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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# MISSOURI REPORT

2018 UPDATE

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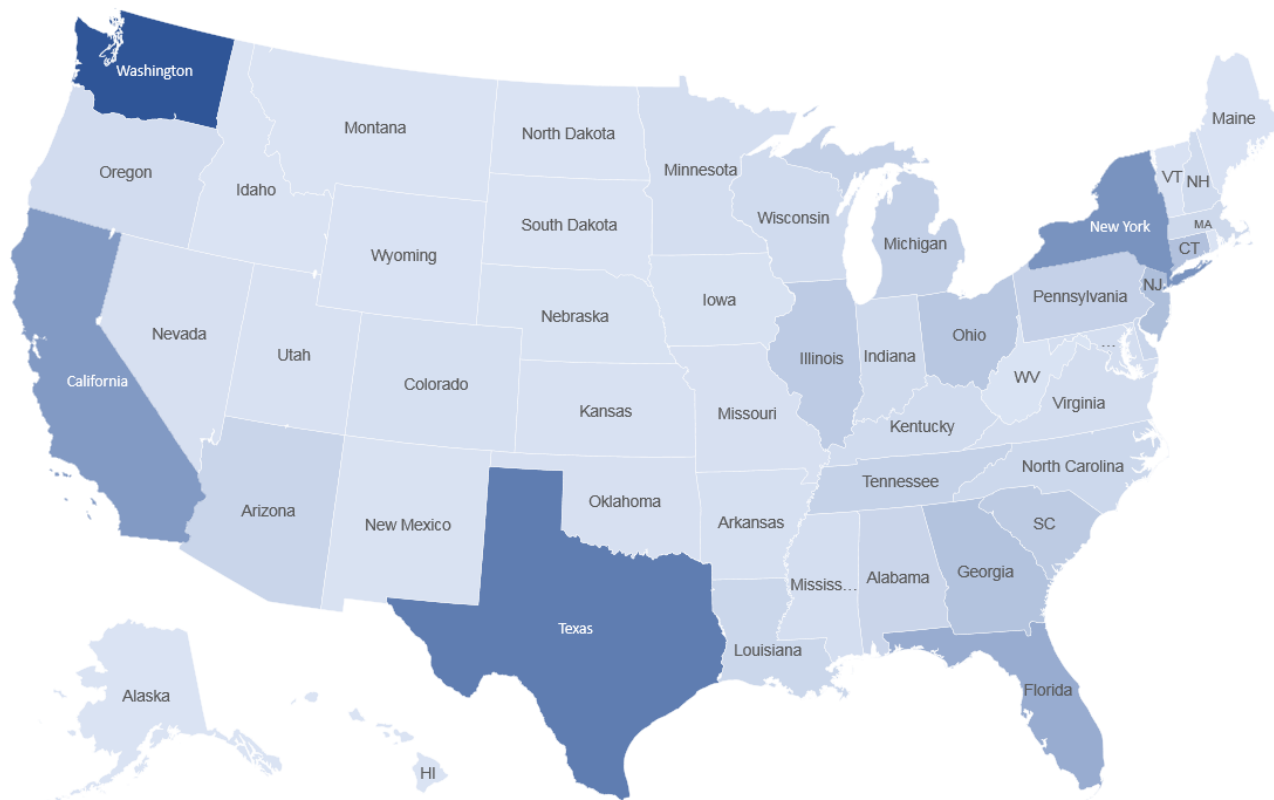
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# Missouri Exports to the UAE



## U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE   
 \$0.00B \$13.55B



**A** 34th  
Largest Exporting State

**B** \$0.3B  
Four-Year Total Exports

**C** Chemical  
Manufacturing  
Top Exporting  
Sector

**D** Chemical  
Manufacturing  
Sector with Largest  
Increase in Exports  
Since 2017

**E** \$-767.1M  
Trade Surplus  
in 2018

**F** 457  
Jobs Supported by  
Exports

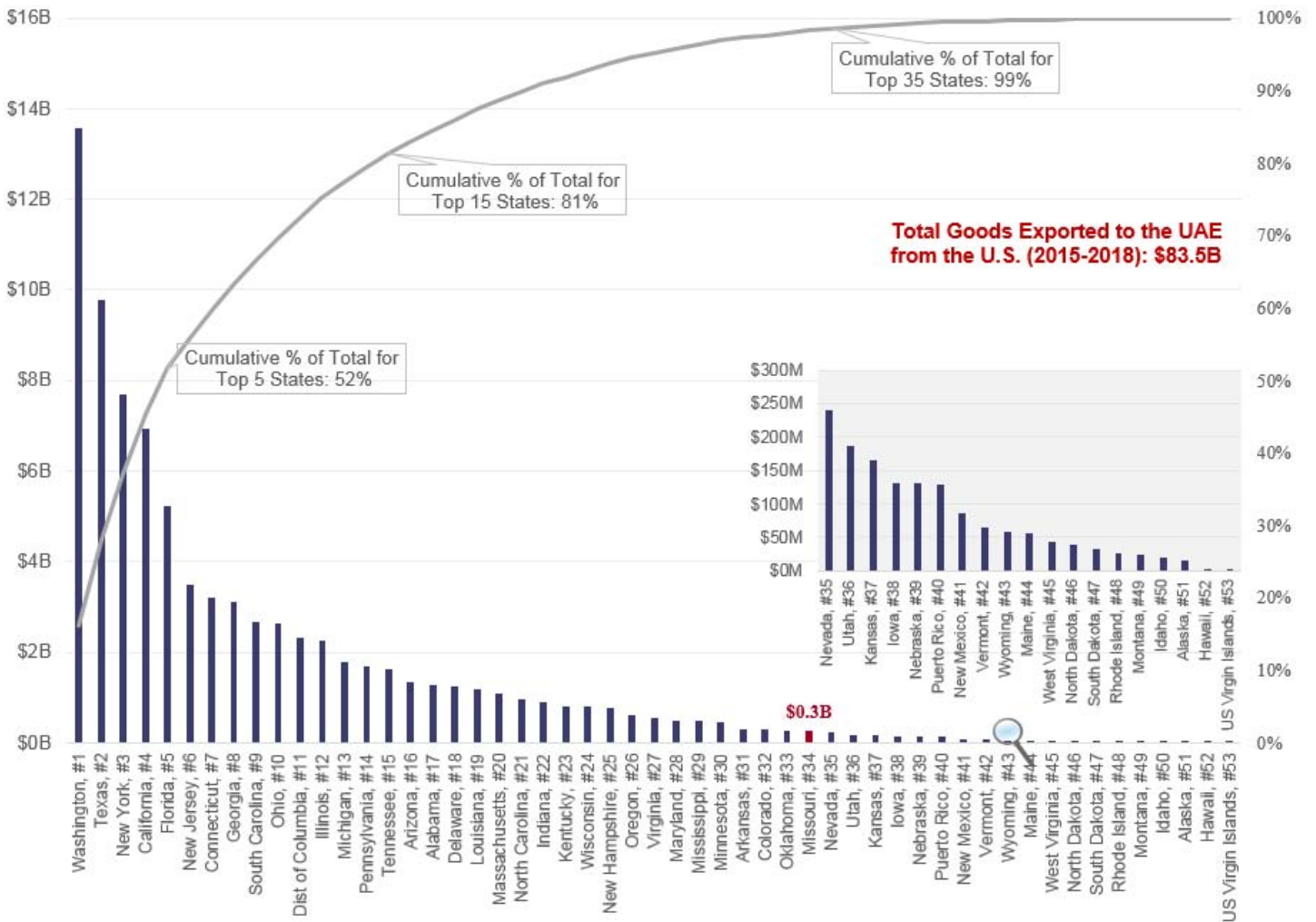
# Missouri Exports to the UAE



A

Missouri ranked 34th among U.S. states and territories with \$0.3B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

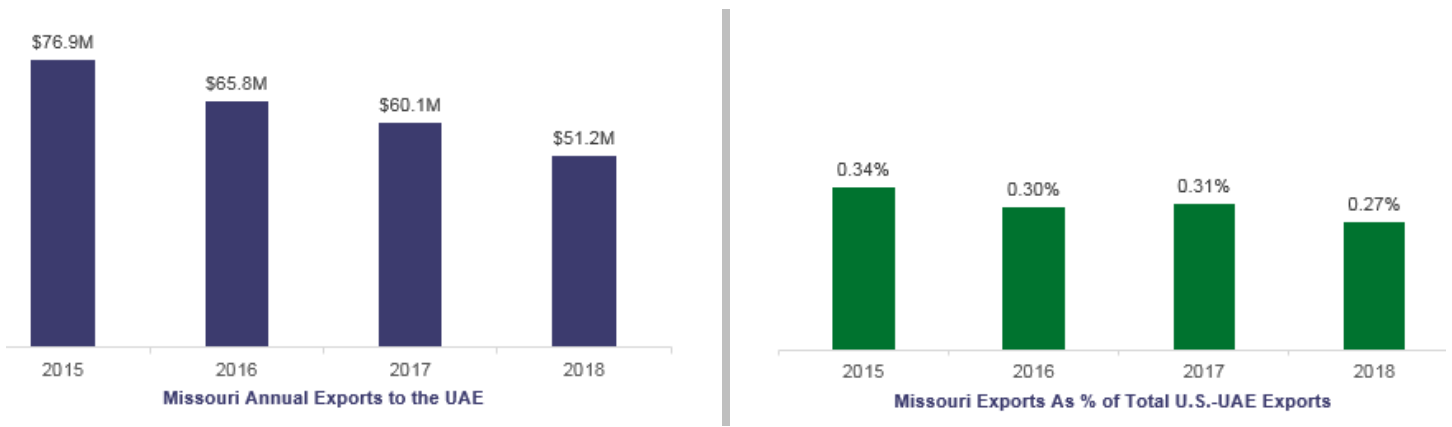


## Missouri Exports to the UAE



**B** Total value of 2018 goods exported is lowest in last four years

Exhibit I.2 | Missouri Export Values and Percent of Total by Year



\$ in millions

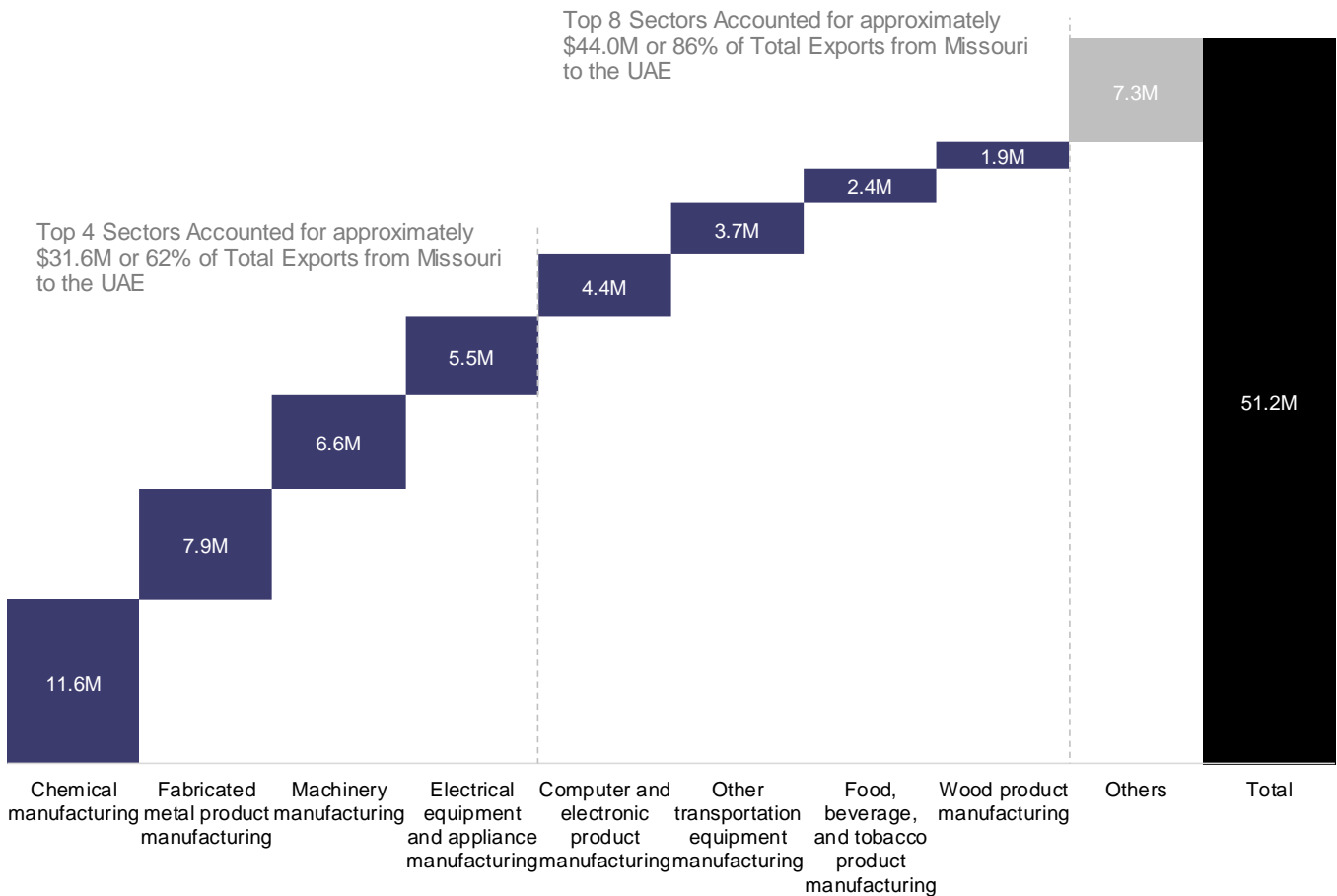
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
<b>34</b>	<b>Missouri</b>	<b>0.3%</b> \$76.9	<b>0.3%</b> \$65.8	<b>0.3%</b> \$60.1	<b>0.3%</b> \$51.2		<b>0.3%</b> \$254.0
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

# Missouri Exports to the UAE



In 2018, *Chemical Manufacturing* and *Fabricated Metal Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Missouri's Exporting Sectors in 2018

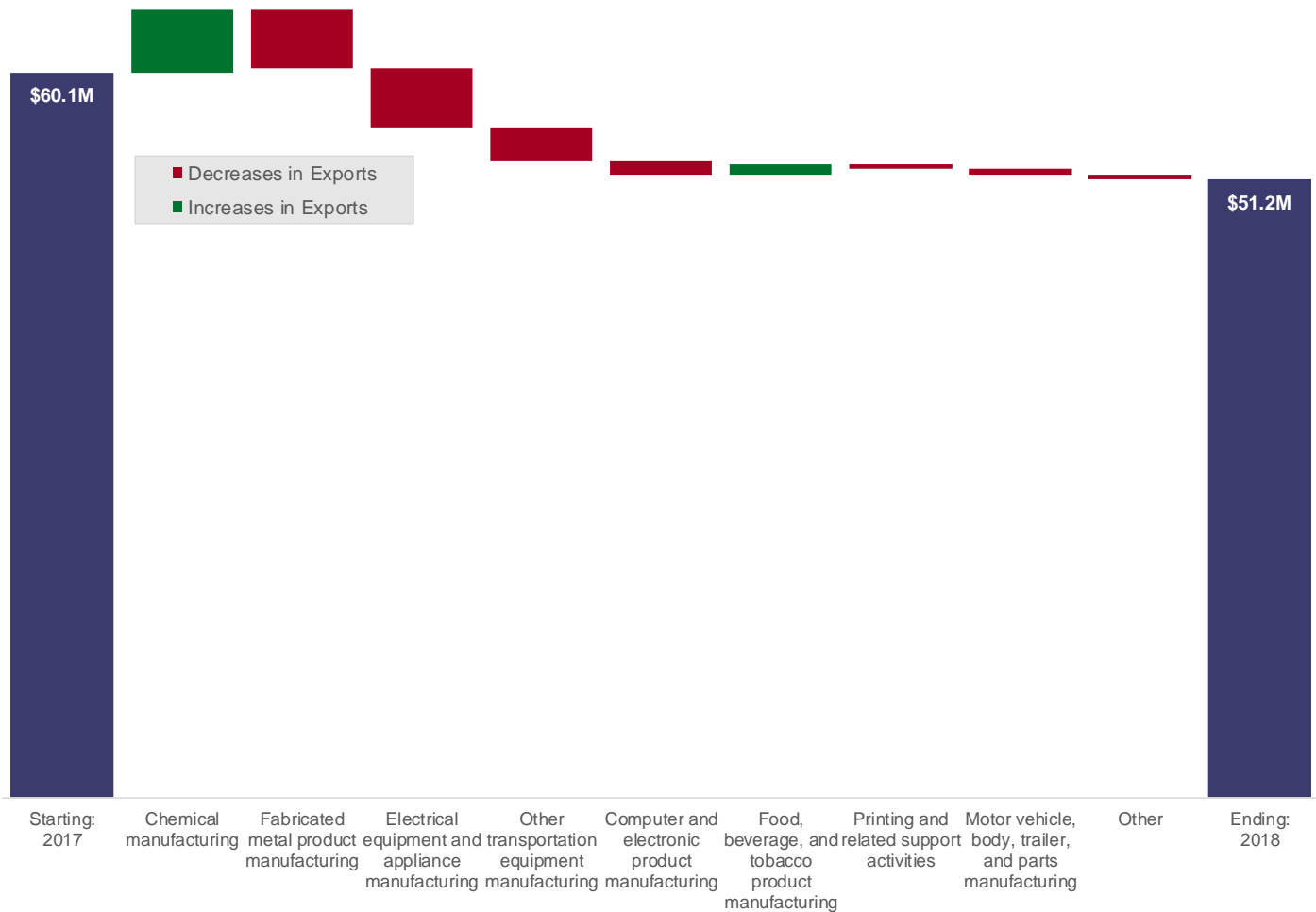


## Missouri Exports to the UAE

I

**D** From 2017 to 2018, *Chemical Manufacturing* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Missouri's Exporting Sector Movements From 2017 to 2018

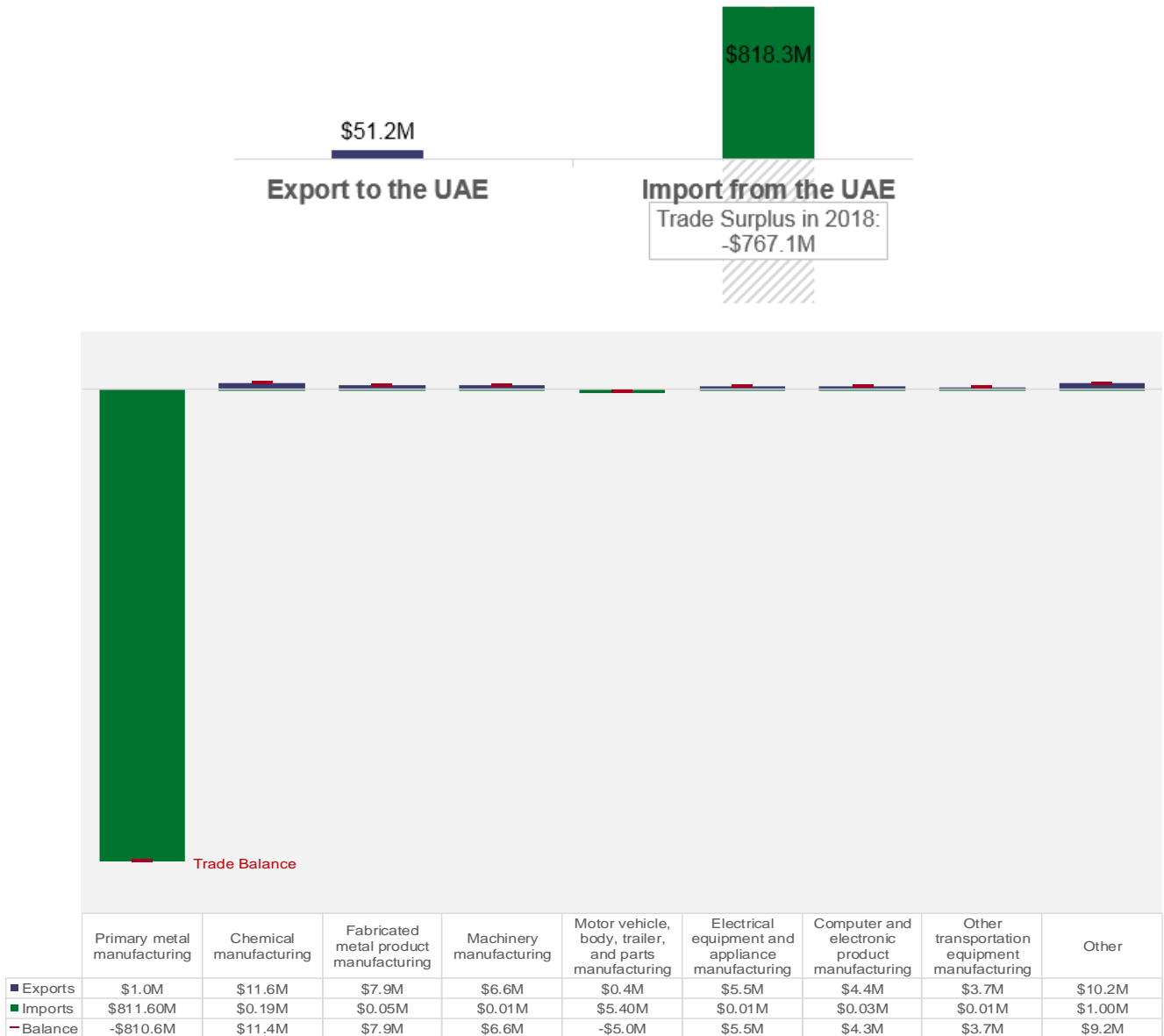


# Missouri Exports to the UAE



**E** Missouri had a \$767.1M trade deficit with the UAE in 2018

Exhibit I.5 | Missouri's Trade Surplus with the UAE by Sector

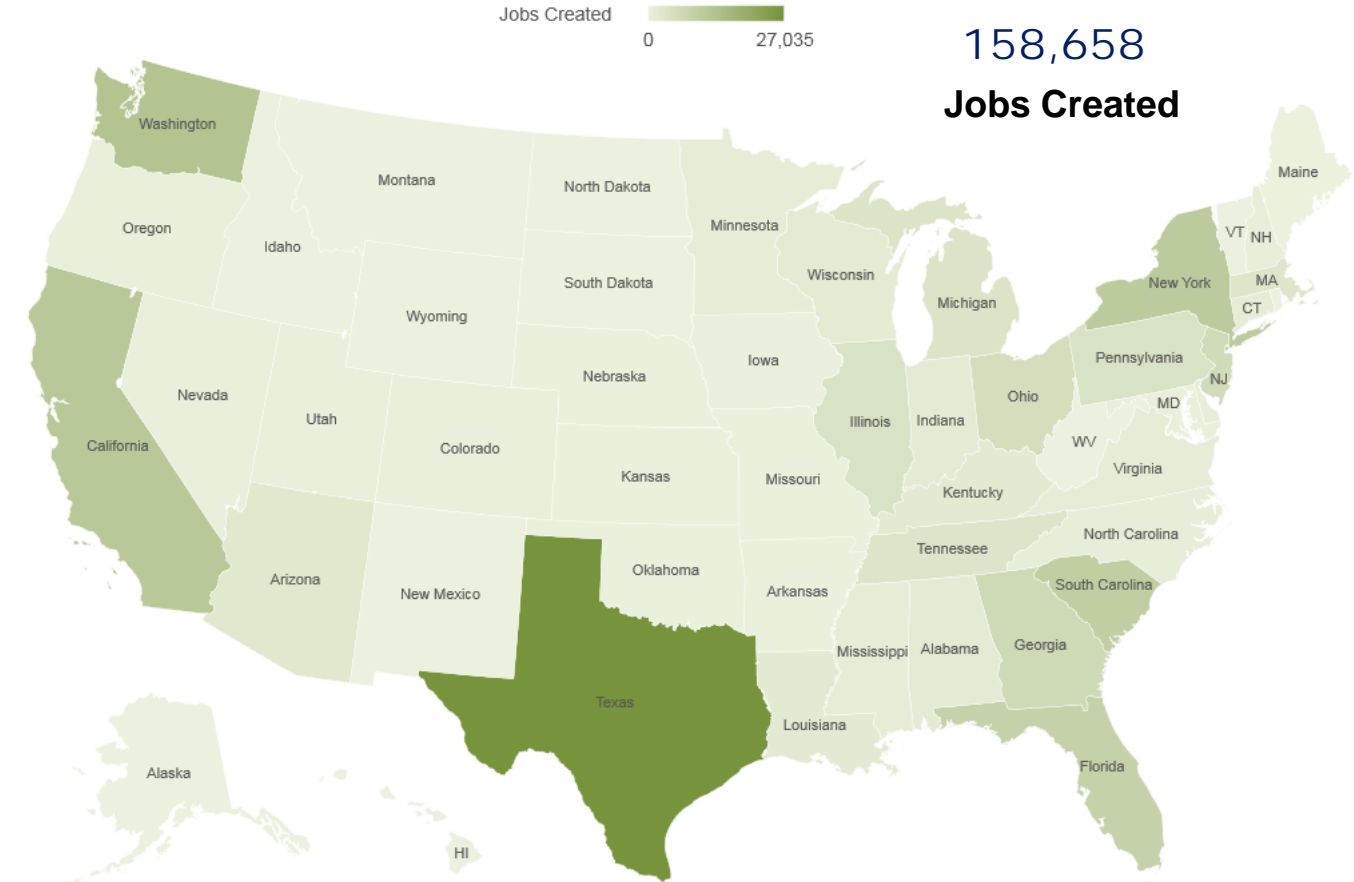




# Missouri 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



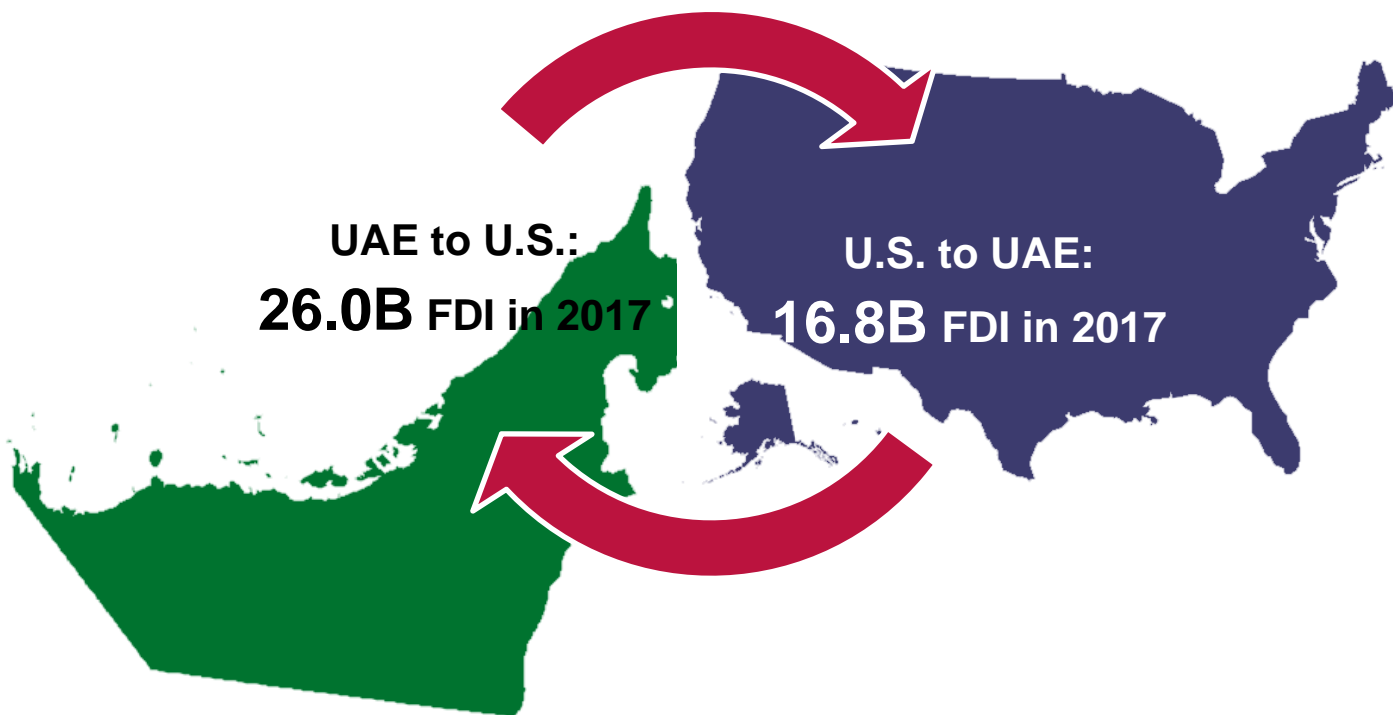
**F**

**457** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

<b>Employment Driven by Missouri's Exports of Manufactured Goods to the UAE*</b>	<b>457</b>	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	
		27	44	83	79	63	
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing		
		45	31	15	3		

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

## Foreign Direct Investment



**A** \$26B

2017 UAE total  
FDI in U.S.

**B** Metals  
Sector

Benefited from  
UAE's investments  
in Missouri since  
2003

**C** Various  
Sectors

Benefited from  
Missouri's greenfield  
investments in the  
UAE in 2018

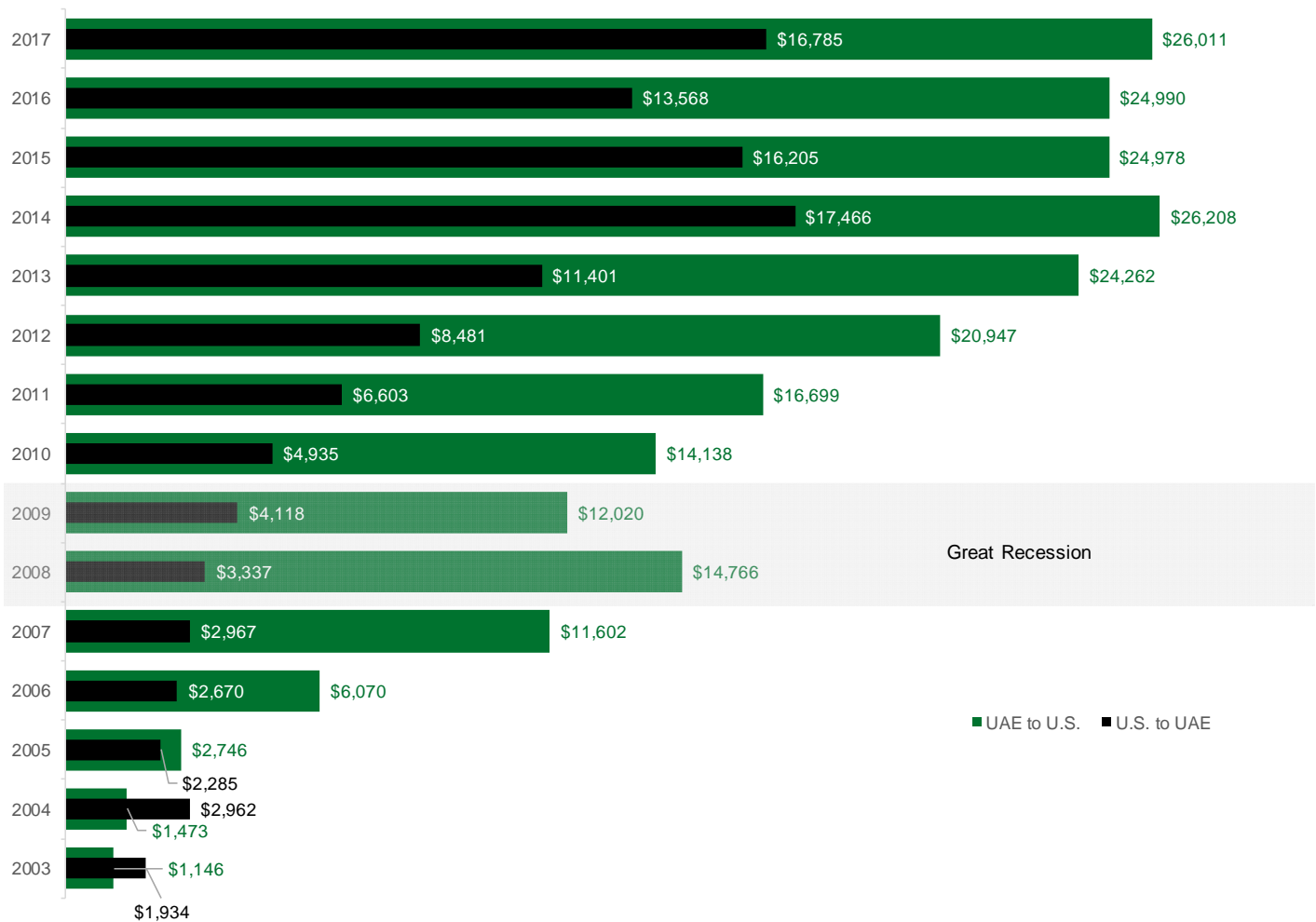
## Bilateral FDI between the U.S. and UAE



A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



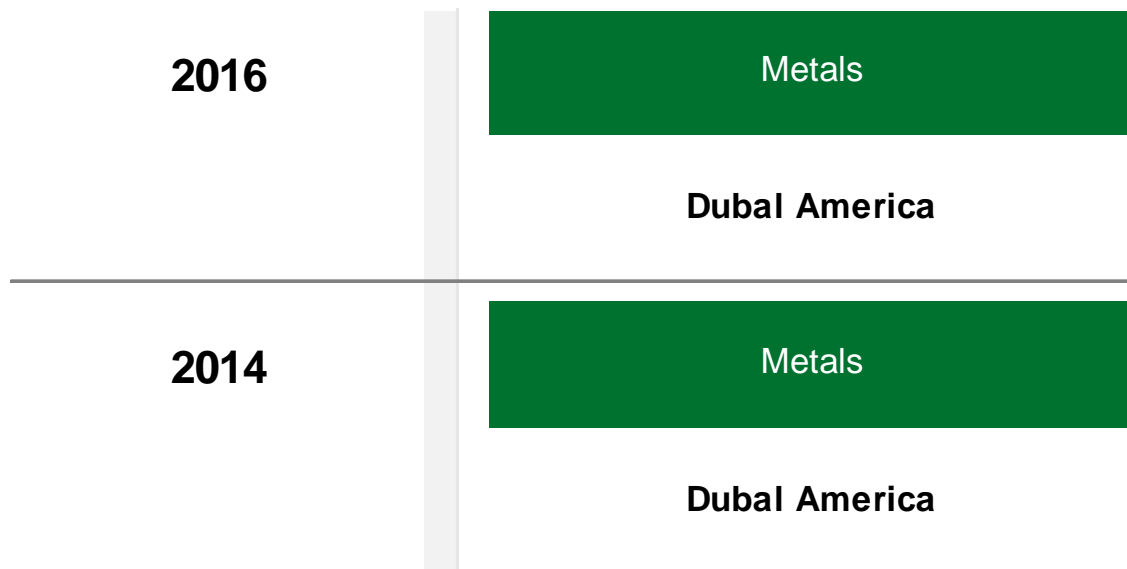
## UAE FDI in Missouri



**B**

Since 2003, UAE expanded existing investments and made greenfield investments in Missouri in the *Metals* sector

Exhibit IV.2 | Certain UAE Investors in Missouri by Sector Since 2003



## Missouri 2018 Greenfield and Expanded FDI in the UAE



Greenfield Investments were made in various sectors in 2018.

### Exhibit IV.3 | Certain Missouri Investors in UAE by Sector in 2018

Sector	Missouri Investing Entities to the UAE
Industrial	Emerson Automation Solutions   Fike Corporation
Professional Services	Populous



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# APPENDICES

## Appendix A

IV

### Missouri's Top Exporting Commodities to the UAE in 2018

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

Sector	Top Commodity	Export Value
Chemical manufacturing	3251 Basic Chemicals	7.9M
	3256 Soaps, Cleaning Compounds & Toilet Preparations	1.8M
	3254 Pharmaceuticals & Medicines	1.6M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	4.4M
	3324 Boilers, Tanks & Shipping Containers	2.9M
Machinery manufacturing	3339 Other General Purpose Machinery	4.3M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	3.5M
	3353 Electrical Equipment	1.4M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	1.6M
	3341 Computer Equipment	1.3M
	3342 Communications Equipment	1.1M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	3.0M
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi	1.1M
Wood product manufacturing	3211 Sawmill & Wood Products	1.9M
Plastics and rubber products manufacturing	3262 Rubber Products	1.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

**Employment Driven by Top 10 UAE-Exporting Sectors in Missouri in 2018**

