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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

HAWAII REPORT

2018 UPDATE

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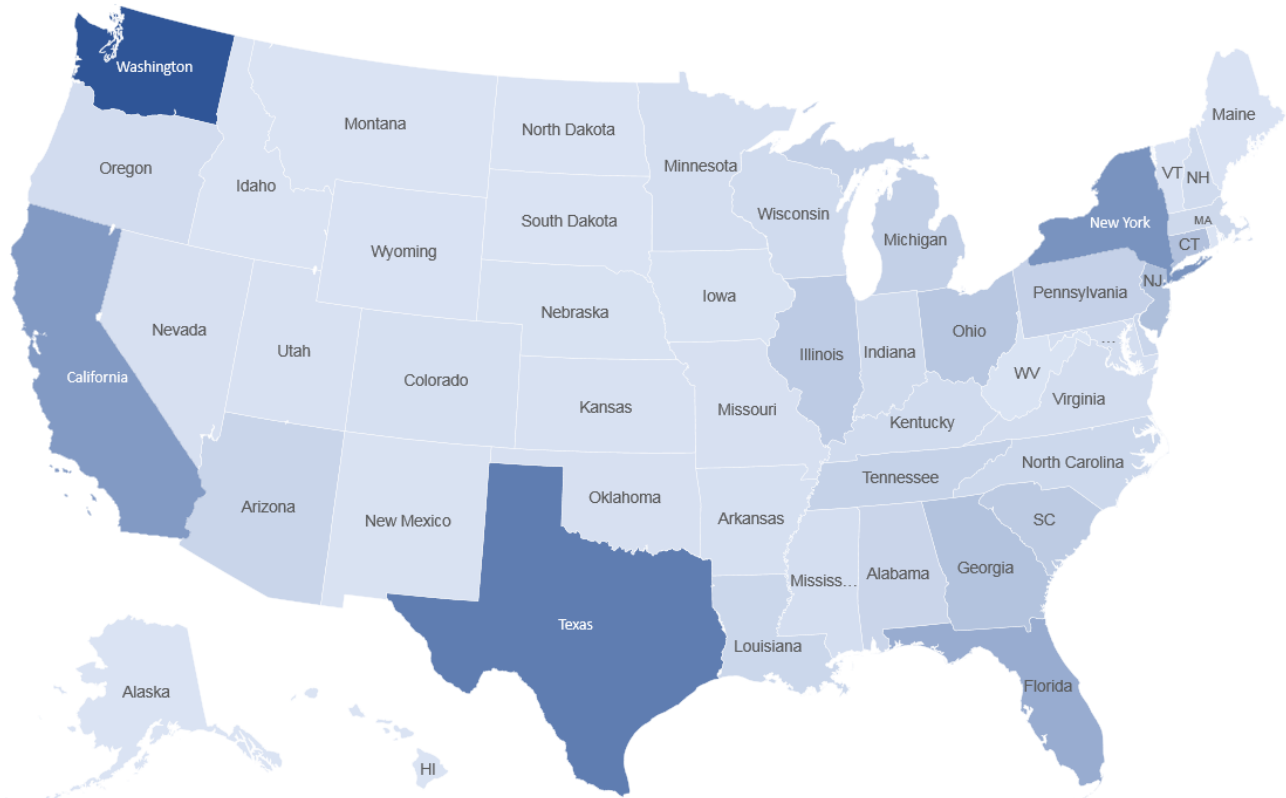
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Hawaii Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 52nd
Largest Exporting State

B \$2.9M
Four-Year Total Exports

C Motor Vehicle, Body, Trailer, and Parts Manufacturing
Top Exporting Sector

D Motor Vehicle, Body, Trailer, and Parts Manufacturing
Sector with Largest Increase in Exports Since 2017

E \$-139.7m
Trade Surplus in 2018

F 1
Jobs Supported by Exports

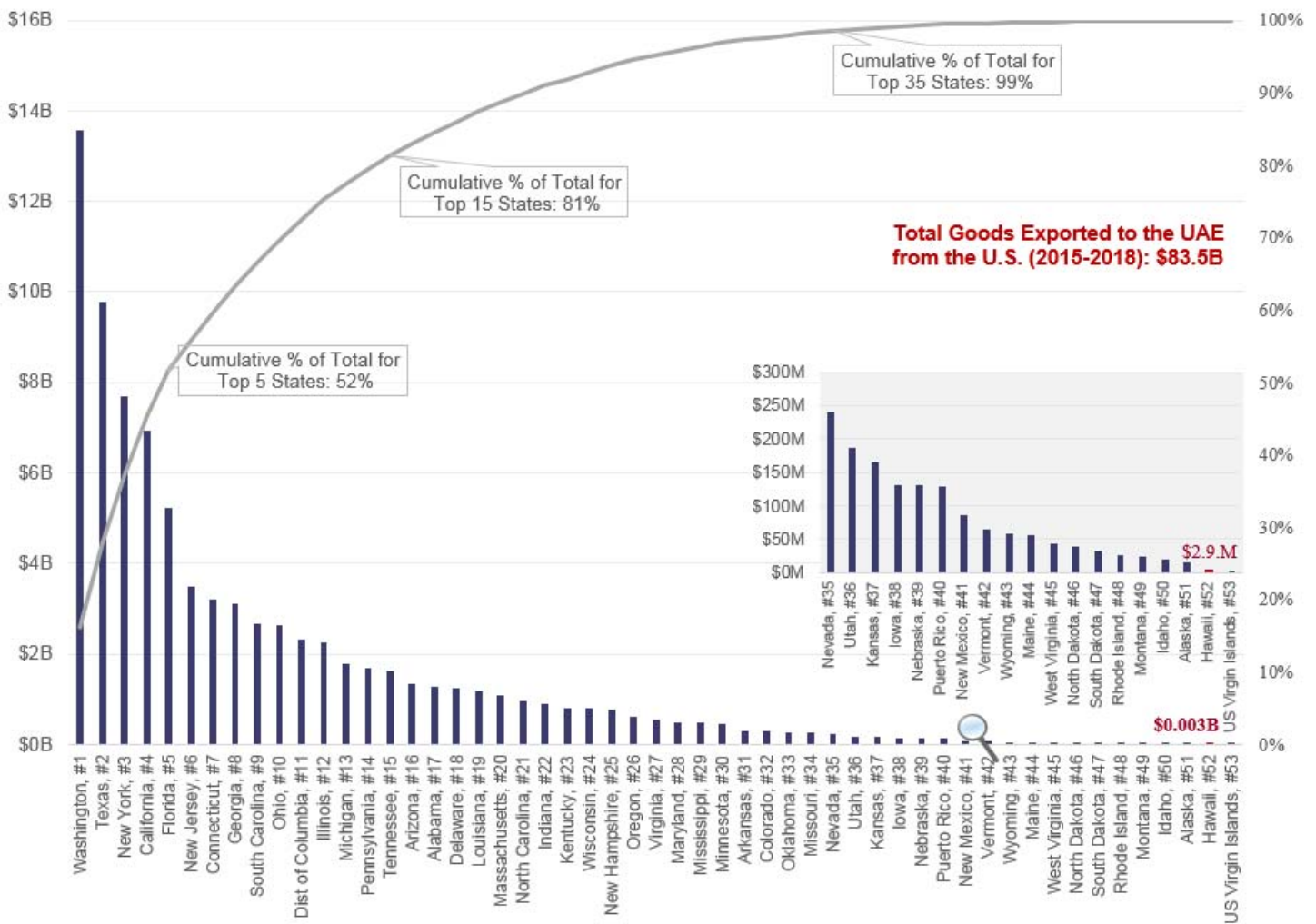
Hawaii Exports to the UAE



A

Hawaii ranked 52nd among U.S. states and territories with \$2.9M in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

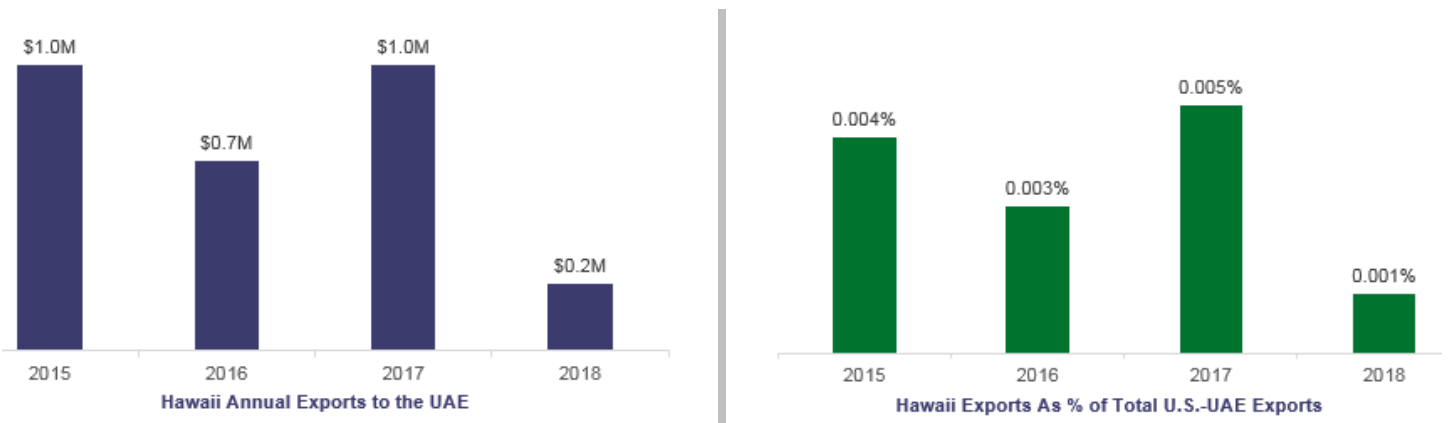


Hawaii Exports to the UAE



B Total value of 2018 goods exported is lowest in last four years

Exhibit I.2 | Hawaii Export Values and Percent of Total by Year



\$ in millions

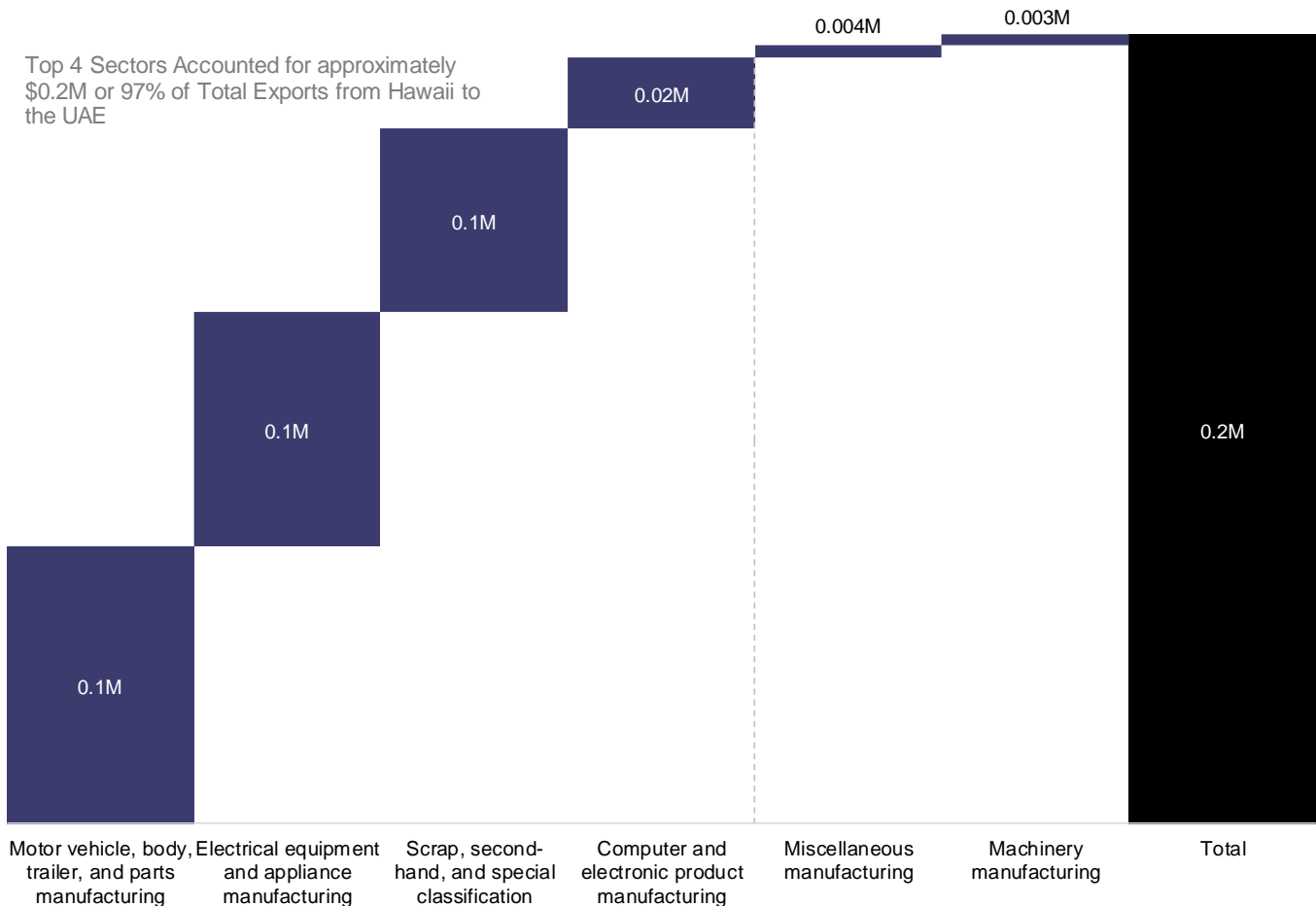
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
52	Hawaii	0.004% \$1.0	0.003% \$0.7	0.005% \$1.0	0.001% \$0.2		0.003% \$2.9
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Hawaii Exports to the UAE



In 2018, *Motor Vehicle, Body, Trailer, and Parts Manufacturing* and *Electrical Equipment and Appliance Manufacturing* were the largest exporting sectors

Exhibit I.3 | Hawaii's Exporting Sectors in 2018

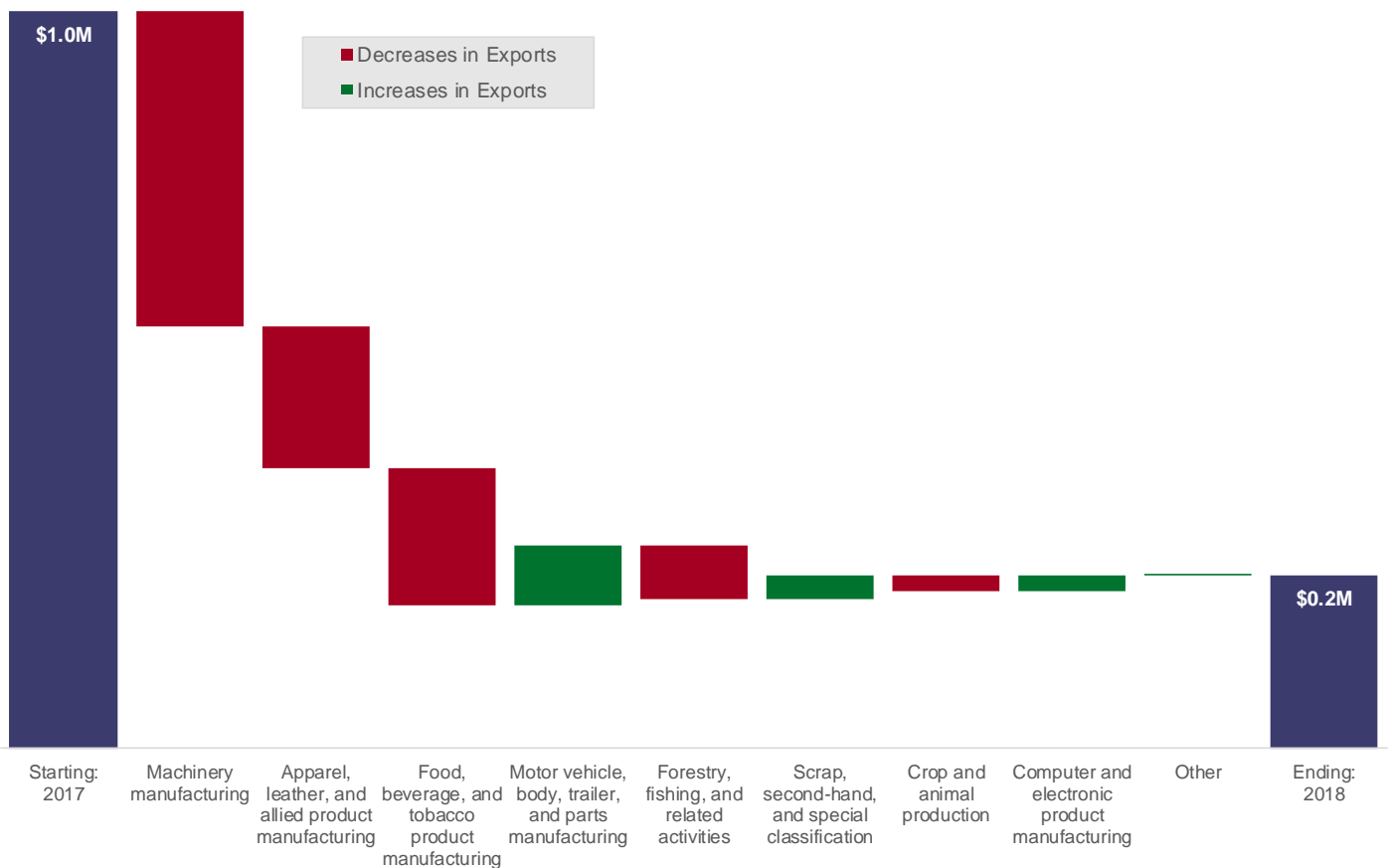


Hawaii Exports to the UAE

I

D From 2017 to 2018, *Motor Vehicle, Body, Trailer, and Parts Manufacturing* sector had the largest increase in exports. *Machinery Manufacturing* sector had the largest decrease

Exhibit I.4 | Hawaii's Exporting Sector Movements From 2017 to 2018

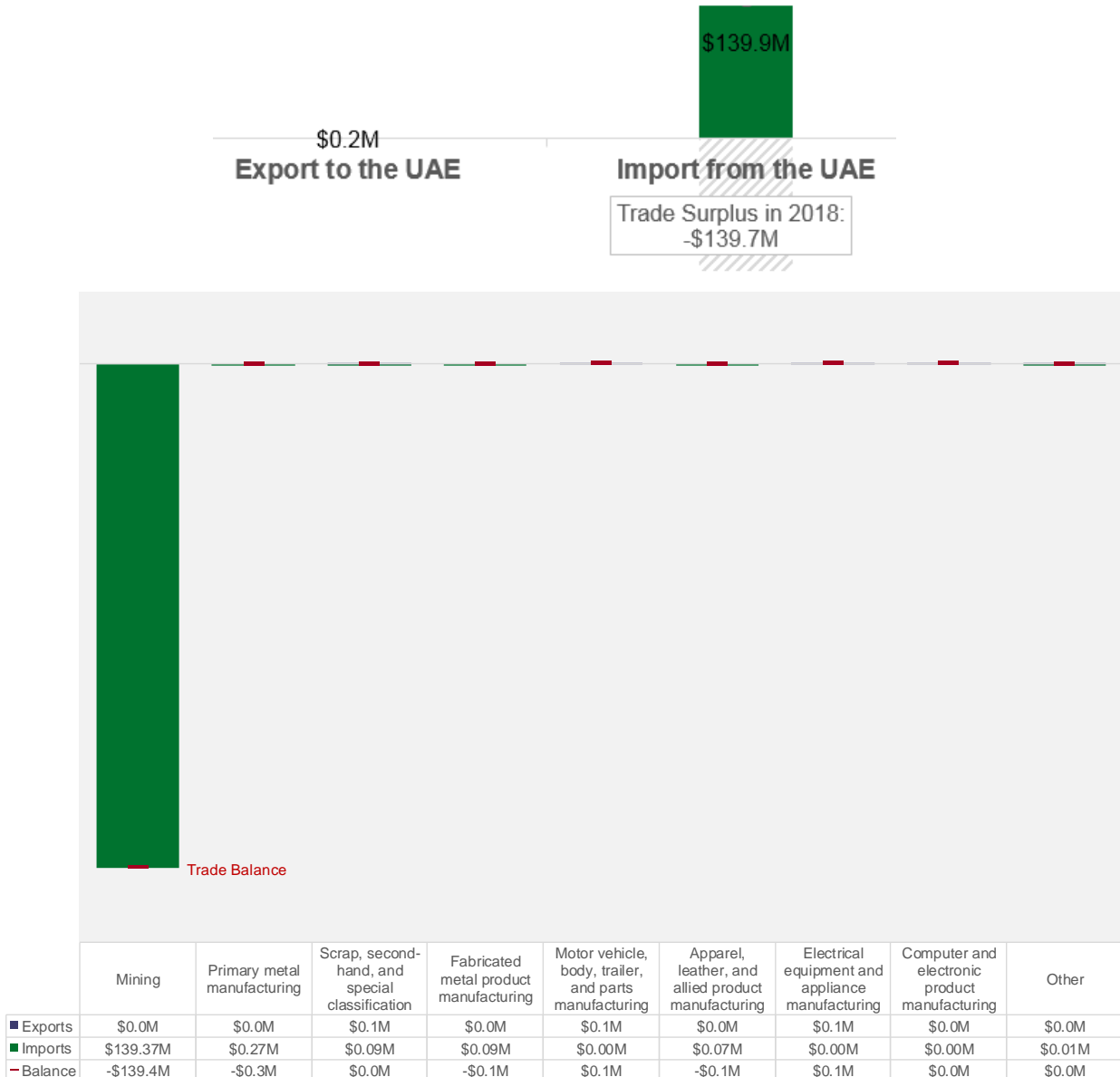


Hawaii Exports to the UAE

I

E Hawaii had a \$139.7m trade deficit with the UAE in 2018

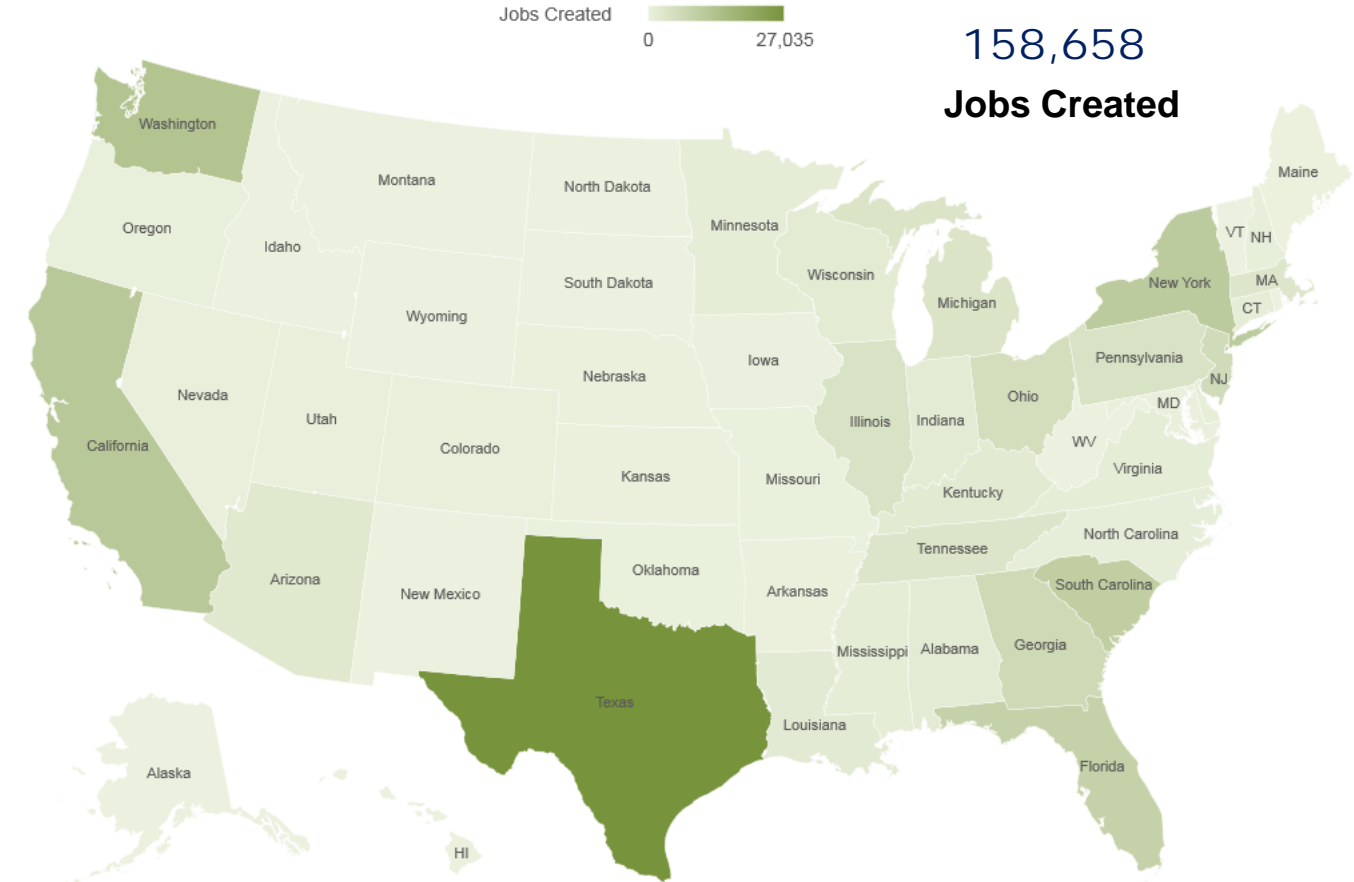
Exhibit I.5 | Hawaii's Trade Surplus with the UAE by Sector



Hawaii 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



F

1 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Hawaii's Exports of Manufactured Goods to the UAE*	1	Computer and electronic product manufacturing	Machinery manufacturing
		0	0
		Electrical equipment and appliance manufacturing	Miscellaneous manufacturing
		1	0