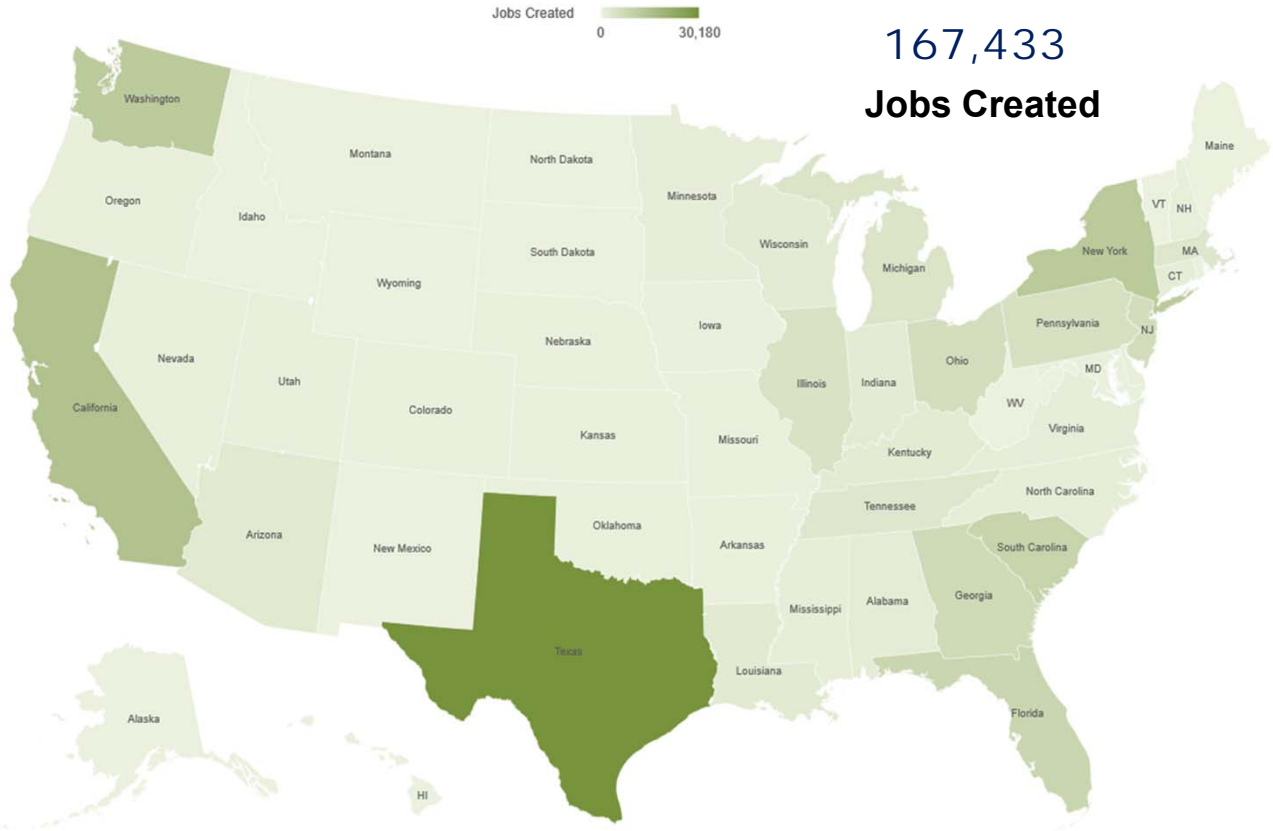
76% Export
(All Ports)



California 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



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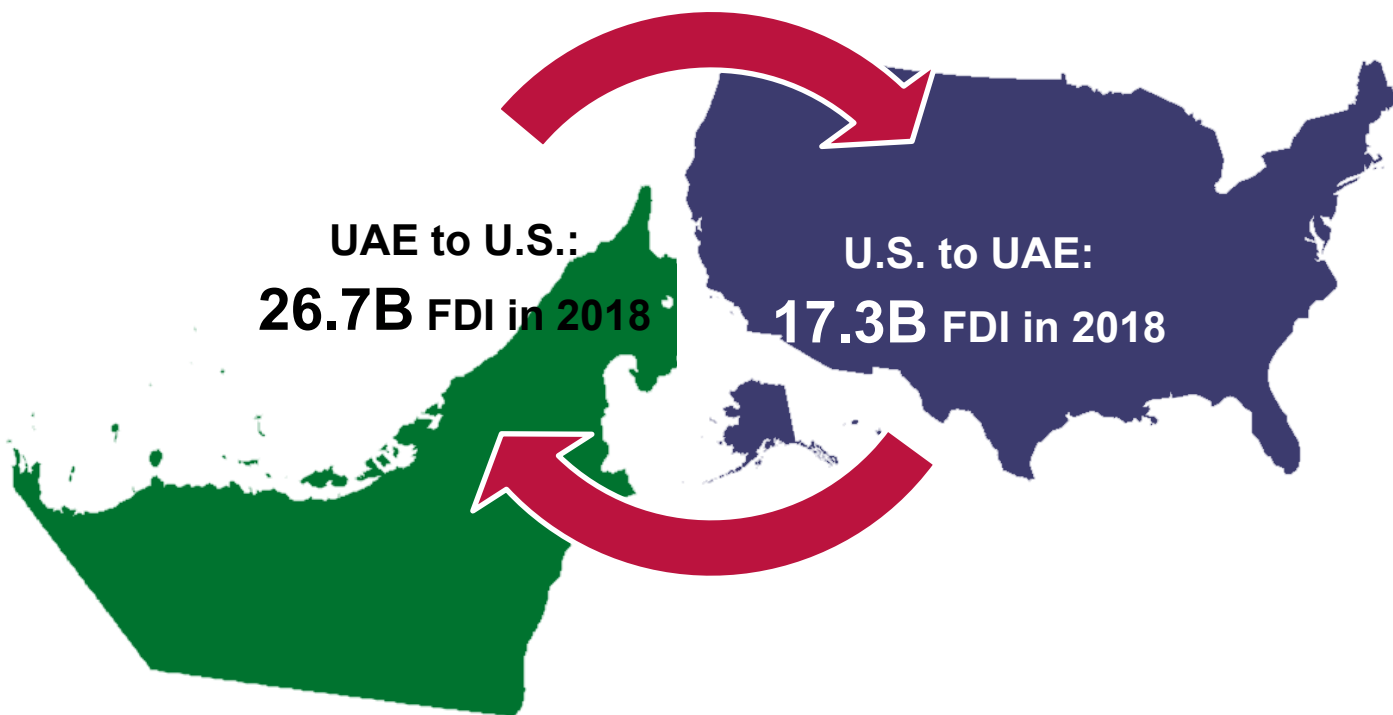
G 19,169 Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by California's Exports of Manufactured Goods to the UAE*	19,169	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		528	2,745	430	172	1,093
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		300	754	1,243	734	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

Foreign Direct Investment

IV



A

\$26.7B
2018 UAE total
FDI in U.S.

B

Various
Sectors
Benefited from
UAE's greenfield
investments in
California since
2008

C

Various
Sectors
Benefited from
California's greenfield
investments in the
UAE in 2019

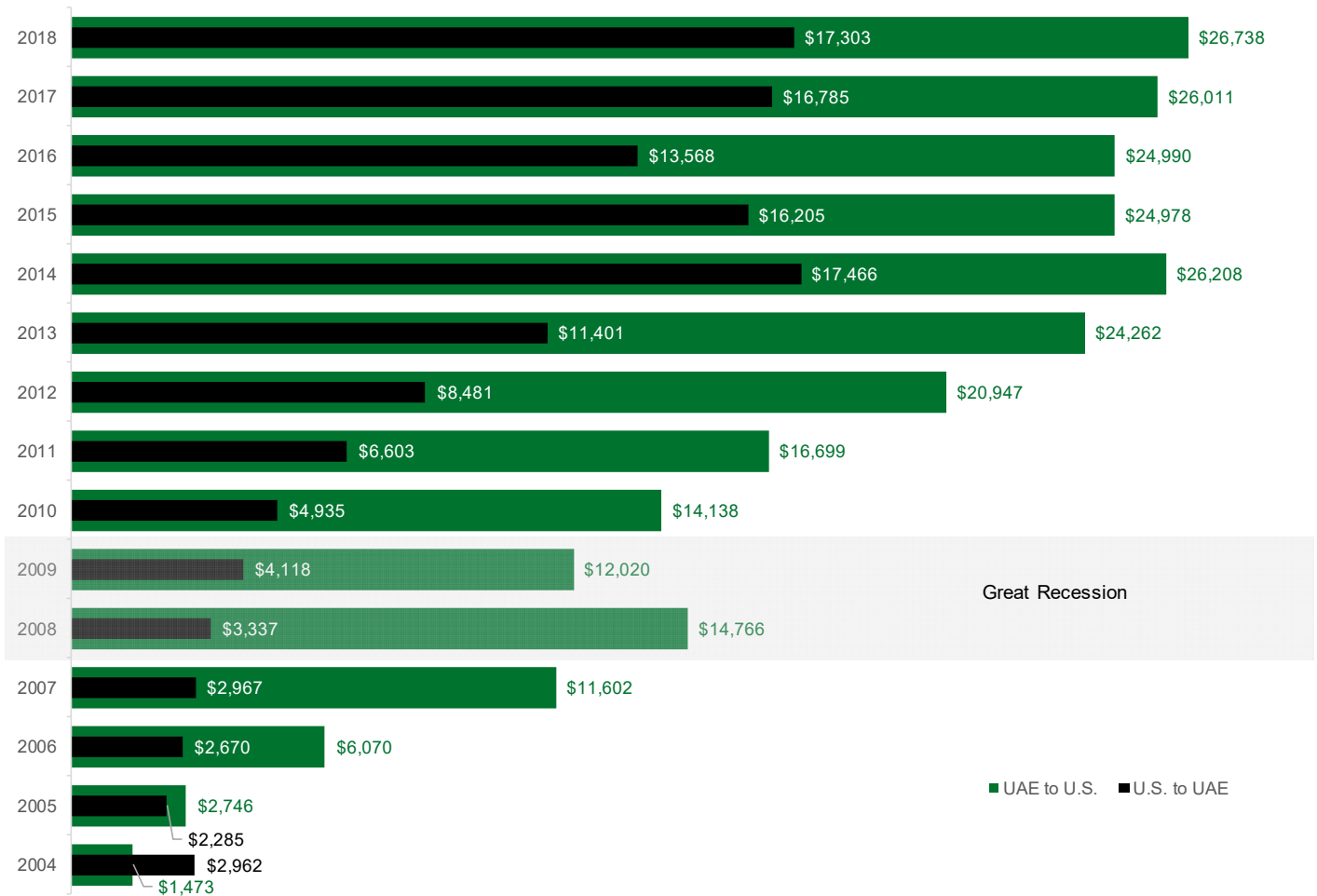
Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in California

IV

B Since 2008 UAE expanded existing investments and made greenfield investments in California in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in California by Sector Since 2008

2019	Food & Beverages Dnata	Business services LightBlue
2018	Software & IT services tappit	Transportation & Warehousing Dnata
2017	Financial services Mubadala Development	
2015	Financial services Delta Partners Group	Transportation GAC Group
2011	Hotels & Tourism Arabian Destinations Tours and Travels	
2010	Alternative/Renewable energy Rubenius	
2009	Communications du	
2008	Semiconductors Advanced Technology Investment Company (ATIC)	

California 2019 Greenfield and Expanded FDI in the UAE

IV



Investments were made in various sectors in 2019.

Exhibit IV.3 | Certain California Investors in UAE by Sector in 2019

Sector	California Investing Entities to the UAE				
ICT & Electronics	Alteryx ①\$5.3	Automation Anywhere ①\$17.6	Avaya ①\$46.4	Hewlett Packard Enterprise (HPE) ①\$34.1	HP Middle East ①\$34.1
Creative Industries	Coursera ①\$5.3	Ozy Media ①\$4.5	RGB Spectrum ①\$15.5	Singularity University (SU) ①\$20.7	Surkus ①\$5.3
Transport Equipment	Natilus ①\$32.4				
Financial Services	Global Invisions Group ①\$15.1	Visa International ①\$10.6			
Retail Trade	b8ta ①\$24.0				



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APPENDICES

Appendix A



California Top Export Commodities in 2019

California's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Crop and animal production	1113 Fruits & Tree Nuts	452.1M
	1119 Other Agricultural Products	51.5M
	1129 Other Animals	11.5M
	1112 Vegetables & Melons	5.1M
Computer and electronic product manufacturing	3342 Communications Equipment	144.1M
	3341 Computer Equipment	104.8M
	3345 Navigational/measuring/medical/control Instrument	63.1M
	3346 Magnetic & Optical Media	15.9M
	3344 Semiconductors & Other Electronic Components	12.5M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise	212.4M
	9900 Other Special Classification Provisions	11.6M
	9100 Waste And Scrap	4.3M
Machinery manufacturing	3339 Other General Purpose Machinery	109.8M
	3331 Ag & Construction & Machinery	10.6M
	3336 Engines, Turbines & Power Transmsn Equip	10.3M
	3333 Commercial & Service Industry Machinery	7.7M
	3334 Hvac & Commercial Refrigeration Equipment	2.3M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	121.8M
	3391 Medical Equipment & Supplies	15.0M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	60.0M
	3363 Motor Vehicle Parts	48.3M
	3362 Motor Vehicle Bodies & Trailers	7.0M
Food, beverage, and tobacco product manufacturing	3115 Dairy Products	28.5M
	3114 Fruits & Veg Preserves & Specialty Foods	18.1M
	3112 Grain & Oilseed Milling Products	9.8M
	3119 Foods, Nesoi	6.9M
	3121 Beverages	5.5M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations	37.1M
	3254 Pharmaceuticals & Medicines	18.1M
	3251 Basic Chemicals	7.6M
	3255 Paints, Coatings & Adhesives	4.4M
Other transportation equipment manufacturing	3259 Other Chemical Products & Preparations	3.0M
	3364 Aerospace Products & Parts	65.5M
	3366 Ships & Boats	1.2M
	3369 Transportation Equipment, Nesoi	1.1M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	15.9M
	3353 Electrical Equipment	14.5M
	3352 Household Appliances And Misc Machines, Nesoi	5.7M
	3351 Electric Lighting Equipment	4.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

California Employment Driven by Top Ten UAE Export Sectors in 2019

Employment Driven by Top 10 UAE-Exporting Sectors in California in 2019

