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UNITED ARAB EMIRATES  
WASHINGTON, DC

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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# GEORGIA REPORT

2019 UPDATE

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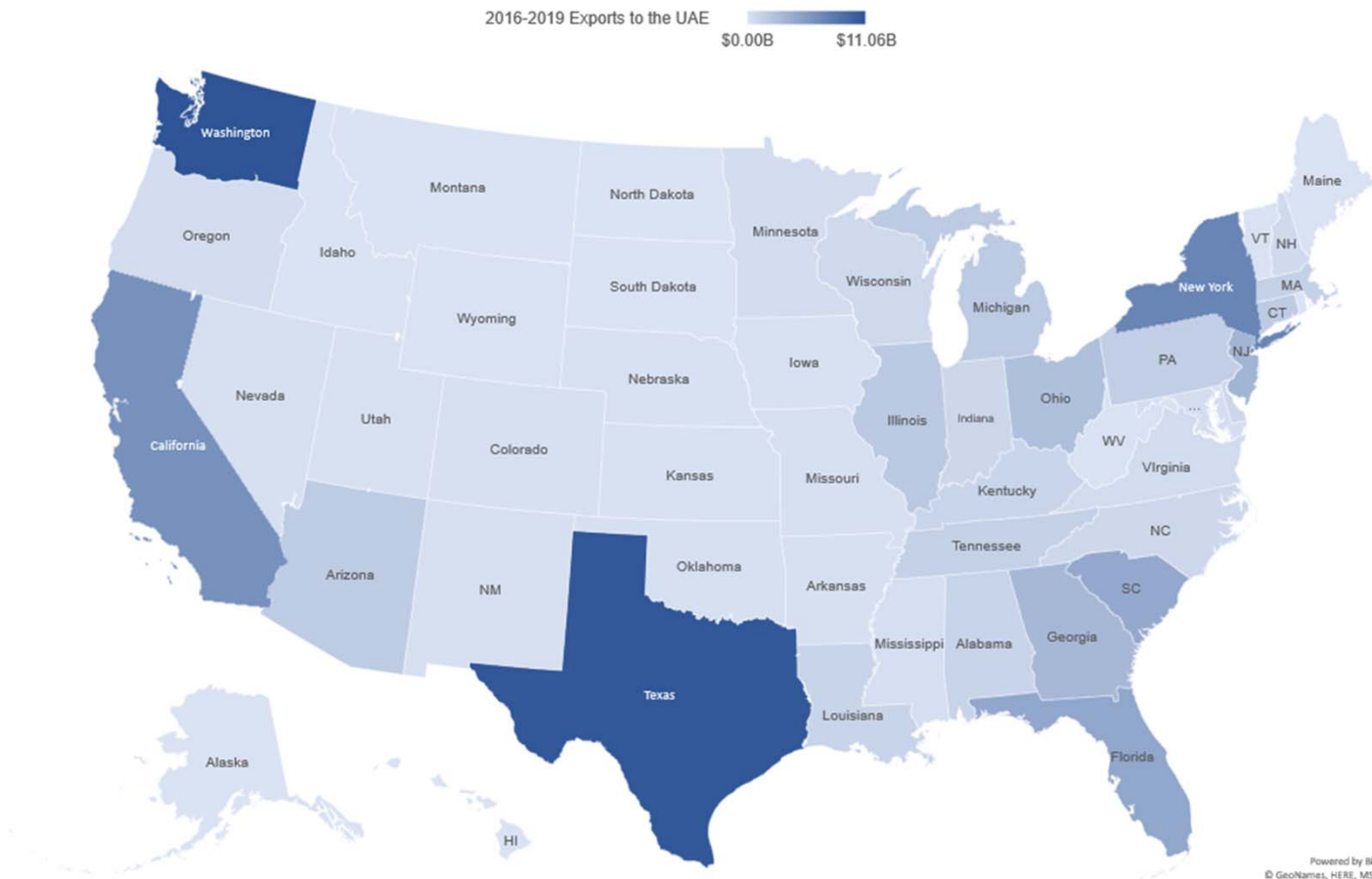
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# Georgia Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



**A** 8th

Largest Exporting State

**B** \$3.3B

Four-Year Total Exports

**C** Other Transportation Equipment

Top Exporting Sector

**D** Other Transportation Equipment

Sector with Largest Increase in Exports

**E** \$730.6

Trade Surplus in 2019

**F** 8th

Largest Port in Bilateral Trade in 2019

**G** 8,538

Jobs Supported by Exports

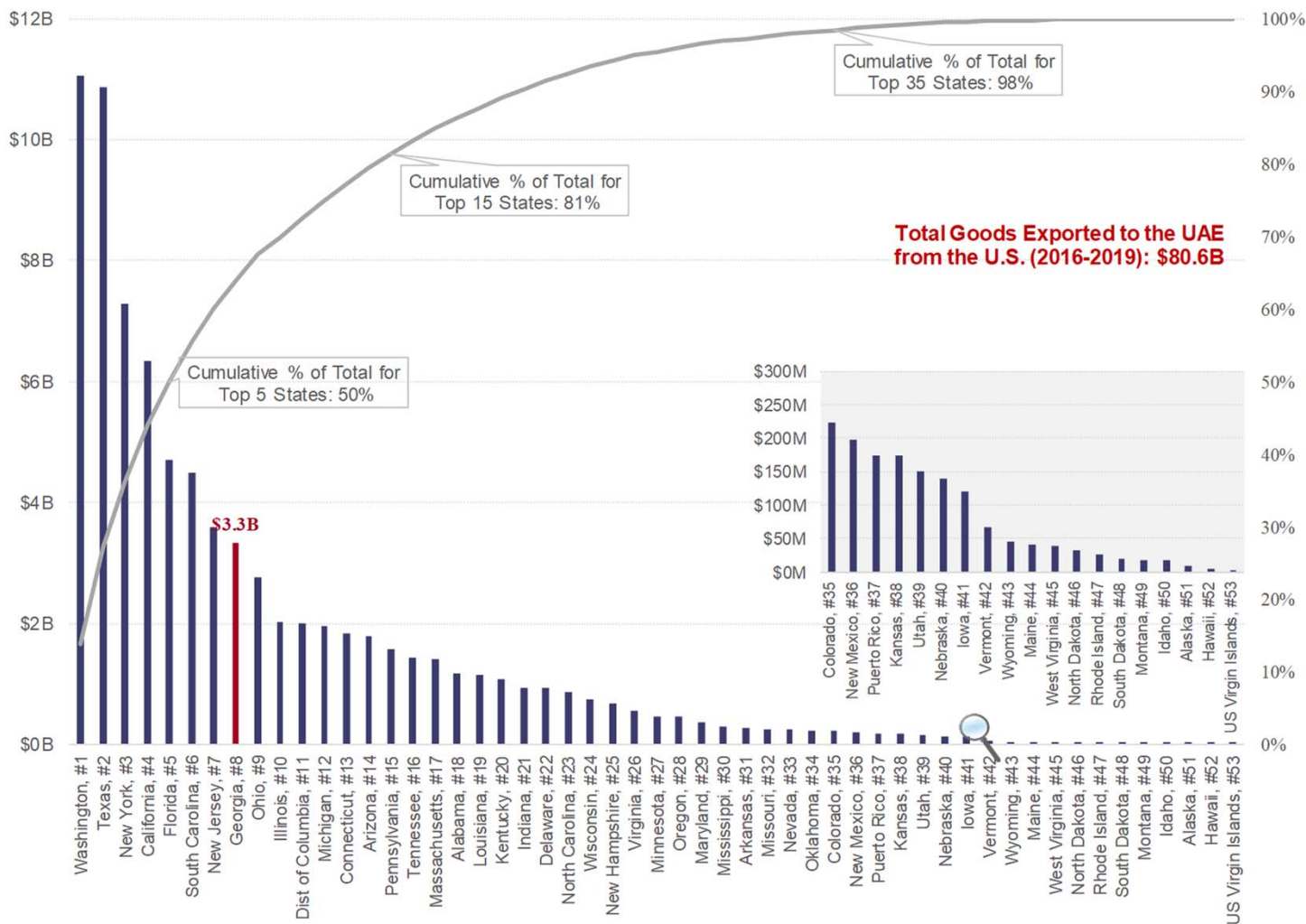
# Georgia Exports to the UAE



A

Georgia ranked 8th among U.S. states and territories with \$3.3B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



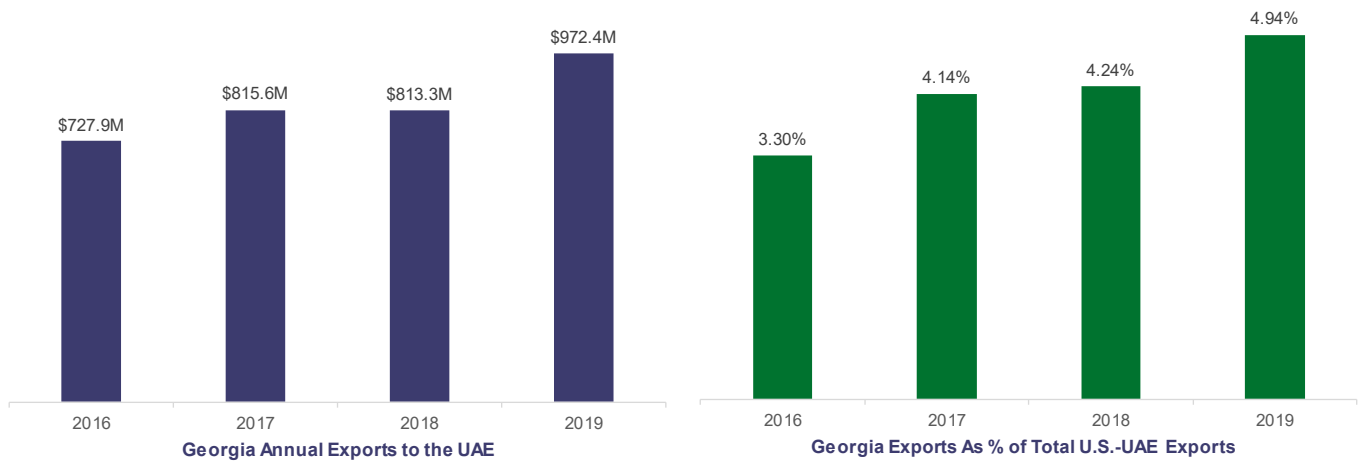
## Georgia Exports to the UAE



**B**

Total value of 2019 goods exported and % of total U.S. exports is highest in last four years

Exhibit I.2 | Georgia Export Values and Percent of Total by Year



\$ in millions

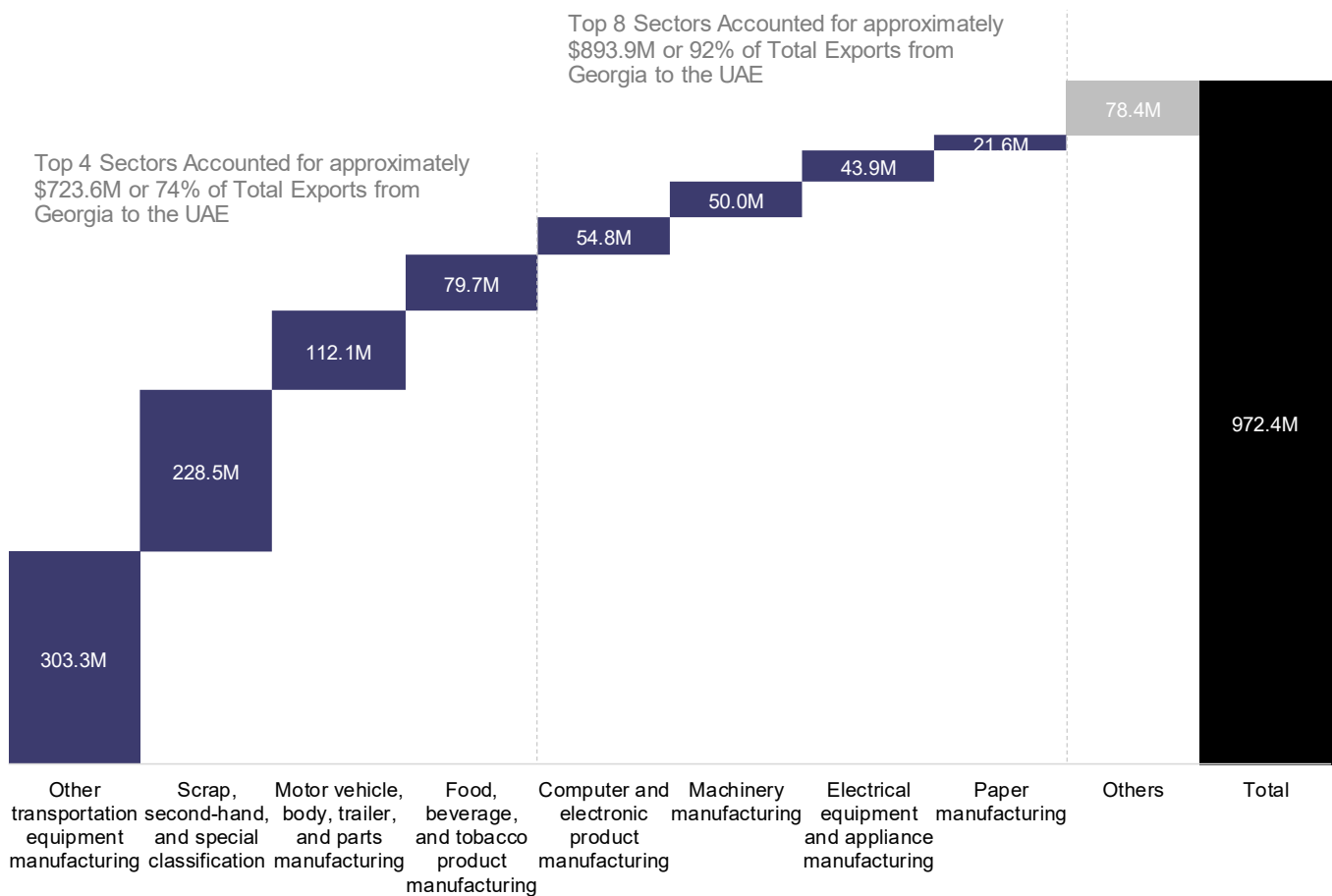
| Rank     | State           | 2016                   | 2017                   | 2018                   | 2019                   | Trend Line | 2016-2019                |
|----------|-----------------|------------------------|------------------------|------------------------|------------------------|------------|--------------------------|
|          | All U.S. States | \$22,027.0             | \$19,690.8             | \$19,177.3             | \$19,684.7             |            | \$80,579.8               |
| <b>8</b> | <b>Georgia</b>  | <b>3.3%</b><br>\$727.9 | <b>4.1%</b><br>\$815.6 | <b>4.2%</b><br>\$813.3 | <b>4.9%</b><br>\$972.4 |            | <b>4.1%</b><br>\$3,329.1 |
| 1        | Washington      | 18.9%<br>\$4,157.6     | 20.8%<br>\$4,104.7     | 10.8%<br>\$2,080.5     | 3.6%<br>\$717.4        |            | 13.7%<br>\$11,060.2      |
| 5        | Florida         | 6.8%<br>\$1,487.5      | 6.3%<br>\$1,244.6      | 5.0%<br>\$949.9        | 5.1%<br>\$1,011.3      |            | 5.8%<br>\$4,693.3        |
| 10       | Illinois        | 2.8%<br>\$622.5        | 2.6%<br>\$503.5        | 2.6%<br>\$494.3        | 2.0%<br>\$402.3        |            | 2.5%<br>\$2,022.6        |
| 20       | Kentucky        | 0.8%<br>\$168.2        | 0.9%<br>\$172.8        | 1.3%<br>\$244.7        | 2.5%<br>\$484.2        |            | 1.3%<br>\$1,069.9        |
| 30       | Mississippi     | 0.3%<br>\$59.3         | 0.3%<br>\$51.9         | 0.7%<br>\$137.7        | 0.3%<br>\$49.4         |            | 0.4%<br>\$298.2          |

## Georgia Exports to the UAE



In 2019 *Other Transportation Equipment and Scrap, Second-Hand Merchandise* were the largest export sectors

Exhibit I.3 | Georgia's Exporting Sectors in 2019



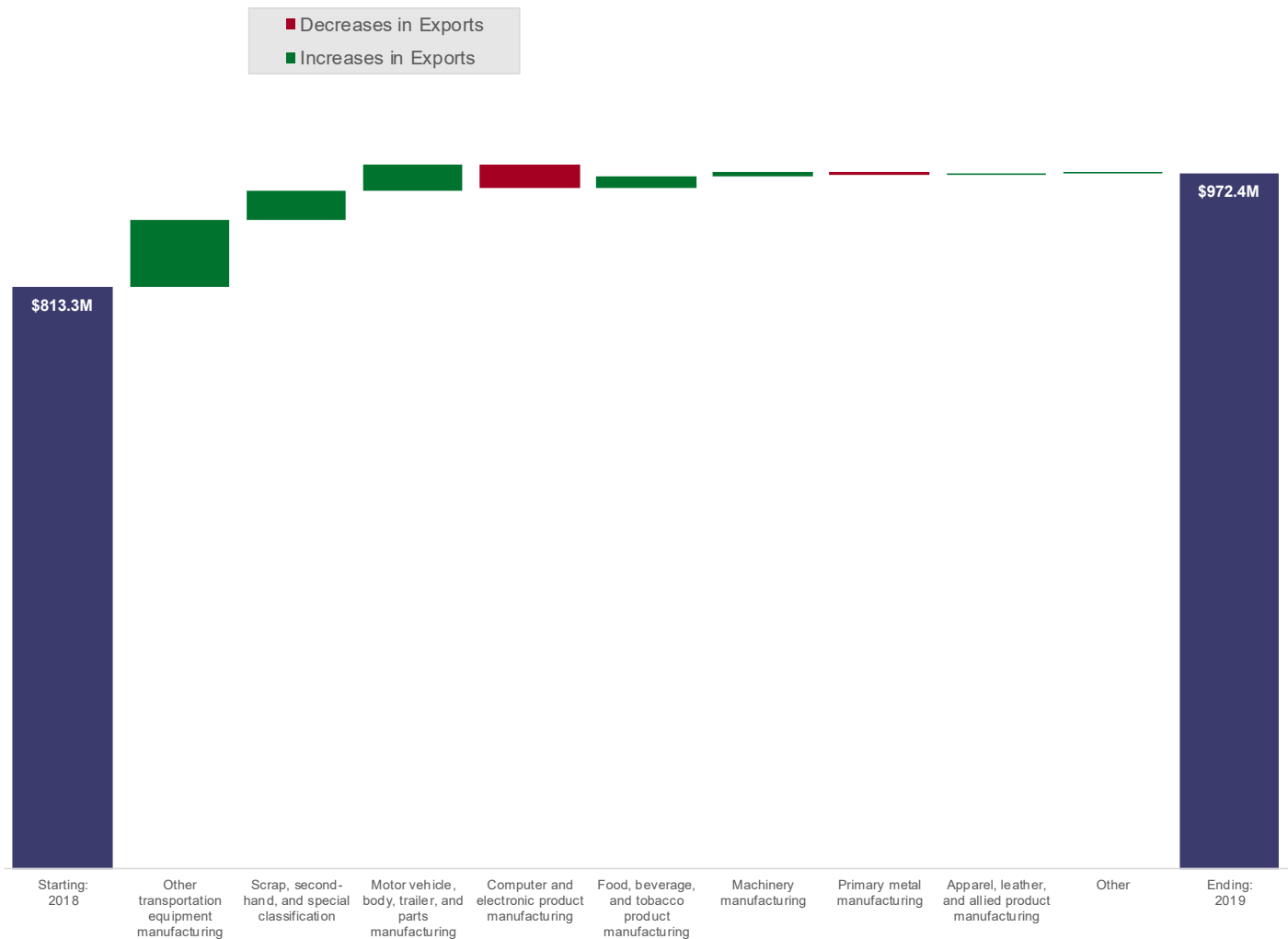
## Georgia Exports to the UAE

I

D

From 2018 to 2019 *Scrap, Other Transportation Equipment* sector had the largest increase in exports. *Computer and Electronic Products* sector had the largest decrease

Exhibit I.4 | Georgia's Exporting Sector Movements From 2018 to 2019

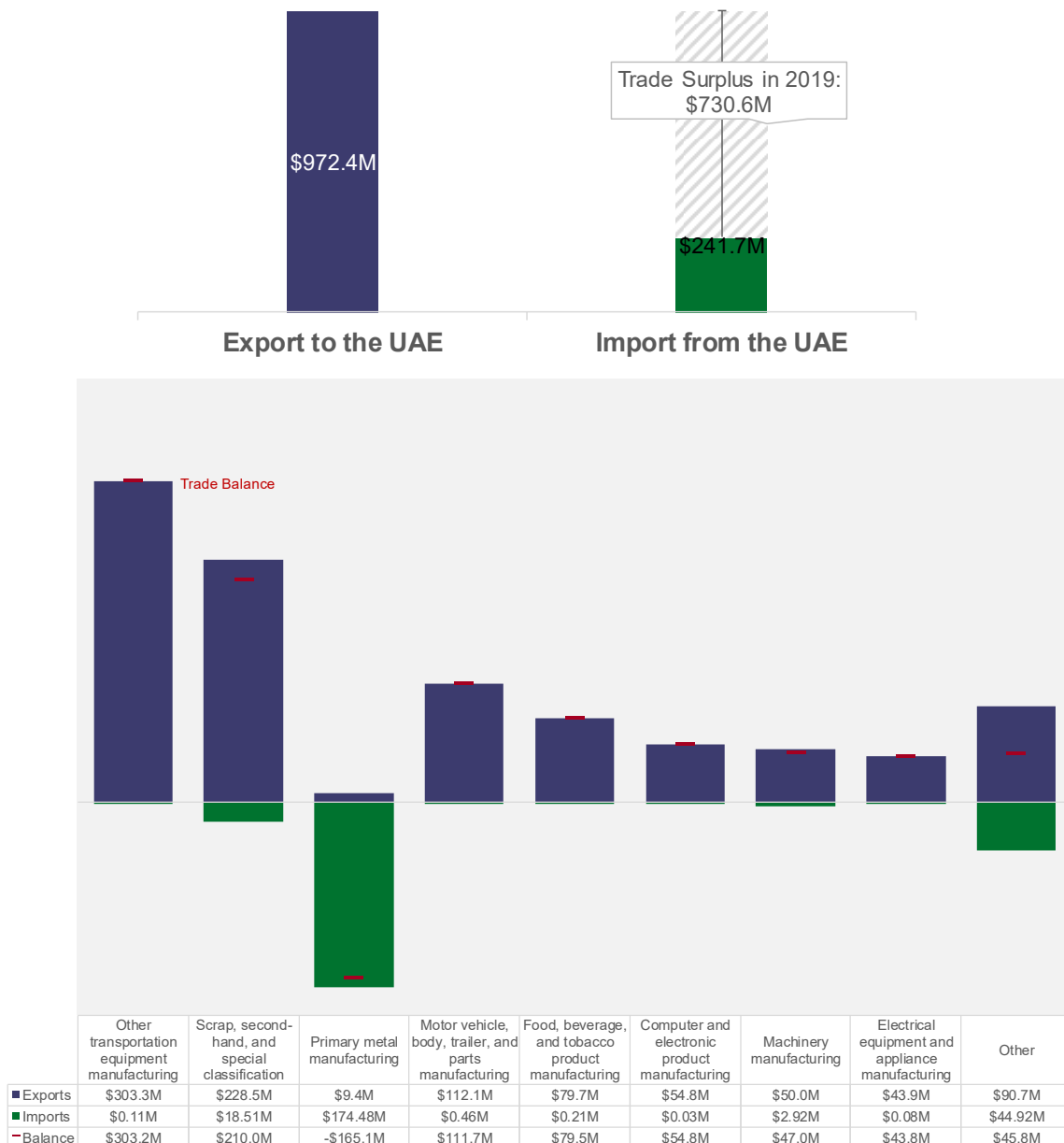


## Georgia Exports to the UAE



**E** Georgia had a \$730.6 trade surplus with the UAE in 2019

Exhibit I.5 | Georgia's Trade Surplus with the UAE by Sector



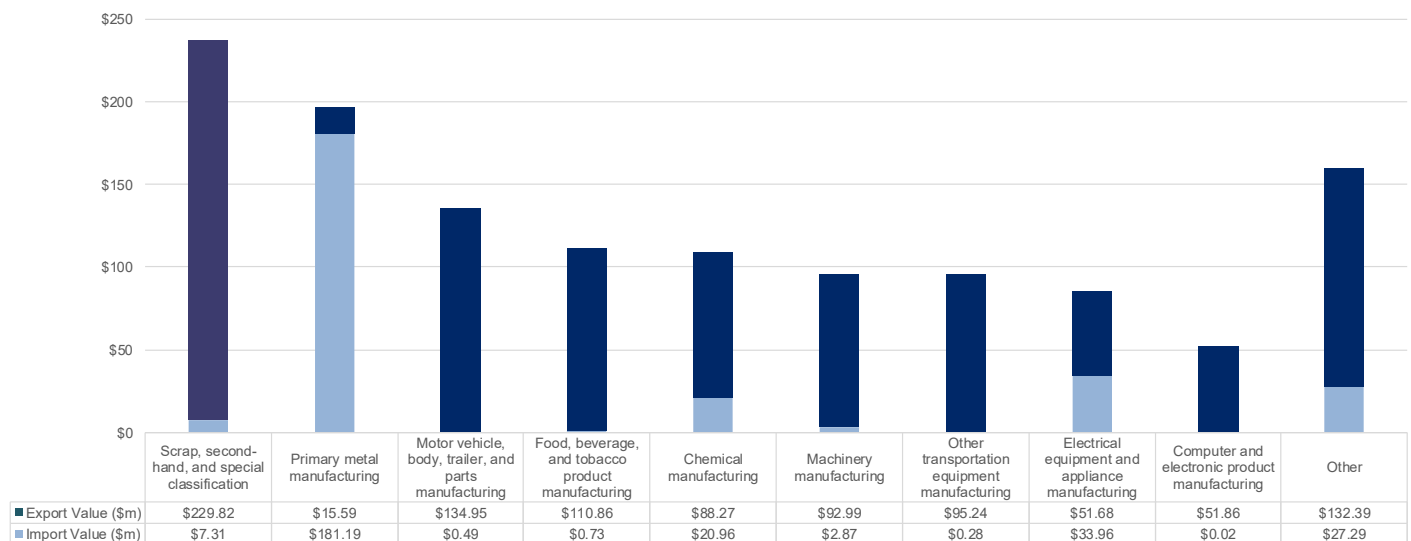
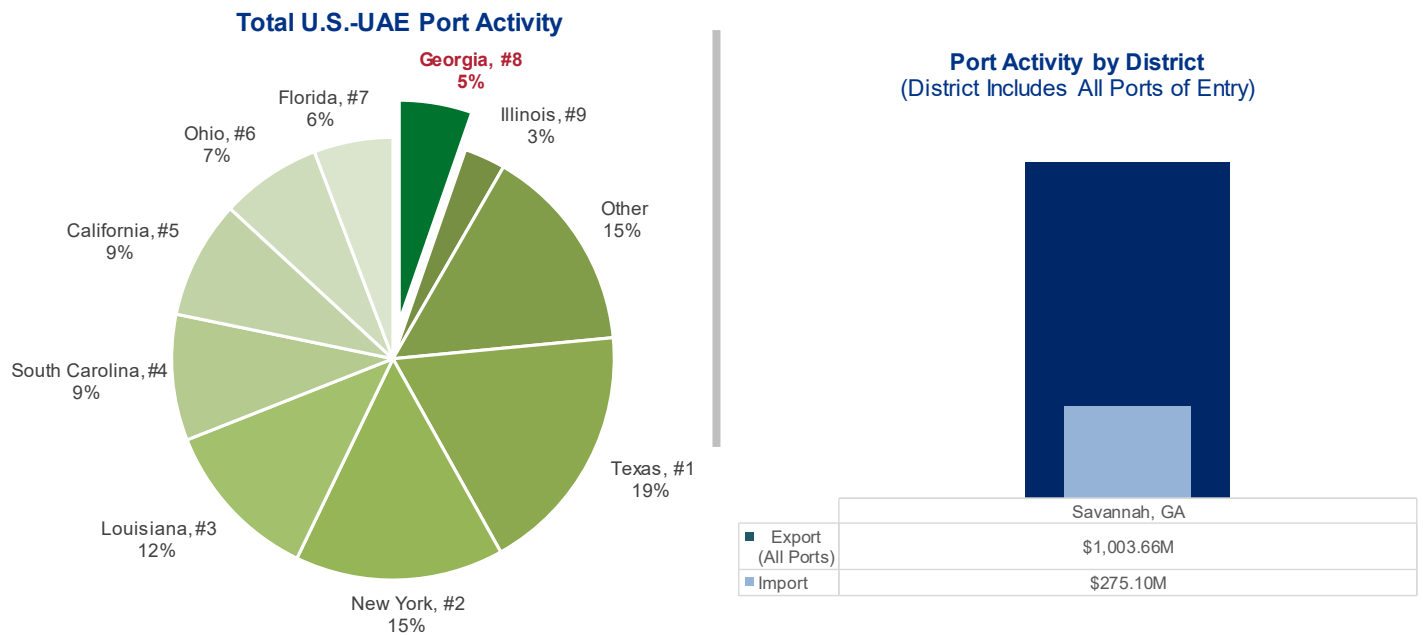


## Georgia – 2019 UAE Bilateral Port Activity



**F**

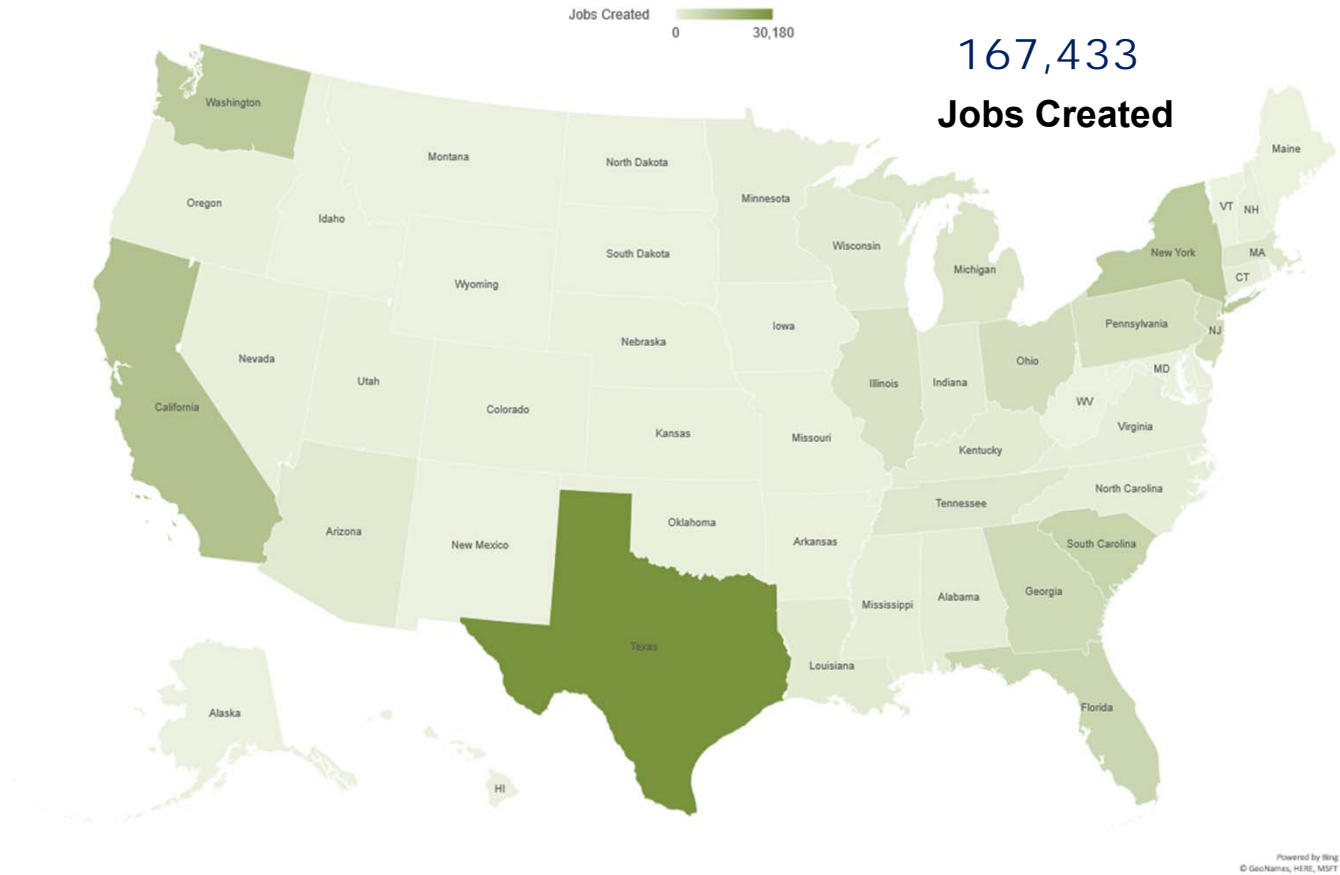
Georgia ports ranked 8th (5%) in combined total import and export activity among U.S. states and territories with ports of entry in 2019



# Georgia 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



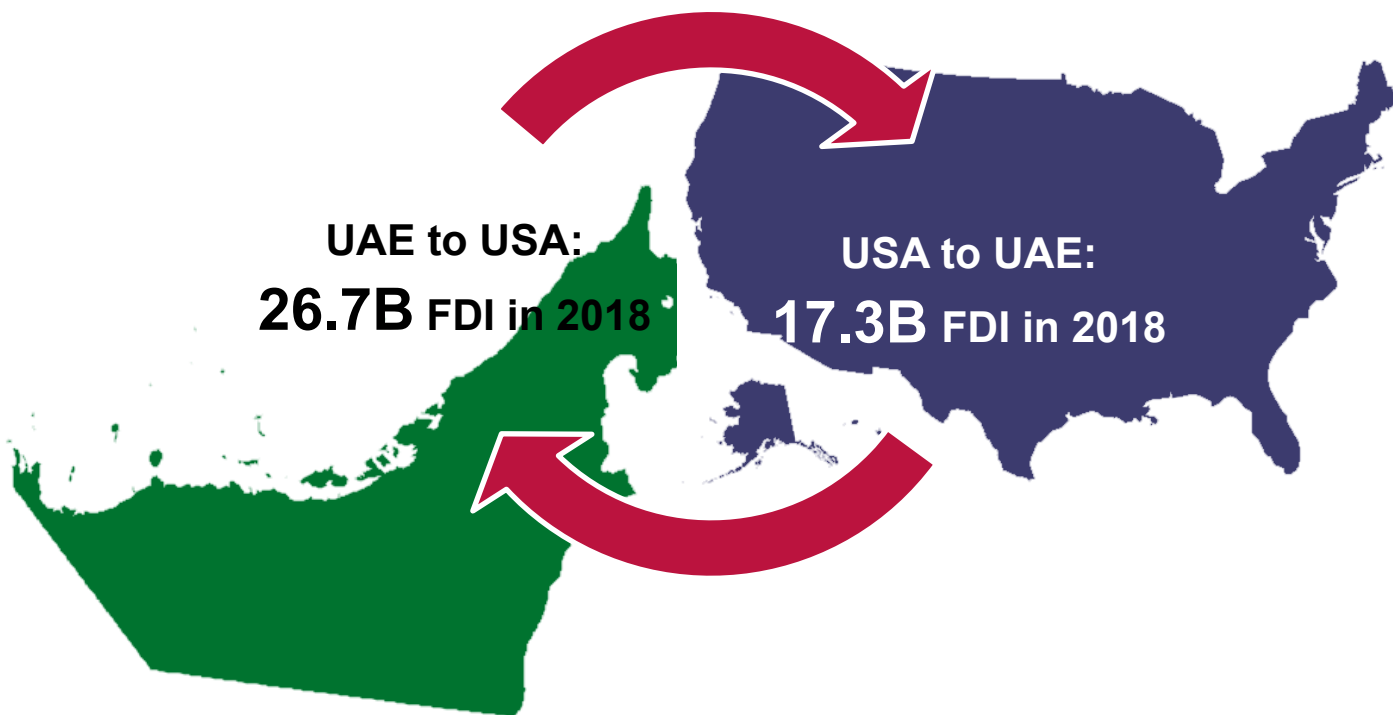
**G** **8,538** Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

|   |              |   |  |                                |  |                            |
|---|--------------|---|--|--------------------------------|--|----------------------------|
| <b>Employment<br/>Driven by<br/>Georgia's Exports<br/>of Manufactured<br/>Goods to the<br/>UAE*</b> | <b>8,538</b> | Other<br>transportation<br>equipment<br>manufacturing     | Computer and<br>electronic<br>product<br>manufacturing     | Chemical<br>manufacturing      | Fabricated metal<br>product<br>manufacturing                   | Machinery<br>manufacturing |
|   |              | 2,220   | 530  | 122                            | 200  | 446                        |
|   |              | Electrical<br>equipment and<br>appliance<br>manufacturing | Food, beverage,<br>and tobacco<br>product<br>manufacturing | Miscellaneous<br>manufacturing | Motor vehicle,<br>body, trailer, and<br>parts<br>manufacturing |                            |
|   |              | 382   | 935  | 102                            | 1,079  |                            |

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

## Foreign Direct Investment

IV



**A** \$26.7B

2018 UAE total  
FDI in U.S.

**B** Various  
Sectors

Benefited from  
UAE's investments  
in Georgia since  
2012

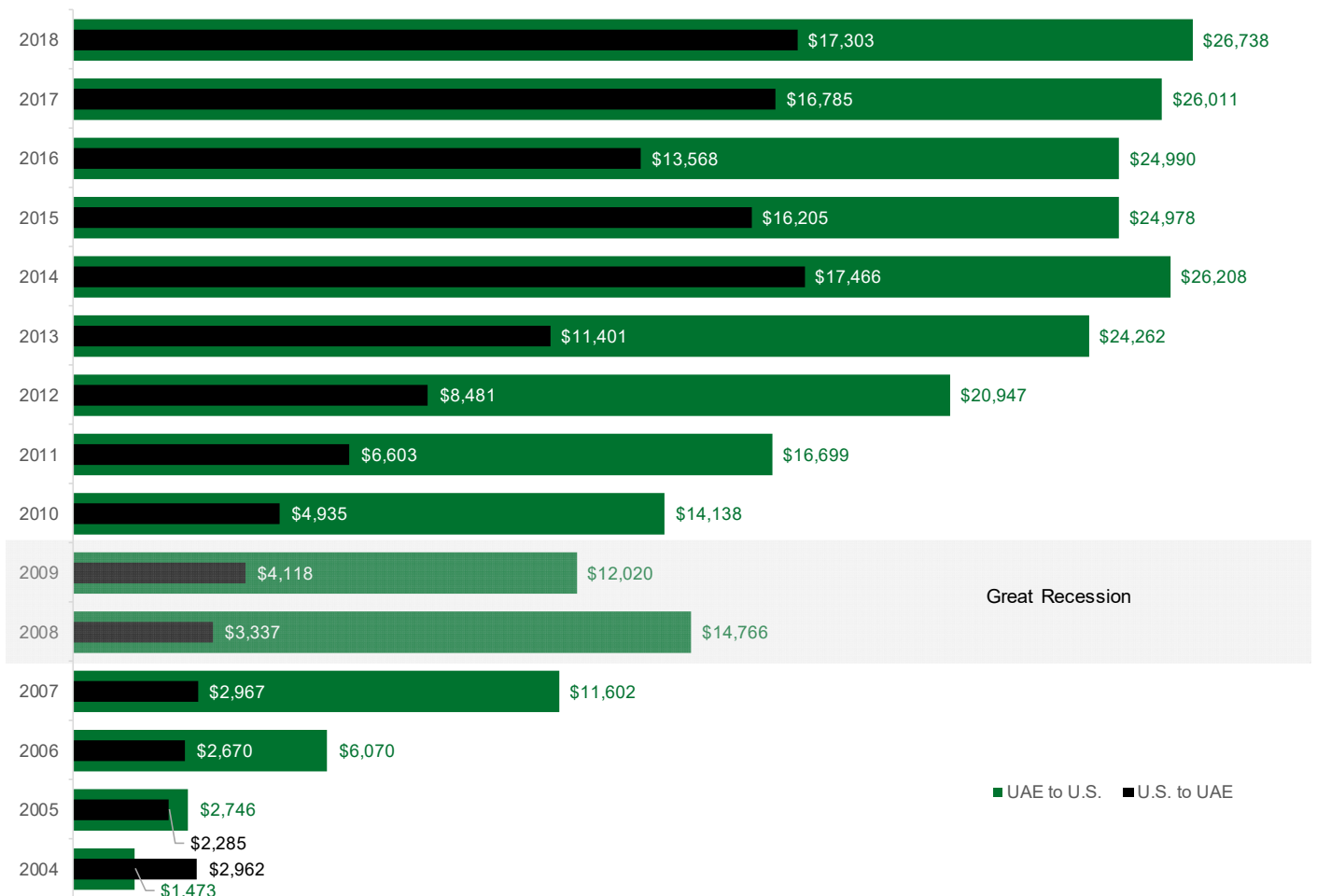
## Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



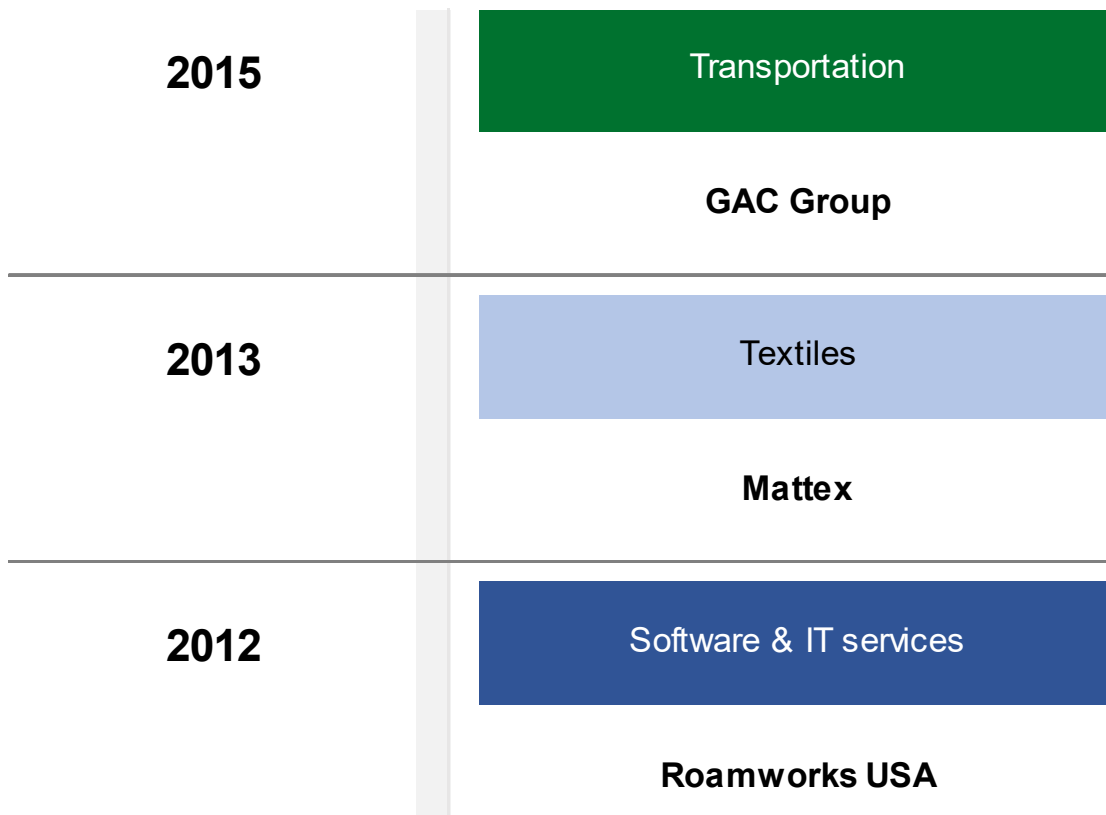
## UAE FDI in Georgia

IV

**B**

Since 2012 UAE expanded existing investments and made greenfield investments in Georgia in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2012





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# APPENDICES

## Appendix A



### Georgia's Top Exporting Commodities to the UAE in 2019

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

| Sector  | Top Commodity  | Export Value |
|---|--|--------------|
| Other transportation equipment manufacturing          | 3364 Aerospace Products & Parts                        | 298.4M       |
|   | 3369 Transportation Equipment, Nesoi                   | 4.0M         |
| Scrap, second-hand, and special classification        | 9300 Used Or Second-hand Merchandise                   | 218.6M       |
|   | 9900 Other Special Classification Provisions           | 6.4M         |
|   | 9100 Waste And Scrap                                   | 3.5M         |
| Motor vehicle, body, trailer, and parts manufacturing | 3363 Motor Vehicle Parts                               | 77.5M        |
|   | 3361 Motor Vehicles                                    | 33.9M        |
| Food, beverage, and tobacco product manufacturing     | 3116 Meat Products & Meat Packaging Products           | 31.4M        |
|   | 3119 Foods, Nesoi                                      | 19.0M        |
|   | 3115 Dairy Products                                    | 10.0M        |
|   | 3122 Tobacco Products                                  | 6.7M         |
|   | 3113 Sugar & Confectionery Products                    | 4.7M         |
| Computer and electronic product manufacturing         | 3341 Computer Equipment                                | 26.3M        |
|   | 3342 Communications Equipment                          | 16.8M        |
|   | 3345 Navigational/measuring/medical/control Instrument | 8.6M         |
|   | 3344 Semiconductors & Other Electronic Components      | 2.1M         |
| Machinery manufacturing                               | 3336 Engines, Turbines & Power Transmsn Equip          | 27.9M        |
|   | 3339 Other General Purpose Machinery                   | 10.8M        |
|   | 3333 Commercial & Service Industry Machinery           | 4.9M         |
|   | 3334 Hvac & Commercial Refrigeration Equipment         | 4.7M         |
| Electrical equipment and appliance manufacturing      | 3353 Electrical Equipment                              | 26.8M        |
|   | 3359 Electrical Equipment & Components, Nesoi          | 14.6M        |
|   | 3352 Household Appliances And Misc Machines, Nesoi     | 1.7M         |
| Paper manufacturing                                   | 3221 Pulp, Paper & Paperboard Mill Products            | 20.0M        |
|   | 3222 Converted Paper Products                          | 1.7M         |
| Fabricated metal product manufacturing                | 3329 Other Fabricated Metal Products                   | 11.1M        |
|   | 3327 Bolts/nuts/scrws/rivts/washrs & Other Turned Prod | 2.6M         |
|   | 3325 Hardware  | 2.2M         |
| Chemical manufacturing                                | 3256 Soaps, Cleaning Compounds & Toilet Preparations   | 10.3M        |
|   | 3251 Basic Chemicals                                   | 2.0M         |
|   | 3255 Paints, Coatings & Adhesives                      | 1.6M         |
|   | 3254 Pharmaceuticals & Medicines                       | 1.2M         |

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

## Employment Driven by Top 10 UAE-Exporting Sectors in Georgia in 2019

