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UNITED ARAB EMIRATES
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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

DELAWARE REPORT

2018 UPDATE

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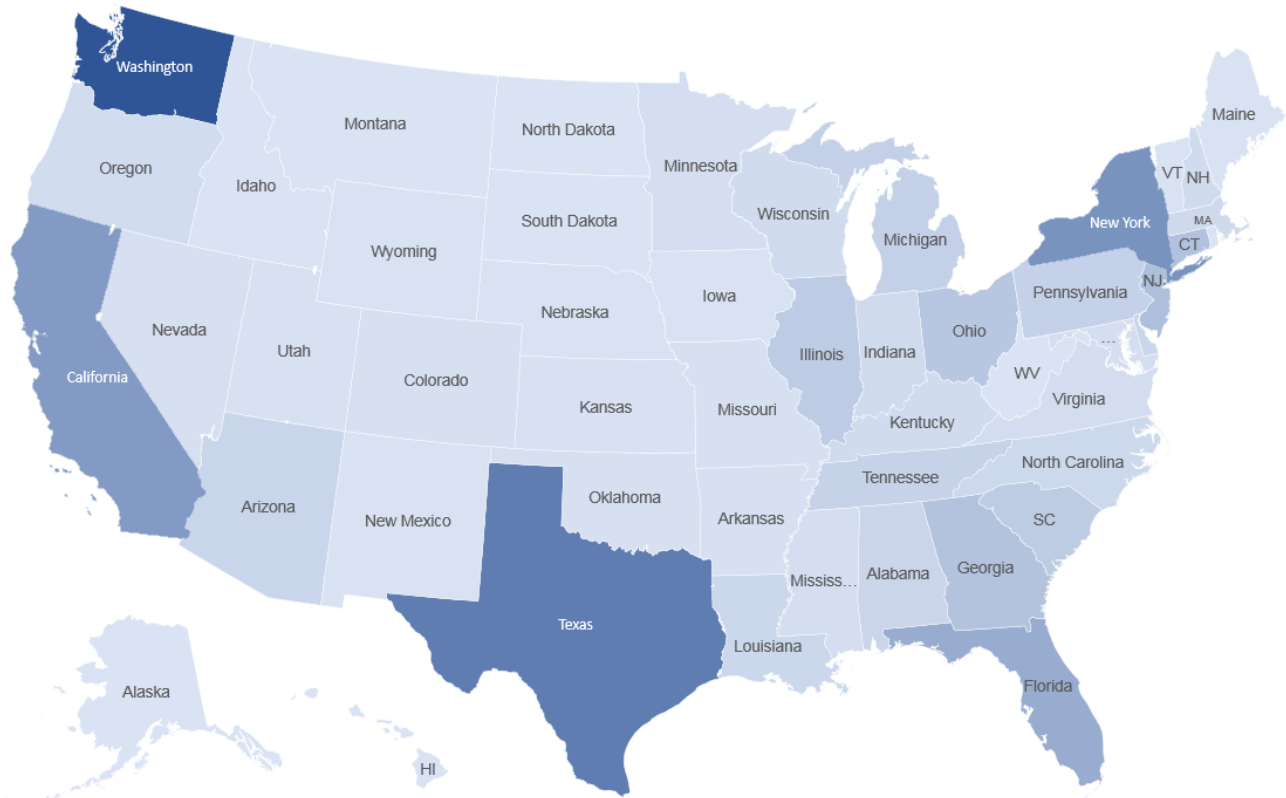
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Delaware Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 18th
Largest Exporting State

B \$1.2B
Four-Year Total Exports

C Motor Vehicle, Body, Trailer and Parts
Top Exporting Sector

D Food Beverage, Tobacco Product
Sector with Largest Increase in Exports Since 2017

E \$186.8M
Trade Surplus in 2018

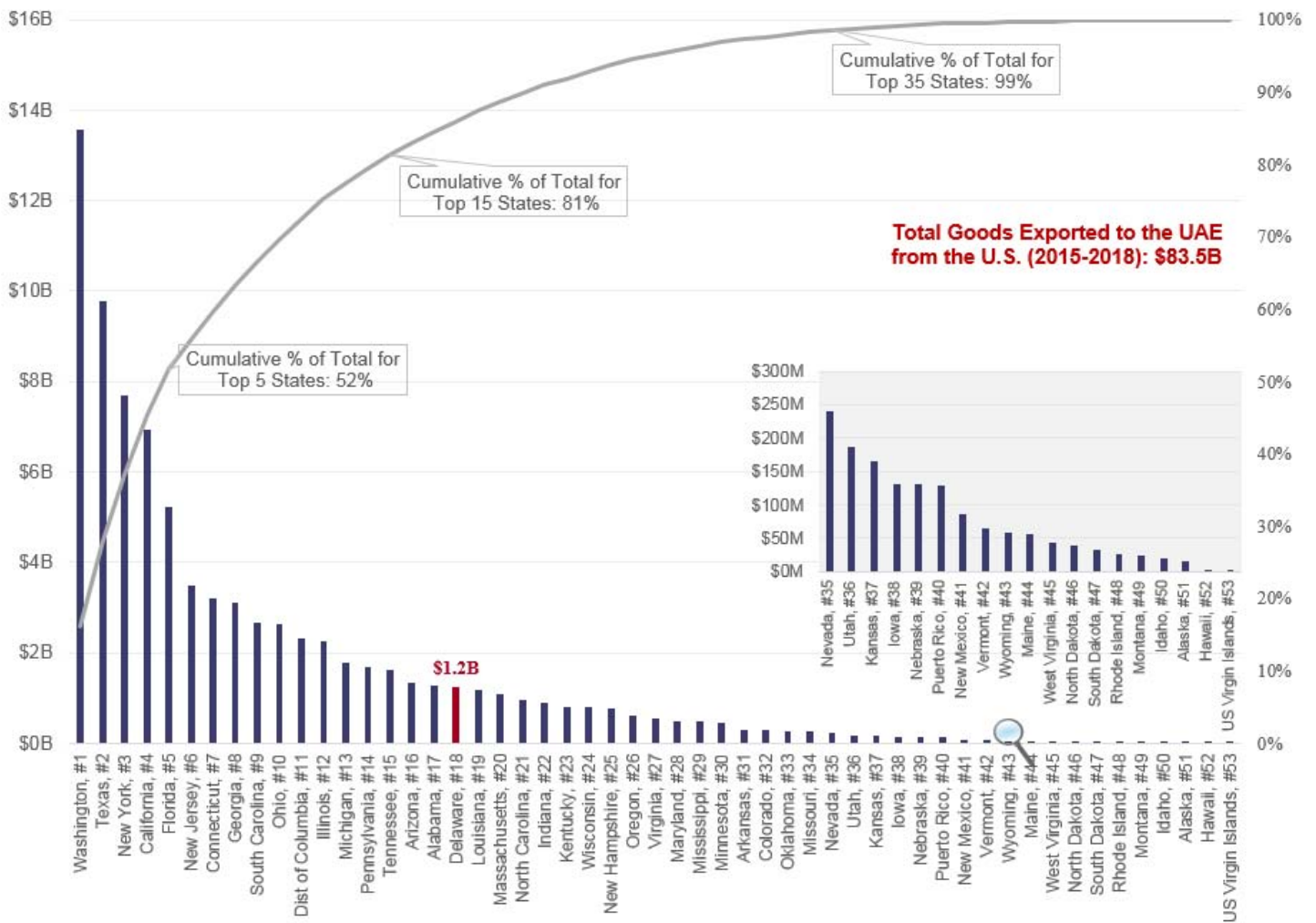
F 920
Jobs Supported by Exports

Delaware Exports to the UAE



Delaware ranked 18th among U.S. states and territories with \$1.2B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

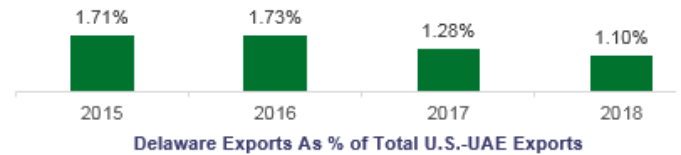
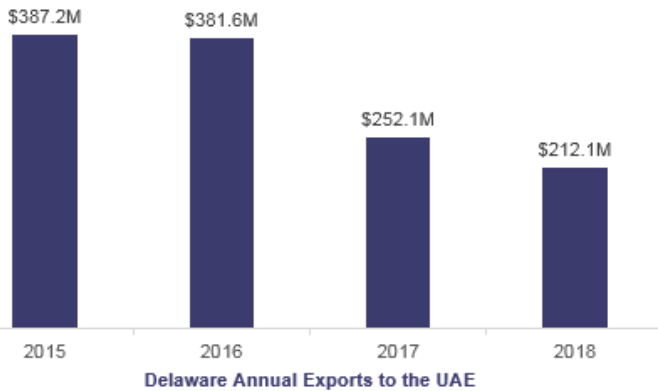


Delaware Exports to the UAE



B Total value of 2018 goods exported is lowest in last four years

Exhibit I.2 | Delaware Export Values and Percent of Total by Year



\$ in millions

Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
18	Delaware	1.7% \$387.2	1.7% \$381.6	1.3% \$252.1	1.1% \$212.1		1.5% \$1,233.1
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

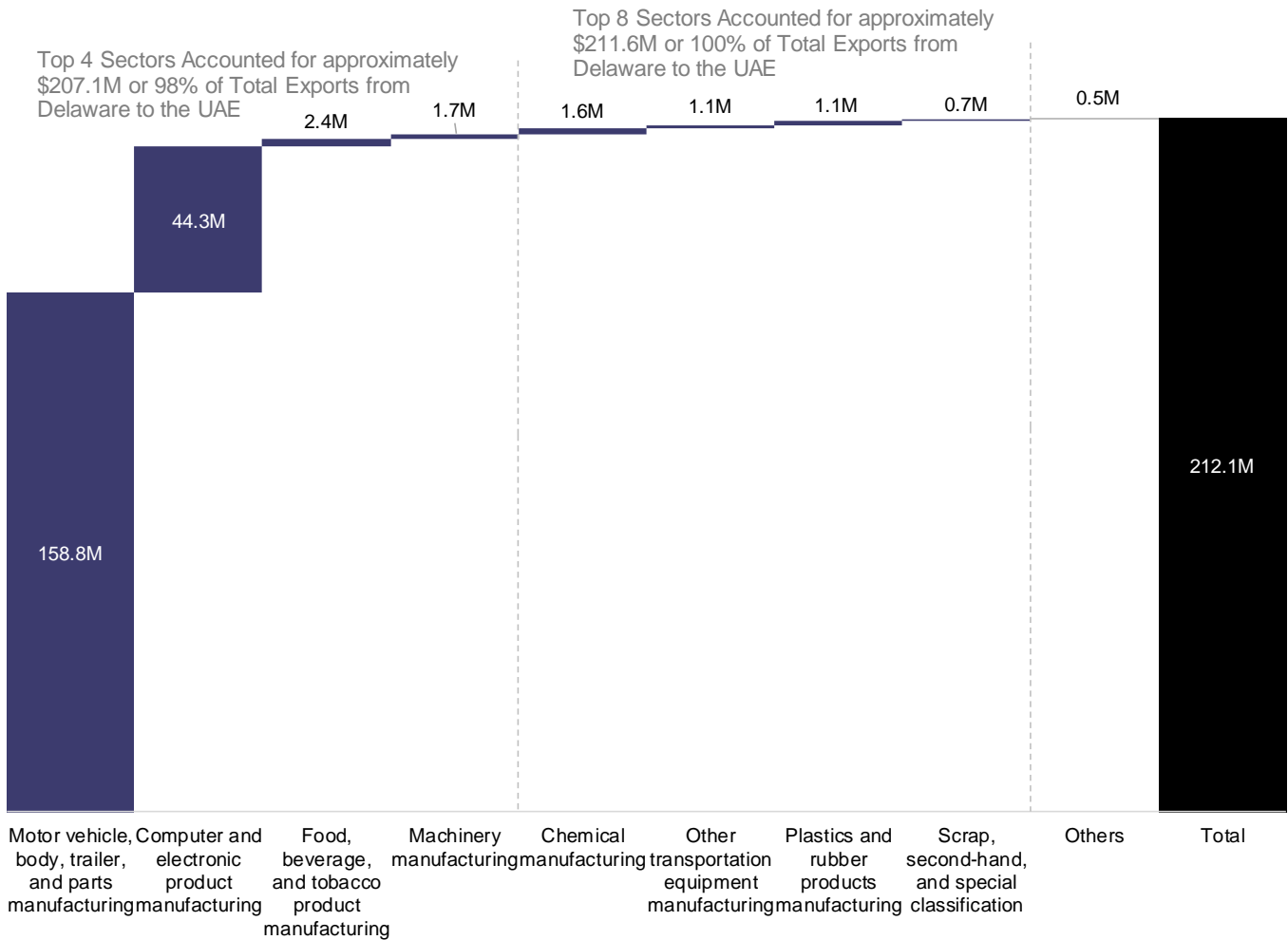
Delaware Exports to the UAE

I



In 2018 *Motor Vehicle, Body, Trailer and Parts* and *Computer Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Delaware's Exporting Sectors in 2018

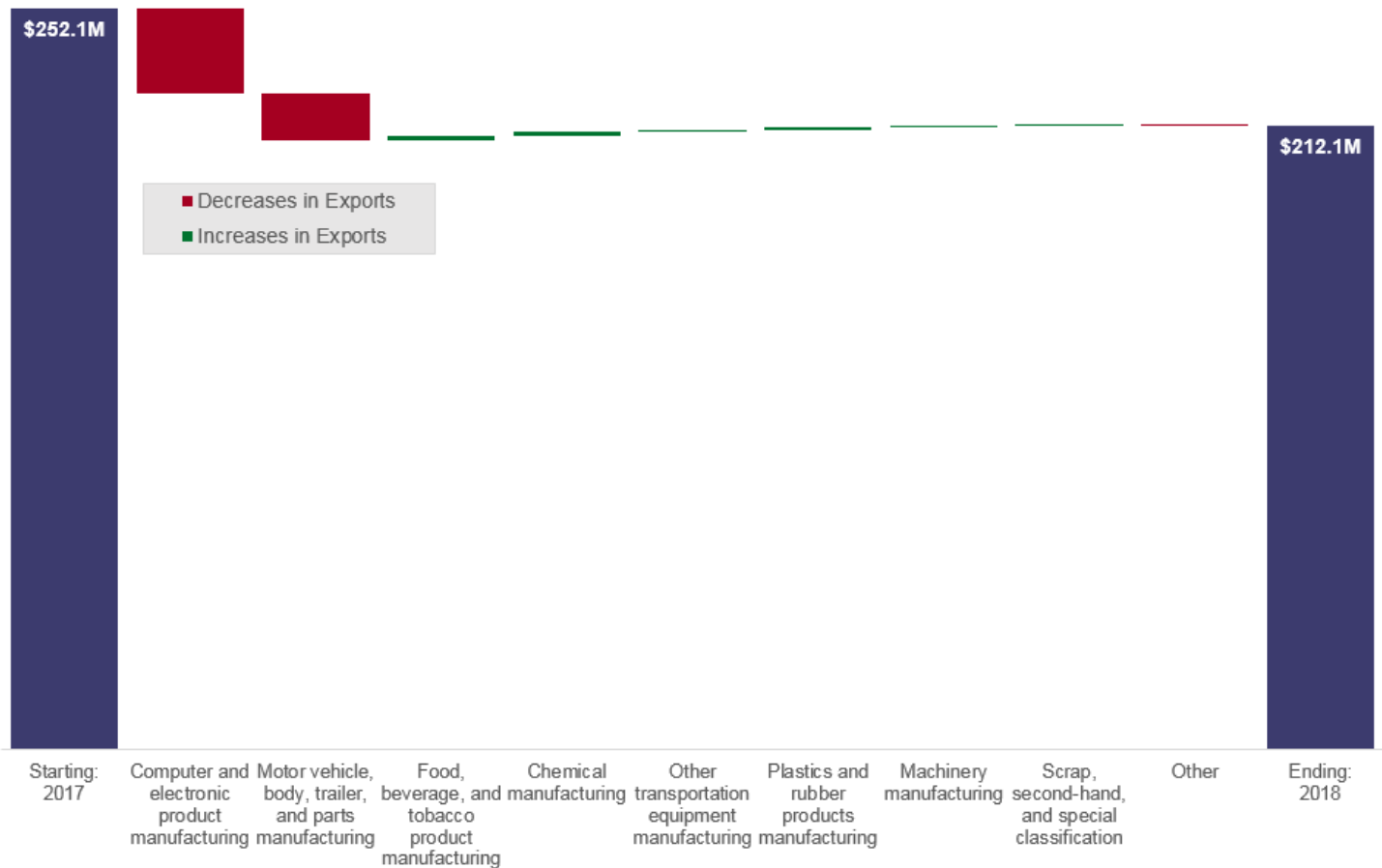


Delaware Exports to the UAE

I

D From 2017 to 2018 *Food Beverage, and Tobacco Product Manufacturing* sector had the largest increase in exports. *Computer Electronic Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Delaware's Exporting Sector Movements From 2017 to 2018

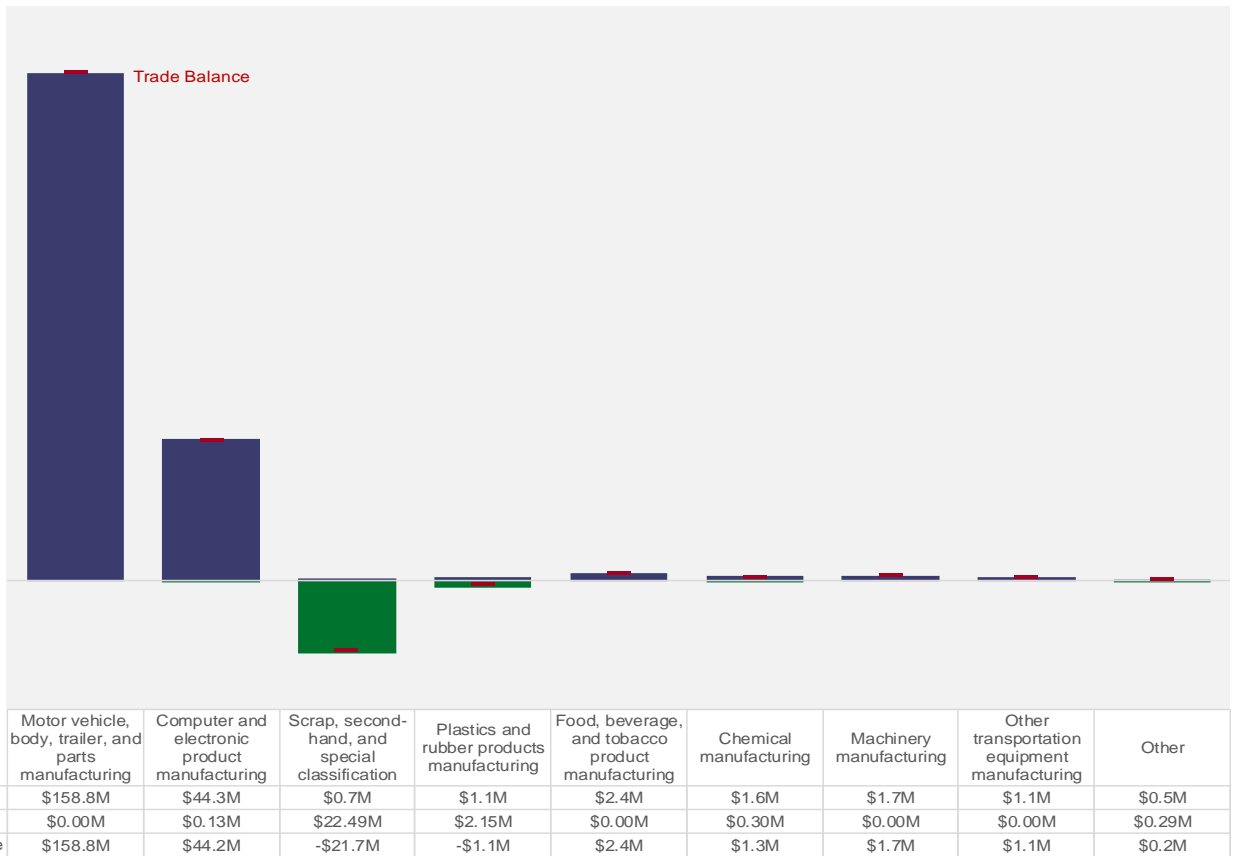


Delaware Exports to the UAE



E Delaware had a \$186.8M trade surplus with the UAE in 2018

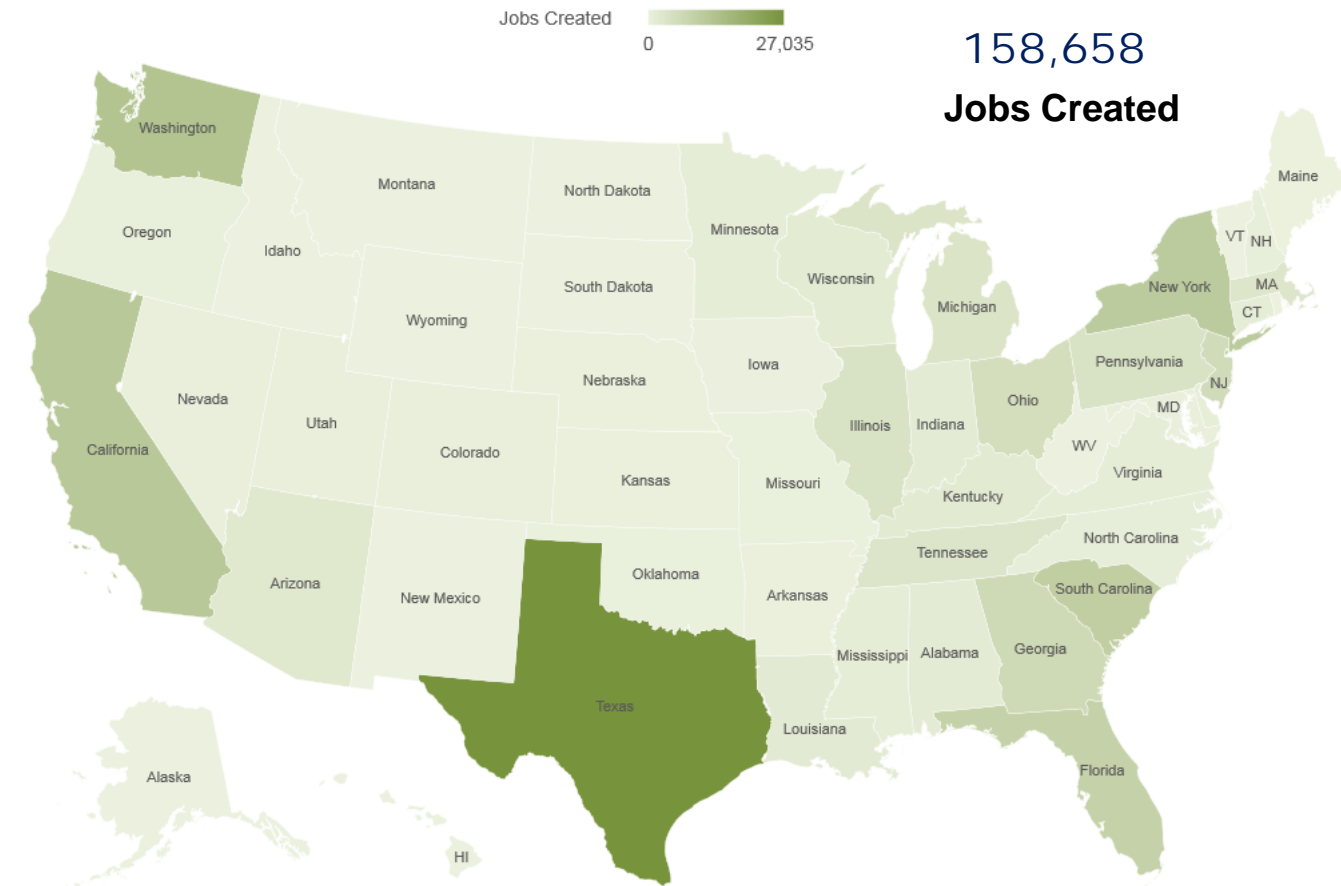
Exhibit I.5 | Delaware's Trade Surplus with the UAE by Sector



Delaware 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



F 920 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Delaware's Exports of Manufactured Goods to the UAE*	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
	5	185	6	1	11
	Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
0	20	1	682		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.



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APPENDICES

Appendix A



Delaware's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	157.9M
Computer and electronic product manufacturing	3342 Communications Equipment	29.9M
	3341 Computer Equipment	13.4M
	3345 Navigational/measuring/medical/control Instrument	
Food, beverage, and tobacco product manufacturing	3116 Meat Products & Meat Packaging Products	
Machinery manufacturing	3339 Other General Purpose Machinery	
Chemical manufacturing	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	
Plastics and rubber products manufacturing	3261 Plastics Products	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Delaware in 2018

