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UNITED ARAB EMIRATES
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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

FLORIDA REPORT

2018 UPDATE

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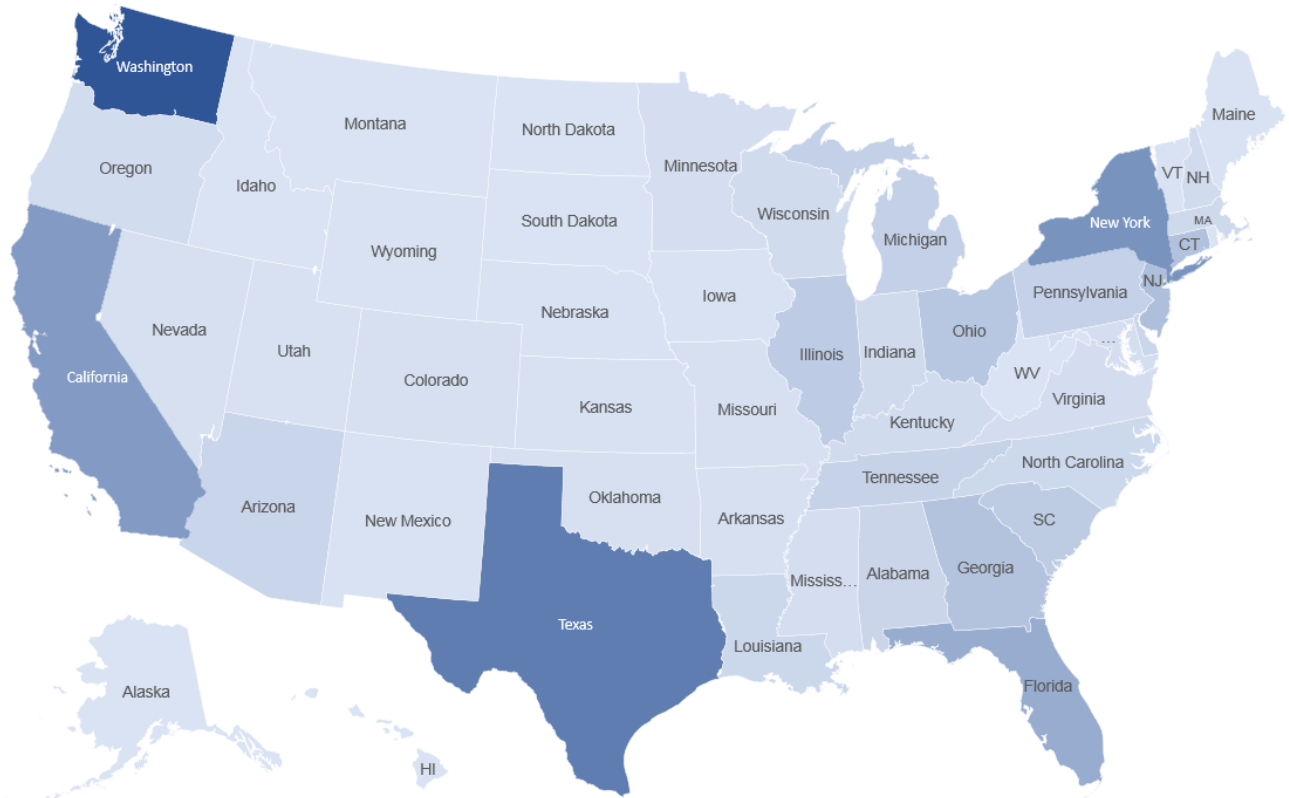
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Florida Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 5th
Largest Exporting State

B \$5.2B
Four-Year Total Exports

C Primary Metal Manufacturing
Top Exporting Sector

D Misc. Manufacturing
Sector with Largest Increase in Exports Since 2017

E \$759M
Trade Surplus in 2018

F 6th
Largest Port in Bilateral Trade in 2018

G 8,840
Jobs Supported by Exports

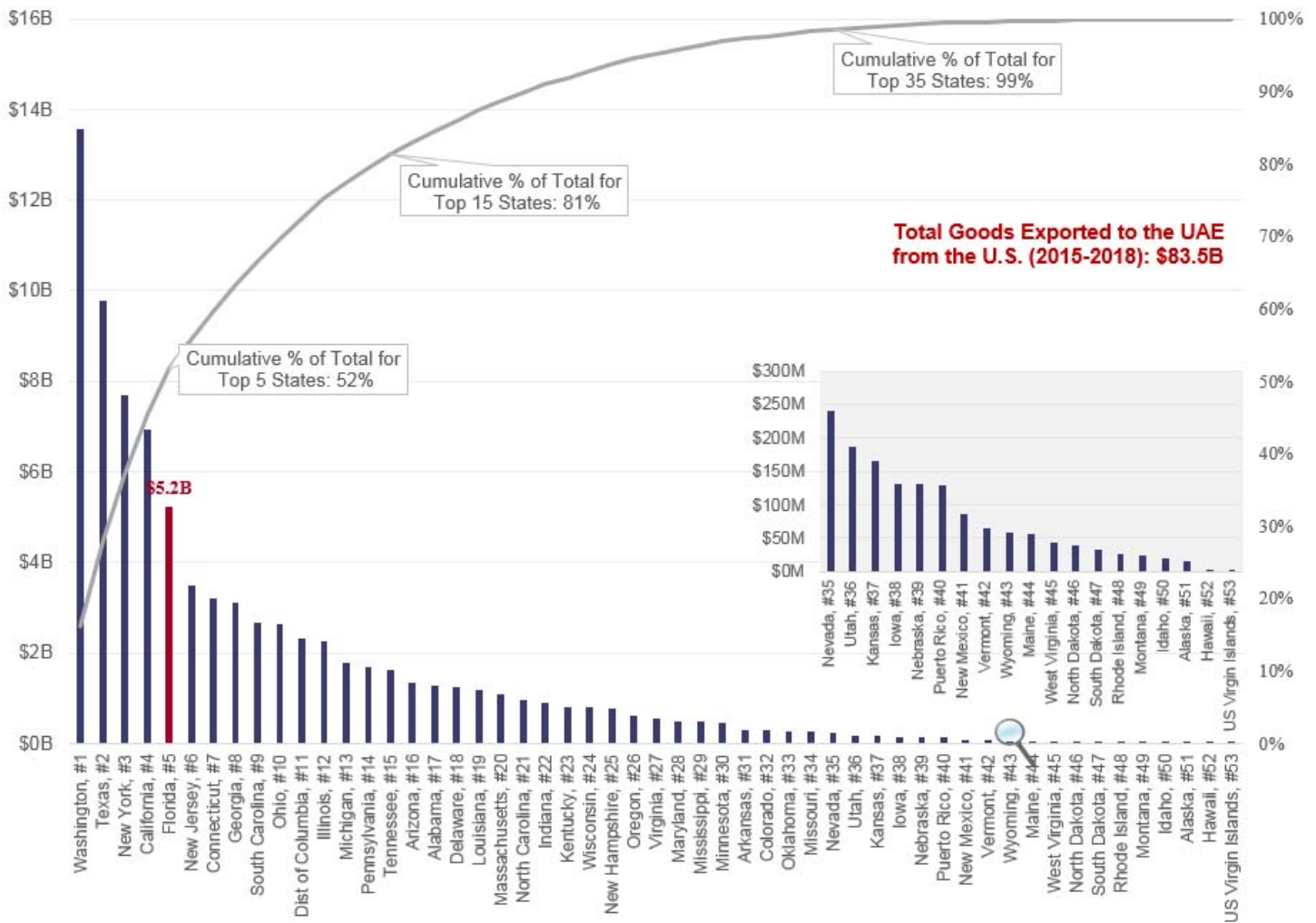
Florida Exports to the UAE



A

Florida ranked 5th among U.S. states and territories with \$5.2B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



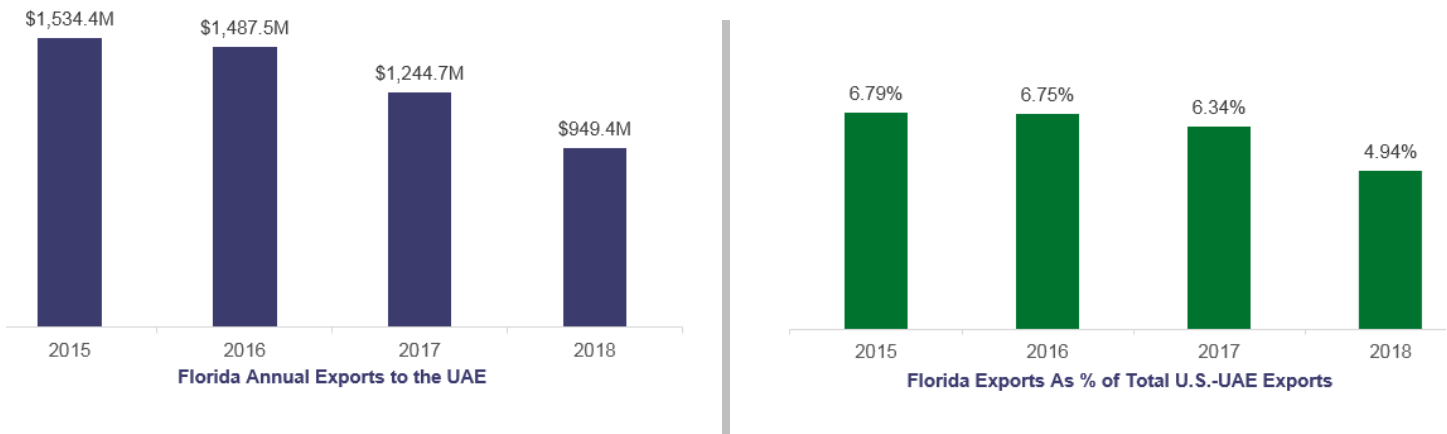
Florida Exports to the UAE



B

Total value and percentage of total U.S. goods exported from Florida declined in each of the last four years

Exhibit I.2 | Florida Export Values and Percent of Total by Year



\$ in millions

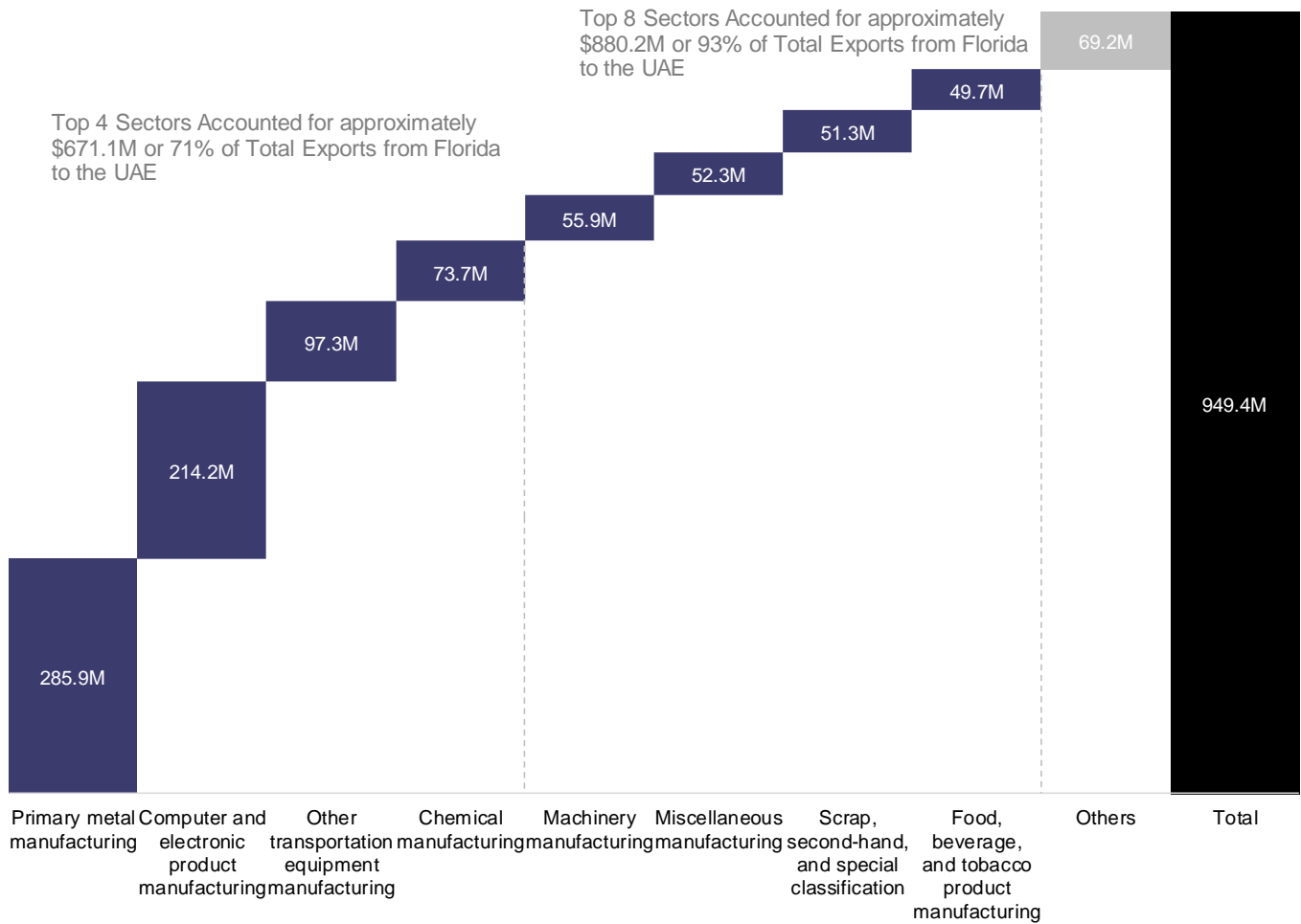
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
6	New Jersey	3.9% \$874.3	3.7% \$814.3	4.6% \$899.0	4.6% \$892.7		4.2% \$3,480.2
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Florida Exports to the UAE



In 2018 *Primary Metal Manufacturing* and *Computer Electronic Product Manufacturing* sectors were the largest exporting sectors

Exhibit I.3 | Florida's Exporting Sectors in 2018

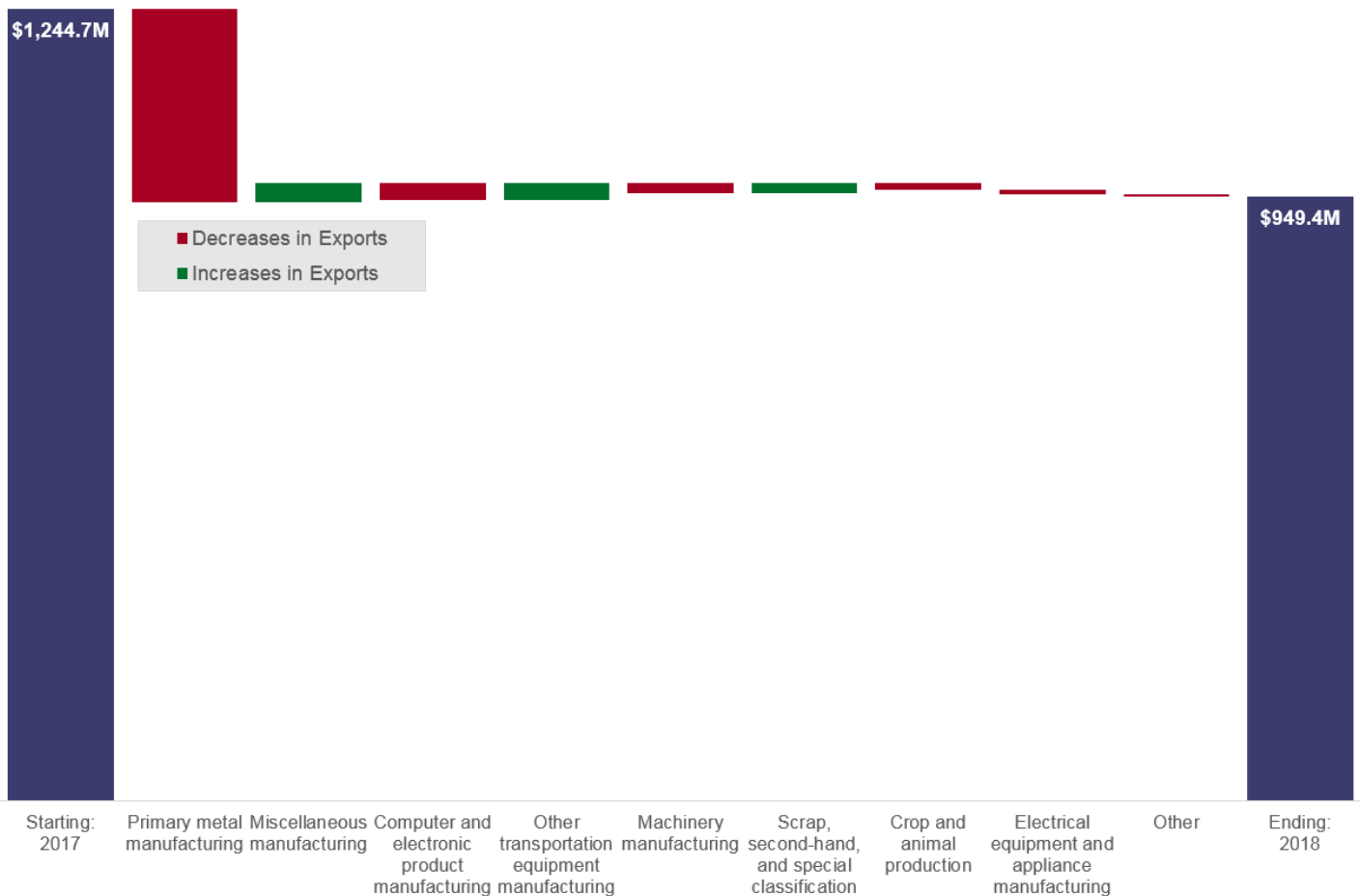


Florida Exports to the UAE

I

D From 2017 to 2018 *Misc. Manufacturing* sector had the largest increase in exports. *Primary Metal Manufacturing* sector had the largest decrease

Exhibit I.4 | Florida's Exporting Sector Movements From 2017 to 2018



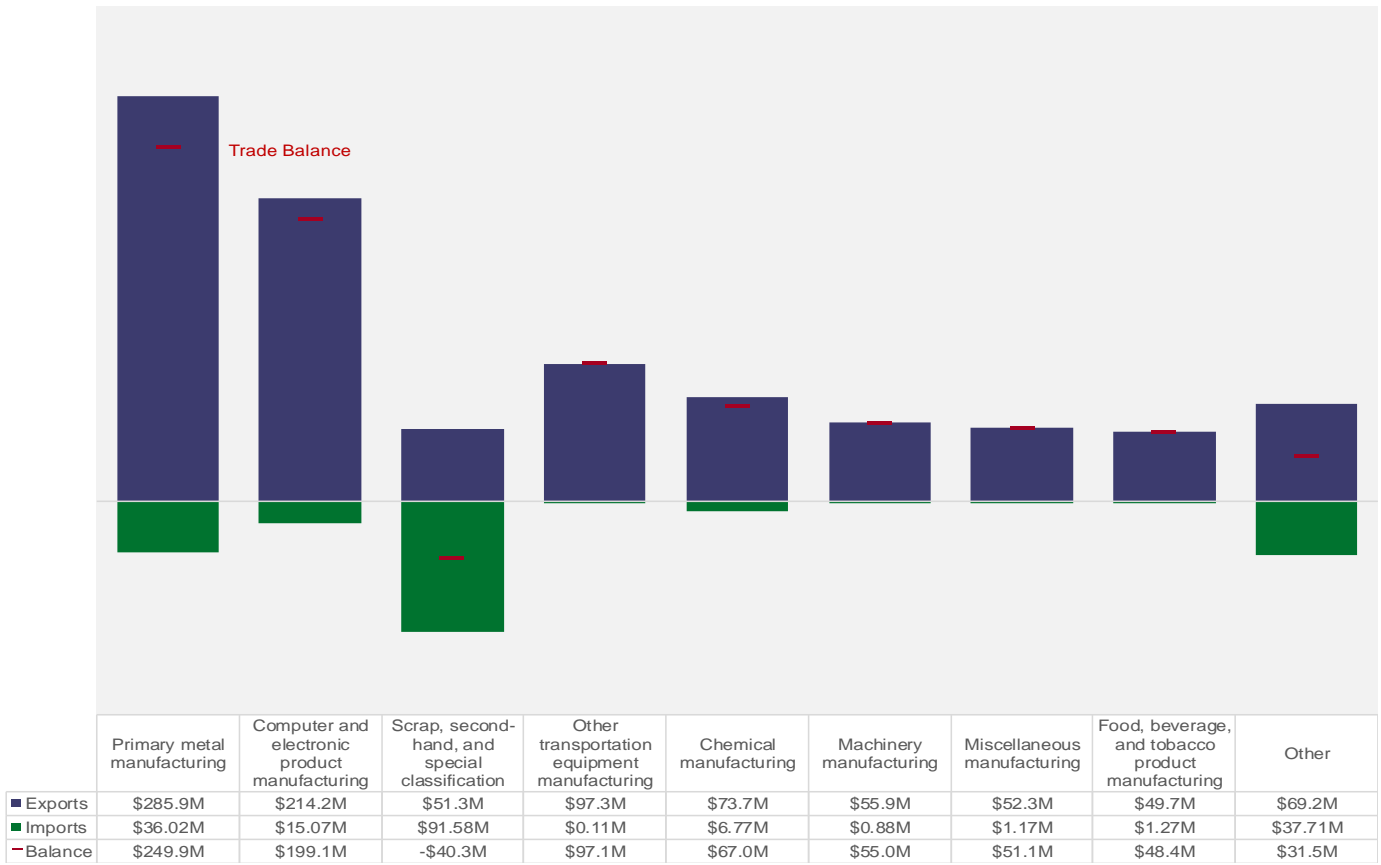
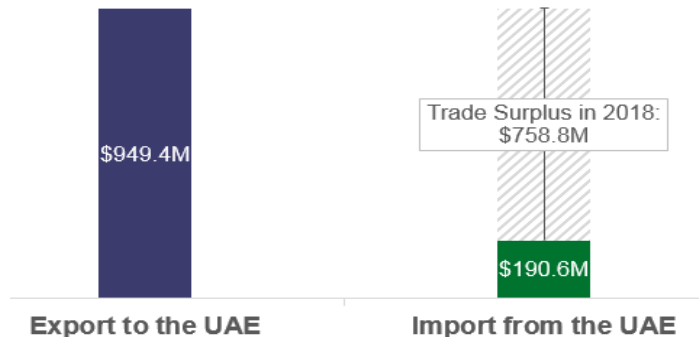
Florida Exports to the UAE

I

E

Florida had a \$758.8M trade surplus with the UAE in 2018

Exhibit I.5 | Florida's Trade Surplus with the UAE by Sector

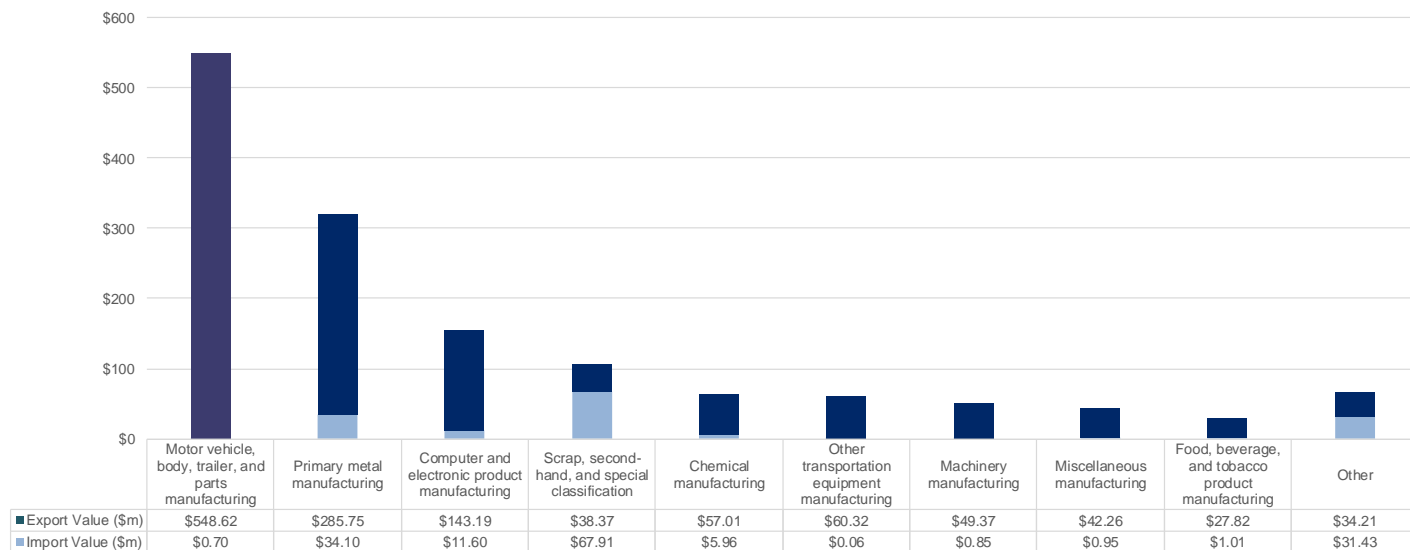
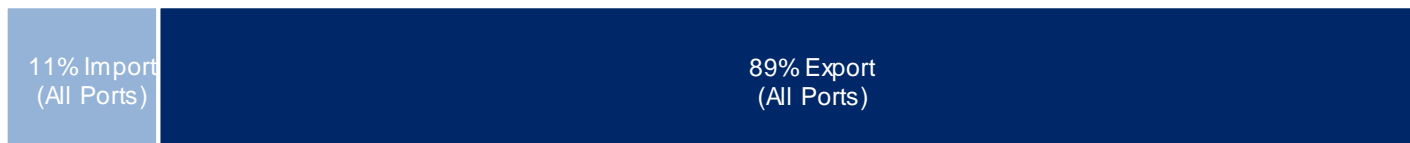
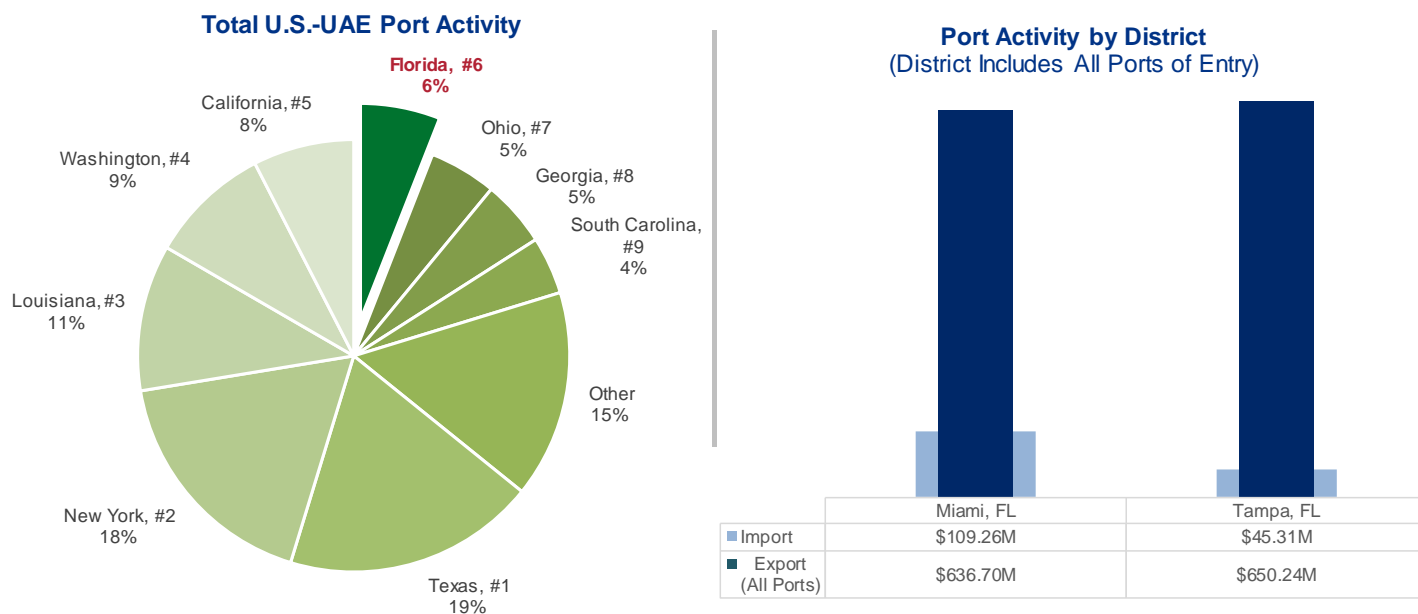


Florida – 2018 UAE Bilateral Port Activity



F

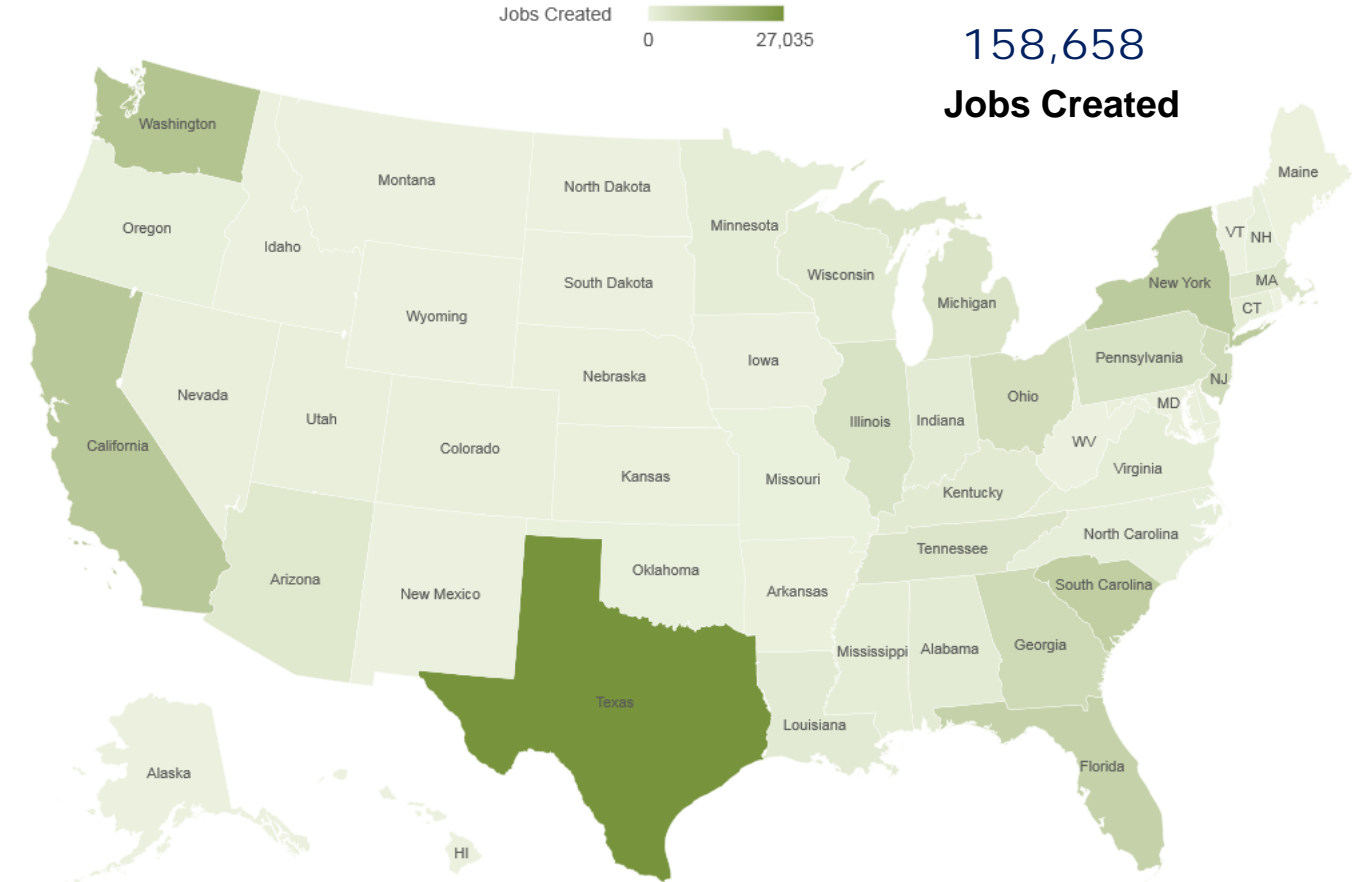
Florida ports ranked 6th (6%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018



Florida 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



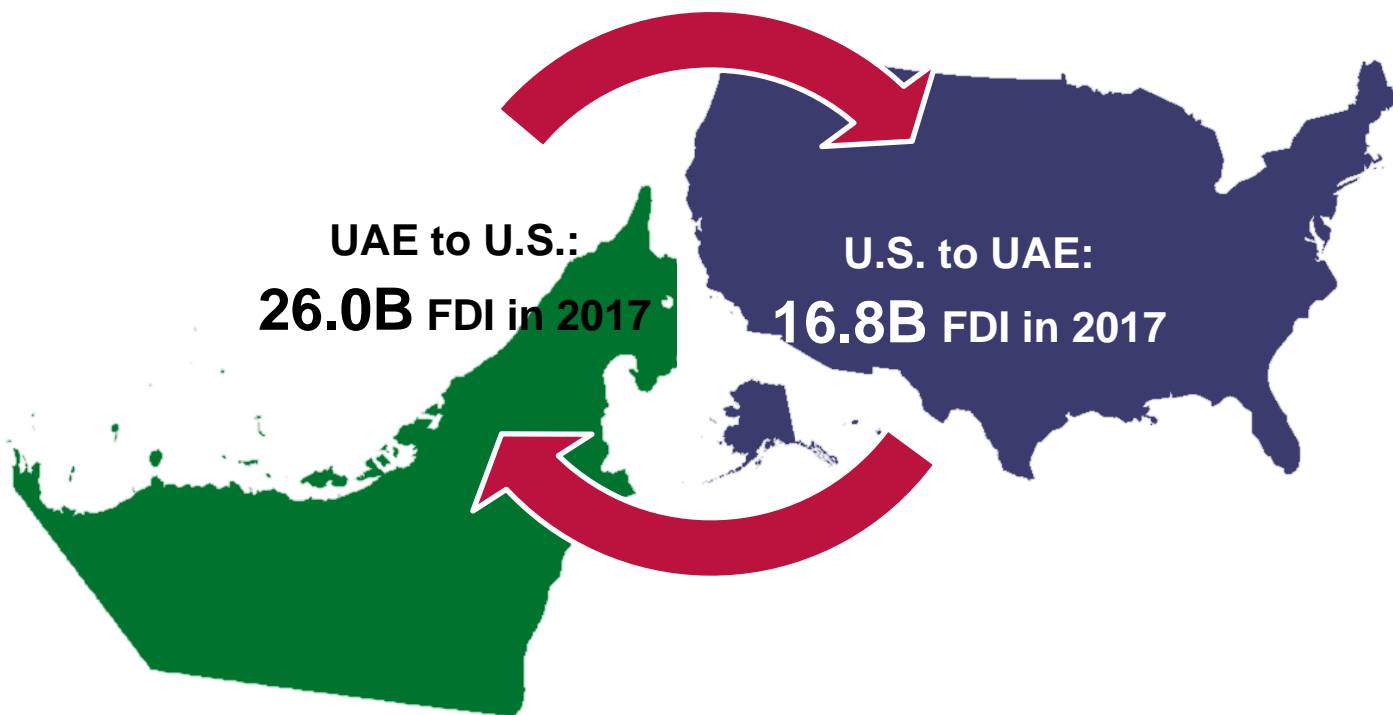
G **8,840** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Florida's Exports of Manufactured Goods to the UAE*	8,840	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		910	2,012	562	96	584
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		130	461	637	119	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment

IV



A \$26B

2017 UAE total
FDI in U.S.

B Various
Sectors

Benefited from
UAE's greenfield
investments in
Florida since 2007

C Transportation
and
Warehousing
Sector

Benefited from
Florida's greenfield
investments in the
UAE in 2018

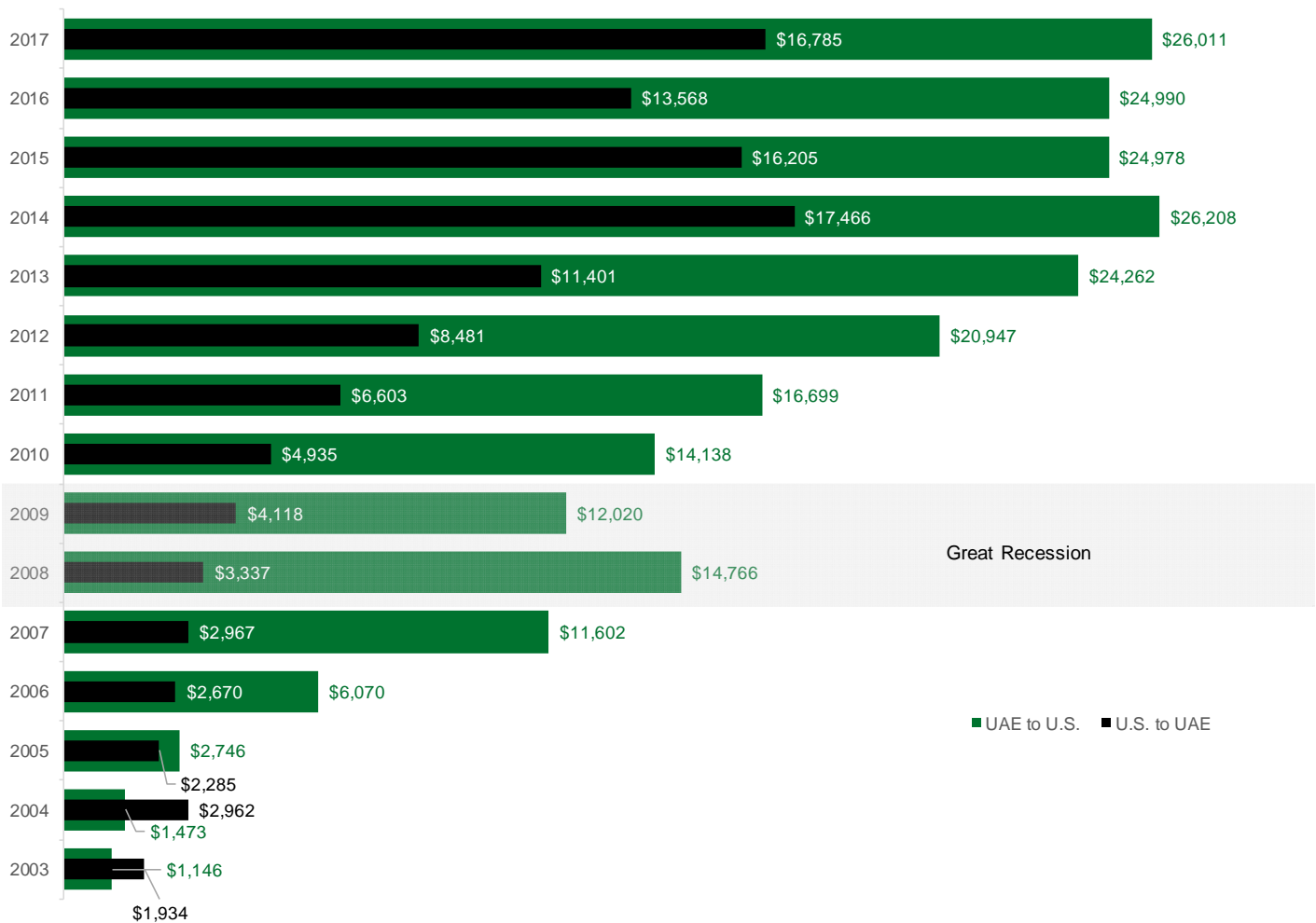
Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in Florida

IV

- B** Since 2003 UAE expanded existing investments and made greenfield investments in Florida in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in Florida by Sector Since 2003

2018	<p>Real estate</p> <p>Sternon Group Our Space</p>	<p>Aerospace</p> <p>Titan Aviation StandardAero</p>
2016	<p>Consumer products</p> <p>Harding Brothers Holdings</p>	
2014	<p>Warehousing</p> <p>Gulftainer</p>	<p>Transportation</p> <p>Jetex Flight Support</p>
2013	<p>Software & IT services</p> <p>icflix</p>	
2012	<p>Food & Tobacco</p> <p>Hot Brands International</p>	
2009	<p>Business Services</p> <p>Palm Aviation</p>	
2007	<p>Leisure & Entertainment</p> <p>Tussauds Group</p>	<p>Warehousing & Storage</p> <p>GAC-RUR</p>

Florida 2018 Greenfield and Expanded FDI in the UAE

IV



Greenfield investments were made in one sector in 2018.

Exhibit IV.3 | Certain Florida Investors in UAE by Sector in 2018

Sector	Florida Investing Entities to the UAE
Transportation, Warehousing	RSA National



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APPENDICES

Appendix A



Florida's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Primary metal manufacturing	3314 Nonferrous (exc Alum) & Processing	285.2M
Computer and electronic product manufacturing	3341 Computer Equipment 3342 Communications Equipment 3345 Navigational/measuring/medical/control Instrument 3346 Magnetic & Optical Media 3344 Semiconductors & Other Electronic Components	102.5M 89.2M 11.2M 7.9M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts 3366 Ships & Boats	92.8M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations 3254 Pharmaceuticals & Medicines 3251 Basic Chemicals 3259 Other Chemical Products & Preparations 3255 Paints, Coatings & Adhesives	47.7M 12.9M 6.0M
Machinery manufacturing	3334 Hvac & Commercial Refrigeration Equipment 3339 Other General Purpose Machinery 3333 Commercial & Service Industry Machinery 3336 Engines, Turbines & Power Transmsn Equip 3331 Ag & Construction & Machinery	13.1M 12.9M 11.7M 11.3M 5.6M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities 3391 Medical Equipment & Supplies	40.4M 11.9M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise 9900 Other Special Classification Provisions 9100 Waste And Scrap	36.3M 13.8M
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi 3116 Meat Products & Meat Packaging Products 3121 Beverages 3118 Bakery & Tortilla Products 3112 Grain & Oilseed Milling Products	15.1M 8.9M 8.4M 6.4M
Electrical equipment and appliance manufacturing	3353 Electrical Equipment 3359 Electrical Equipment & Components, Nesoi 3352 Household Appliances And Misc Machines, Nesoi 3351 Electric Lighting Equipment	5.6M 5.1M
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts 3362 Motor Vehicle Bodies & Trailers 3361 Motor Vehicles	11.7M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Florida in 2018

