

UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

MISSOURI REPORT

2020 UPDATE



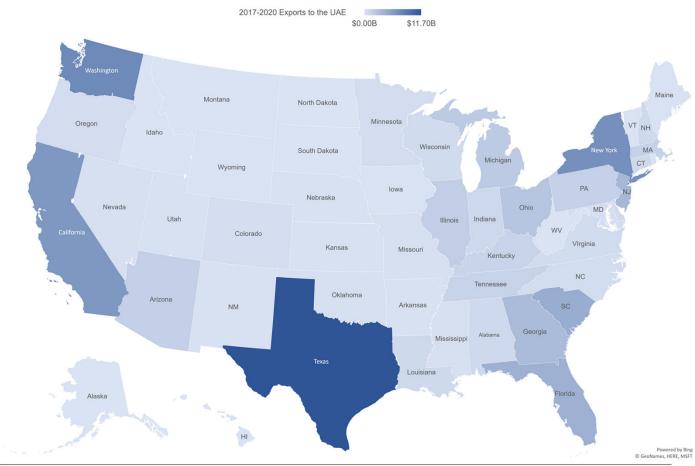
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33rd



\$267.9M



Motor Vehicle, Body, Trailer, and Parts

Largest Exporting State

Four-Year Total Exports

Top Exporting Sector



Computer and Electronic Product



\$69.2M



653

Sector with Largest Increase in Exports Since 2019 Trade Surplus in 2020

Jobs Supported by Exports in 2020

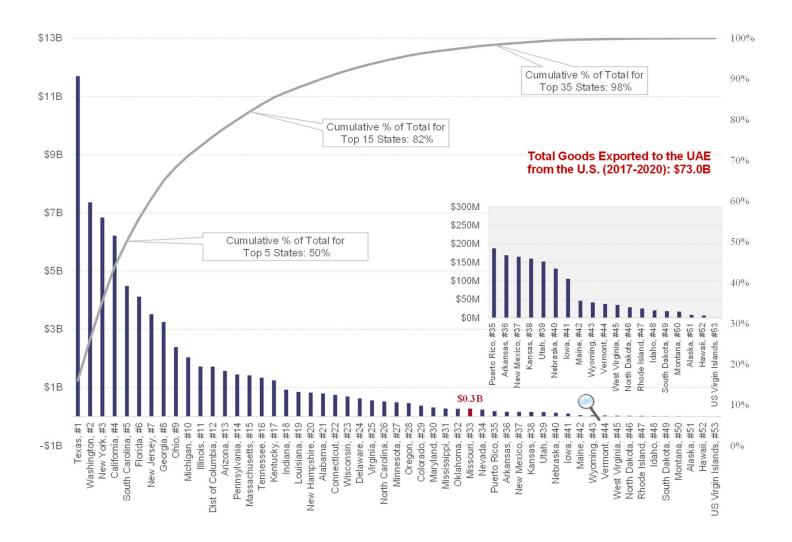






Missouri ranked 33rd among U.S. states and territories with \$267.9M in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)









Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state decreased compared to 2019 while its percentage of total U.S. exports increased.

Exhibit I.2 | Missouri Export Values and Percent of Total by Year



| \$ in millions | | | | | | | |
|----------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|------------|--------------------------------|
| Rank | State All U.S. States | 2017 \$19,690.6 | 2018 \$19,163.1 | 2019 \$19,621.2 | 2020 \$14,491.7 | Trend Line | 2017-2020 \$72,966.7 |
| 33 | Missouri | 0.3% \$60.2 | 0.3% \$51.1 | 0.4% \$80.4 | 0.5% \$76.1 | | 0.4% \$267.9 |
| 1 | Texas | 11.0% \$2,172.7 | 16.3% \$3,125.5 | 17.9% \$3,508.3 | 19.9% \$2,889.9 | | 16.0% \$11,696.3 |
| 5 | South Carolina | 2.0% \$395.2 | 6.2% \$1,182.3 | 12.1% \$2,373.1 | 3.7% \$537.5 | | 6.2% \$4,488.1 |
| 10 | Michigan | 2.4% \$479.9 | 2.3% \$447.2 | 3.1% \$613.4 | 3.4% \$494.2 | | 2.8% \$2,034.8 |
| 20 | New Hampshire | 0.8% \$165.2 | 0.7% \$134.3 | 0.9% \$178.6 | 2.4% \$348.2 | | 1.1% \$826. <i>4</i> |
| 30 | Maryland | 0.6% \$114.8 | 0.4% \$75.1 | 0.3% \$61.1 | 0.4% \$63.0 |) | 0.4% \$314.1 |

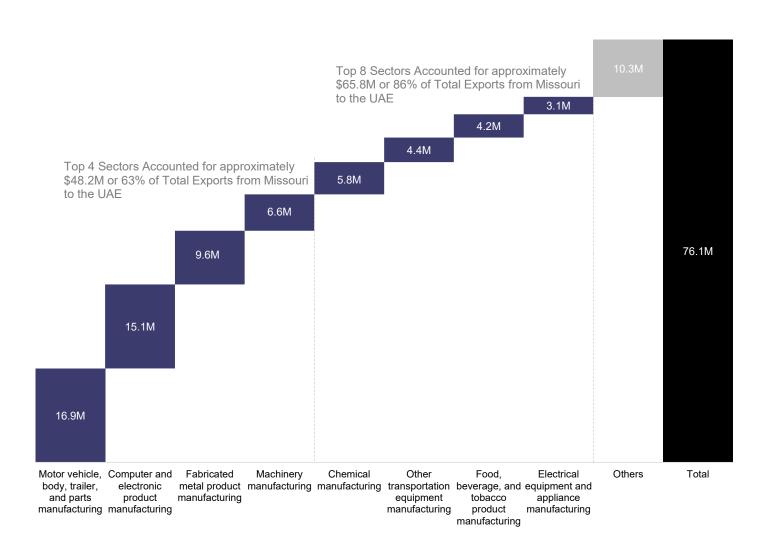






In 2020, Motor Vehicle, Body, Parts and Trailer Manufacturing and Computer and Electronic Product Manufacturing were the largest exporting sectors

Exhibit I.3 | Missouri's Exporting Sectors in 2020



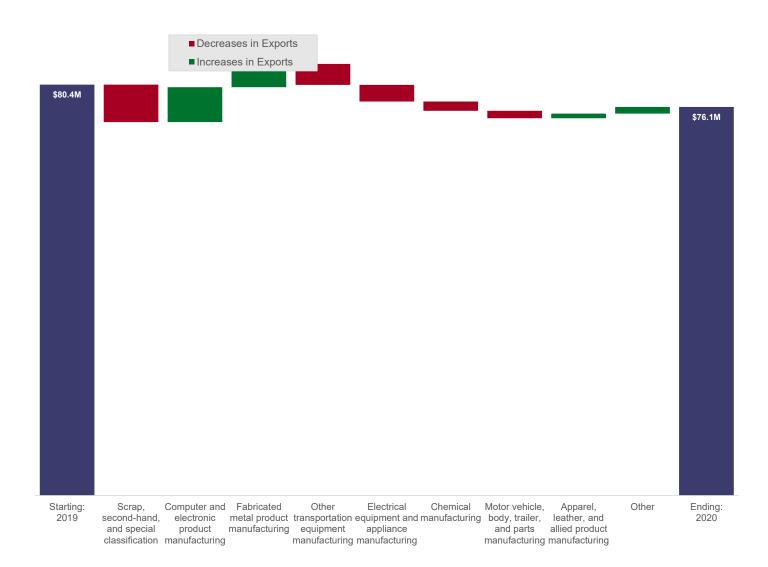






From 2019 to 2020, Computer and Electronic Product Manufacturing sector had the largest increase in exports. Scrap, Second-hand and Special Classification sector had the largest decrease

Exhibit I.4 | Missouri's Exporting Sector Movements From 2019 to 2020









■ Exports

■ Imports

- Balance

\$14.7M

\$15.0M

Missouri had a \$69.2M trade surplus with the UAE in 2020

Exhibit I.5 | Missouri's Trade Surplus with the UAE by Sector



Export to the UAE Import from the UAE Trade Balance Other Electrical Motor vehicle, Computer and Food, beverage, Fabricated metal body, trailer, and electronic Machinery Chemical transportation and tobacco equipment and product Other parts manufacturing manufacturing manufacturing appliance product equipment product manufacturing manufacturing manufacturing manufacturing manufacturing \$16.9M \$15.1M \$9.6M \$6.6M \$5.8M \$4.4M \$4.2M \$3.1M \$10.3M \$2.26M \$0.10M \$0.25M \$0.06M \$0.09M \$0.05M \$0.00M \$0.05M \$4.03M

\$5.7M

\$4.4M

\$4.2M

\$6.5M

\$9.4M

\$6.3M

\$3.1M



Missouri 2020 Employment Driven by Export to the UAE





B

653 Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

| Employment Driven by | | Other transportation equipment manufacturing | Computer and electronic product manufacturing | Chemical manufacturing | Fabricated metal product manufacturing | Machinery manufacturing |
|--------------------------------|-----|---|--|--------------------------------|--|----------------------------|
| Missouri's Exports of | 653 | 26 | 165 | 38 | 86 | 52 |
| Manufactured Goods to the UAE* | 655 | Electrical equipment and appliance manufacturing | Food, beverage, and tobacco product manufacturing | Miscellaneous manufacturing | Motor vehicle, body, trailer, and parts manufacturing | |
| | | 24 | 53 | 9 | 121 | |

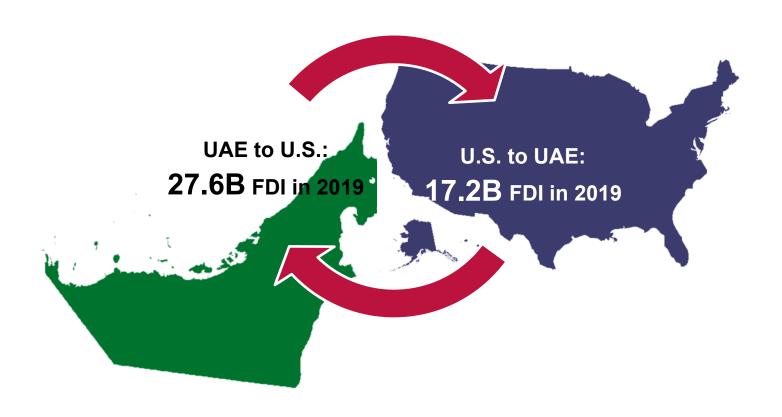
^{*} The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020.

^{**} Some sectors may show 0 due to rounding.



Foreign Direct Investment







\$27.6B



Various Sectors

2019 UAE total FDI in U.S.

Benefited from UAE's investments in Missouri since 2014



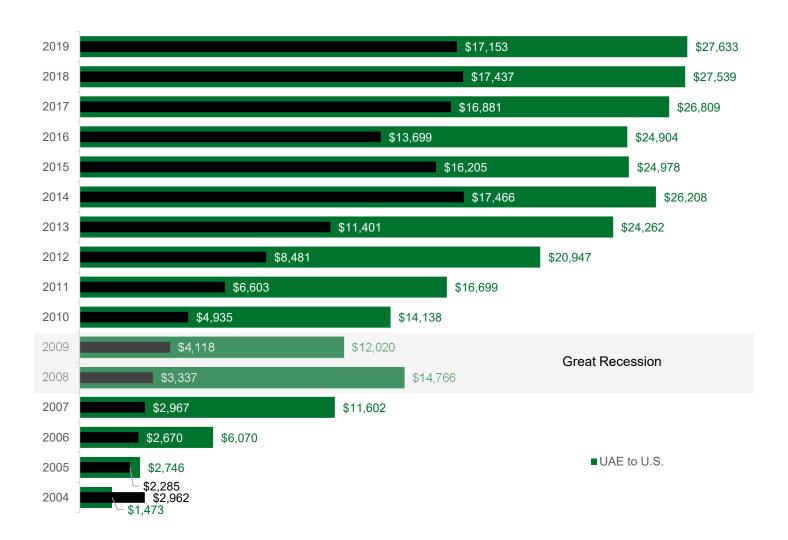
Bilateral FDI between the U.S. and UAE





UAE made \$27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year





UAE FDI in Missouri





Since 2014, UAE expanded existing investments and made greenfield investments in Missouri in the *various* sectors

Exhibit IV.2 | Certain UAE Investors in Missouri by Sector Since 2014

| 2020 | Aerospace | | |
|------|---------------|--|--|
| | JetHQ | | |
| 2016 | Metals | | |
| | Dubal America | | |
| 2014 | Metals | | |
| | Dubal America | | |



APPENDICES



Appendix A



Missouri's Top Exporting Commodities to the UAE in 2020

This exhibit only displays commodities with annual export amounts exceeding \$1M

| Sector | Top Commodity | Export Value |
|---|---|-----------------------|
| Motor vehicle, body, trailer, and parts manufacturing | 3361 Motor Vehicles | 16.5M |
| Computer and electronic product manufacturing | 3342 Communications Equipment 3345 Navigational/measuring/medical/control Instrument 3341 Computer Equipment | 10.6M 2.6M 1.7M |
| Fabricated metal product manufacturing | 3329 Other Fabricated Metal Products 3324 Boilers, Tanks & Shipping Containers 3326 Springs & Wire Products | 7.0M 1.5M 1.0M |
| Machinery manufacturing | 3339 Other General Purpose Machinery 3334 Hvac & Commercial Refrigeration Equipment 3335 Metalworking Machinery | 3.2M 1.1M 1.0M |
| Chemical manufacturing | 3256 Soaps, Cleaning Compounds & Toilet Preparations | 4.3M |
| Other transportation equipment manufacturing | 3364 Aerospace Products & Parts | 4.3M |
| Food, beverage, and tobacco product manufacturing | 3115 Dairy Products 3112 Grain & Oilseed Milling Products 3119 Foods, Nesoi | 1.4M 1.2M 1.1M |
| Electrical equipment and appliance manufacturing | 3359 Electrical Equipment & Components, Nesoi | 2.1M |
| Scrap, second-hand, and special classification | 9300 Used Or Second-hand Merchandise | 2.2M |
| Plastics and rubber products manufacturing | 3262 Rubber Products | 1.0M |

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Source: US Census Bureau USA Trade Online



Appendix B



Employment Driven by Top 10 UAE-Exporting Sectors in Missouri in 2020

