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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

DELAWARE REPORT

2019 UPDATE

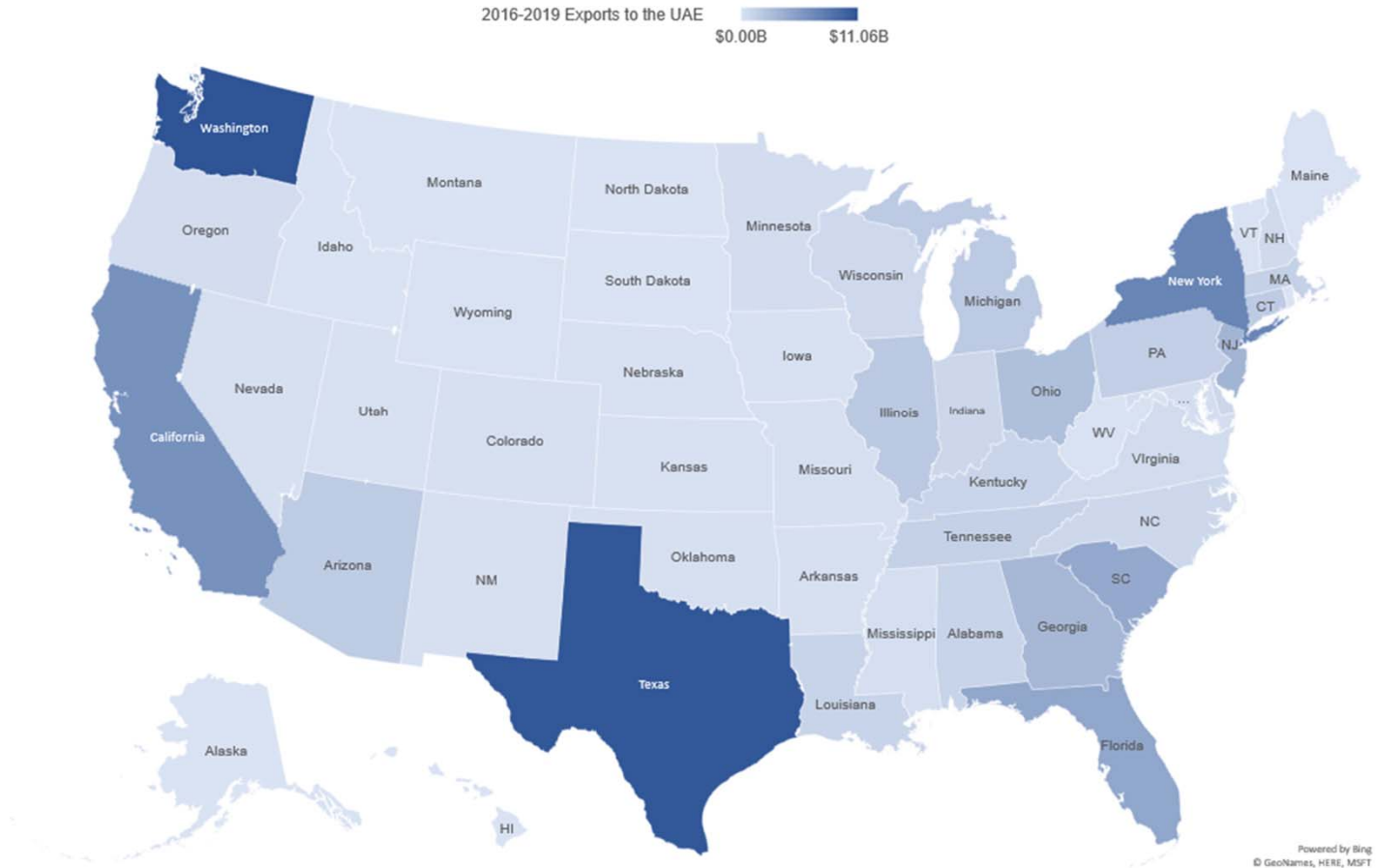
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Delaware Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



A 22nd
Largest Exporting State

B \$0.9B
Four-Year Total Exports

C Motor Vehicle, Body, Trailer and Parts
Top Exporting Sector

D Chemical Manufacturing
Sector with Largest Increase in Exports Since 2018

E \$79.2M
Trade Surplus in 2019

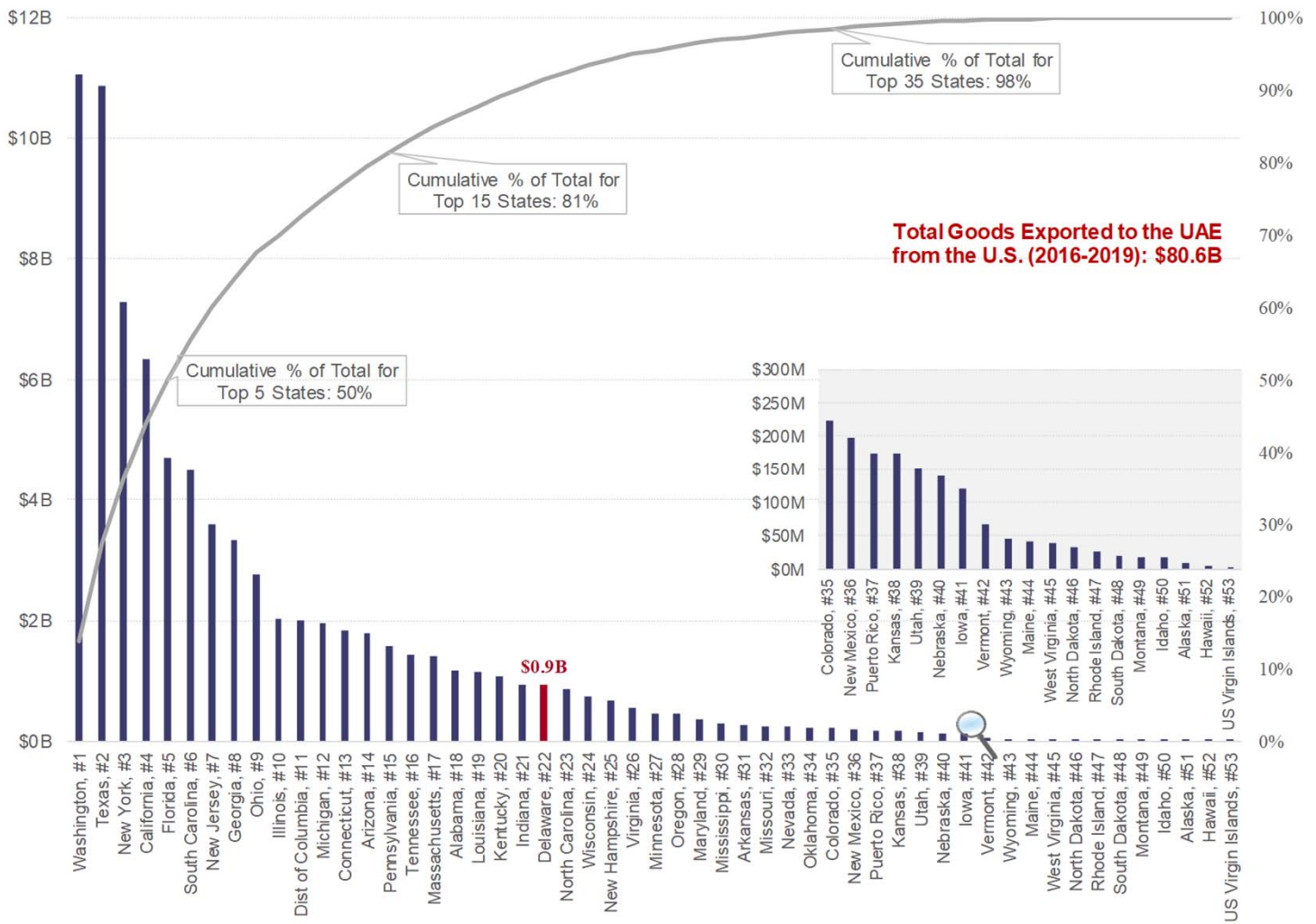
F 352
Jobs Supported by Exports

Delaware Exports to the UAE



Delaware ranked 22nd among U.S. states and territories with \$0.9B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

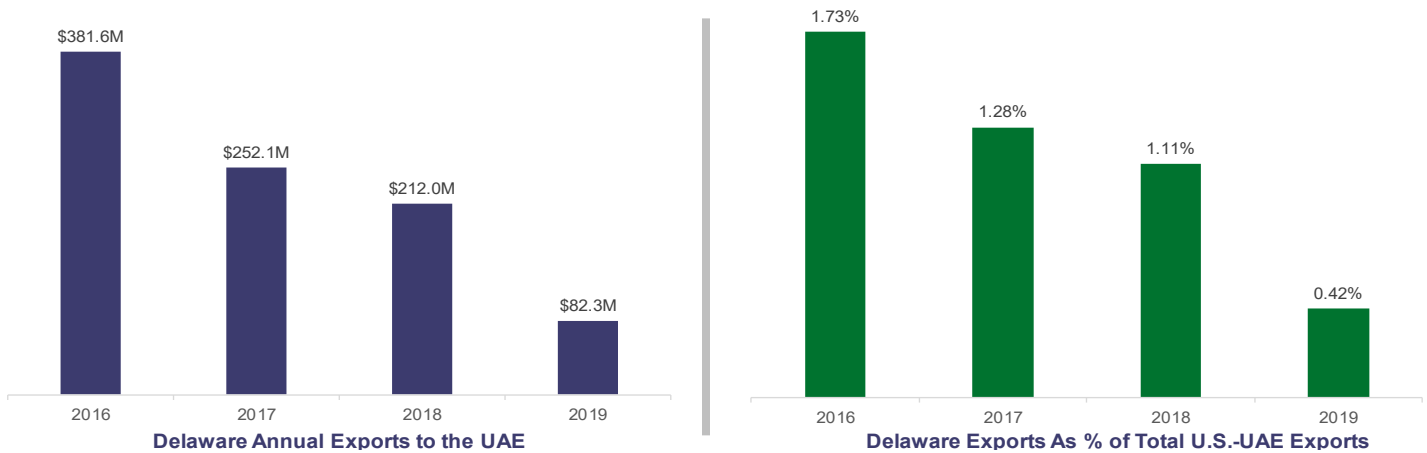


Delaware Exports to the UAE



B Total value of 2019 goods exported is lowest in last four years

Exhibit I.2 | Delaware Export Values and Percent of Total by Year



\$ in millions

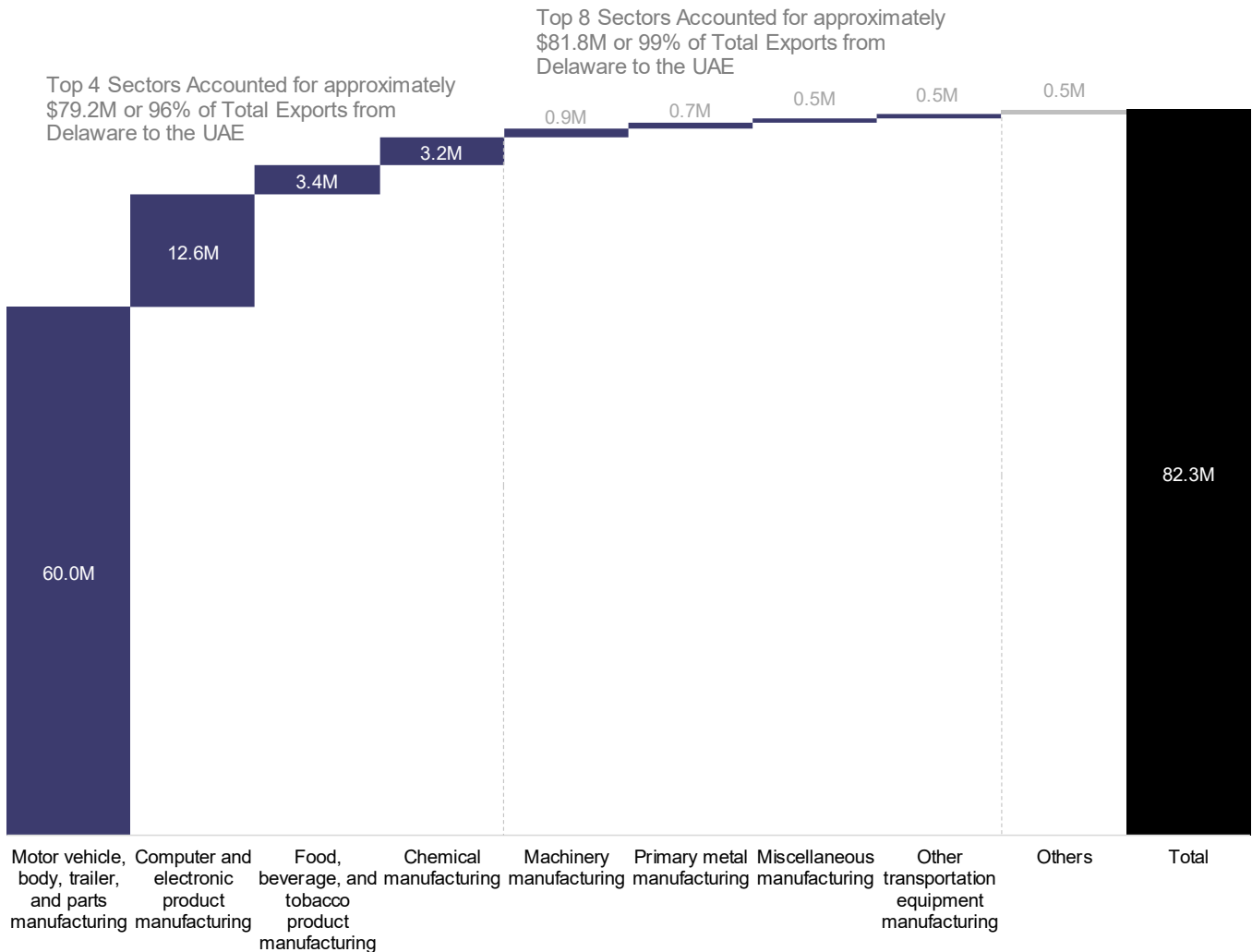
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
22	Delaware	1.7% \$381.6	1.3% \$252.1	1.1% \$212.0	0.4% \$82.3		1.2% \$928.0
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

Delaware Exports to the UAE



In 2019 *Motor Vehicle, Body, Trailer and Parts* and *Computer Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Delaware's Exporting Sectors in 2019



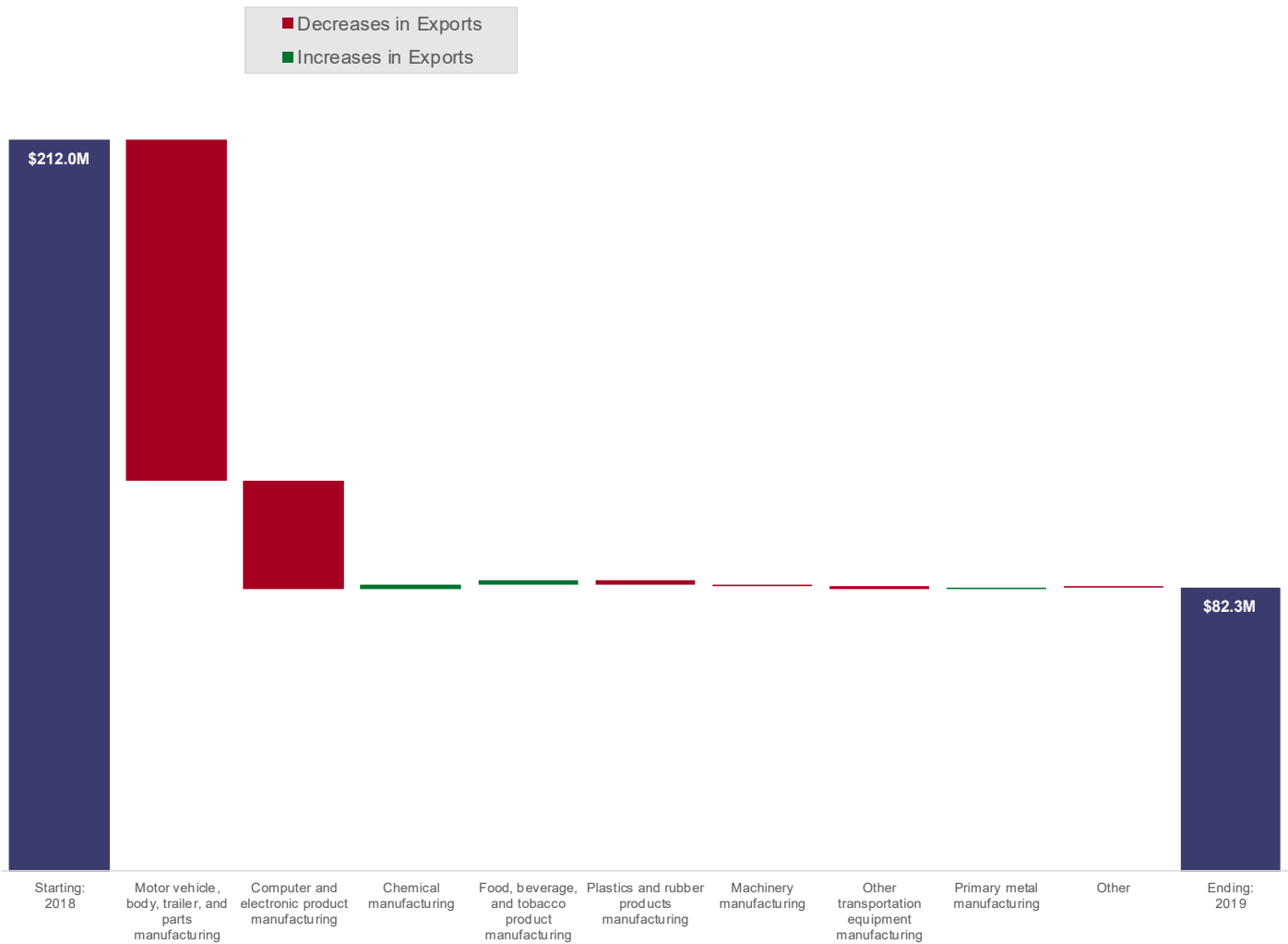
Delaware Exports to the UAE

I

D

From 2018 to 2019 *Motor Vehicle Body, Trailer and Parts Manufacturing* sector had the largest decrease in exports. *Chemical Manufacturing* sector had the largest increase

Exhibit I.4 | Delaware's Exporting Sector Movements From 2018 to 2019

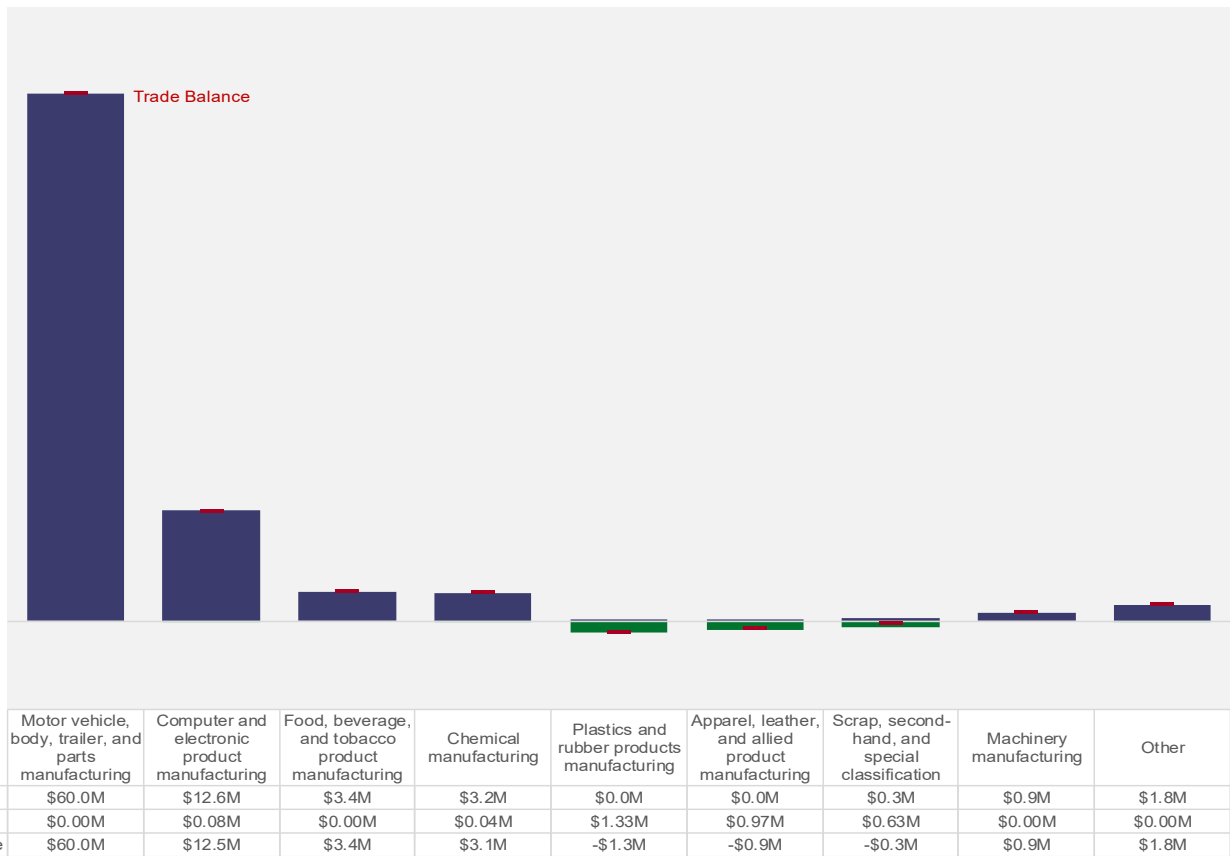
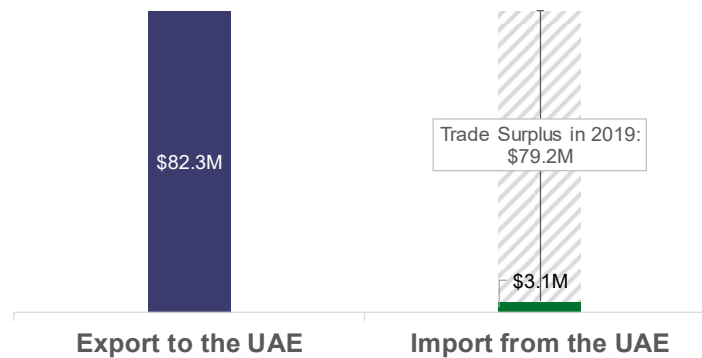


Delaware Exports to the UAE



E Delaware had a \$79.2M trade surplus with the UAE in 2019

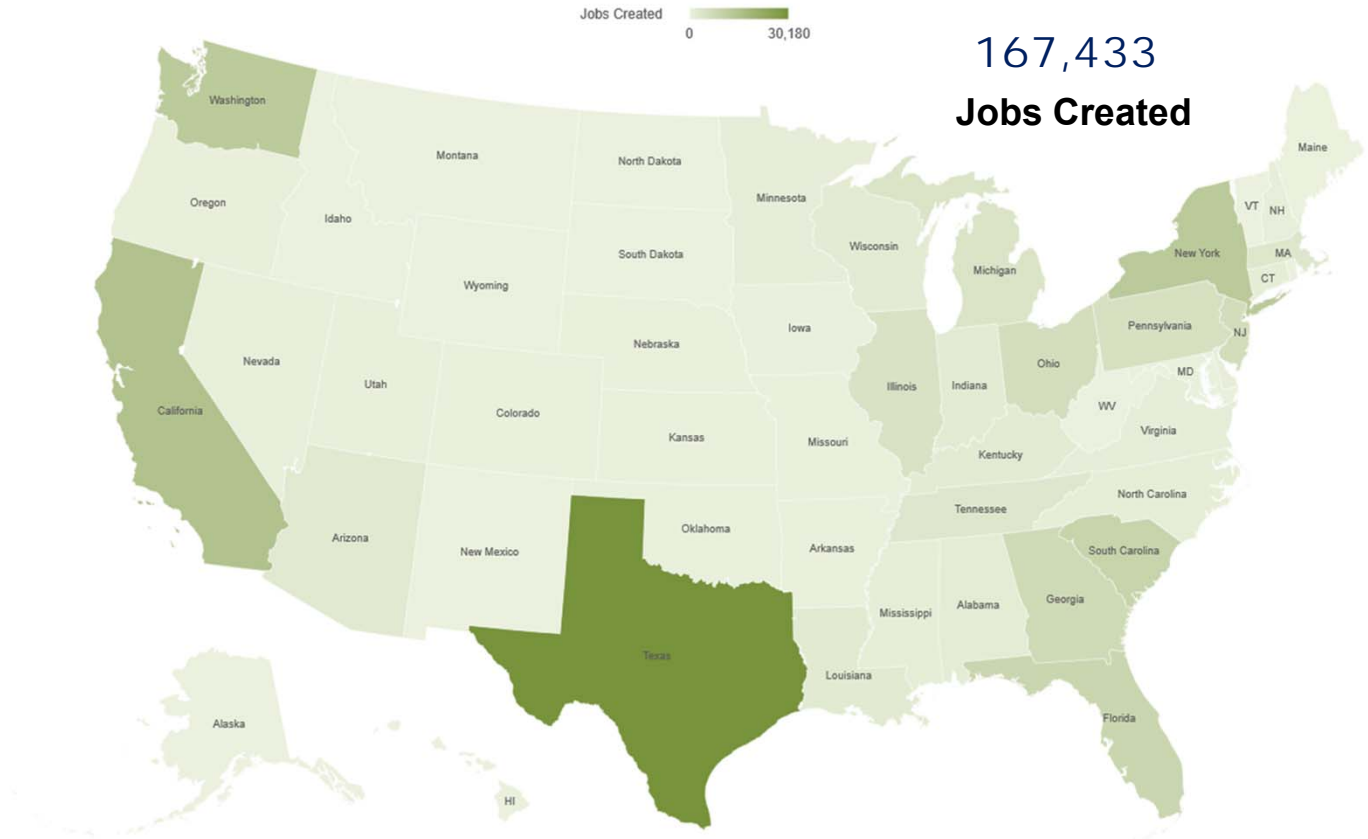
Exhibit I.5 | Delaware's Trade Surplus with the UAE by Sector



Delaware 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



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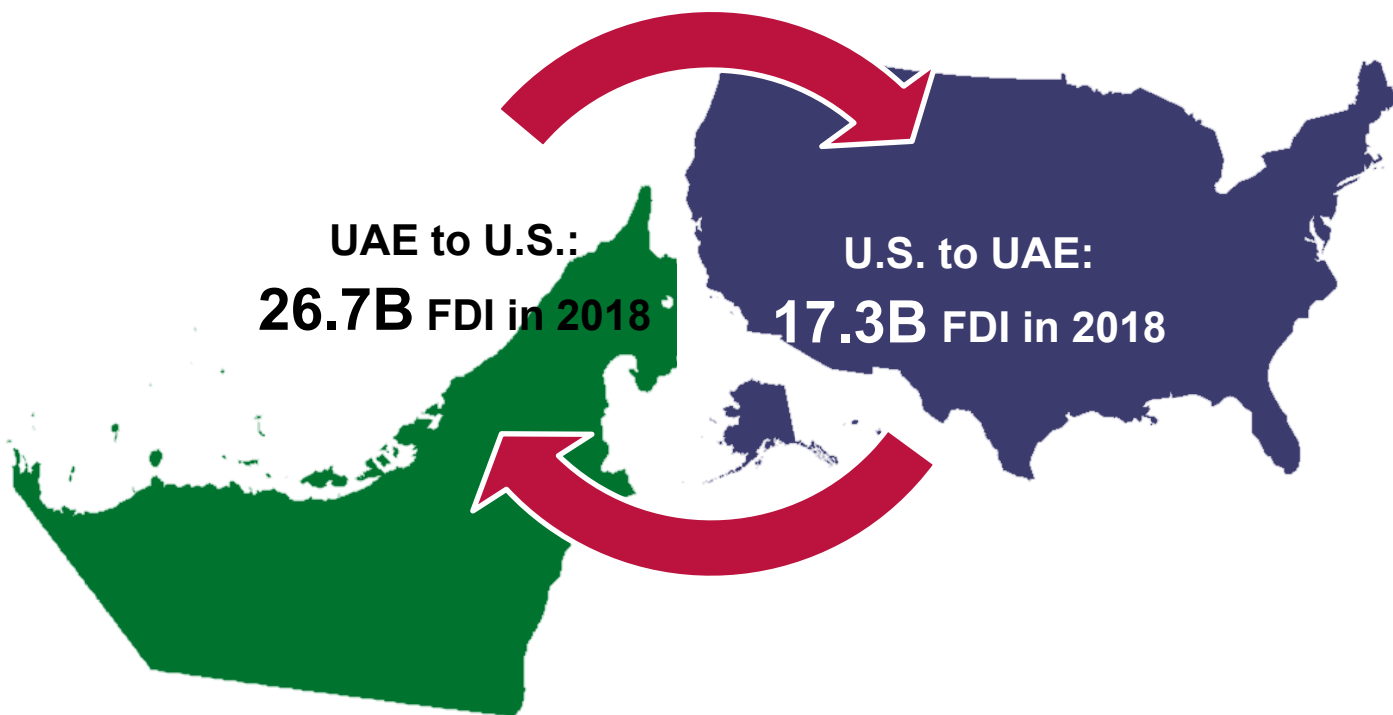
F 352 Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by Delaware's Exports of Manufactured Goods to the UAE*	352	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	
		2	51	12	0	5	
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	0	26

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

** Some sectors may show 0 due to rounding.

Foreign Direct Investment



A \$26.7B

2018 UAE total
FDI in U.S.

B Various
Sectors

Benefited from
Arizona's
investments in
UAE in 2019

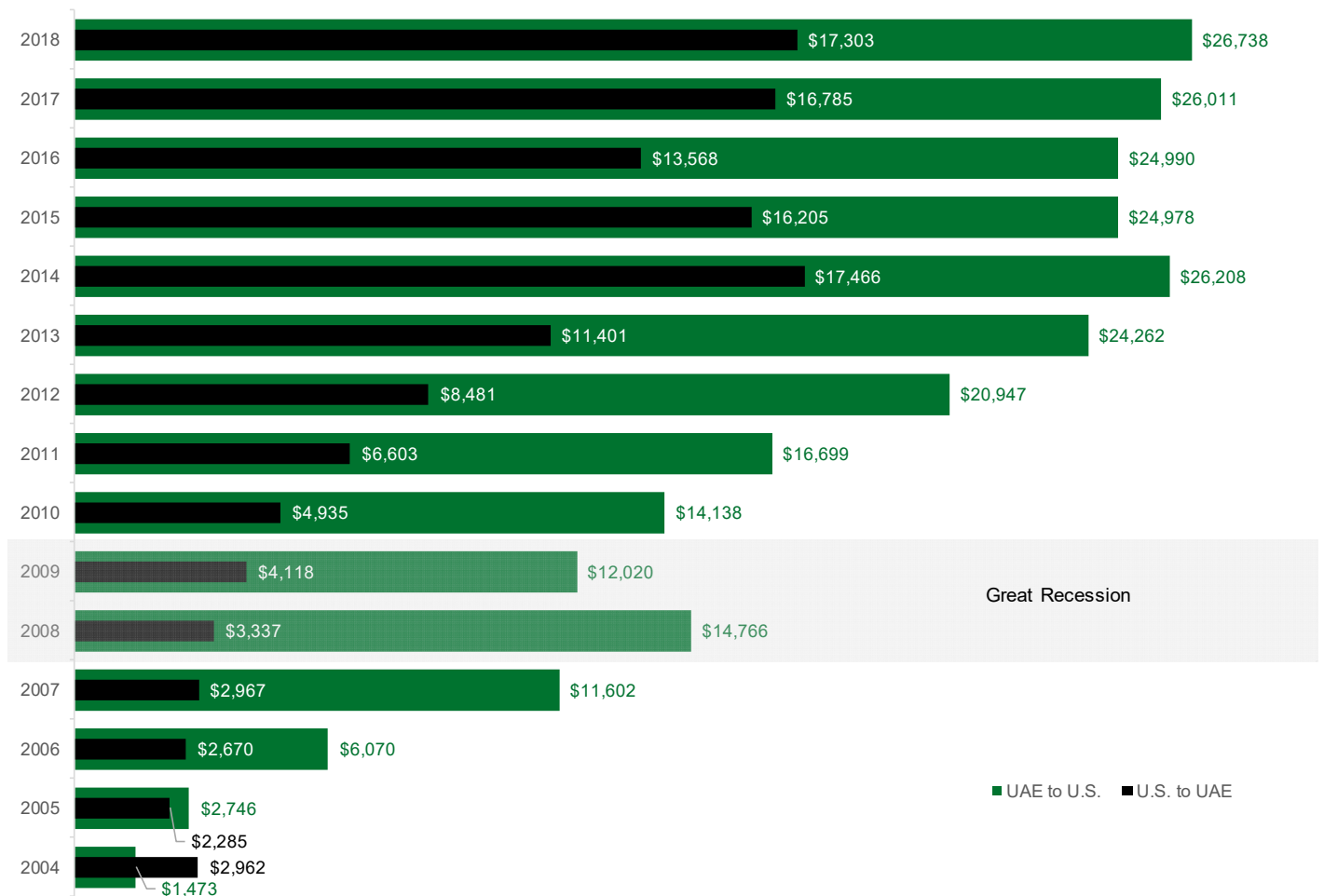
Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year






Delaware 2019 Greenfield and Expanded FDI in the UAE



C Investments were made in various sectors in 2019.

Exhibit IV.3 | Certain Delaware Investors in UAE by Sector in 2019

Sector	Delaware Investing Entities to the UAE
ICT & Electronics	Precious Payload  \$46.4
Physical Sciences	DuPont de Nemours  \$3.4
Tourism	Emerging Travel Group  \$1.0



APPENDICES

Delaware's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	58.2M
	3362 Motor Vehicle Bodies & Trailers	1.8M
Computer and electronic product manufacturing	3342 Communications Equipment	8.5M
	3345 Navigational/measuring/medical/control Instrument	2.1M
	3341 Computer Equipment	1.8M
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi	2.0M
	3116 Meat Products & Meat Packaging Products	1.1M
Chemical manufacturing	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	2.3M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Delaware in 2019

