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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

MARYLAND REPORT

2019 UPDATE

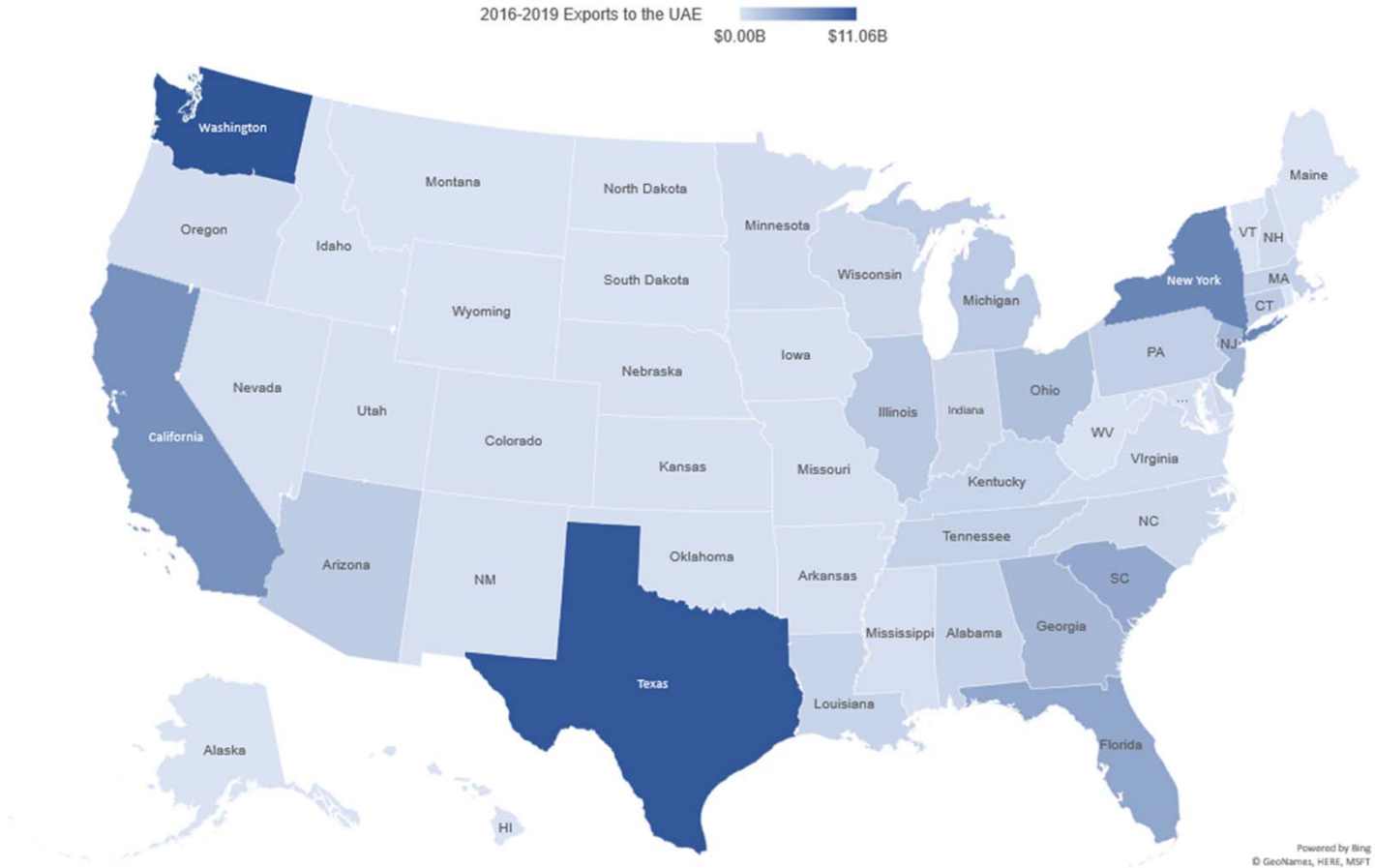
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Maryland Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



- A** 29th
Largest Exporting State
- B** \$0.4B
Four-Year Total Exports
- C** Scrap, Second-Hand, and Special Classification
Top Exporting Sector
- D** Scrap, Second-Hand, and Special Classification
Sector with Largest Increase in Exports Since 2018
- E** \$116.1M
Trade Deficit in 2019
- F** 357
Jobs Supported by Exports

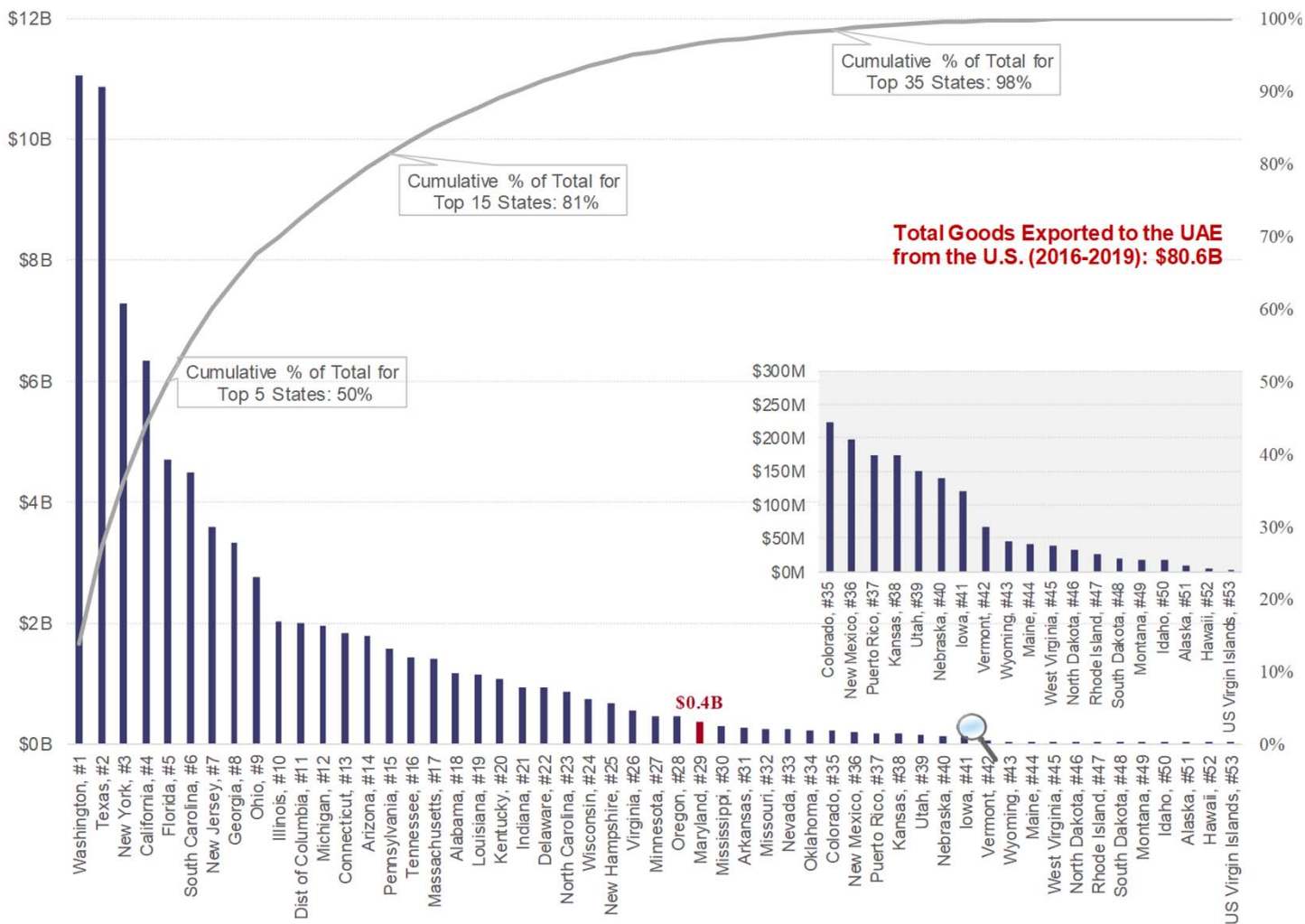
Maryland Exports to the UAE



A

Maryland ranked 29th among U.S. states and territories with \$0.4B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

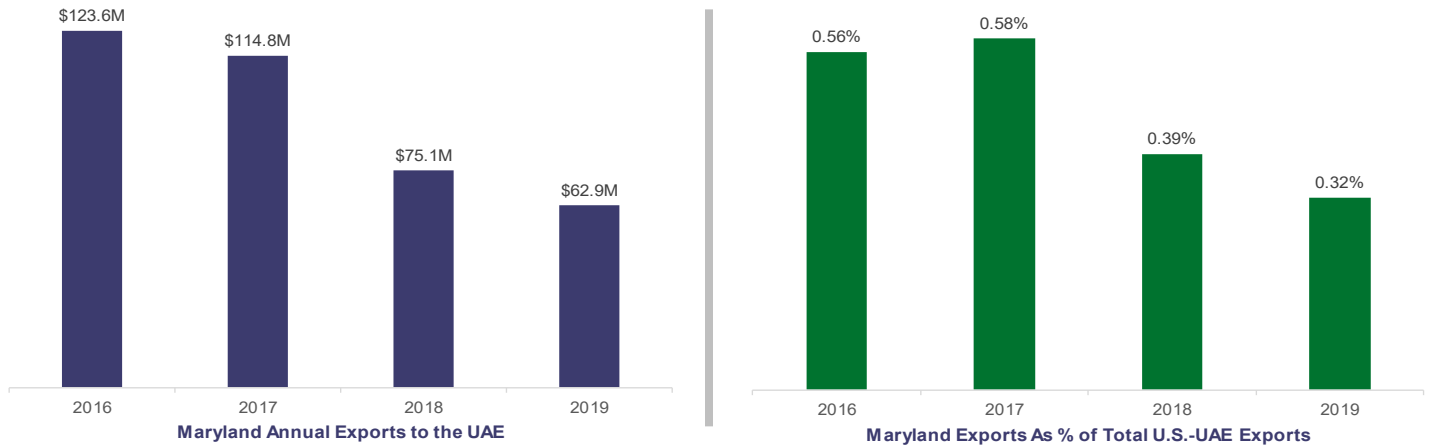


Maryland Exports to the UAE



Total value of 2019 goods exported is lowest in last four years

Exhibit I.2 | Maryland Export Values and Percent of Total by Year



\$ in millions

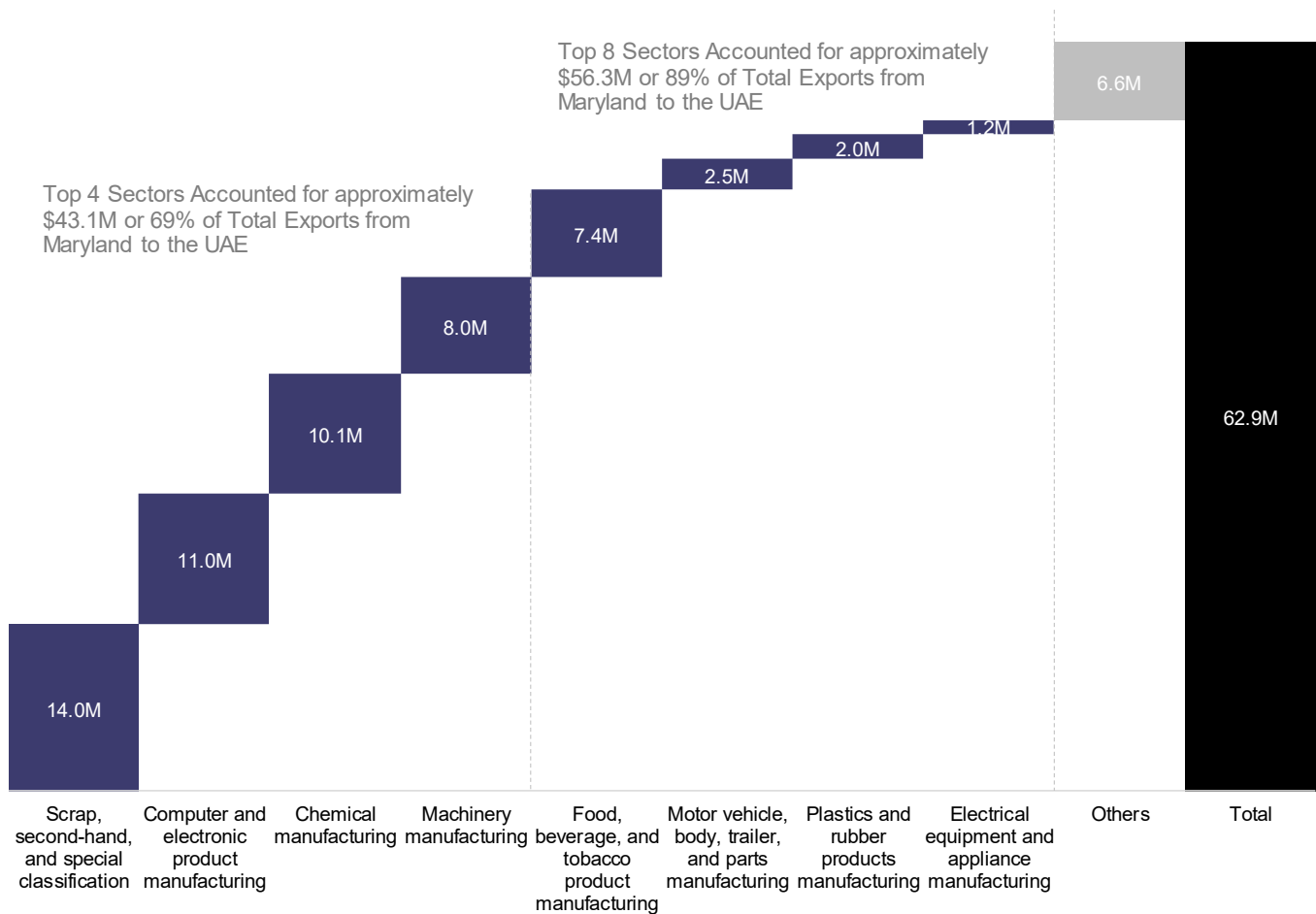
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
29	Maryland	0.6% \$123.6	0.6% \$114.8	0.4% \$75.1	0.3% \$62.9		0.5% \$376.4
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

Maryland Exports to the UAE



C In 2019, *Scrap, Second-Hand and Special Classification* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Maryland’s Exporting Sectors in 2019



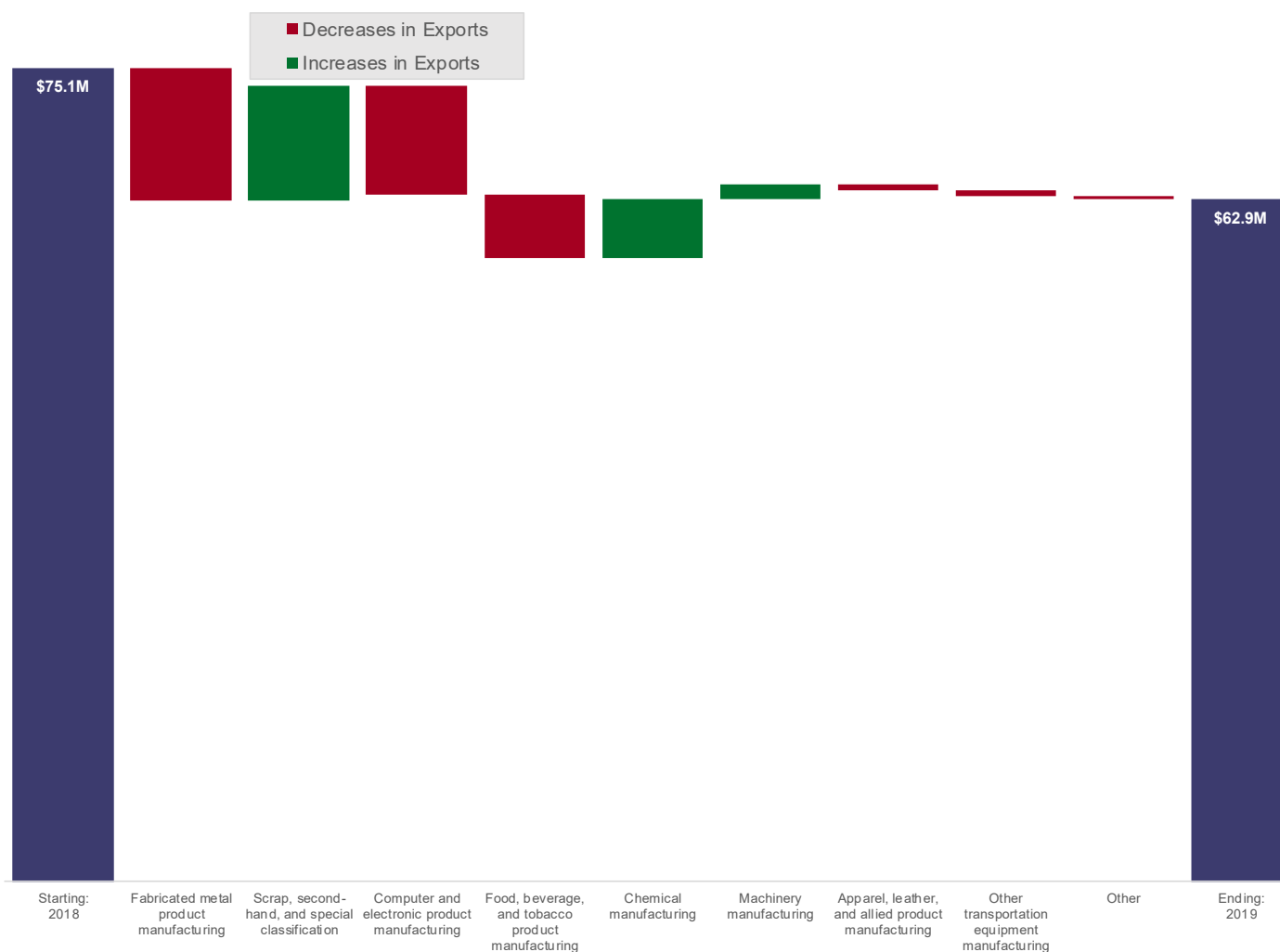
Maryland Exports to the UAE



D

From 2018 to 2019, *Scrap, Second-Hand and Special Classification* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Maryland's Exporting Sector Movements From 2018 to 2019

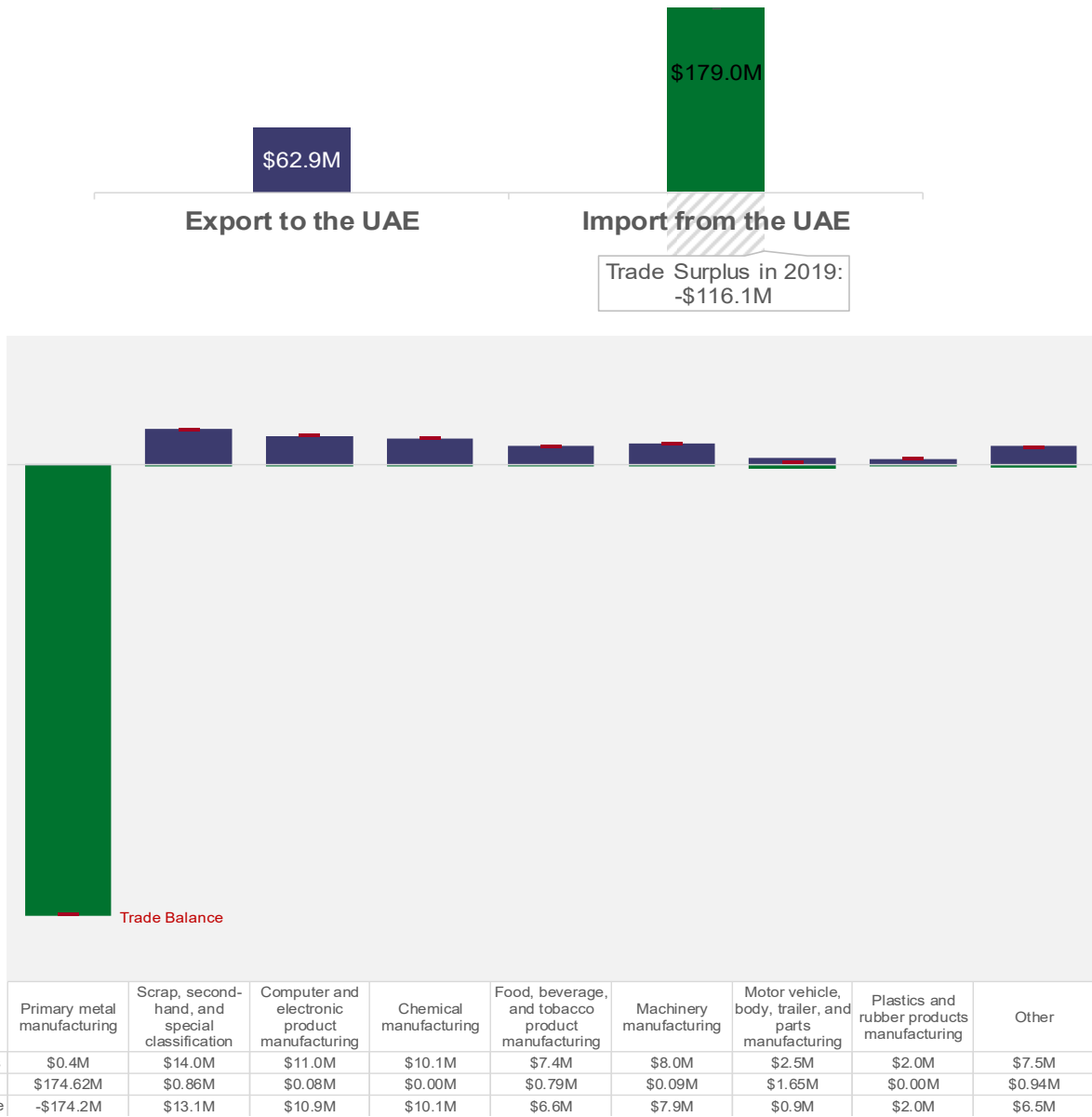


Maryland Exports to the UAE



E Maryland had a \$116.1M trade deficit with the UAE in 2019

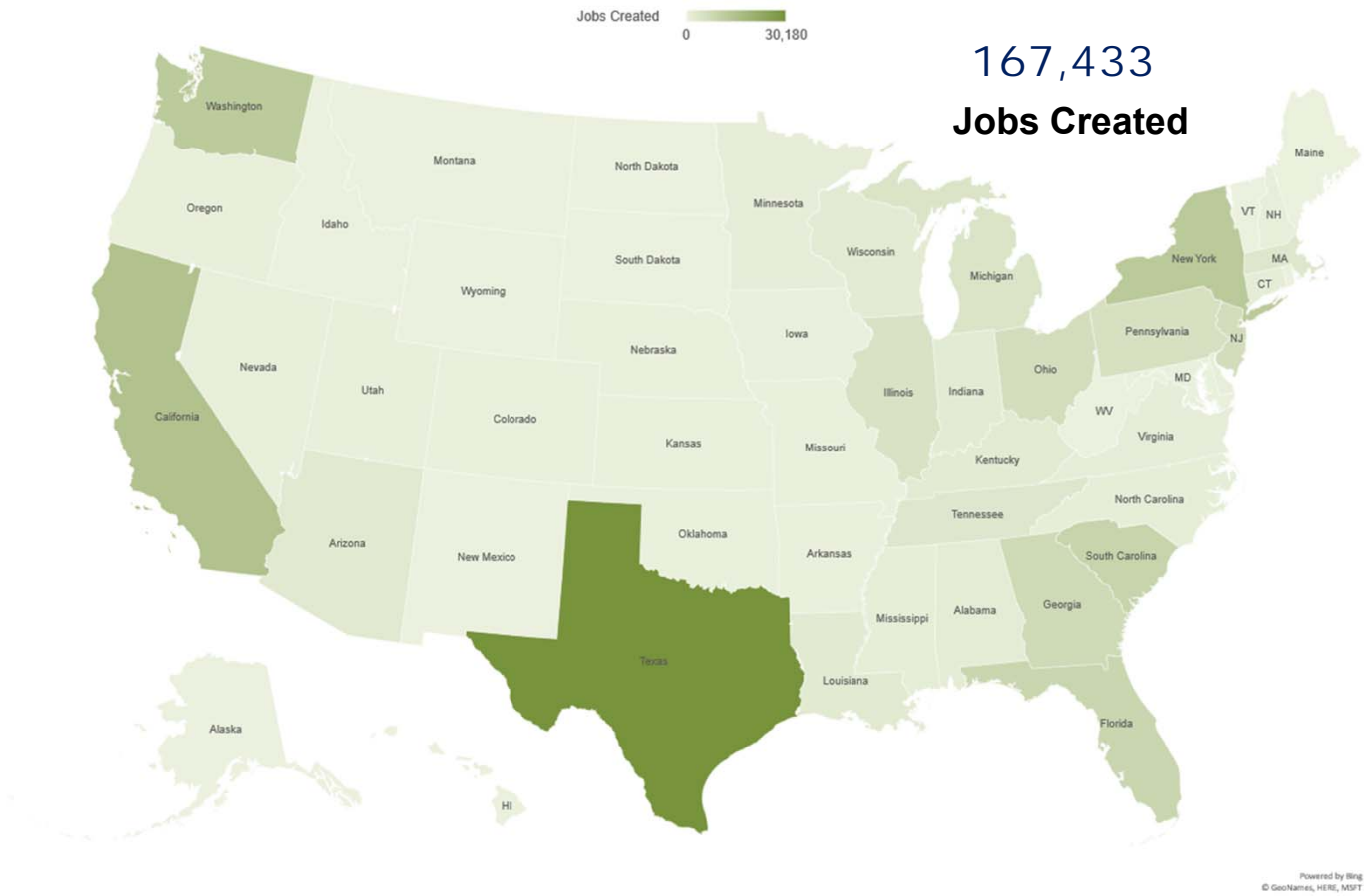
Exhibit I.5 | Maryland's Trade Surplus with the UAE by Sector



Maryland 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



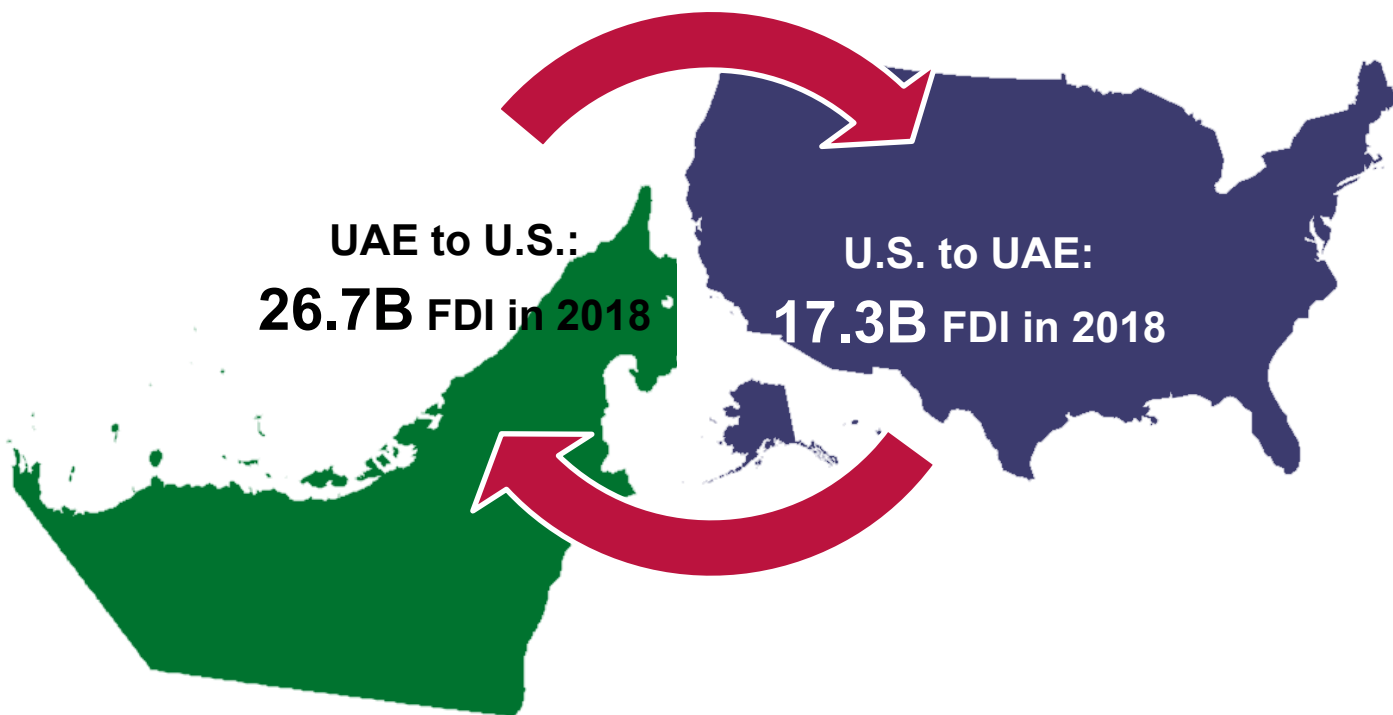
F

357 Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by Maryland's Exports of Manufactured Goods to the UAE*	357	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		6	64	45	6	42
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		7	52	10	13	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

Foreign Direct Investment



A \$26.7B
2018 UAE total
FDI in U.S.

B Industrial
Sector
Benefited from
Maryland's greenfield
investments in the
UAE in 2019

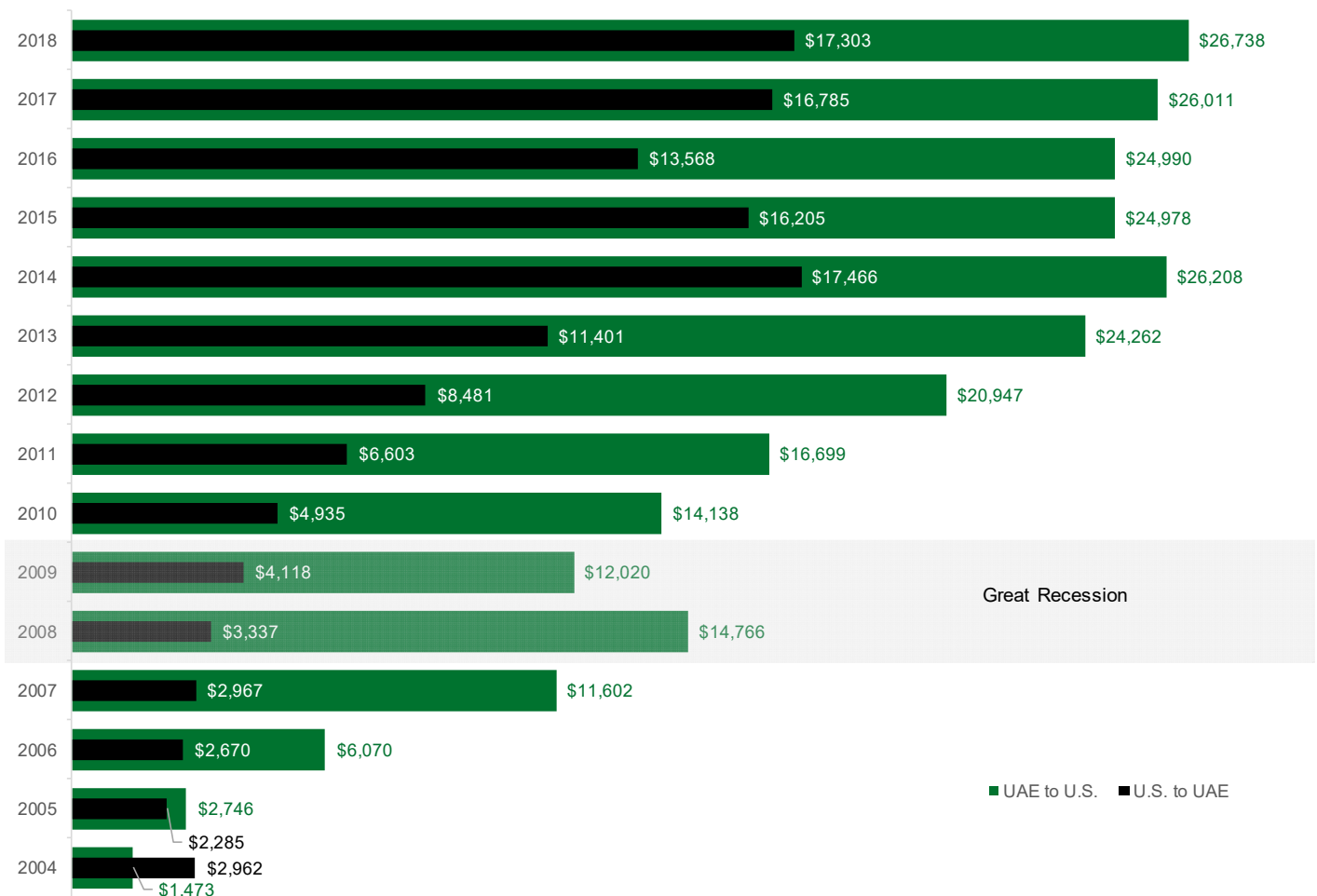
Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



Maryland 2019 Greenfield and Expanded FDI in the UAE



C Investments were made in the *Industrial* sector in 2019.

Exhibit IV.3 | Certain Maryland Investors in UAE by Sector in 2019

Sector	Maryland Investing Entities to the UAE
Industrial	Evapco ● \$1.8



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APPENDICES



Maryland's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	6.4M
	9100 Waste And Scrap	3.9M
	9300 Used Or Second-hand Merchandise	3.7M
Computer and electronic product manufacturing	3342 Communications Equipment	6.3M
	3345 Navigational/measuring/medical/control Instrument	2.6M
	3341 Computer Equipment	1.2M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	5.6M
	3251 Basic Chemicals	3.8M
Machinery manufacturing	3334 Hvac & Commercial Refrigeration Equipment	3.2M
	3339 Other General Purpose Machinery	1.7M
	3336 Engines, Turbines & Power Transmsn Equip	1.0M
Food, beverage, and tobacco product manufacturing	3116 Meat Products & Meat Packaging Products	5.6M
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts	1.0M
Plastics and rubber products manufacturing	3261 Plastics Products	1.4M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



Employment Driven by Top 10 UAE-Exporting Sectors in Maryland in 2019

