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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

LOUISIANA REPORT

2018 UPDATE

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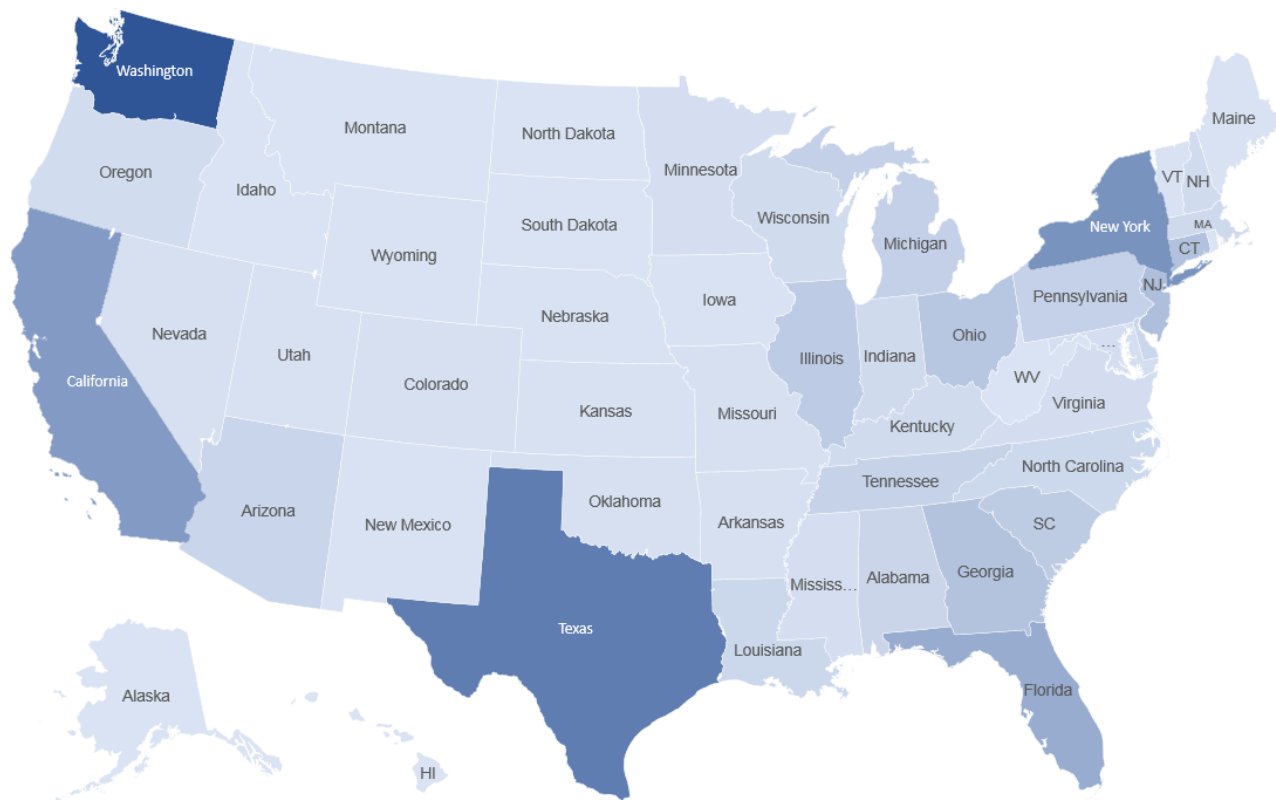
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Louisiana Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 19th
Largest Exporting State

B \$1.2B
Four-Year Total Exports

C Chemical
Manufacturing
Top Exporting Sector

D Chemical
Manufacturing
Sector with Largest Increase in Exports Since 2017

E -\$434.2M
Trade Surplus in 2018

F 3rd
Largest Port in Bilateral Trade in 2018

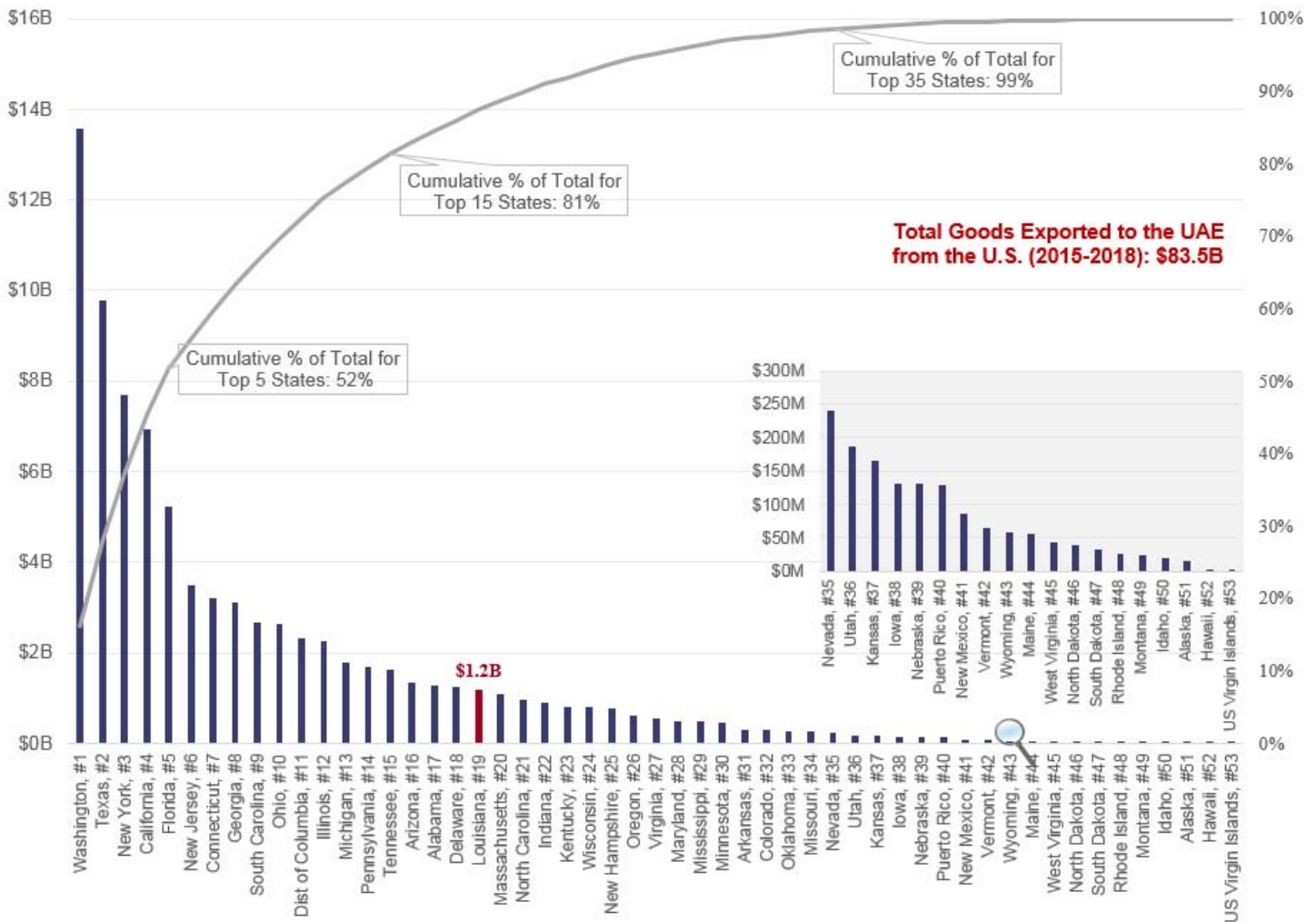
G 2,405
Jobs Supported by Exports

Louisiana Exports to the UAE



Louisiana ranked 19th among U.S. states and territories with \$1.2B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



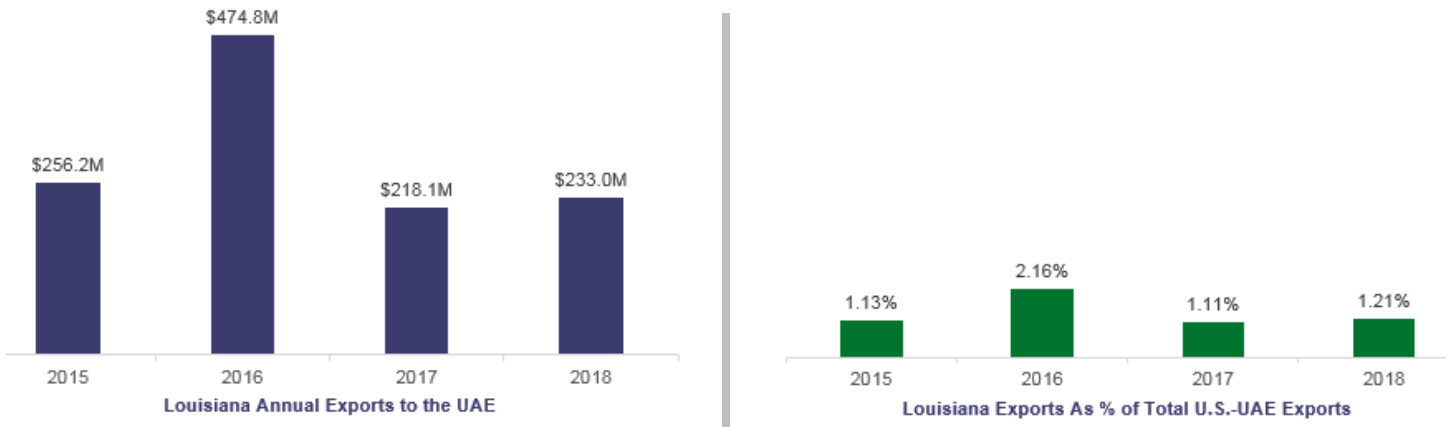
Louisiana Exports to the UAE



B

Total value of 2018 goods exported is second lowest in last four years but % of total U.S. exports is slightly increased compared to 2015

Exhibit I.2 | Louisiana Export Values and Percent of Total by Year



\$ in millions

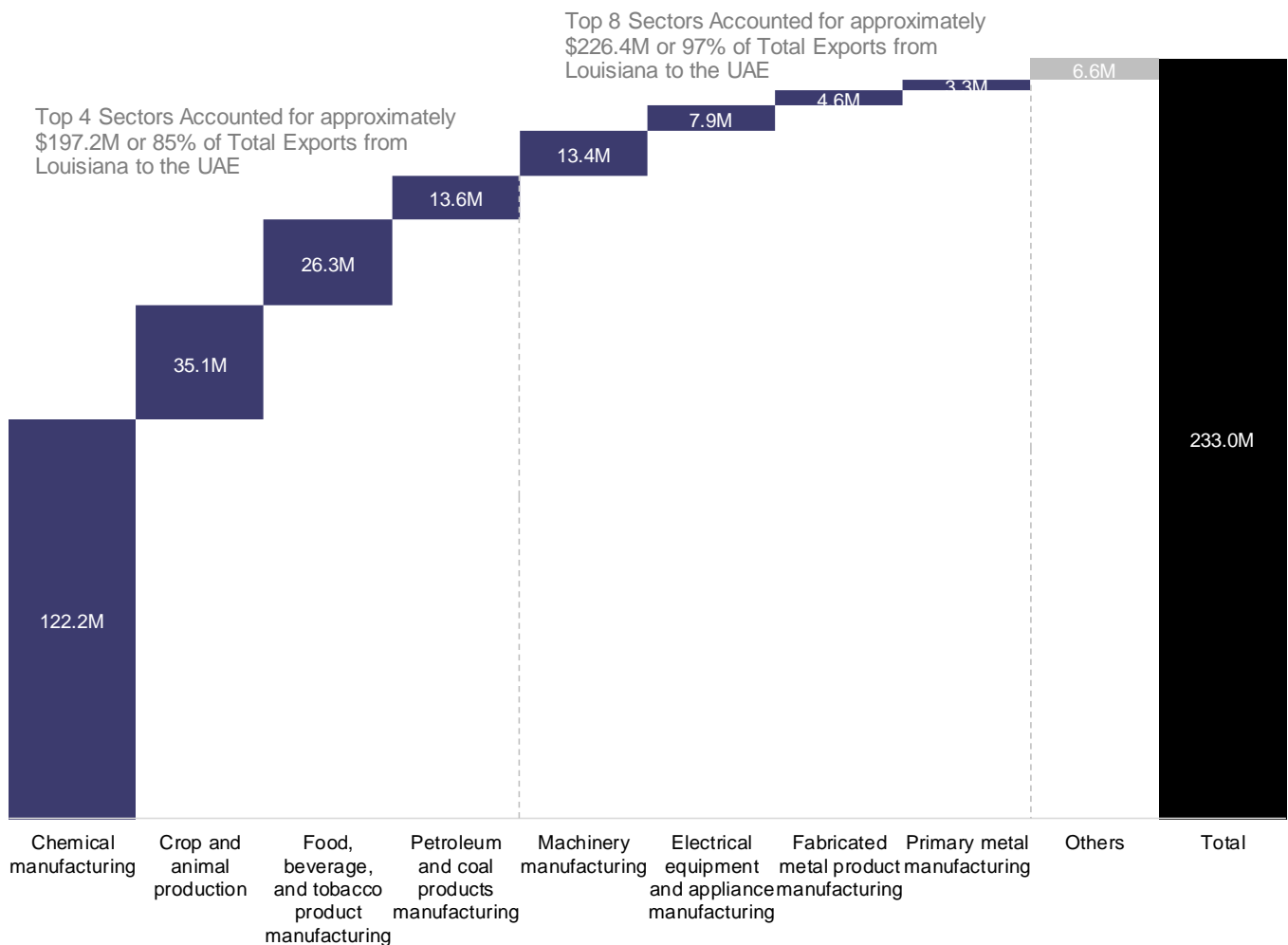
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
19	Louisiana	1.1% \$256.2	2.2% \$474.8	1.1% \$218.1	1.2% \$233.0		1.4% \$1,182.1
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Louisiana Exports to the UAE



In 2018 *Chemical Manufacturing* and *Crop and Animal Production* were the largest exporting sectors

Exhibit I.3 | Louisiana's Exporting Sectors in 2018

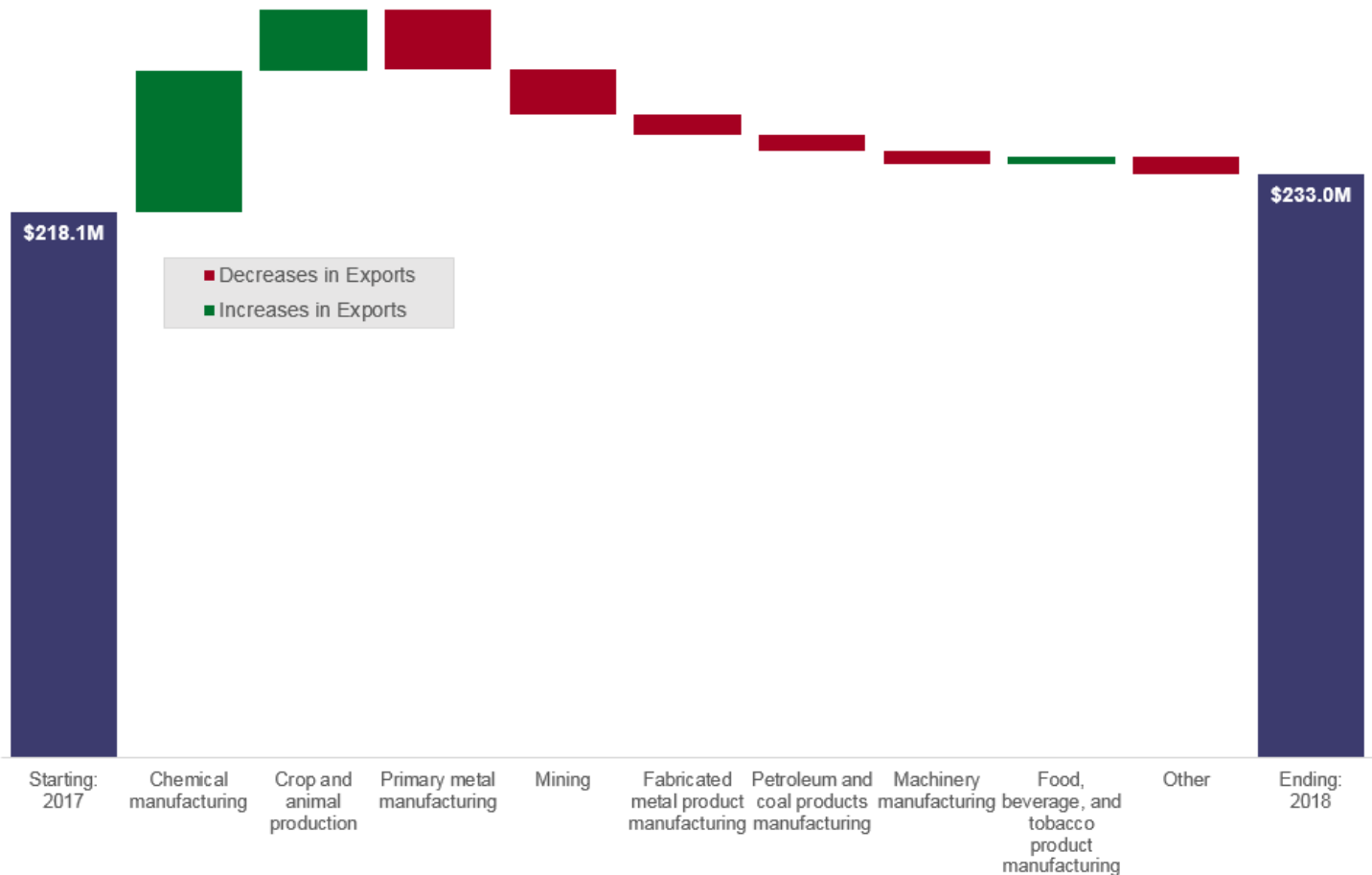


Louisiana Exports to the UAE

I

D From 2017 to 2018 *Chemical Manufacturing* sector had the largest increase in exports. *Primary Metal* sector had the largest decrease.

Exhibit I.4 | Louisiana's Exporting Sector Movements From 2017 to 2018

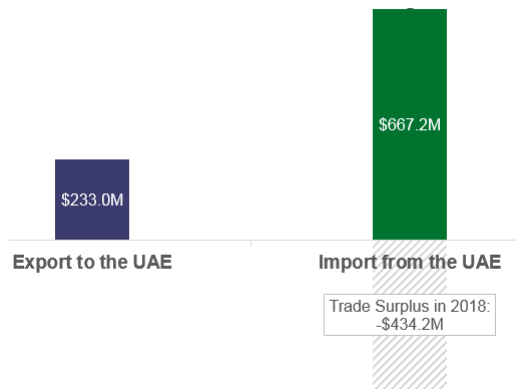


Louisiana Exports to the UAE



E Louisiana had a -\$434.2M trade surplus with the UAE in 2018

Exhibit I.5 | Louisiana's Trade Surplus with the UAE by Sector



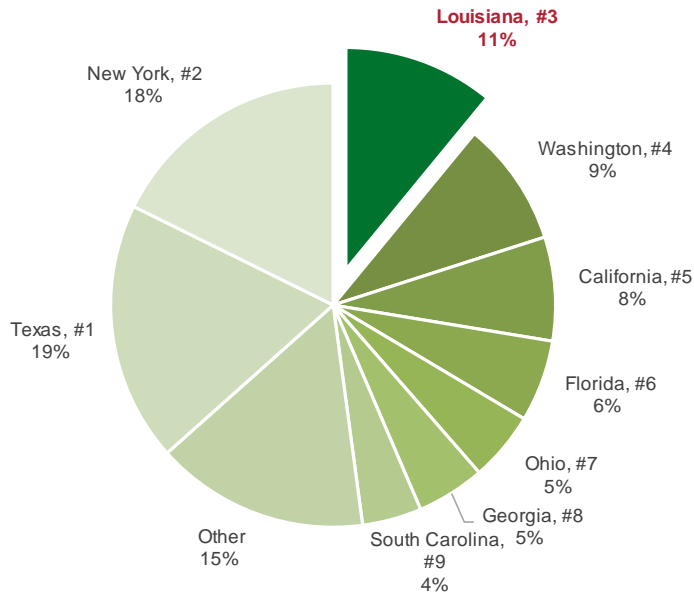
Louisiana – 2018 UAE Bilateral Port Activity



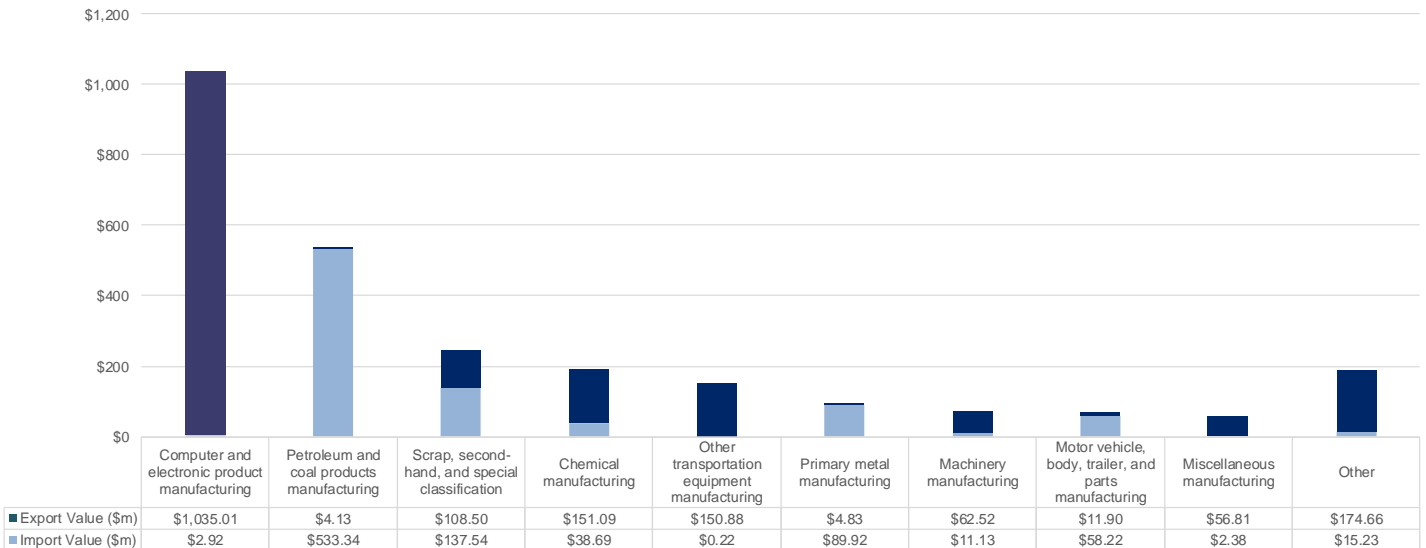
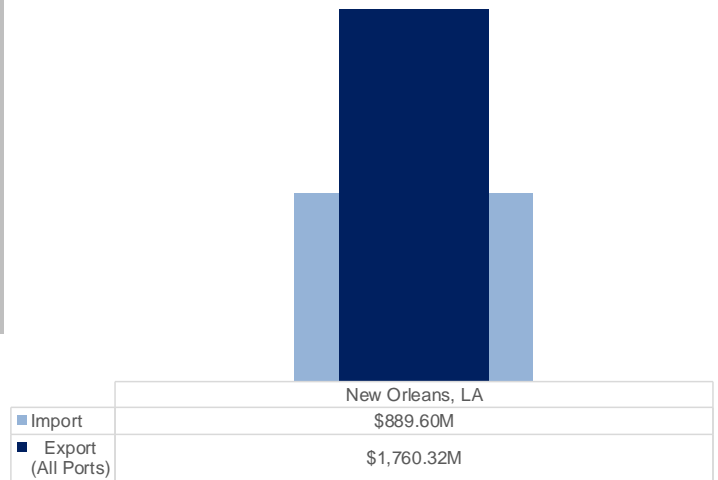
F

Louisiana ports ranked 3rd (11%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018

Total U.S.-UAE Port Activity



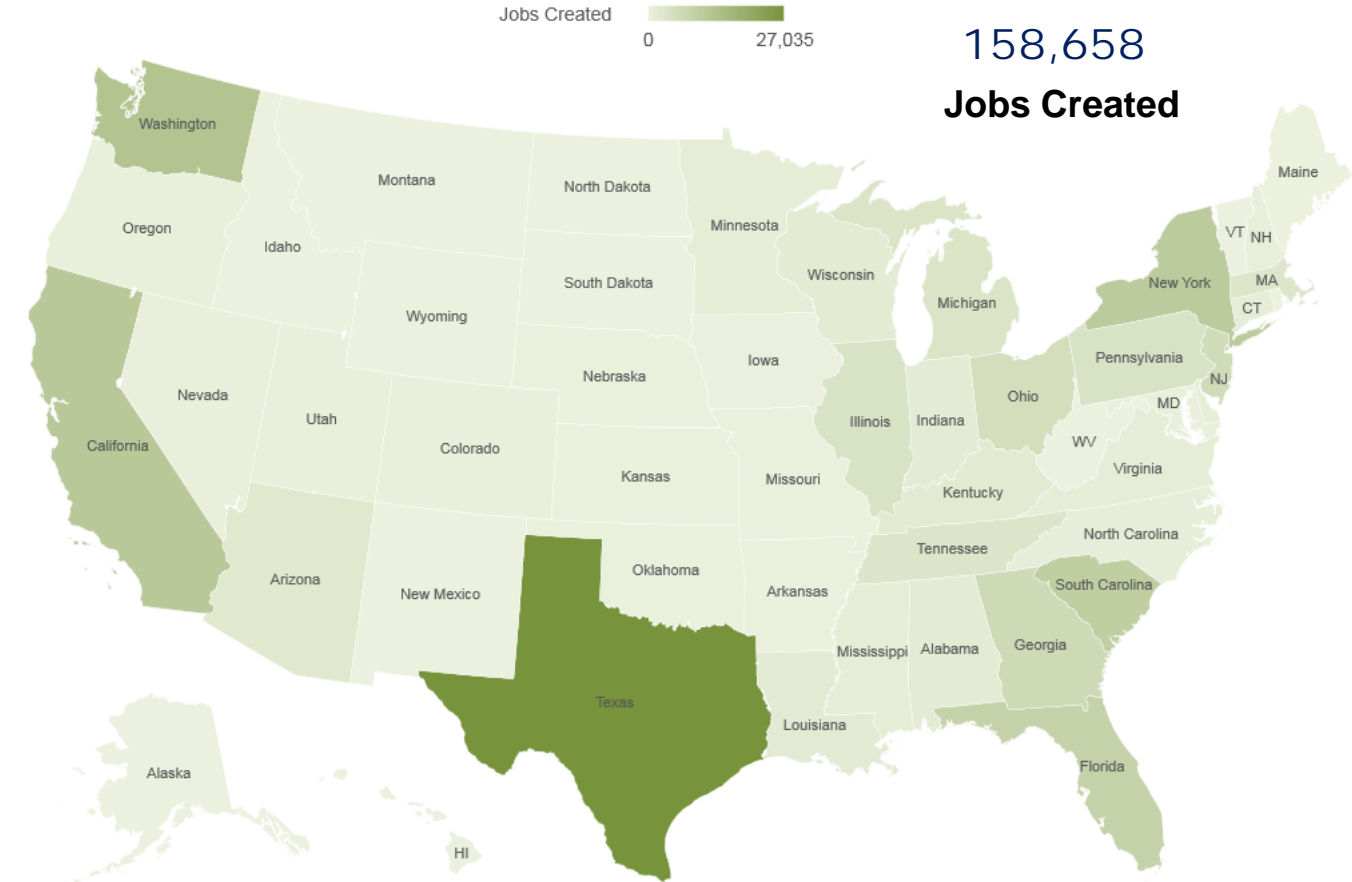
Port Activity by District
(District Includes All Ports of Entry)



Louisiana 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



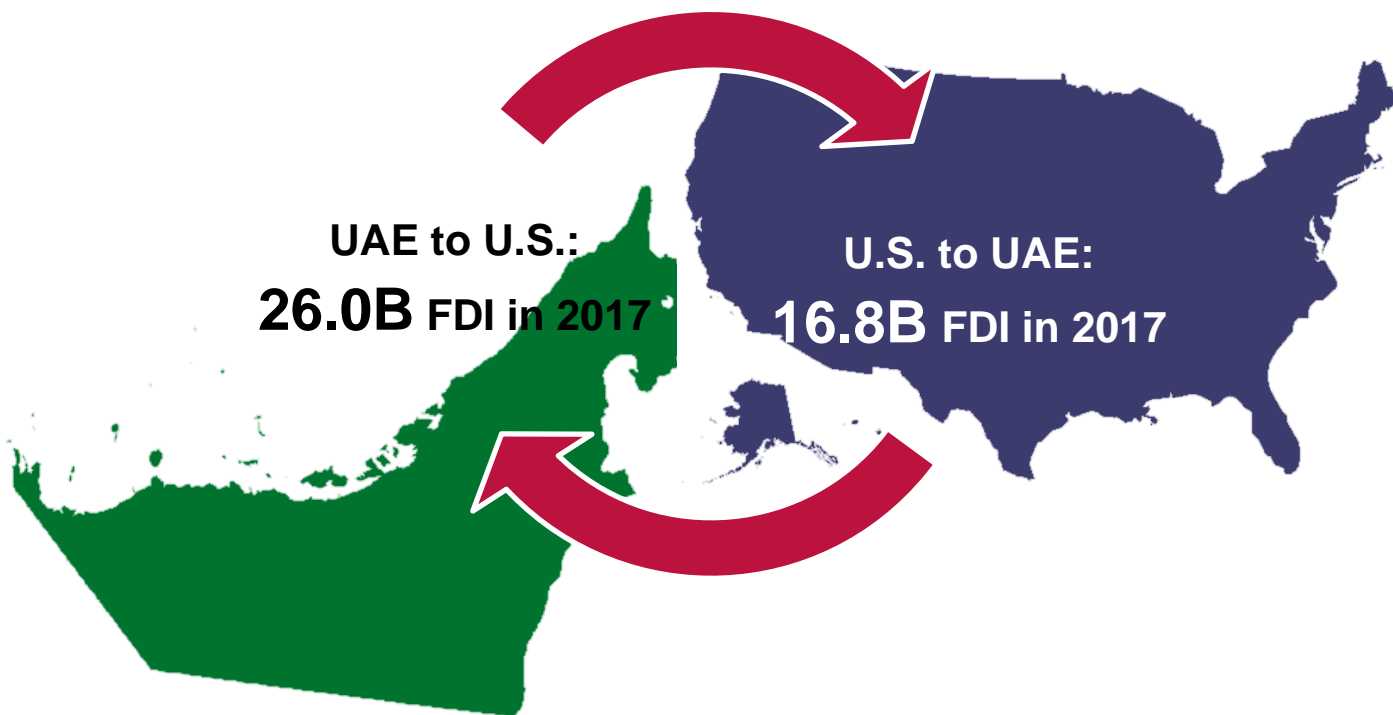
G 2,405 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Louisiana's Exports of Manufactured Goods to the UAE*	2,405	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	
		2	26	968	45	119	
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing			
		61	294	3			

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment

IV



A \$26B

2017 UAE total
FDI in U.S.

B Transportation
Sector

Benefited from UAE's
investments in
Louisiana since 2003

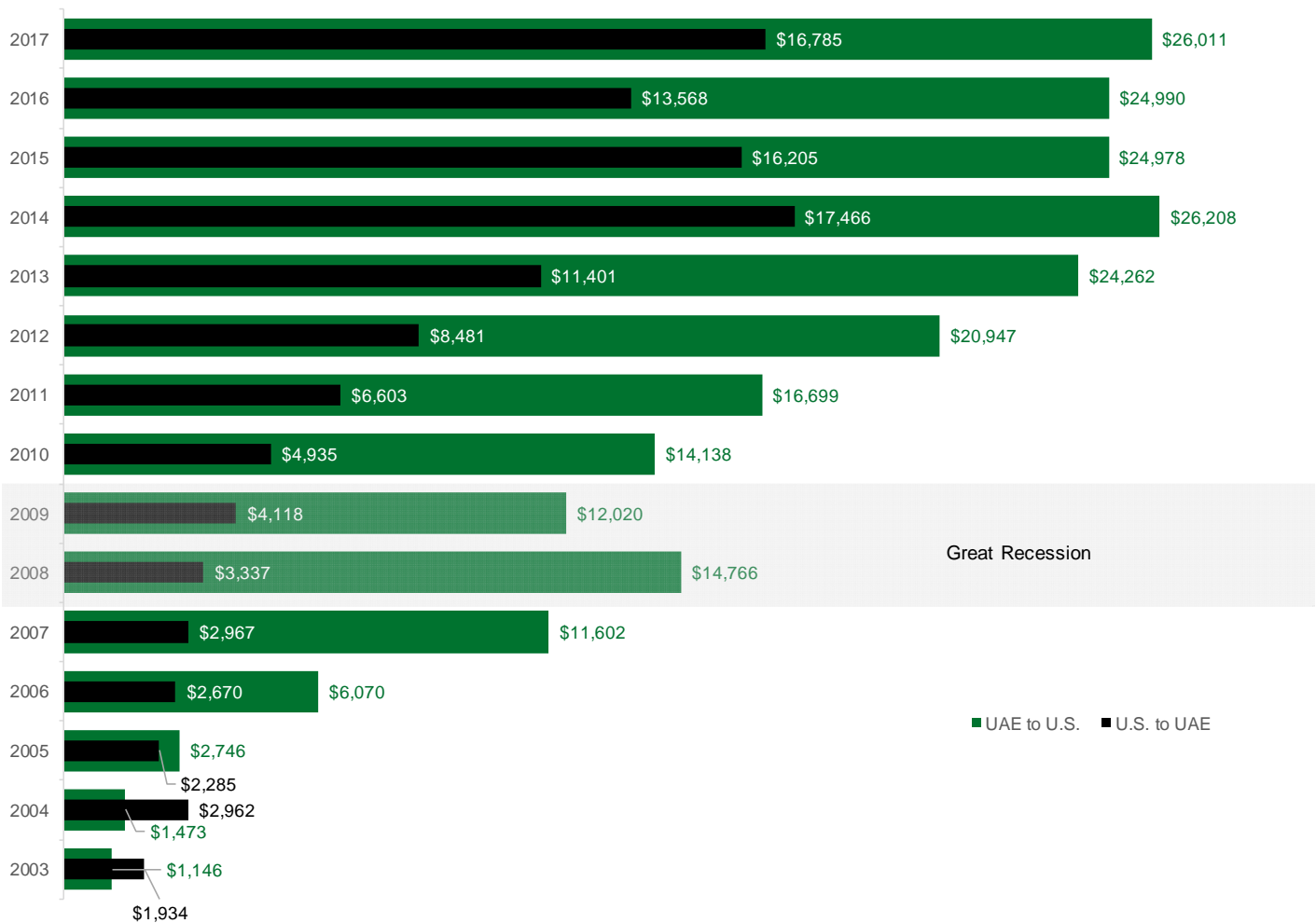
Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in Louisiana

IV

B

Since 2003 UAE expanded existing investments and made greenfield investments in Louisiana in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2003





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APPENDICES

Appendix A



Louisiana's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Chemical manufacturing	3251 Basic Chemicals	97.6M
	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	19.0M
	3256 Soaps, Cleaning Compounds & Toilet Preparations	
Crop and animal production	1111 Oilseeds & Grains	35.1M
Food, beverage, and tobacco product manufacturing	3112 Grain & Oilseed Milling Products	17.3M
	3119 Foods, Nesoi	7.0M
	3116 Meat Products & Meat Packaging Products	
Petroleum and coal products manufacturing	3241 Petroleum & Coal Products	13.6M
Machinery manufacturing	3331 Ag & Construction & Machinery	7.8M
	3339 Other General Purpose Machinery	
	3336 Engines, Turbines & Power Transmsn Equip	
	3333 Commercial & Service Industry Machinery	
Electrical equipment and appliance manufacturing	3352 Household Appliances And Misc Machines, Nesoi	6.8M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	
Primary metal manufacturing	3314 Nonferrous (exc Alum) & Processing	
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	
Paper manufacturing	3221 Pulp, Paper & Paperboard Mill Products	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Louisiana in 2018

