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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

KENTUCKY REPORT

2019 UPDATE

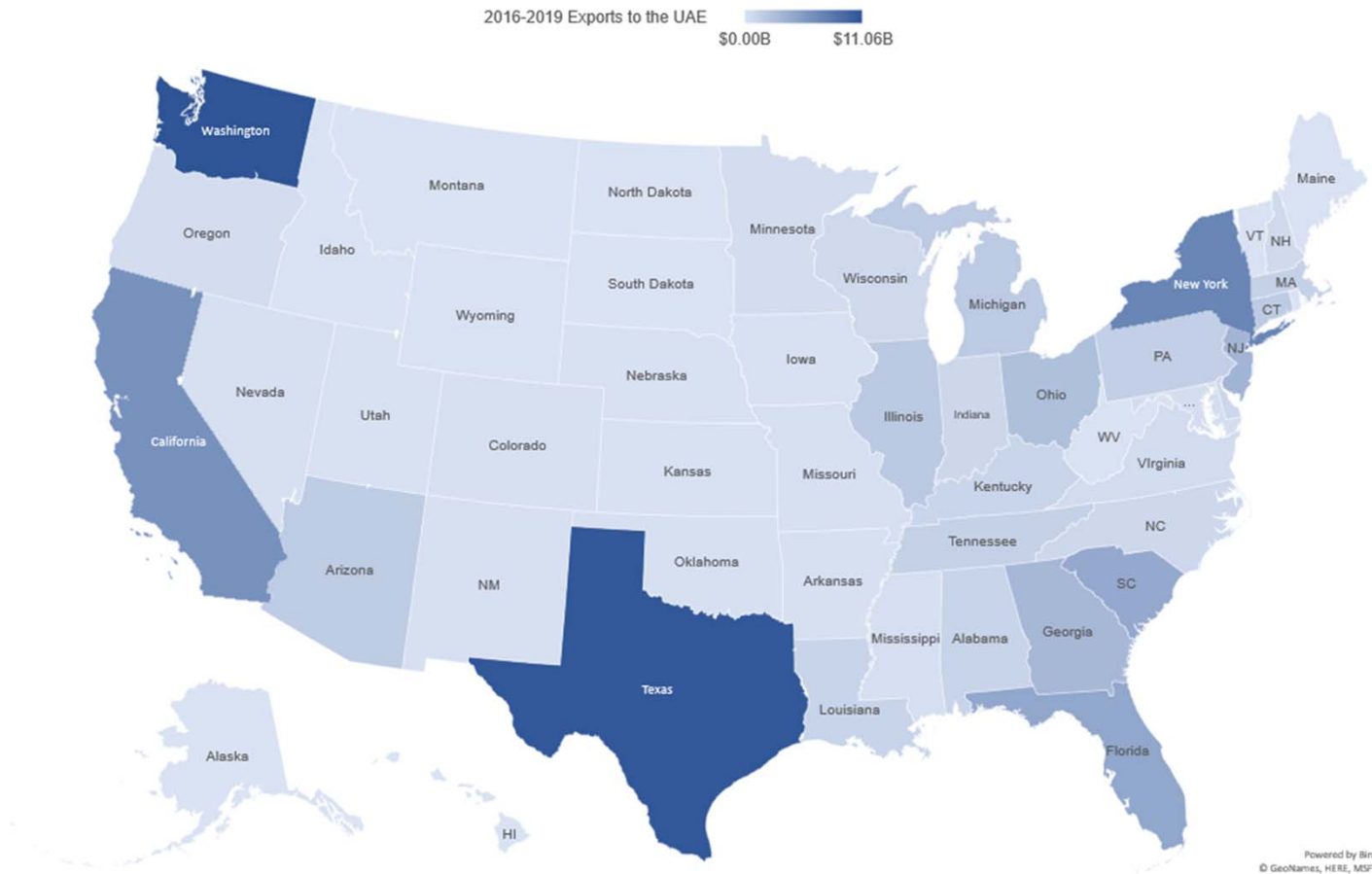
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Kentucky Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



A 20th
Largest Exporting State

B \$1.1B
Four-Year Total Exports

C Other
Transportation
Equipment
Top Exporting
Sector

D Other
Transportation
Equipment
Sector with Largest
Increase in Exports
Since 2018

E
\$459.0M
Trade Surplus
in 2019

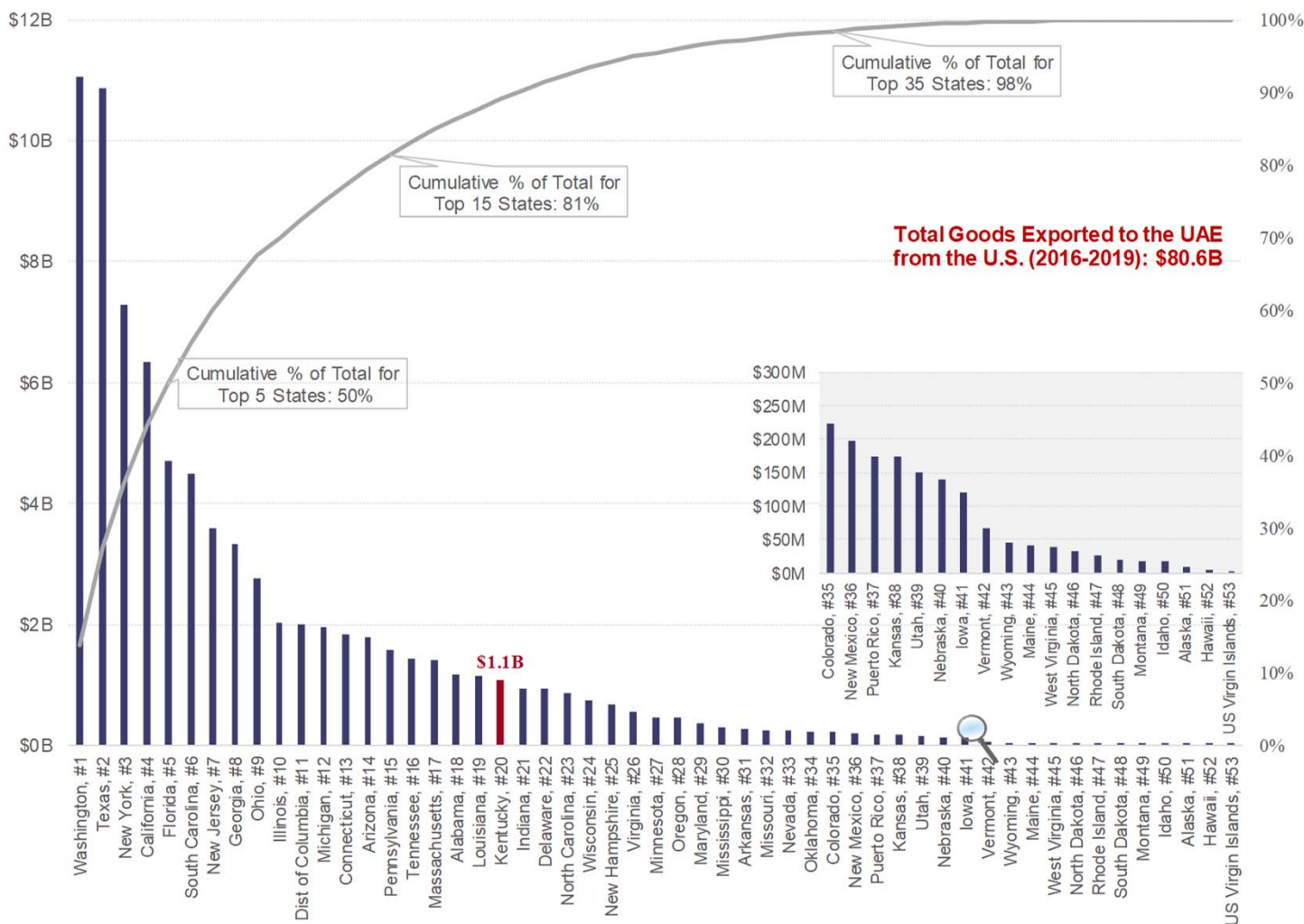
F
3,610
Jobs Supported by
Exports

Kentucky Exports to the UAE



Kentucky ranked 20th among U.S. states and territories with \$1.1B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



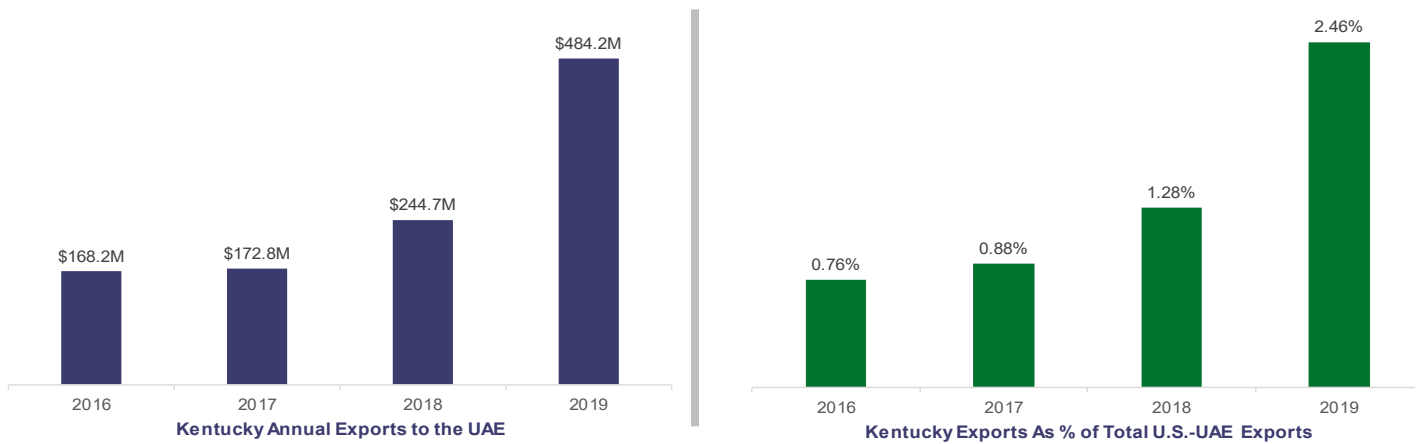
Kentucky Exports to the UAE



B

Total value of 2019 goods exported and % of total U.S. exports is highest in last four years

Exhibit I.2 | Kentucky Export Values and Percent of Total by Year



\$ in millions

Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
21	Indiana	1.2% \$257.2	1.2% \$227.2	1.1% \$219.9	1.2% \$229.7		1.2% \$934.1
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

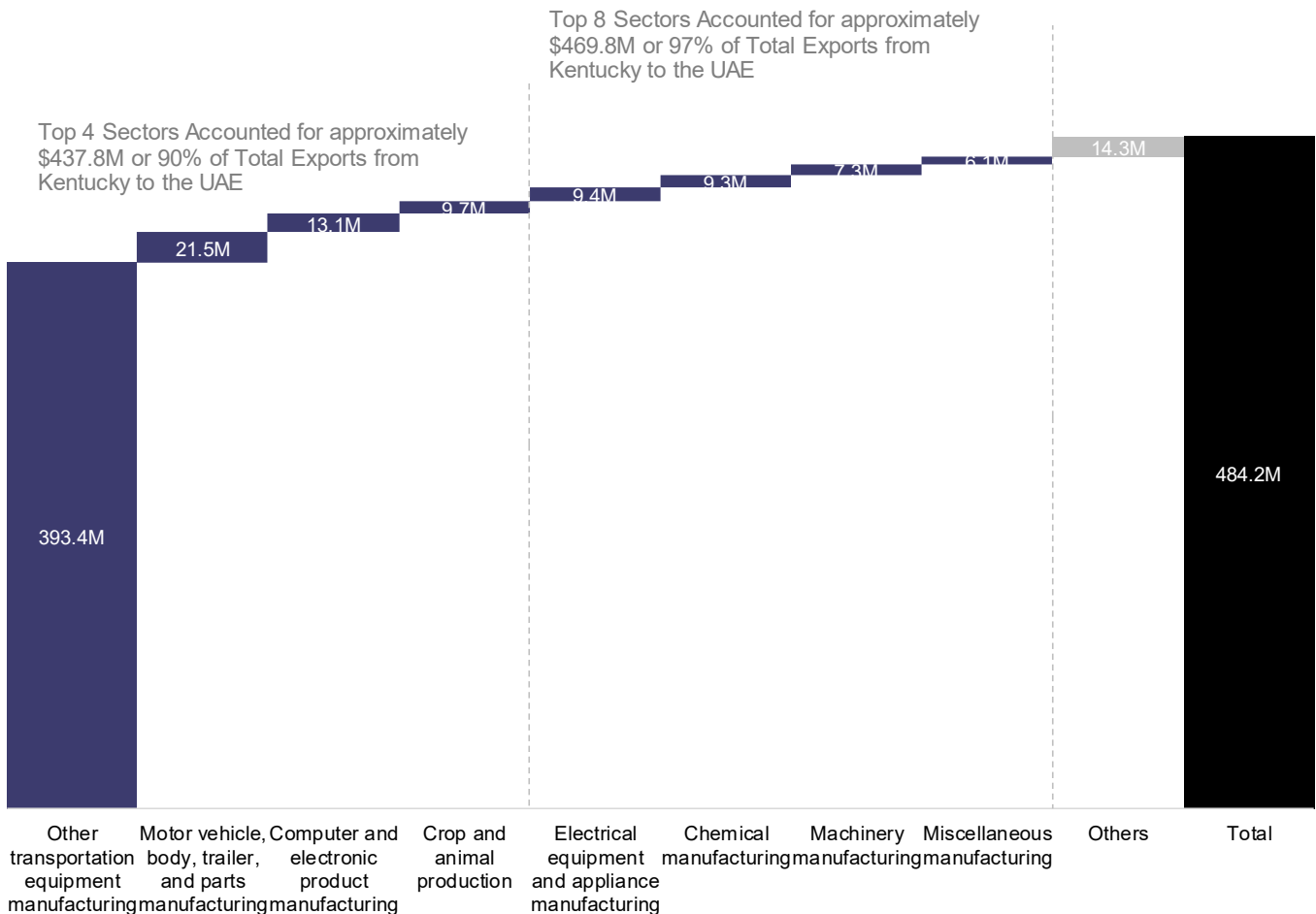
Kentucky Exports to the UAE

I

C

In 2019, *Other Transportation Equipment Manufacturing* and *Motor Vehicle, Body, Trailer, and Parts Manufacturing* were the largest exporting sectors

Exhibit I.3 | Kentucky's Exporting Sectors in 2019



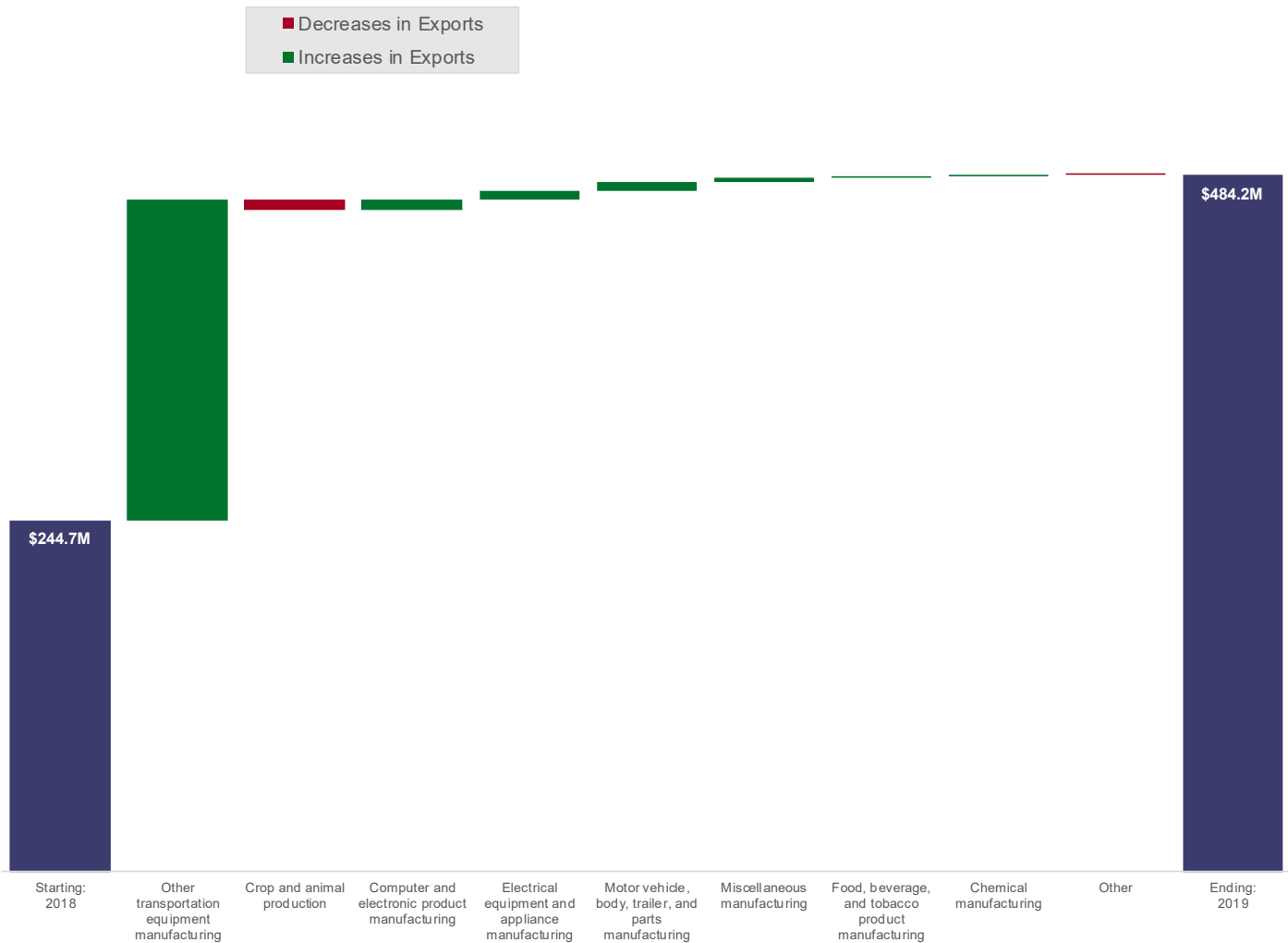
Kentucky Exports to the UAE

I

D

From 2018 to 2019 *Other Transportation Equipment Manufacturing* sector had the largest increase in exports. *Crop and Animal Production* sector had the largest decrease

Exhibit I.4 | Kentucky's Exporting Sector Movements From 2018 to 2019

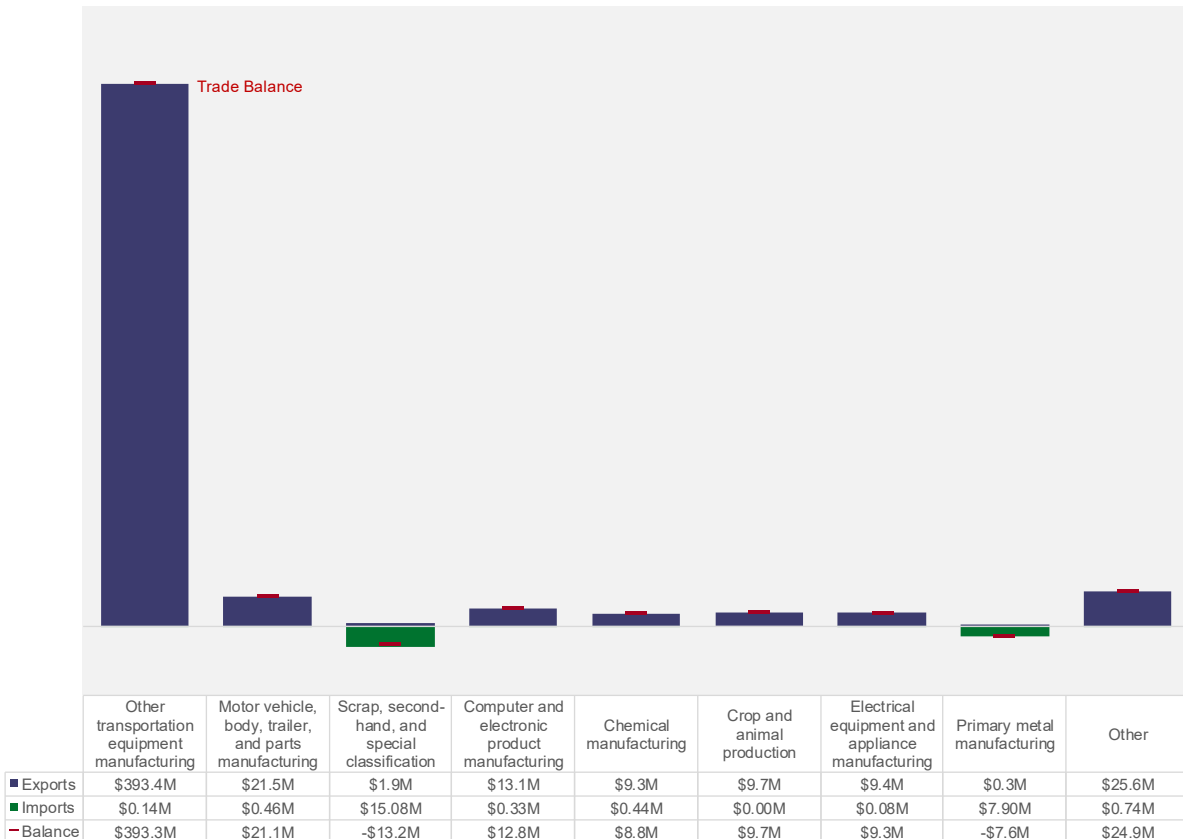
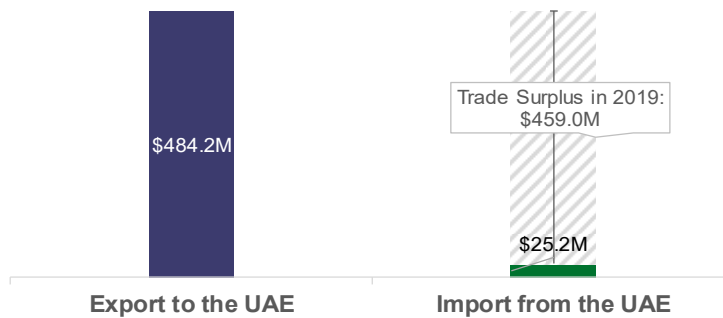


Kentucky Exports to the UAE



E Kentucky had a \$459.0M trade surplus with the UAE in 2019

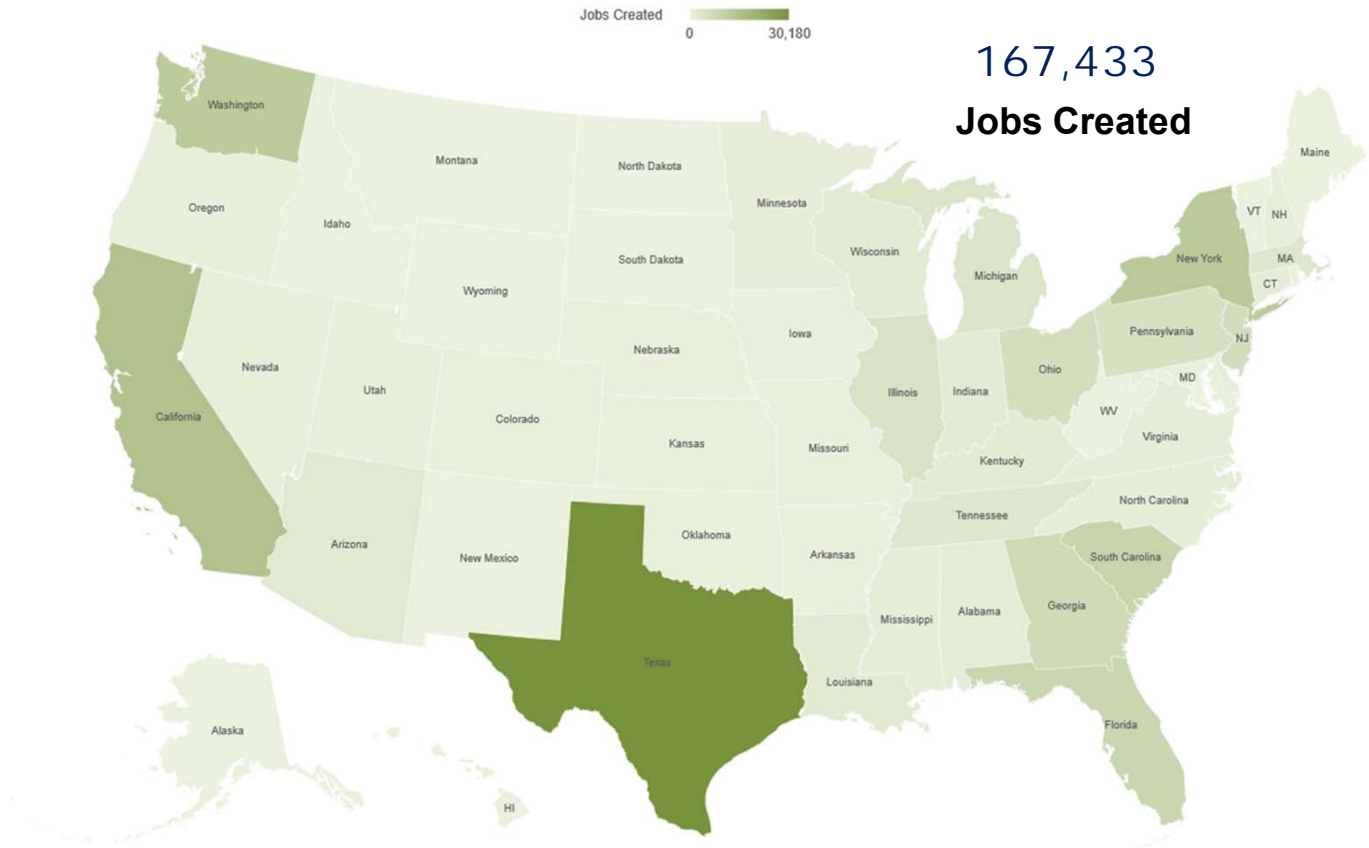
Exhibit I.5 | Kentucky's Trade Surplus with the UAE by Sector



Kentucky 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



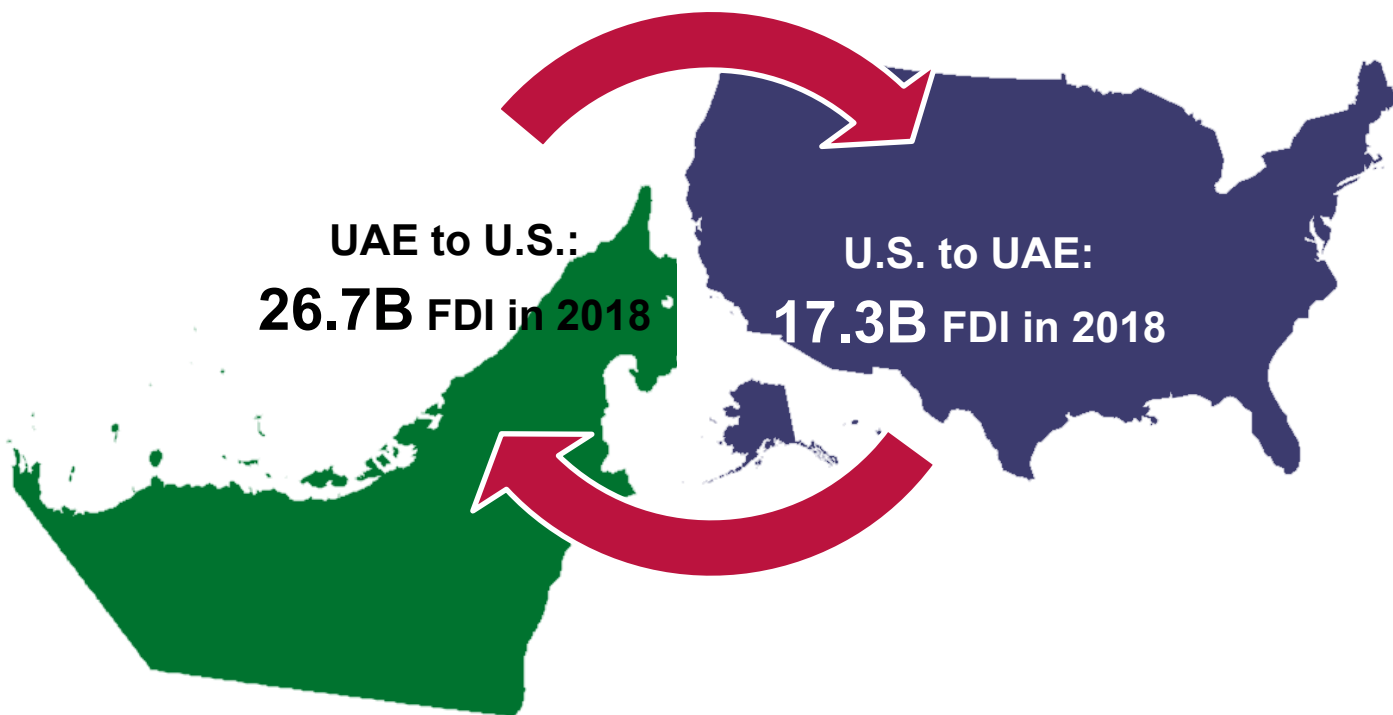
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F **3,610** Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by Kentucky's Exports of Manufactured Goods to the UAE*	3,610	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		2,752	107	69	20	60
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		67	53	65	180	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

Foreign Direct Investment



A \$26.7B

2018 UAE total
FDI in U.S.

B Financial
Services
Sector

Benefited from
UAE's investments
in Kentucky since
2014

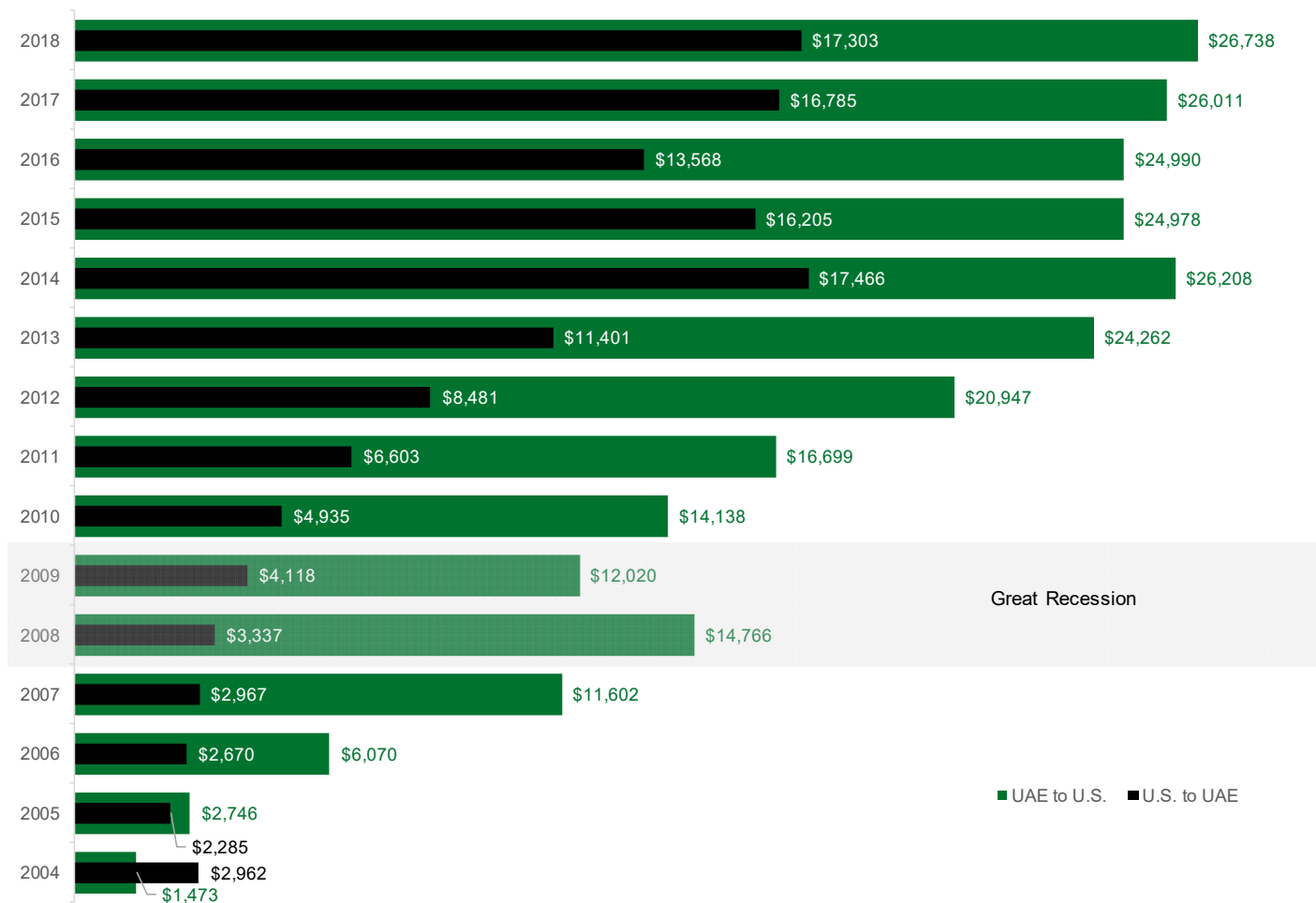
Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year

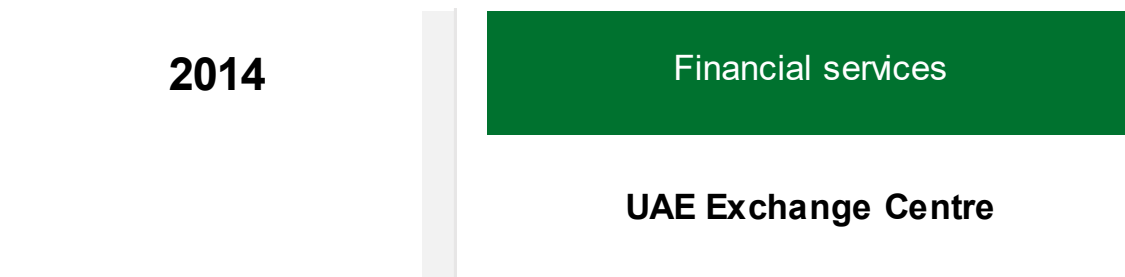


UAE FDI in Kentucky



Since 2014, UAE expanded existing investments and made greenfield investments in Kentucky in Financial Services sector

Exhibit IV.2 | Certain UAE Investors in Kentucky by Sector Since 2014





APPENDICES

Appendix A

IV

Kentucky's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	393.4M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	13.1M
	3363 Motor Vehicle Parts	6.8M
	3362 Motor Vehicle Bodies & Trailers	1.6M
Computer and electronic product manufacturing	3341 Computer Equipment	5.1M
	3342 Communications Equipment	4.7M
	3345 Navigational/measuring/medical/control Instrument	2.3M
Crop and animal production	1129 Other Animals	8.7M
	1119 Other Agricultural Products	1.0M
Electrical equipment and appliance manufacturing	3353 Electrical Equipment	7.1M
	3352 Household Appliances And Misc Machines, Nesoi	1.4M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	4.3M
	3251 Basic Chemicals	3.5M
Machinery manufacturing	3339 Other General Purpose Machinery	2.9M
	3331 Ag & Construction & Machinery	2.8M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	5.1M
	3391 Medical Equipment & Supplies	1.0M
Food, beverage, and tobacco product manufacturing	3121 Beverages	2.9M
	3111 Animal Foods	1.1M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	1.4M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Kentucky in 2019

