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UNITED ARAB EMIRATES
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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

INDIANA REPORT

2018 UPDATE

Table of Contents

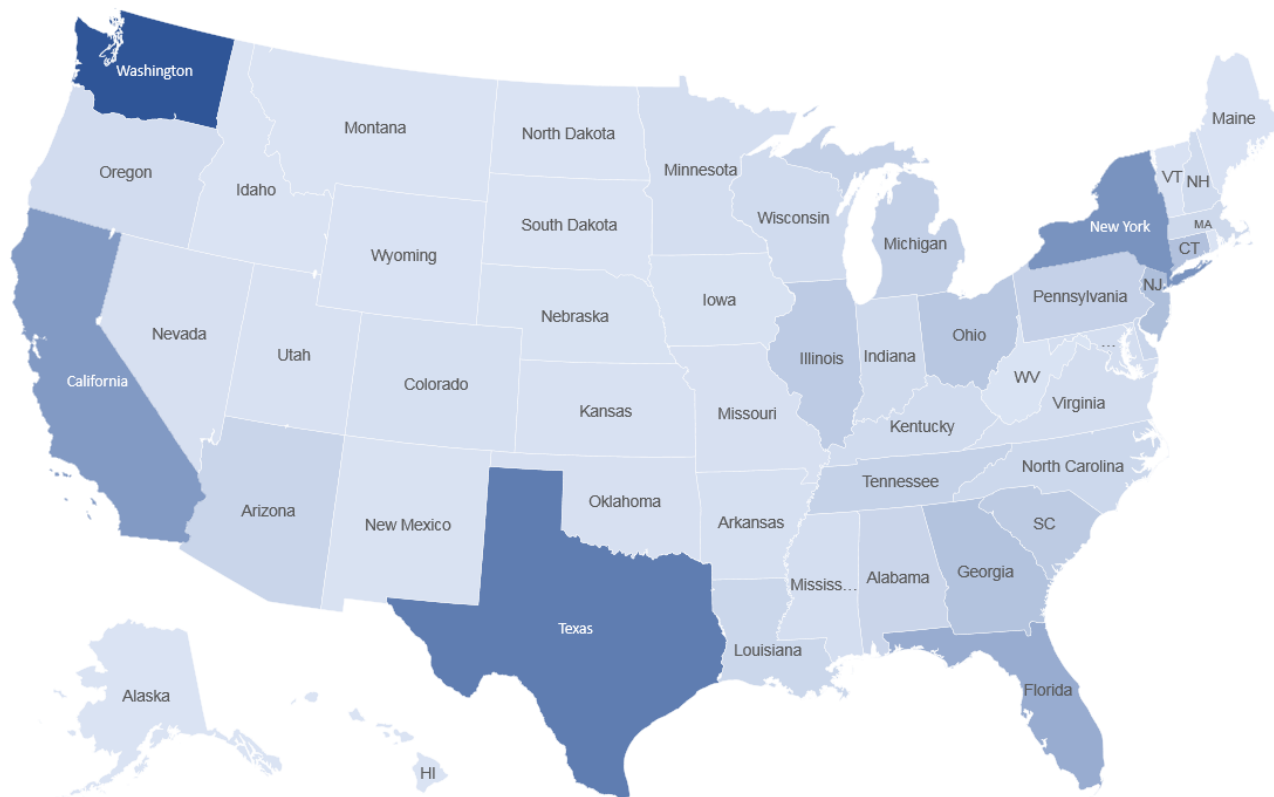
Section	Contents	Page
I	US Exports to the UAE	3
II	UAE-Supported Employment	9
III	Appendices	10

Indiana Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 22nd
Largest Exporting State

B \$0.9B
Four-Year Total Exports

C Electrical Equipment and Appliance
Top Exporting Sector

D Other Transportation Equipment
Sector with Largest Increase in Exports Since 2017

E \$200.6M
Trade Surplus in 2018

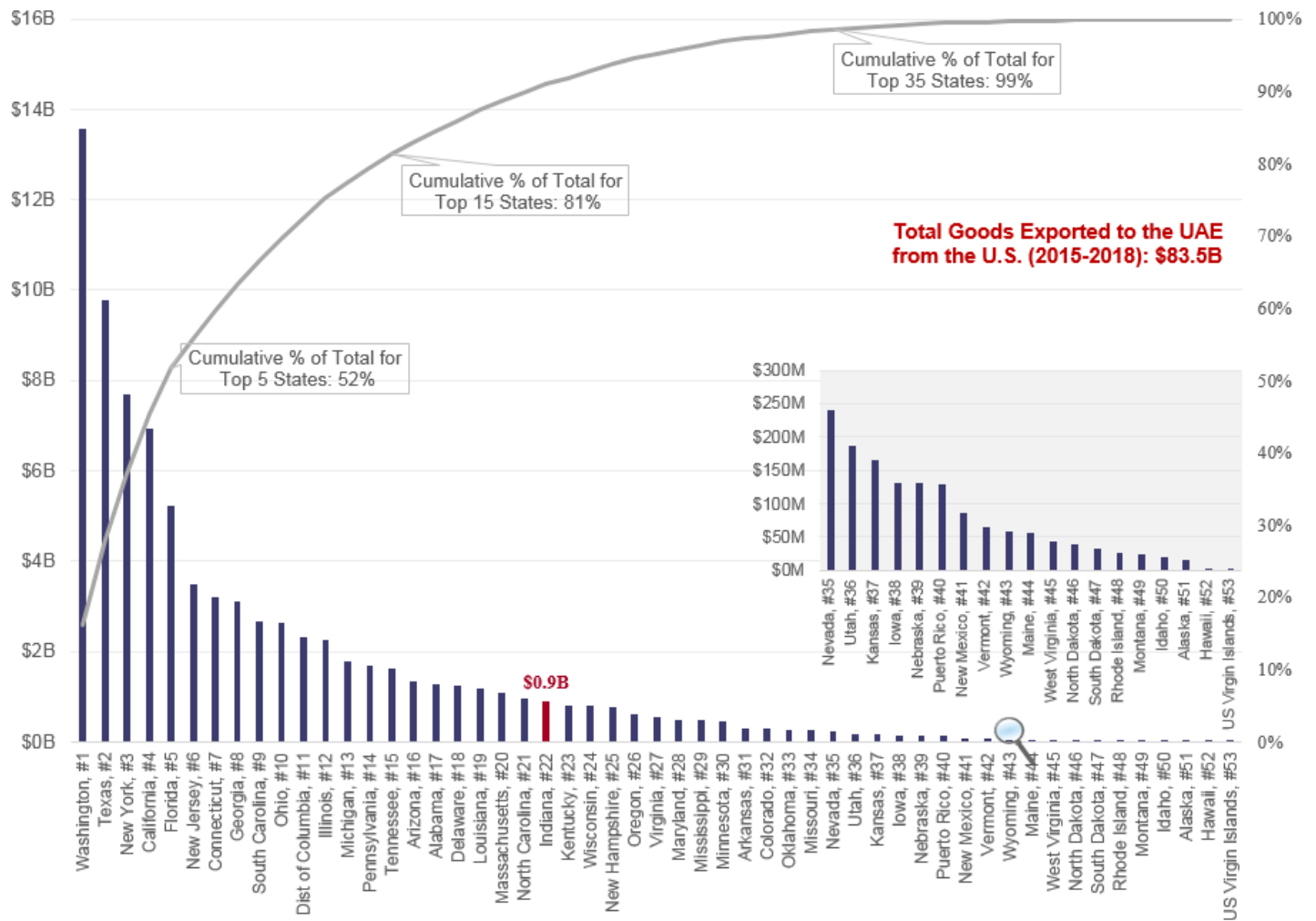
F 1,929
Jobs Supported by Exports

Indiana Exports to the UAE



Indiana ranked 22nd among U.S. states and territories with \$0.9B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



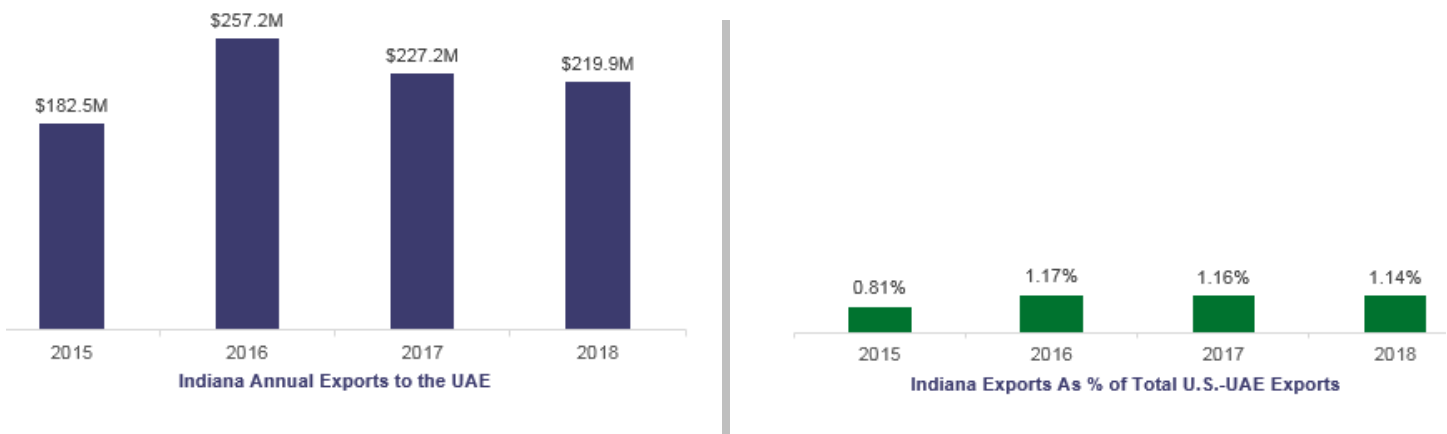
Indiana Exports to the UAE

I








B

Total value of 2018 goods exported is second lowest in last four years but % of total U.S. exports slightly increased compared to 2015

Exhibit I.2 | Indiana Export Values and Percent of Total by Year



\$ in millions

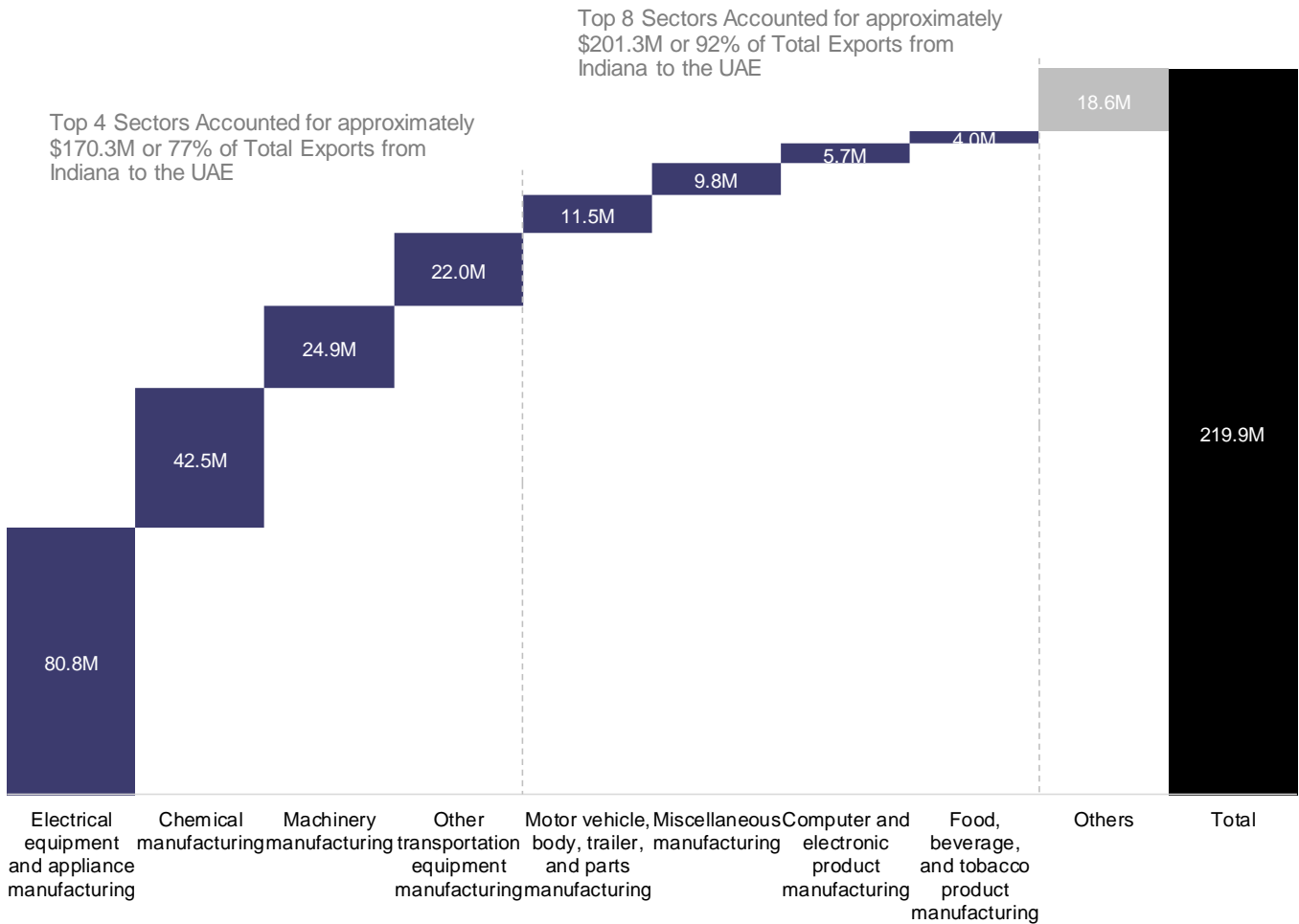
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
22	Indiana	0.8% \$182.5	1.2% \$257.2	1.2% \$227.2	1.1% \$219.9		1.1% \$886.8
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Indiana Exports to the UAE



In 2018 *Electrical Equipment and Appliance* and *Chemical Manufacturing* were the largest exporting sectors

Exhibit I.3 | Indiana's Exporting Sectors in 2018



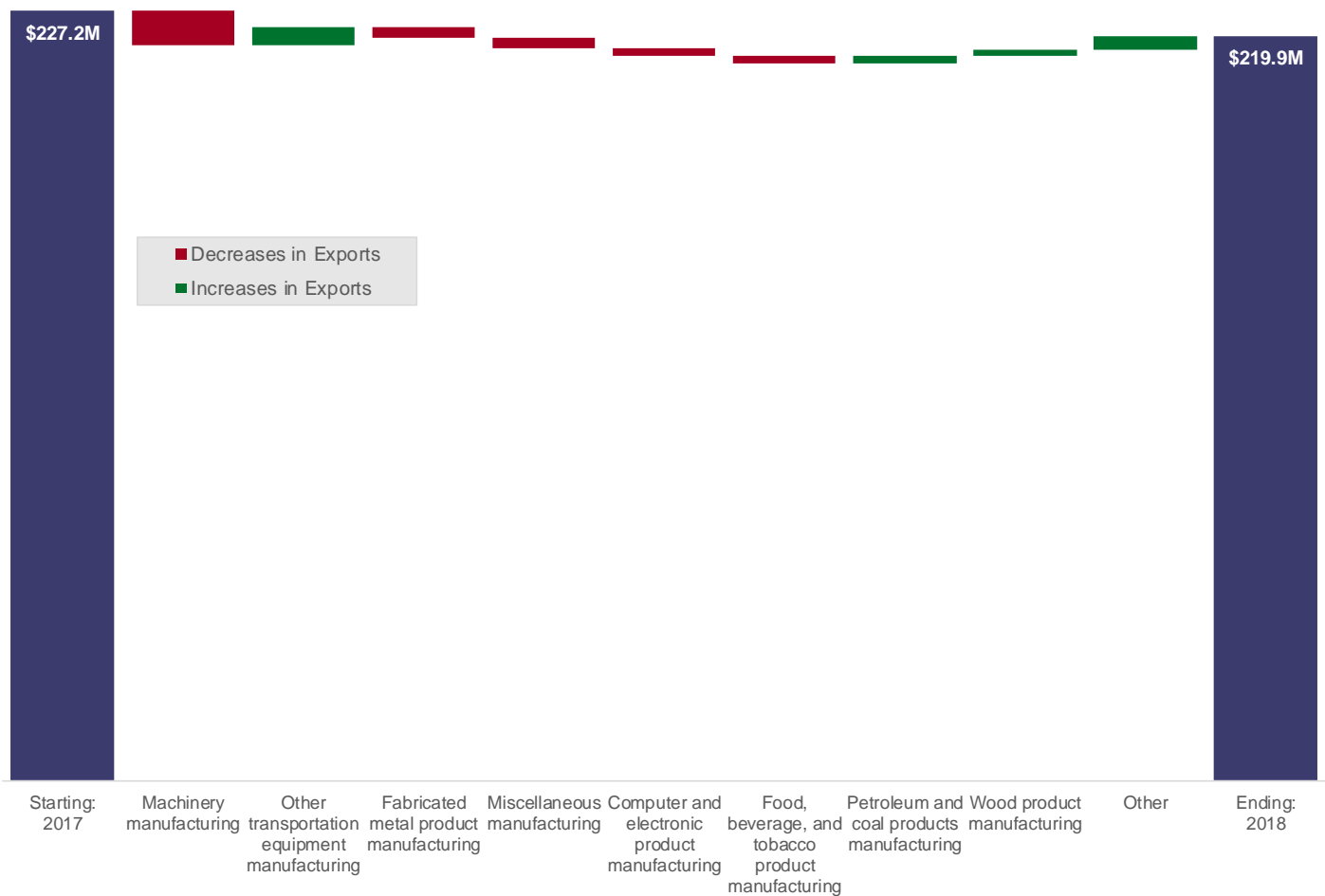
Indiana Exports to the UAE

I

D

From 2017 to 2018 *Other Transportation Equipment* sector had the largest increase in exports. *Machinery Manufacturing* sector had the largest decrease

Exhibit I.4 | Indiana's Exporting Sector Movements From 2017 to 2018

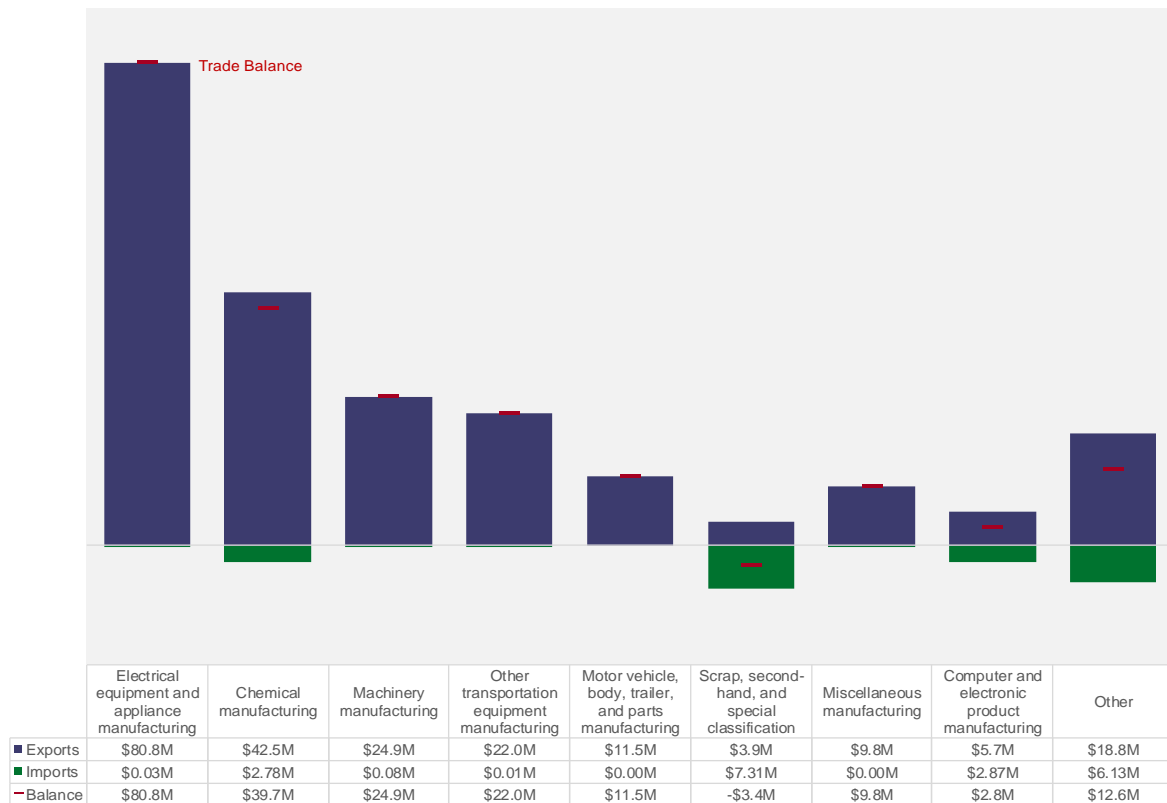
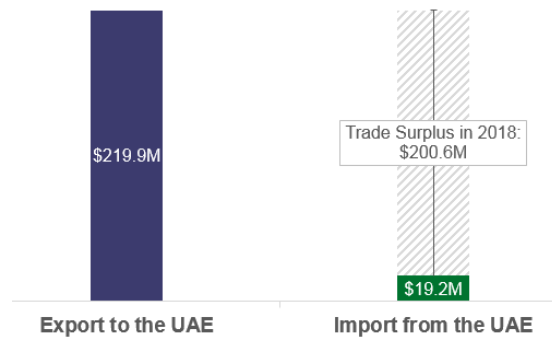


Indiana Exports to the UAE



E Indiana had a \$200.6M trade surplus with the UAE in 2018

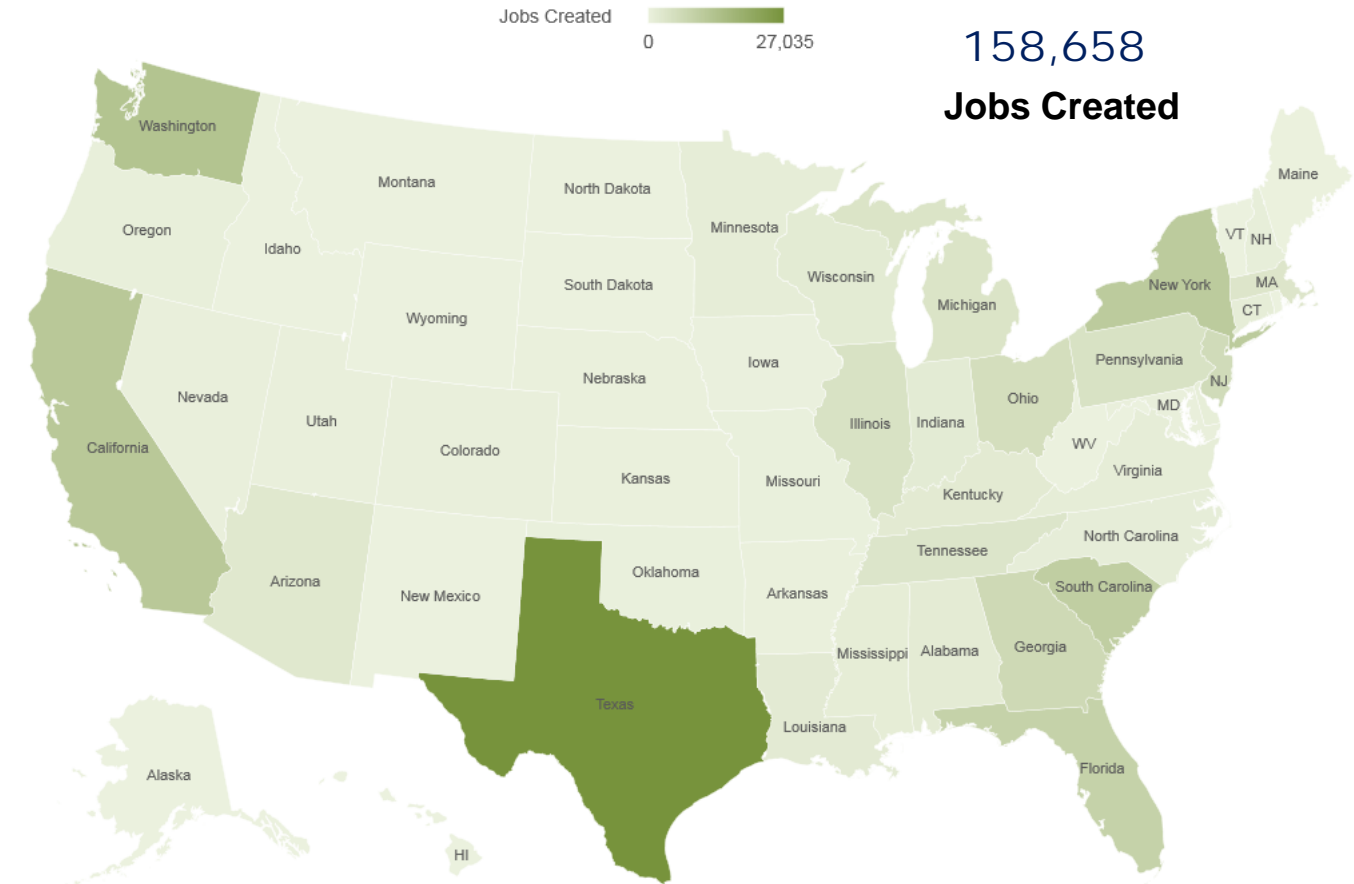
Exhibit I.5 | Indiana's Trade Surplus with the UAE by Sector



Indiana 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



F 1,929 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Indiana's Exports of Manufactured Goods to the UAE*	1,929	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		176	51	286	14	241
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		752	50	97	112	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.



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APPENDICES

Appendix A



Indiana's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	74.8M
	3353 Electrical Equipment	5.6M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	40.8M
Machinery manufacturing	3334 Hvac & Commercial Refrigeration Equipment	9.9M
	3339 Other General Purpose Machinery	8.0M
	3336 Engines, Turbines & Power Transmsn Equip	
	3331 Ag & Construction & Machinery	
Other transportation equipment manufacturing	3333 Commercial & Service Industry Machinery	
	3364 Aerospace Products & Parts	21.8M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	8.3M
	3363 Motor Vehicle Parts	
Miscellaneous manufacturing	3391 Medical Equipment & Supplies	6.8M
	3399 Miscellaneous Manufactured Commodities	
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	
	3341 Computer Equipment	
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi	
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	
Wood product manufacturing	3212 Veneer, Plywood & Engineered Wood Products	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Indiana in 2018

