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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

KANSAS REPORT

2018 UPDATE

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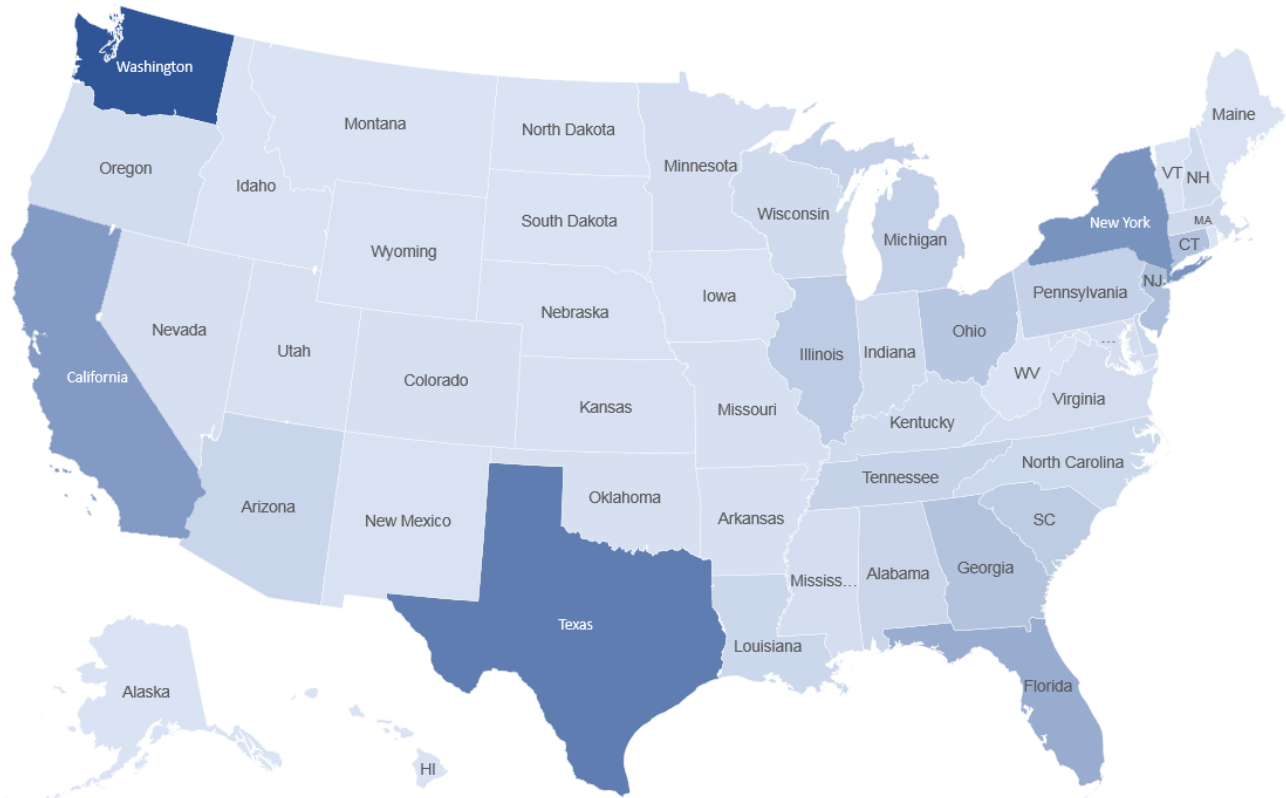
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Kansas Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 37th
Largest Exporting State

B \$165.4M
Four-Year Total Exports

C Other
Transportation
Equipment
Top Exporting
Sector

D Other
Transportation
Equipment
Sector with Largest
Increase in Exports
Since 2017

E \$4.9M
Trade Surplus
in 2018

F 309
Jobs Supported by
Exports

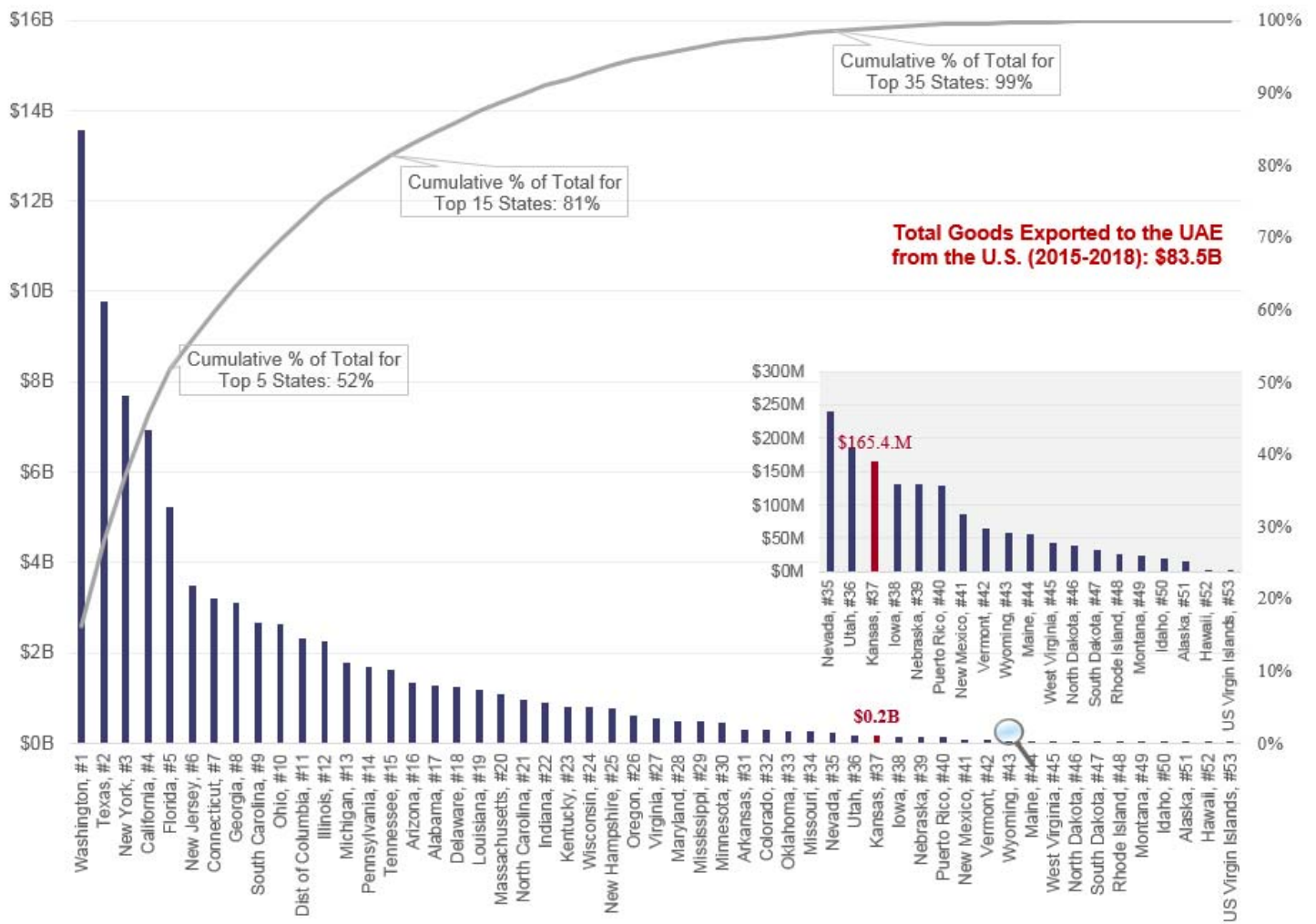
Kansas Exports to the UAE



A

Kansas ranked 37th among U.S. states and territories with \$165.4M in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



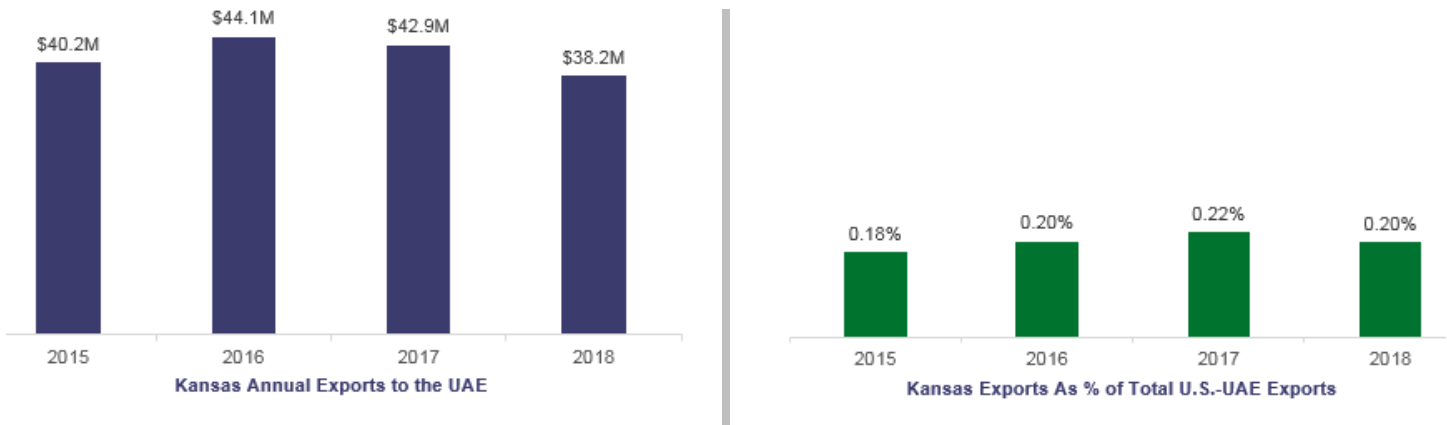
Kansas Exports to the UAE



B

Total value of 2018 goods exported is lowest in last four years but % of total U.S. exports slightly increased compared to 2015

Exhibit I.2 | Kansas Export Values and Percent of Total by Year



\$ in millions

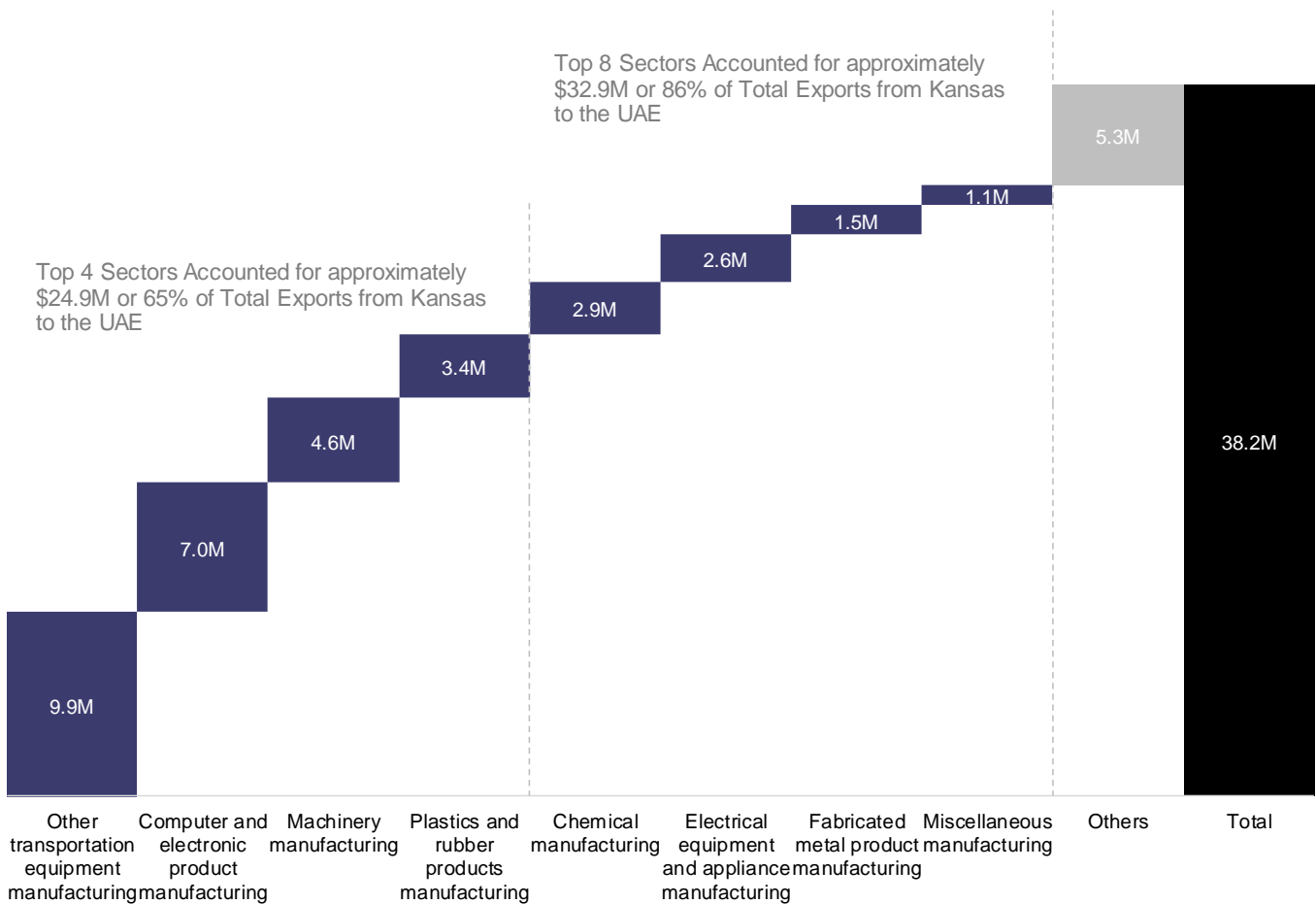
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
37	Kansas	0.2% \$40.2	0.2% \$44.1	0.2% \$42.9	0.2% \$38.2		0.2% \$165.4
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Kansas Exports to the UAE



In 2018, *Other Transportation Equipment Manufacturing* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Kansas' Exporting Sectors in 2018

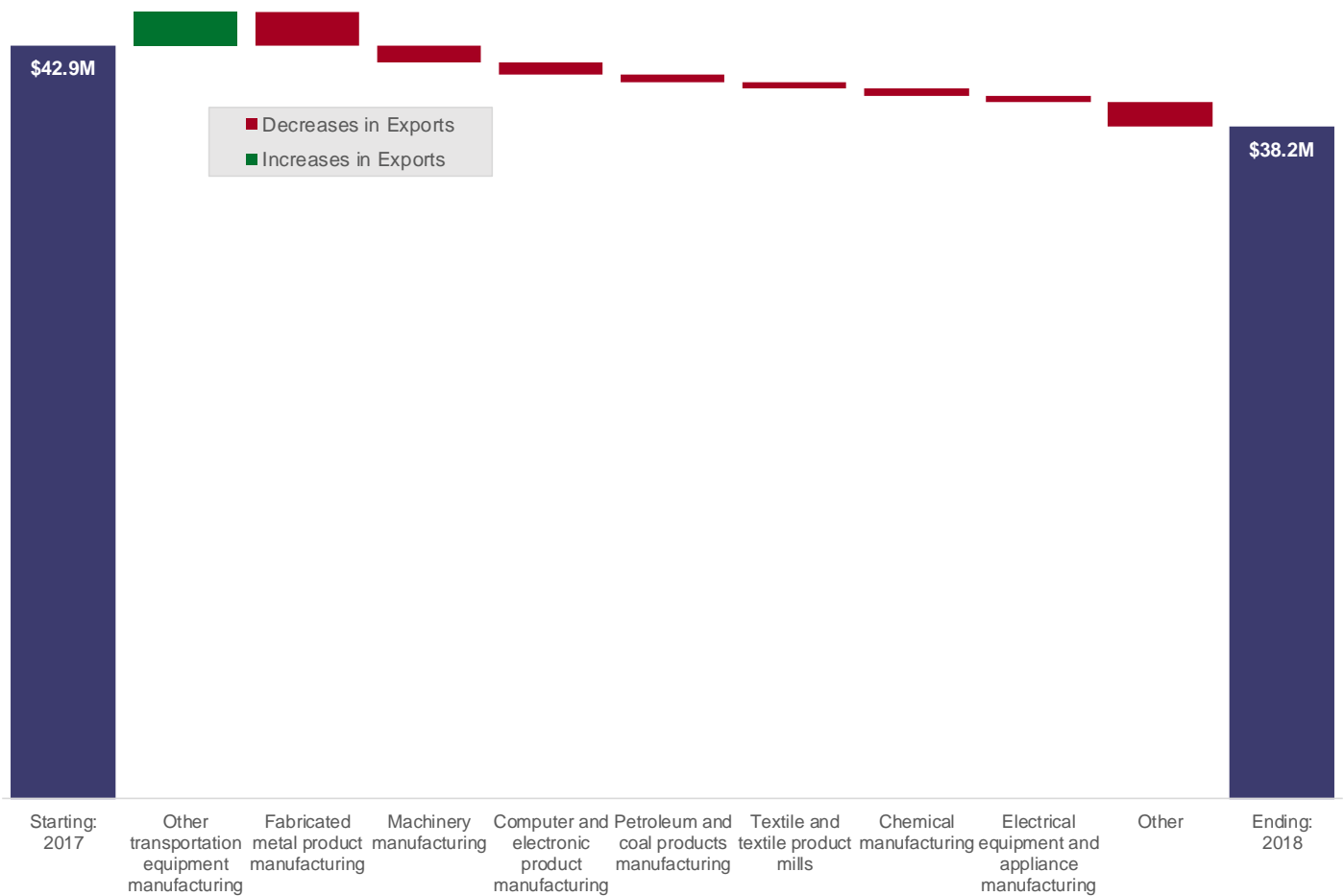


Kansas Exports to the UAE

I

D
 From 2017 to 2018, *Other Transportation Equipment Manufacturing* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Kansas' Exporting Sector Movements From 2017 to 2018

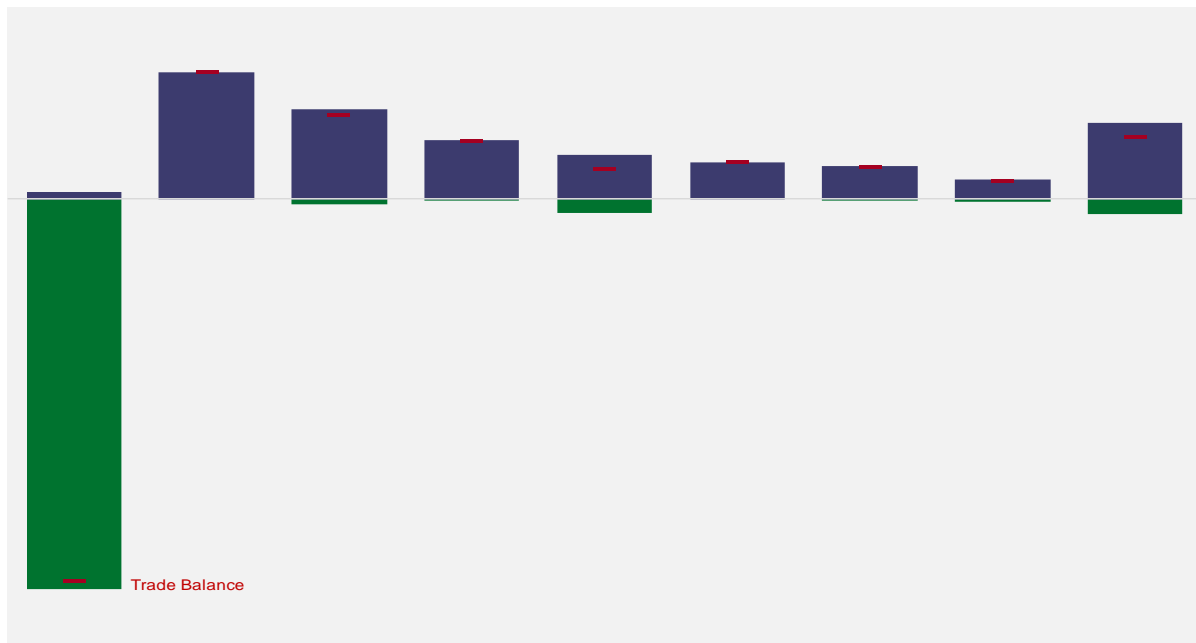
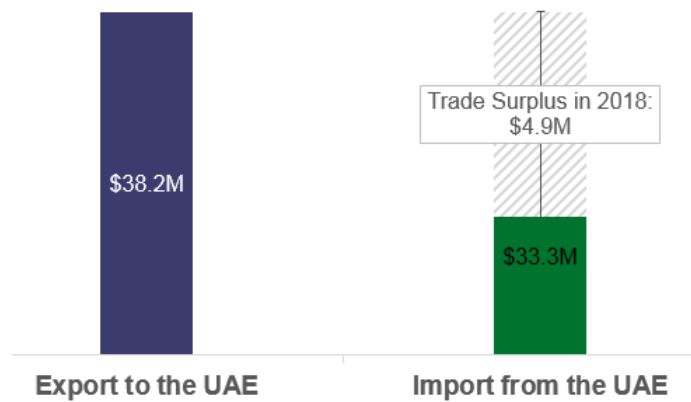


Kansas Exports to the UAE

I

E Kansas had a \$4.9M trade surplus with the UAE in 2018

Exhibit I.5 | Kansas' Trade Surplus with the UAE by Sector

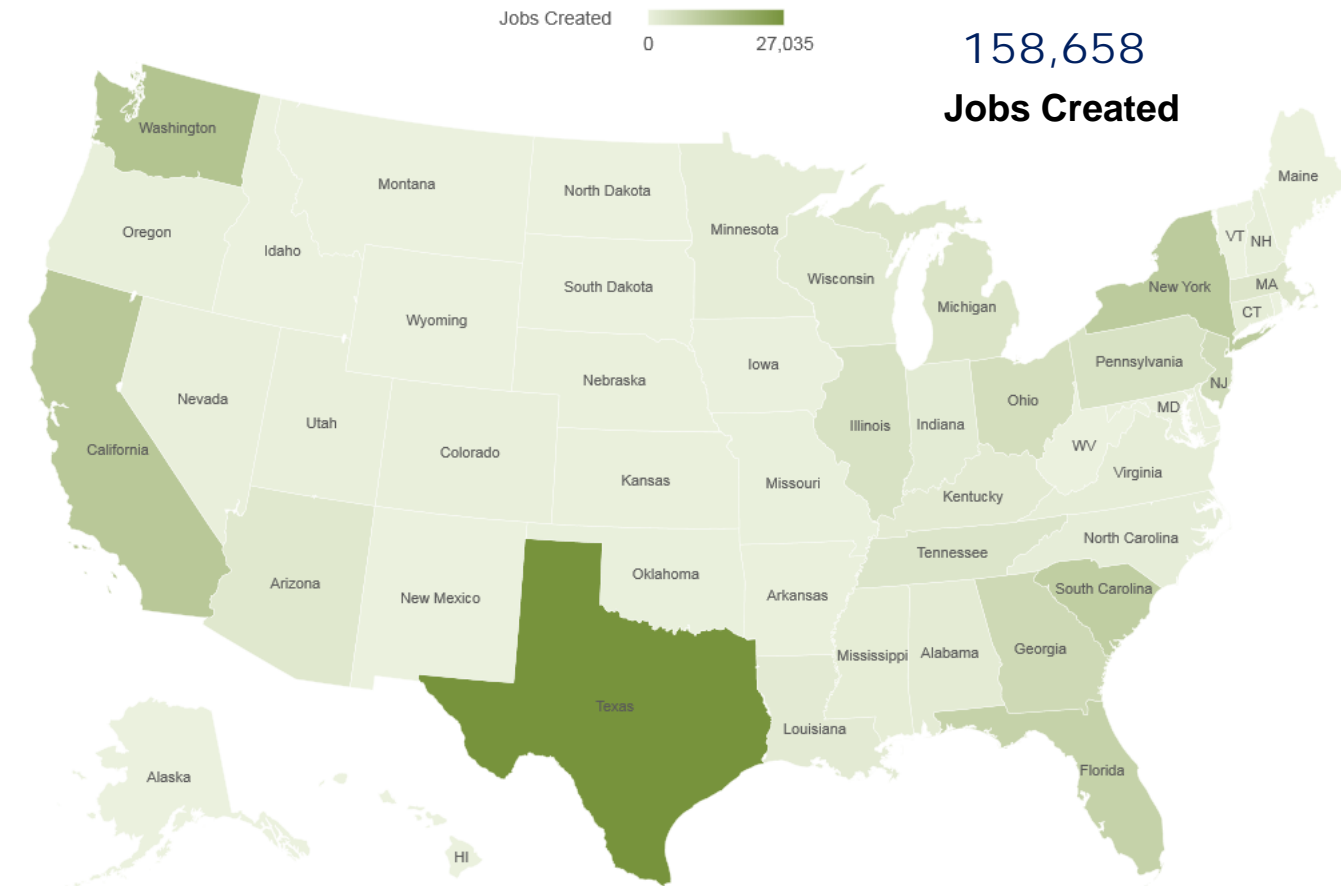


	Scrap, second-hand, and special classification	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Machinery manufacturing	Plastics and rubber products manufacturing	Chemical manufacturing	Electrical equipment and appliance manufacturing	Fabricated metal product manufacturing	Other
■ Exports	\$0.6M	\$9.9M	\$7.0M	\$4.6M	\$3.4M	\$2.9M	\$2.6M	\$1.5M	\$5.9M
■ Imports	\$30.36M	\$0.00M	\$0.44M	\$0.06M	\$1.12M	\$0.00M	\$0.03M	\$0.18M	\$1.13M
— Balance	-\$29.8M	\$9.9M	\$6.5M	\$4.5M	\$2.3M	\$2.9M	\$2.5M	\$1.3M	\$4.8M

Kansas 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



F

309 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Kansas's Exports of Manufactured Goods to the UAE*	309	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	
		70	58	22	15	37	
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing		
		18	13	13	2		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.



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APPENDICES



Kansas' Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	9.8M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument 3342 Communications Equipment	4.0M 1.5M
Machinery manufacturing	3331 Ag & Construction & Machinery 3339 Other General Purpose Machinery	1.7M 1.6M
Plastics and rubber products manufacturing	3262 Rubber Products	3.2M
Chemical manufacturing		
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	1.4M
Fabricated metal product manufacturing		
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	1.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



Employment Driven by Top 10 UAE-Exporting Sectors in Kansas in 2018

