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UNITED ARAB EMIRATES
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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

INDIANA REPORT

2019 UPDATE

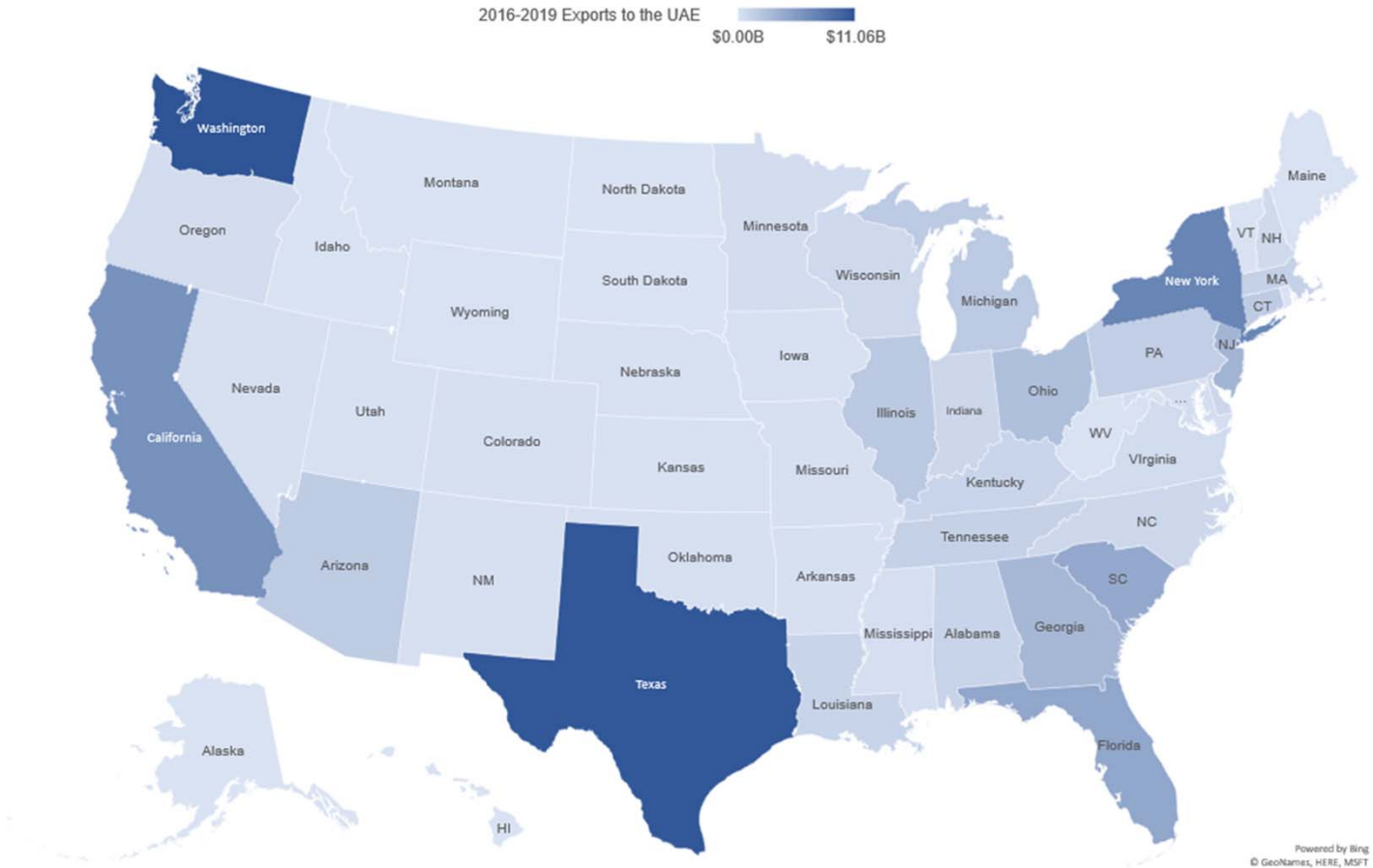
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Indiana Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



A 21st
Largest Exporting State

B \$0.9B
Four-Year Total Exports

C Electrical Equipment and Appliance
Top Exporting Sector

D Electrical Equipment and Appliance
Sector with Largest Increase in Exports Since 2018

E \$209.8M
Trade Surplus in 2019

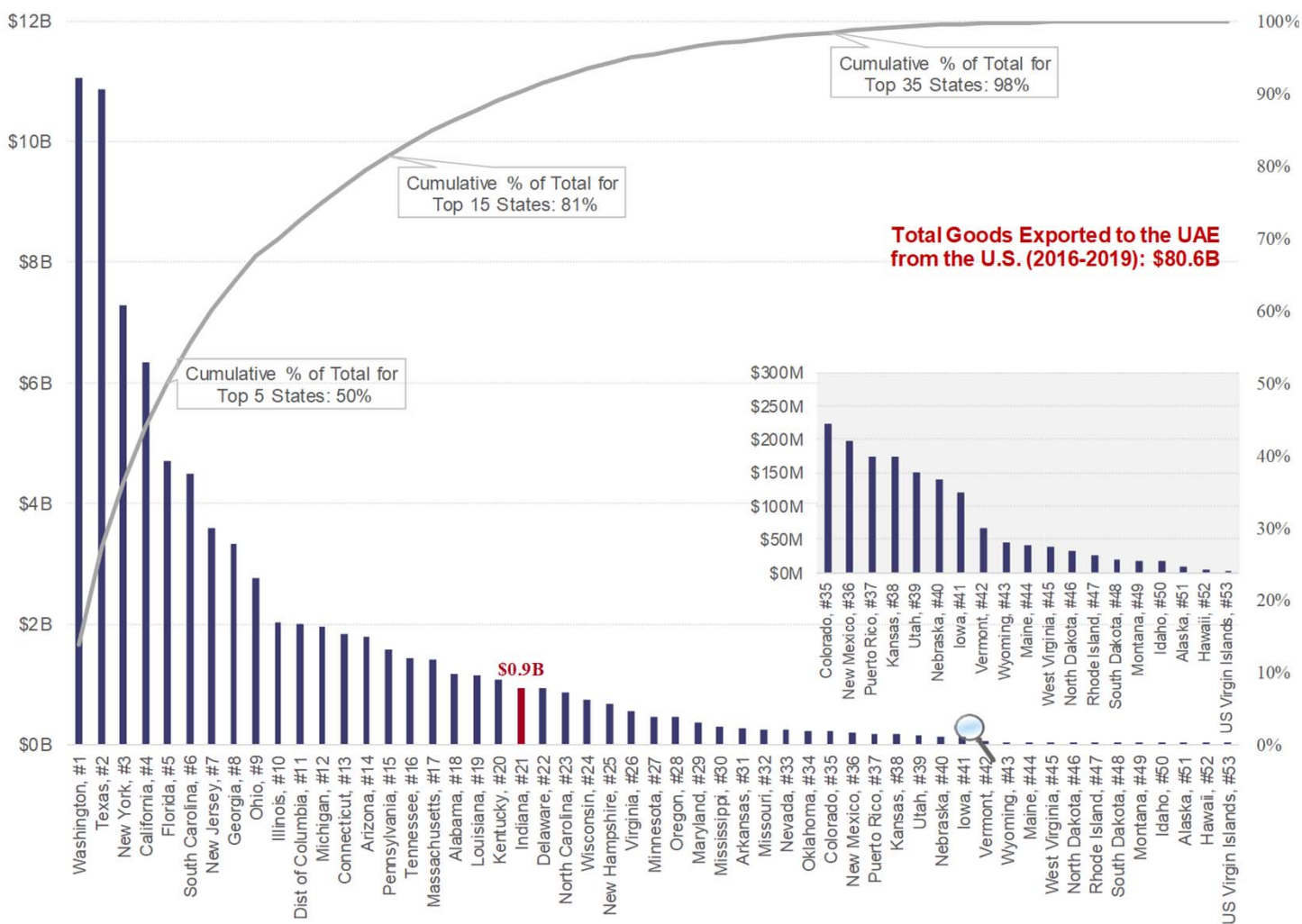
F 1,960
Jobs Supported by Exports

Indiana Exports to the UAE



Indiana ranked 21st among U.S. states and territories with \$0.9B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



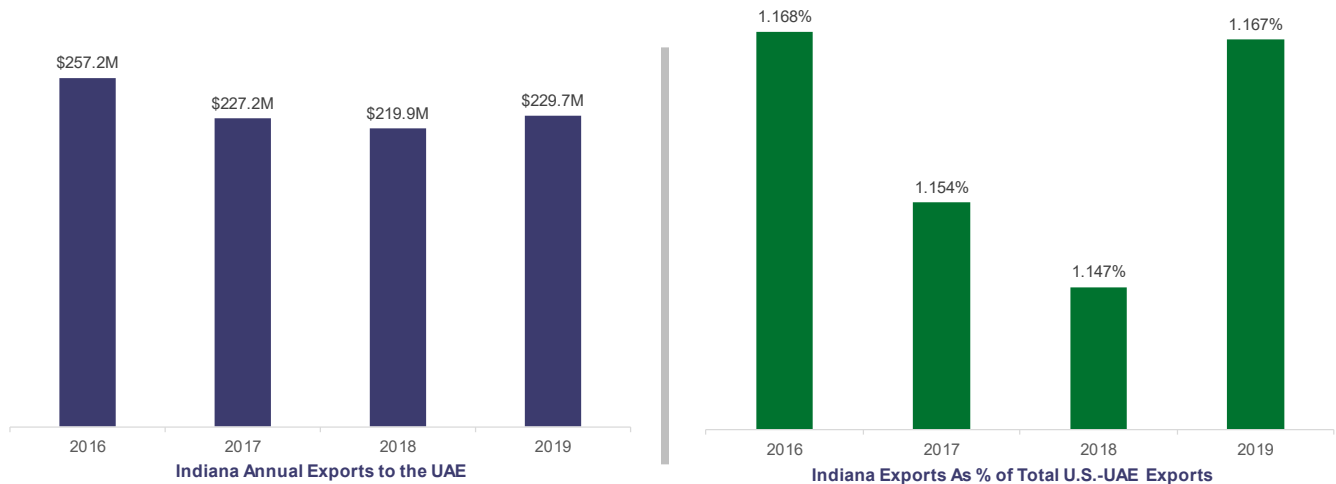
Indiana Exports to the UAE



B

Total value of 2019 goods exported is second highest in last four years and % of total U.S. exports increased slightly compared to the prior year

Exhibit I.2 | Indiana Export Values and Percent of Total by Year



\$ in millions

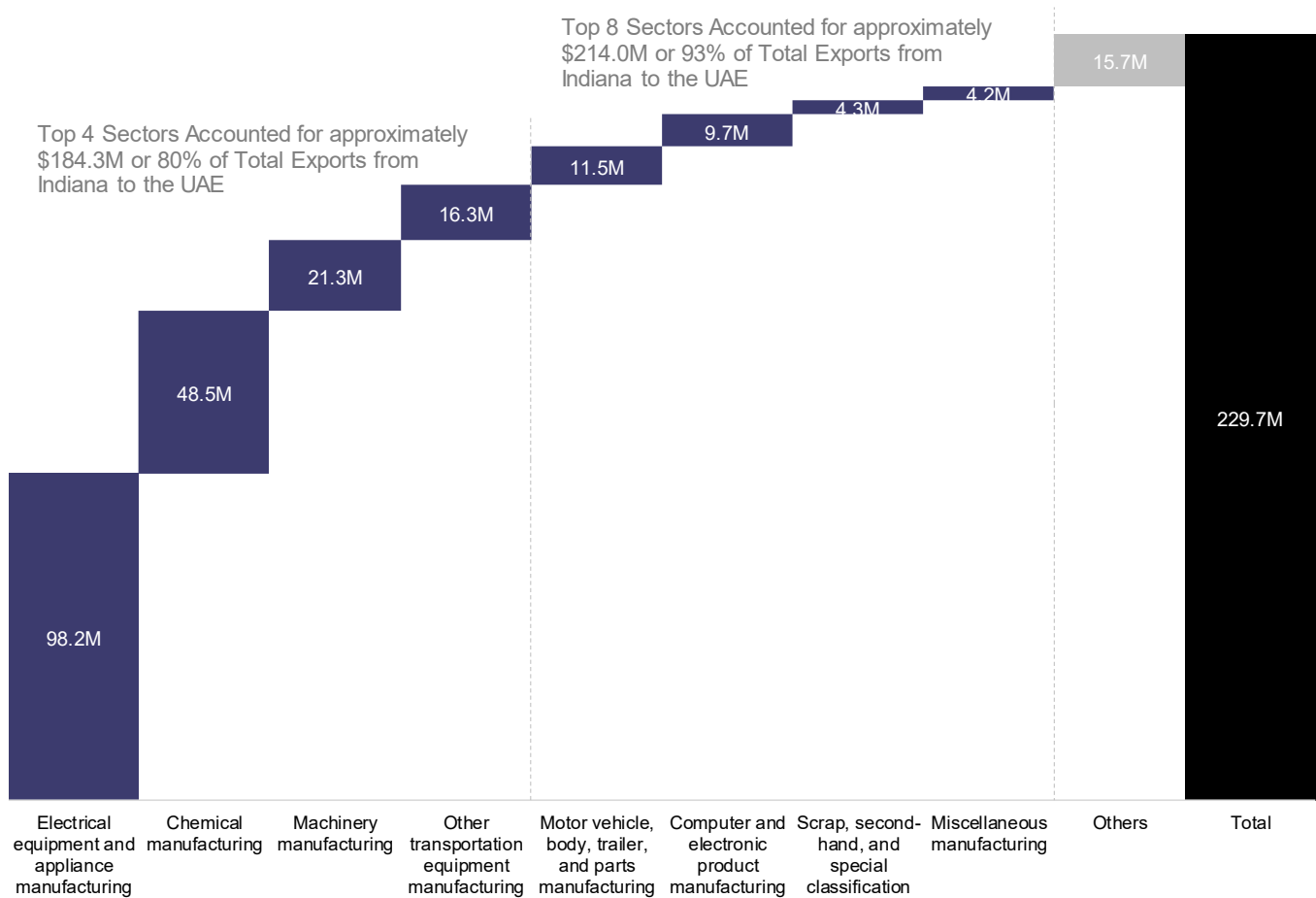
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
21	Indiana	1.2% \$257.2	1.2% \$227.2	1.1% \$219.9	1.2% \$229.7		1.2% \$934.1
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

Indiana Exports to the UAE



In 2019 *Electrical Equipment and Appliance* and *Chemical Manufacturing* were the largest exporting sectors

Exhibit I.3 | Indiana’s Exporting Sectors in 2019



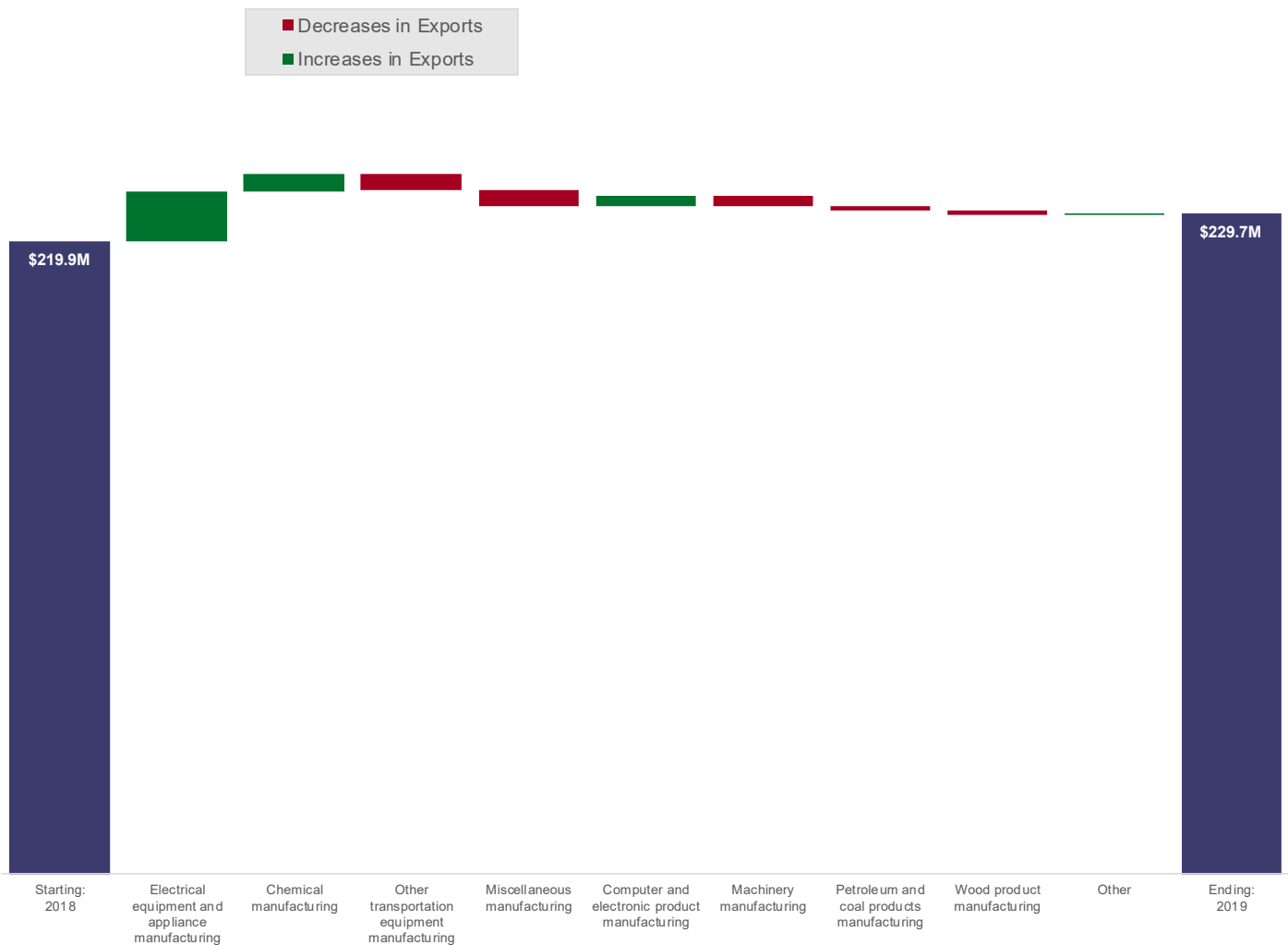
Indiana Exports to the UAE

I

D

From 2018 to 2019 *Electrical Equipment and Appliance Manufacturing* sector had the largest increase in exports. *Other Transportation Equipment Manufacturing* sector had the largest decrease

Exhibit I.4 | Indiana's Exporting Sector Movements From 2018 to 2019

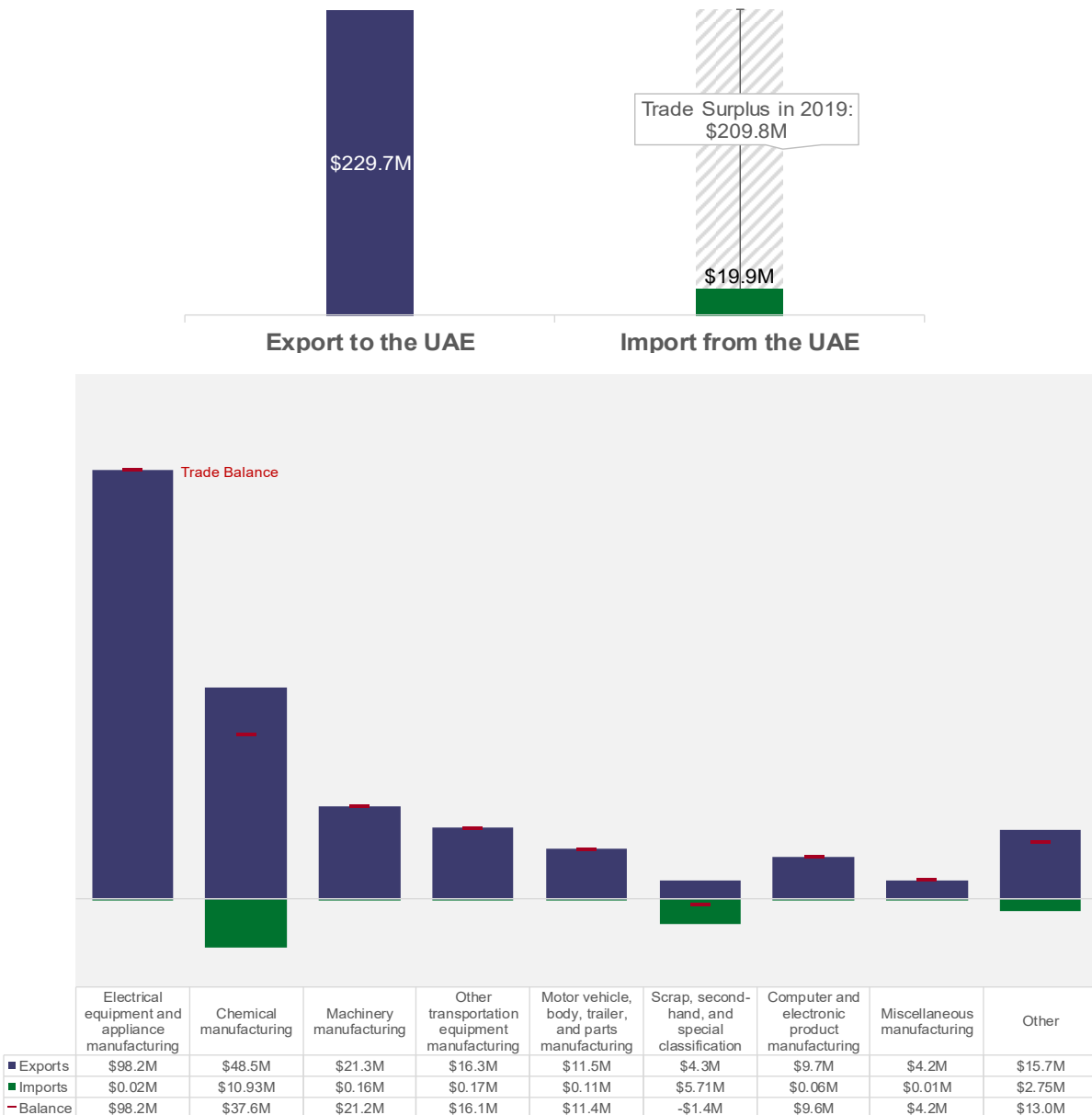


Indiana Exports to the UAE



E Indiana had a \$209.8M trade surplus with the UAE in 2019

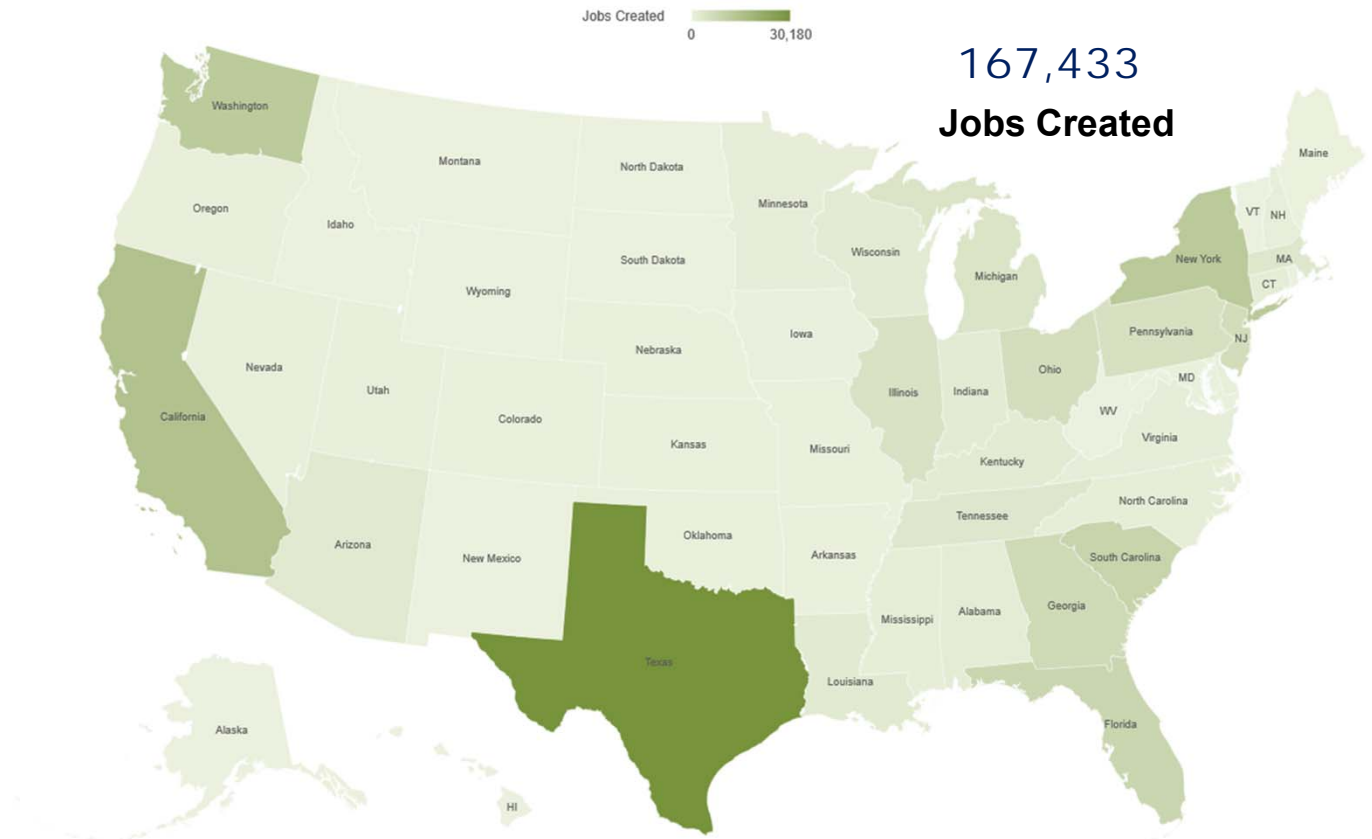
Exhibit I.5 | Indiana’s Trade Surplus with the UAE by Sector



Indiana 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



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F **1,960** Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by Indiana's Exports of Manufactured Goods to the UAE*	1,960	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		118	89	307	24	187
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		919	49	38	106	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.



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APPENDICES

Appendix A



Indiana's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	87.0M
	3353 Electrical Equipment	10.3M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	46.9M
Machinery manufacturing	3334 Hvac & Commercial Refrigeration Equipment	8.9M
	3339 Other General Purpose Machinery	6.7M
	3331 Ag & Construction & Machinery	2.3M
	3336 Engines, Turbines & Power Transmsn Equip	2.0M
	3333 Commercial & Service Industry Machinery	1.0M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	16.3M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	7.0M
	3362 Motor Vehicle Bodies & Trailers	3.1M
	3363 Motor Vehicle Parts	1.4M
Computer and electronic product manufacturing	3341 Computer Equipment	4.5M
	3345 Navigational/measuring/medical/control Instrument	3.8M
	3342 Communications Equipment	1.1M
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	2.3M
	9300 Used Or Second-hand Merchandise	1.9M
Miscellaneous manufacturing	3391 Medical Equipment & Supplies	2.7M
	3399 Miscellaneous Manufactured Commodities	1.5M
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi	1.9M
Nonmetallic mineral product manufacturing	3279 Other Nonmetallic Mineral Products	2.7M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



Employment Driven by Top 10 UAE-Exporting Sectors in Indiana in 2019

