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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

KENTUCKY REPORT

2018 UPDATE

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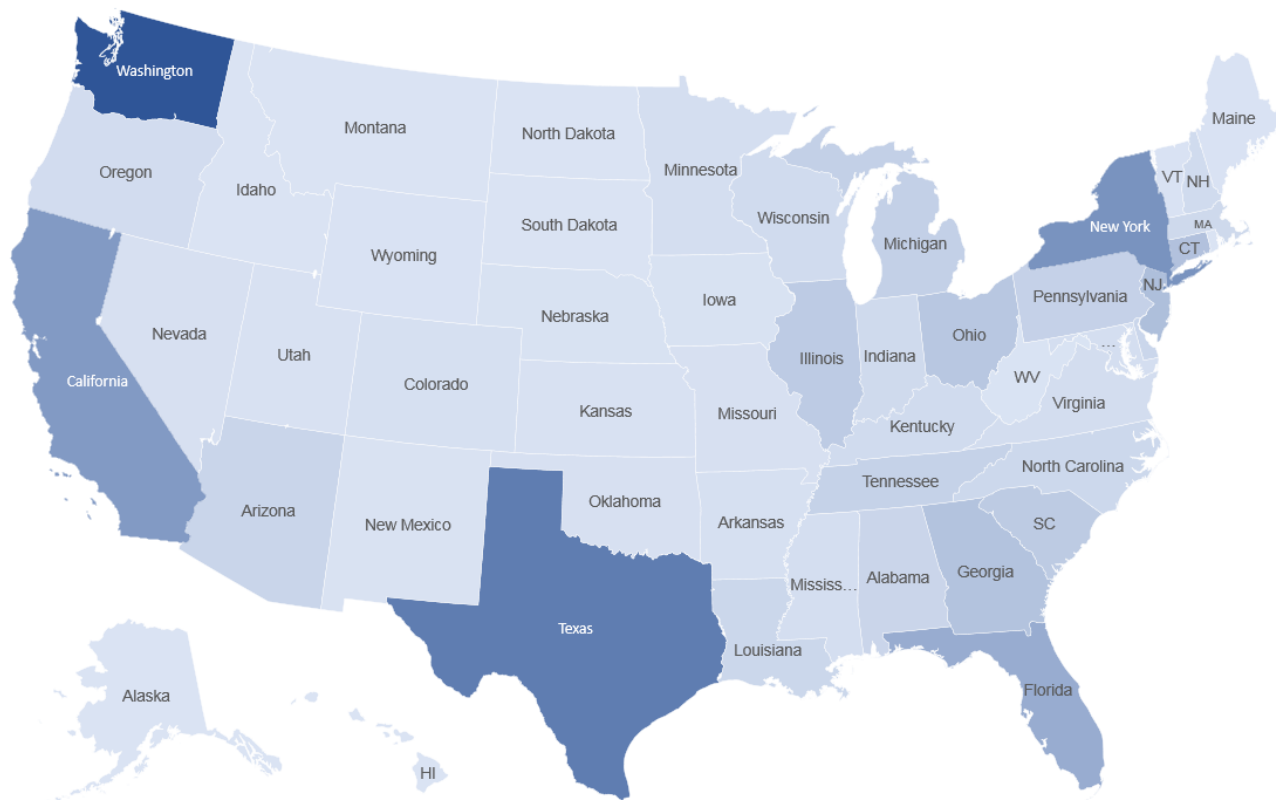
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Kentucky Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 23rd
Largest Exporting State

B \$0.8B
Four-Year Total Exports

C Other Transportation Equipment
Top Exporting Sector

D Other Transportation Equipment
Sector with Largest Increase in Exports Since 2017

E \$235.3M
Trade Surplus in 2018

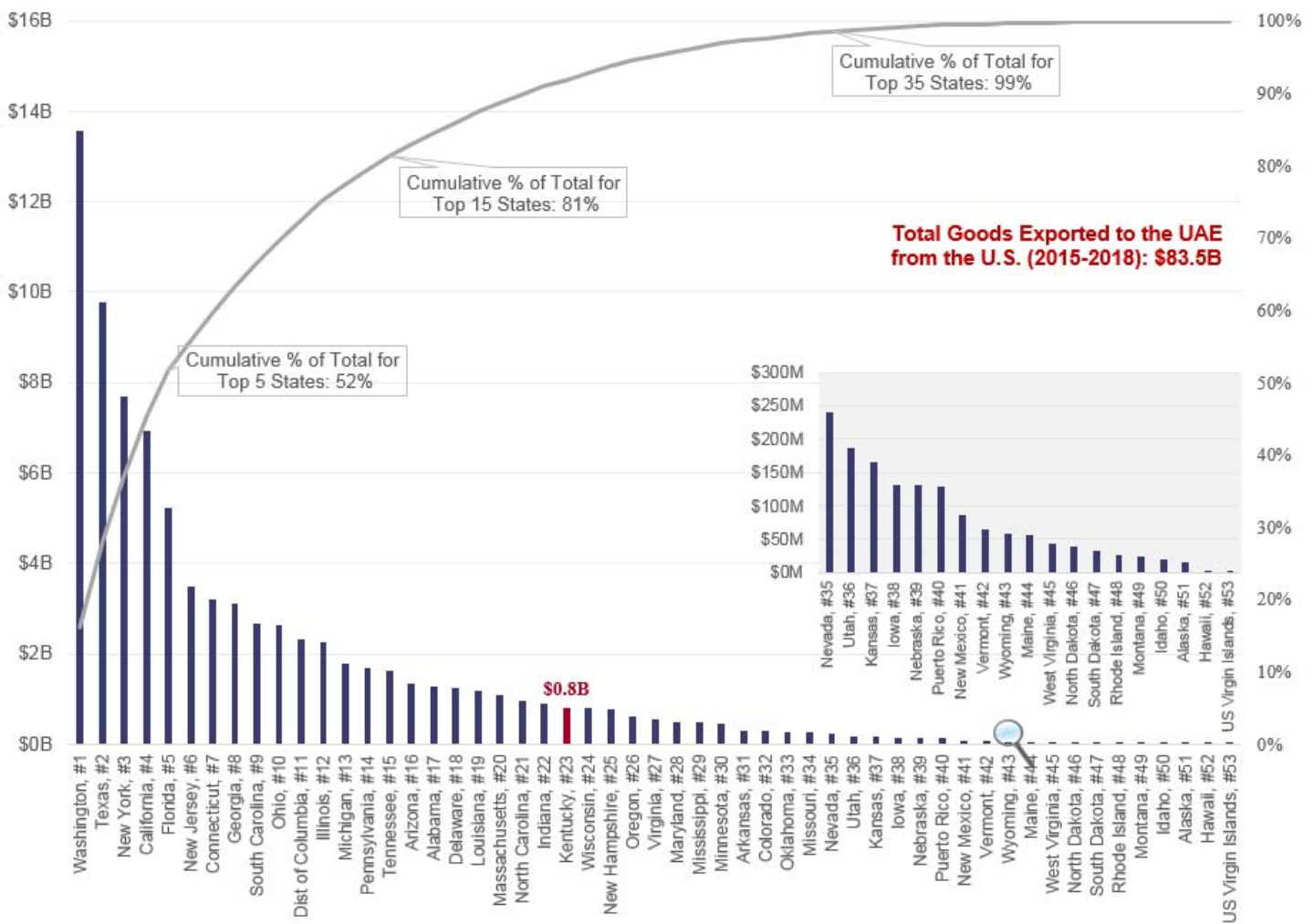
F 2,194
Jobs Supported by Exports

Kentucky Exports to the UAE



Kentucky ranked 23rd among U.S. states and territories with \$0.8B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

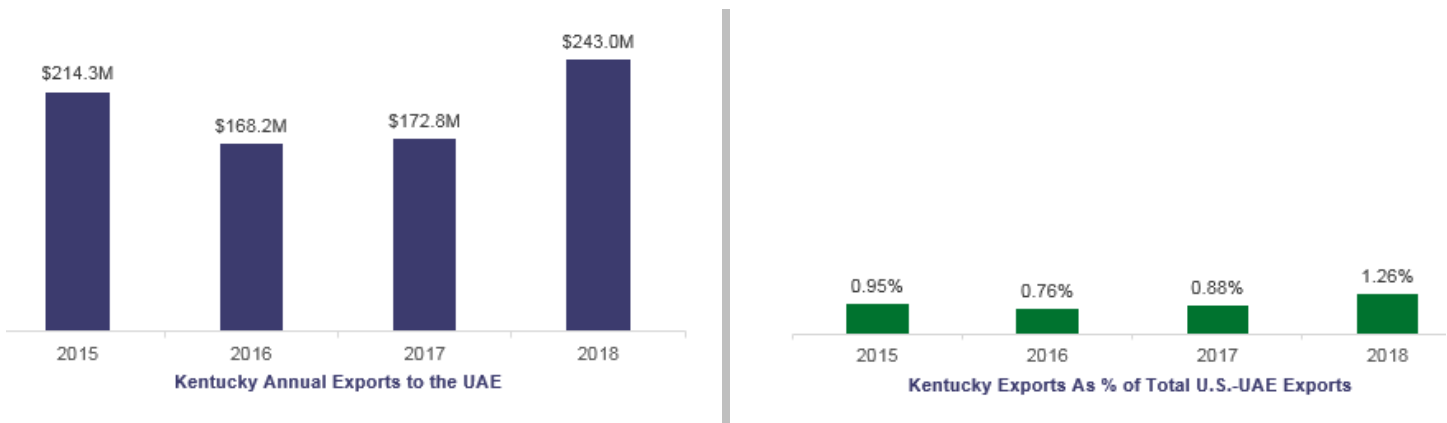


Kentucky Exports to the UAE



B Total value of 2018 goods exported is highest in last four years

Exhibit I.2 | Kentucky Export Values and Percent of Total by Year



\$ in millions

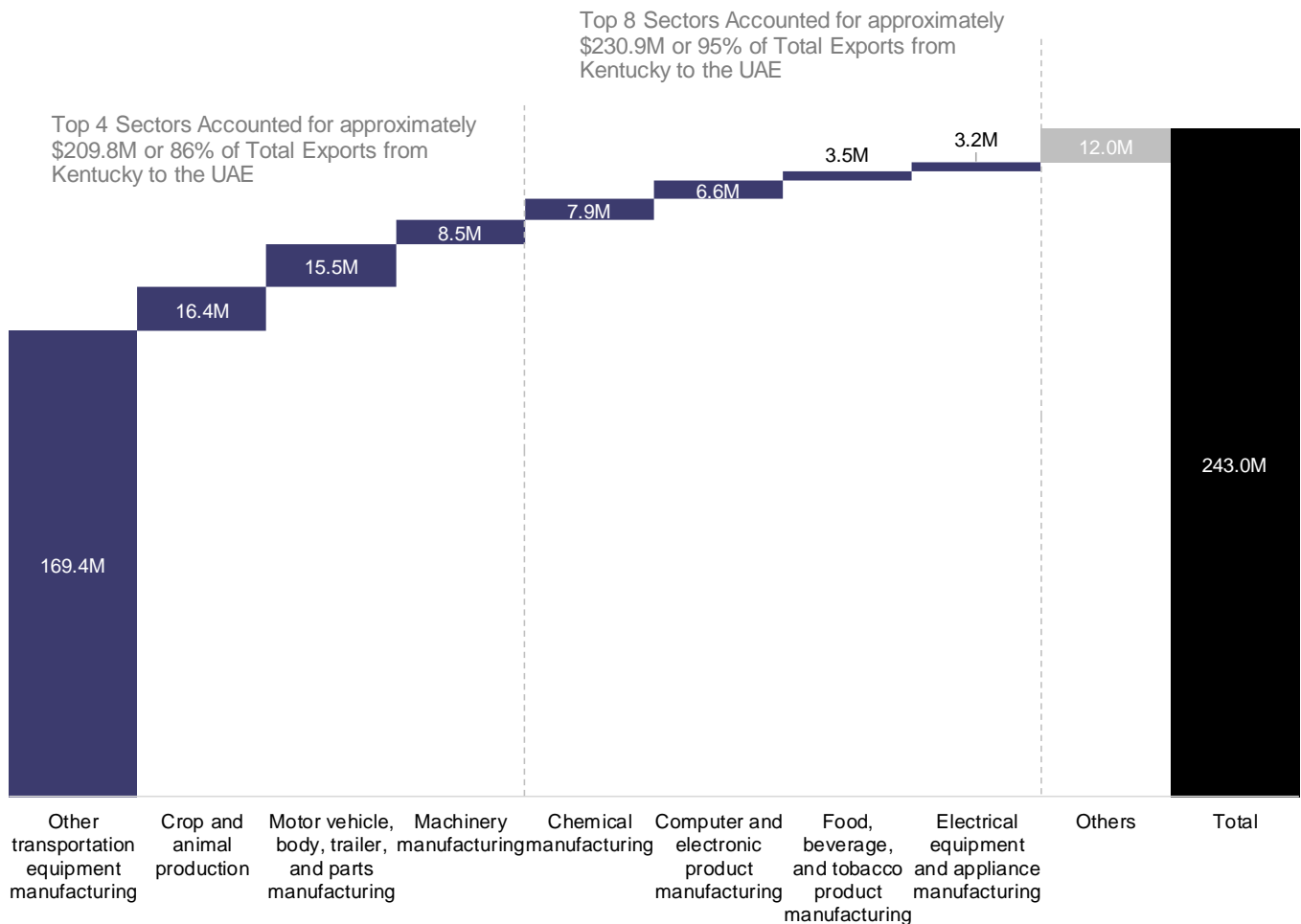
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
23	Kentucky	0.9% \$214.3	0.8% \$168.2	0.9% \$172.8	1.3% \$243.0		1.0% \$798.4
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Kentucky Exports to the UAE



In 2018, *Other Transportation Equipment Manufacturing* and *Crop and Animal Production* were the largest exporting sectors

Exhibit I.3 | Kentucky's Exporting Sectors in 2018



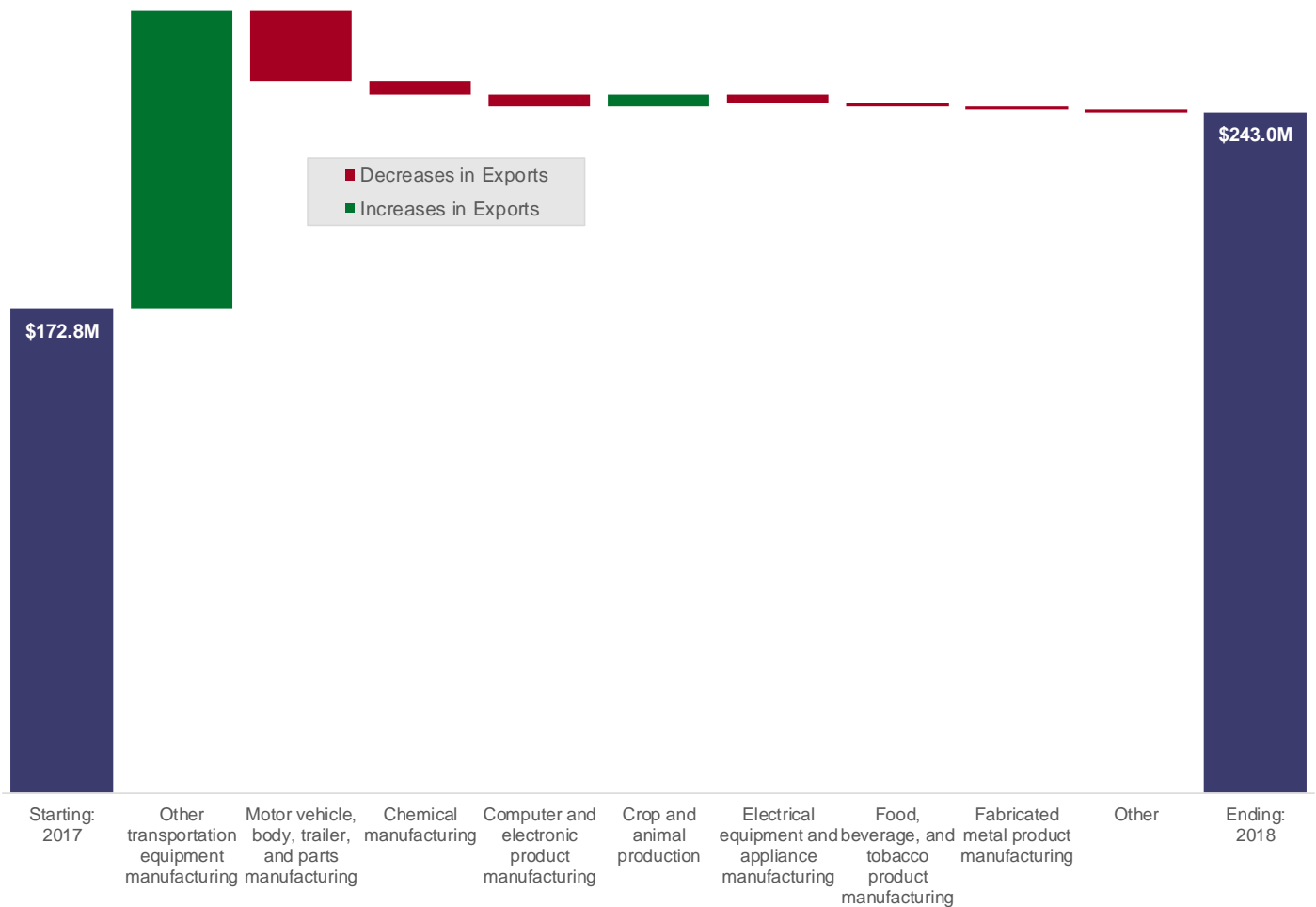
Kentucky Exports to the UAE

I

D

From 2017 to 2018 *Other Transportation Equipment Manufacturing* sector had the largest increase in exports. *Motor Vehicle, Body, Trailer and Parts Manufacturing* sector had the largest decrease

Exhibit I.4 | Kentucky's Exporting Sector Movements From 2017 to 2018

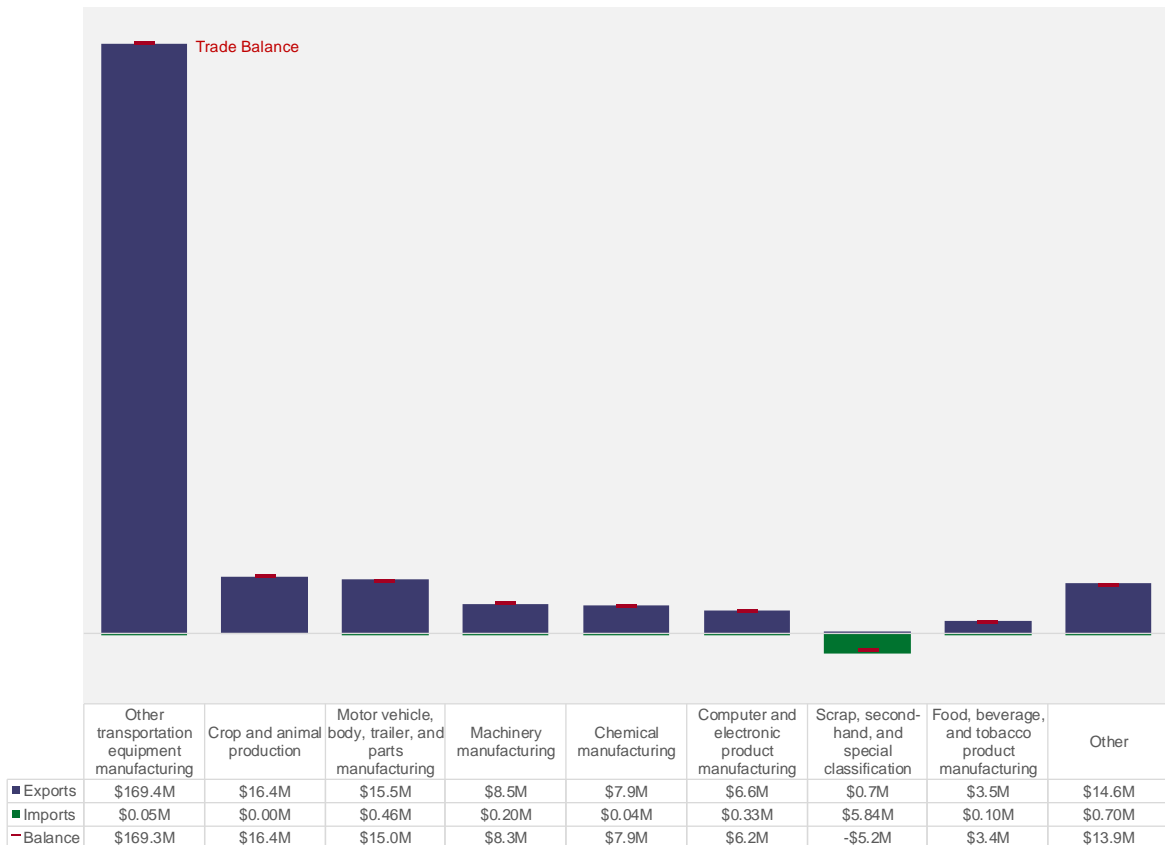


Kentucky Exports to the UAE



E Kentucky had a \$235.3M trade surplus with the UAE in 2018

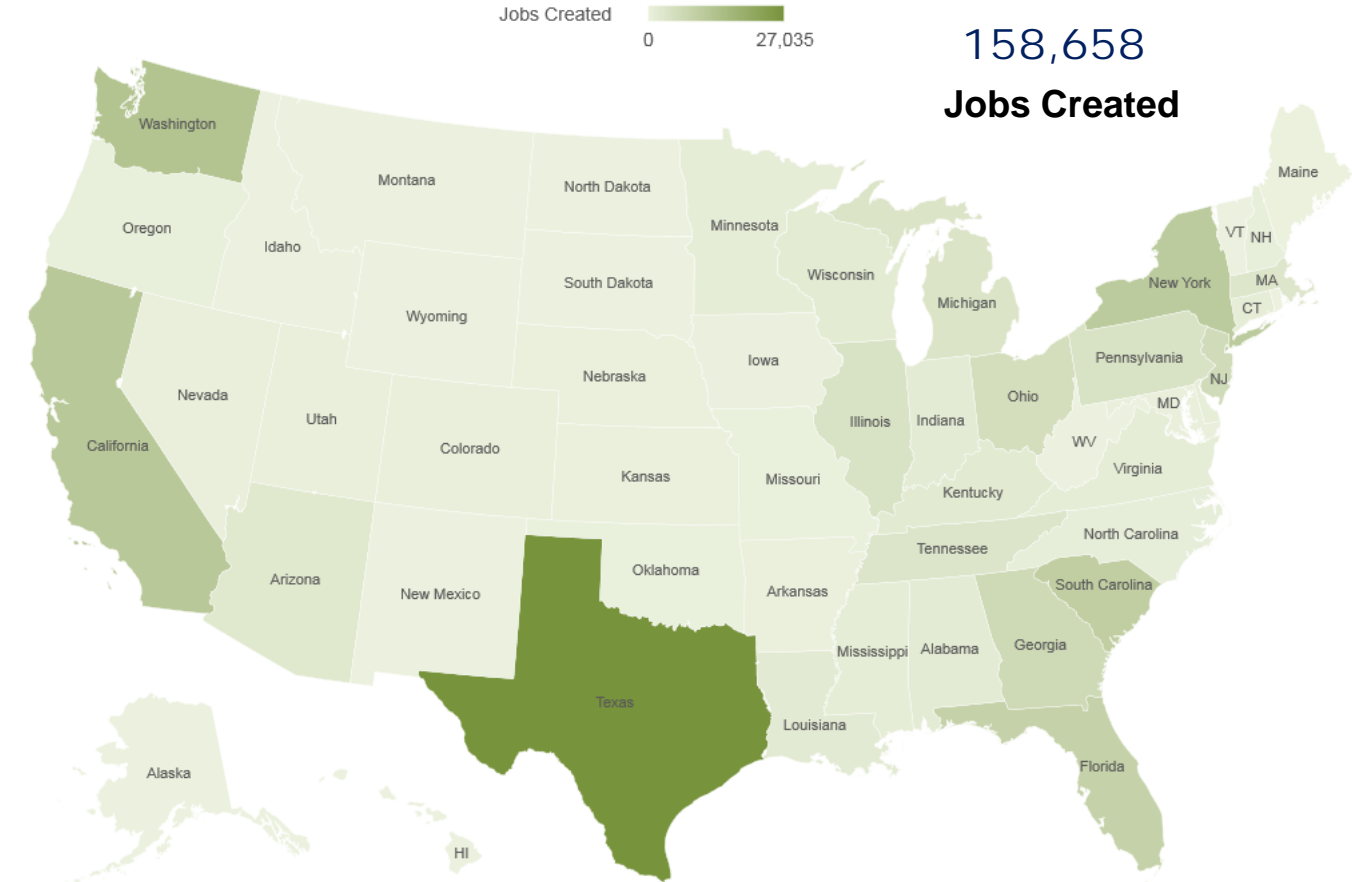
Exhibit I.5 | Kentucky's Trade Surplus with the UAE by Sector



Kentucky 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018

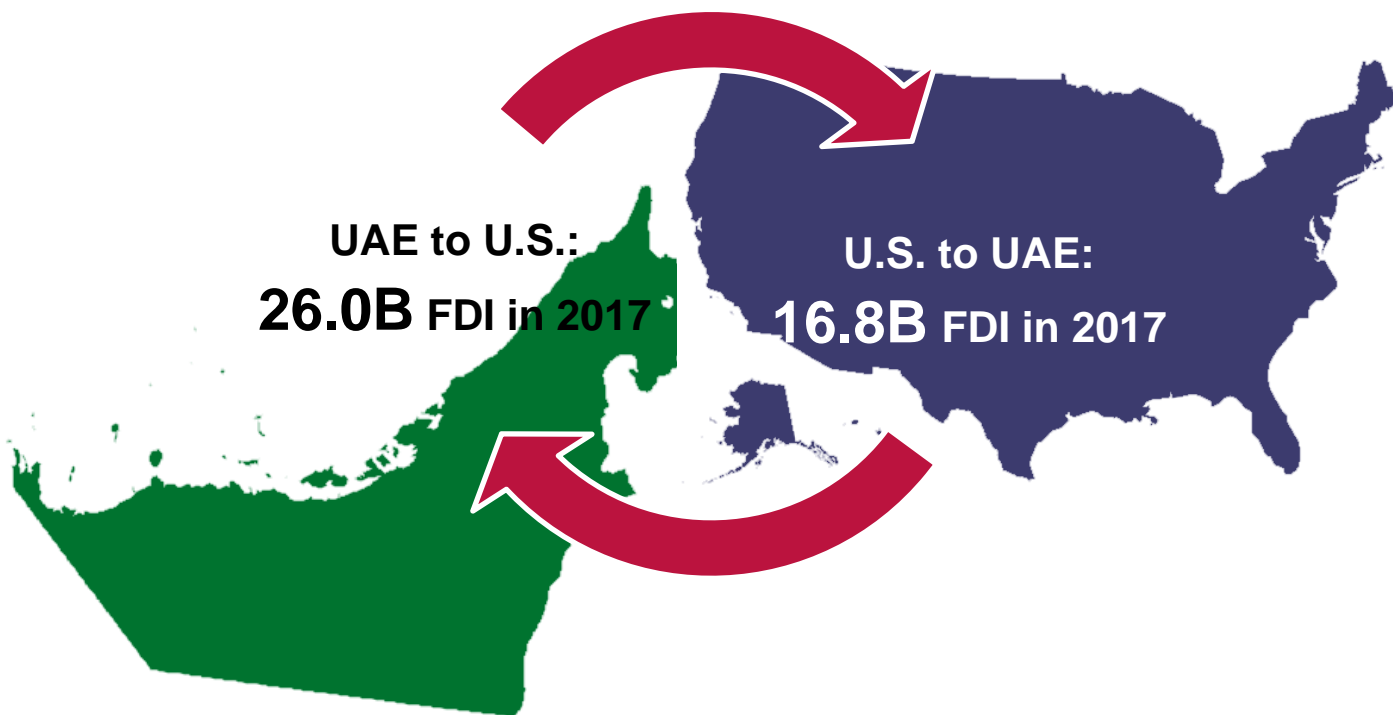


F **2,194** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Kentucky's Exports of Manufactured Goods to the UAE*	2,194	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		1,374	60	58	26	81
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
	25	36	36	141		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment



A \$26B

2017 UAE total
FDI in U.S.

B Financial
Services
Sector

Benefited from
UAE's investments
in Kentucky since
2003

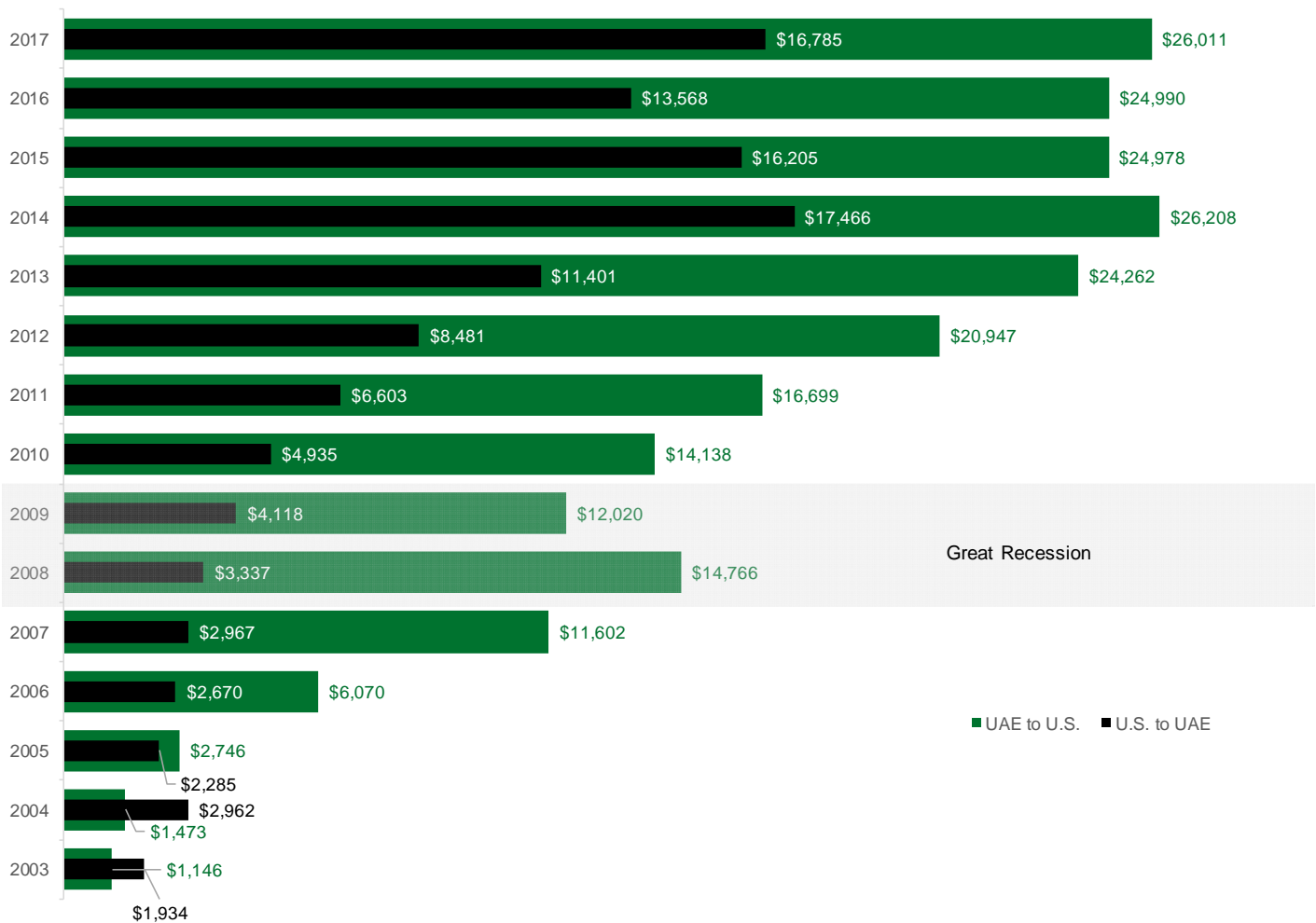
Bilateral FDI between the U.S. and UAE



A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year

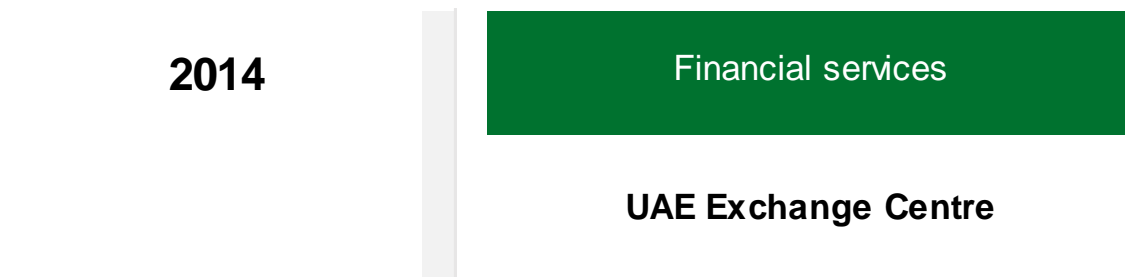


UAE FDI in Kentucky



Since 2003, UAE expanded existing investments and made greenfield investments in Kentucky in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in Kentucky by Sector Since 2003





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APPENDICES

Appendix A

IV

Kentucky's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	169.3M
Crop and animal production	1129 Other Animals	14.0M
	1119 Other Agricultural Products	
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	7.6M
	3363 Motor Vehicle Parts	6.2M
	3362 Motor Vehicle Bodies & Trailers	
Machinery manufacturing	3331 Ag & Construction & Machinery	
	3339 Other General Purpose Machinery	
	3336 Engines, Turbines & Power Transmsn Equip	
Chemical manufacturing	3254 Pharmaceuticals & Medicines	
	3251 Basic Chemicals	
	3255 Paints, Coatings & Adhesives	
	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	
Computer and electronic product manufacturing	3341 Computer Equipment	
	3345 Navigational/measuring/medical/control Instrument	
Food, beverage, and tobacco product manufacturing	3111 Animal Foods	
Electrical equipment and appliance manufacturing	3353 Electrical Equipment	
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Kentucky in 2018

