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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

NEBRASKA REPORT

2018 UPDATE

Table of Contents

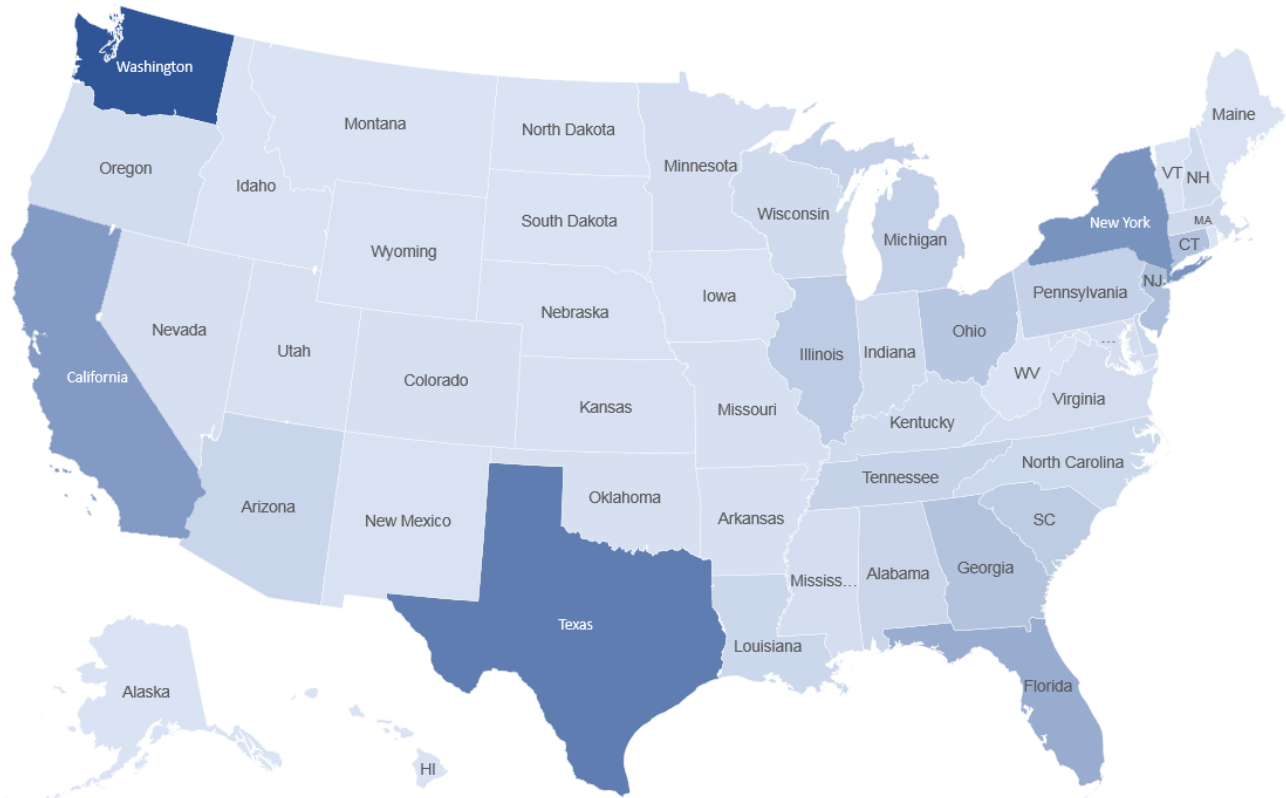
Section	Contents	Page
I	US Exports to the UAE	3
II	UAE-Supported Employment	9
III	Foreign Direct Investment	10
IV	Appendices	13

Nebraska Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 39th
Largest Exporting State

B \$131.5M
Four-Year Total Exports

C Machinery
Manufacturing
Top Exporting Sector

D Chemical
Manufacturing
Sector with Largest Increase in Exports Since 2017

E \$31.4M
Trade Surplus in 2018

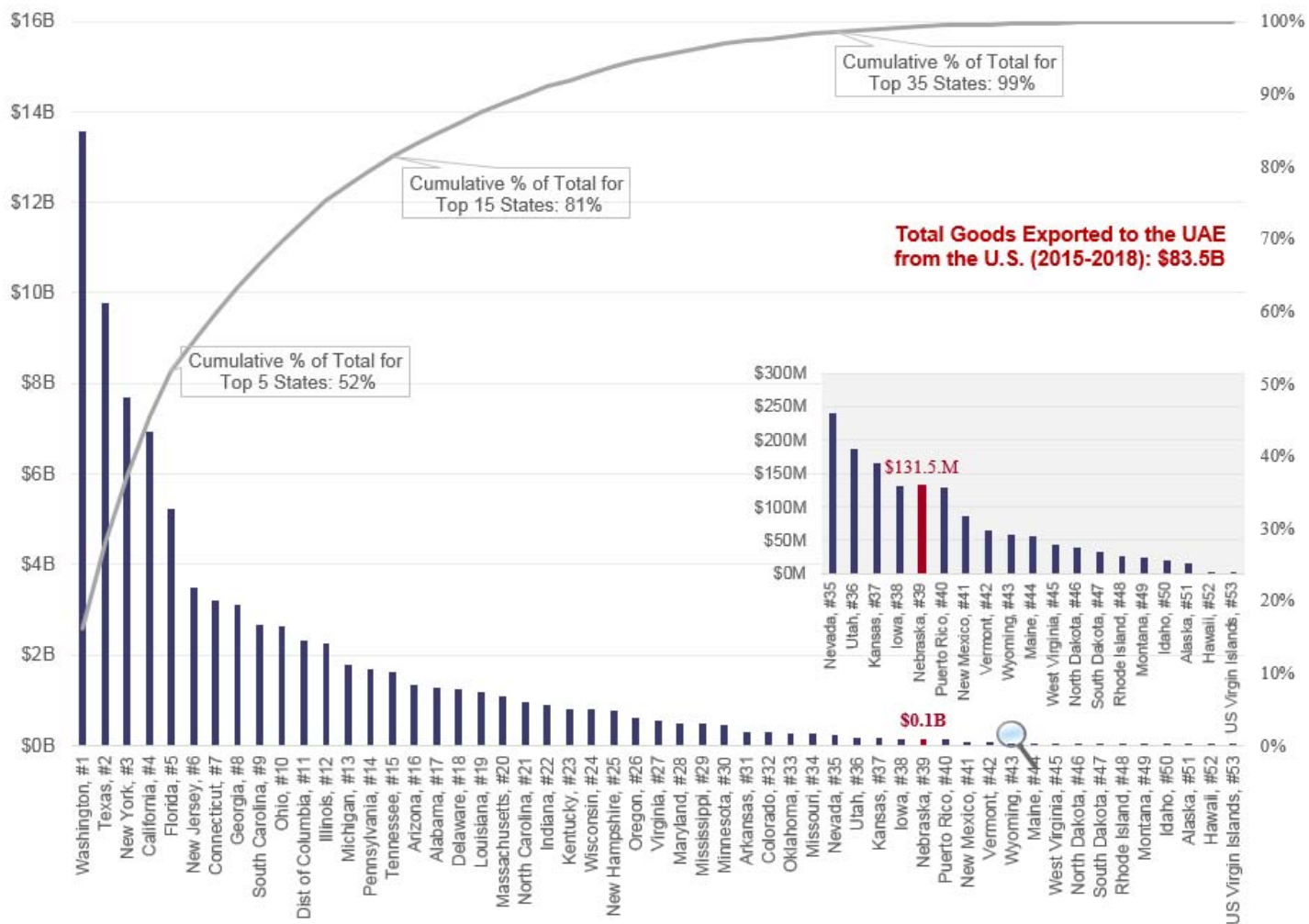
F 332
Jobs Supported by Exports

Nebraska Exports to the UAE



Nebraska ranked 39th among U.S. states and territories with \$131.5M in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



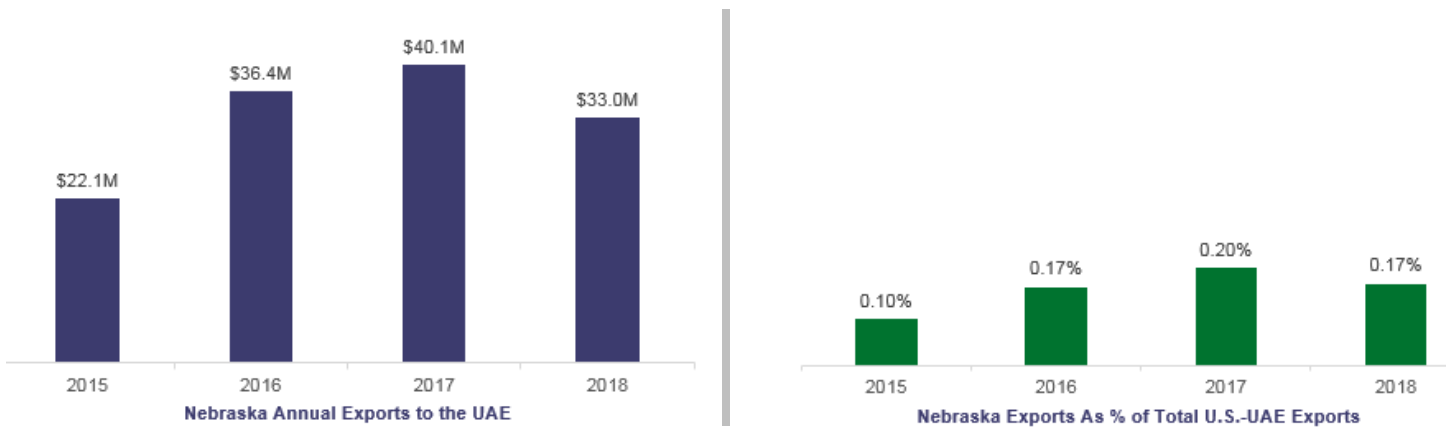
Nebraska Exports to the UAE








I

B

Total value of 2018 goods exported is second lowest in last four years but % of total U.S. exports slightly increased compared to 2015 and 2016

Exhibit I.2 | Nebraska Export Values and Percent of Total by Year



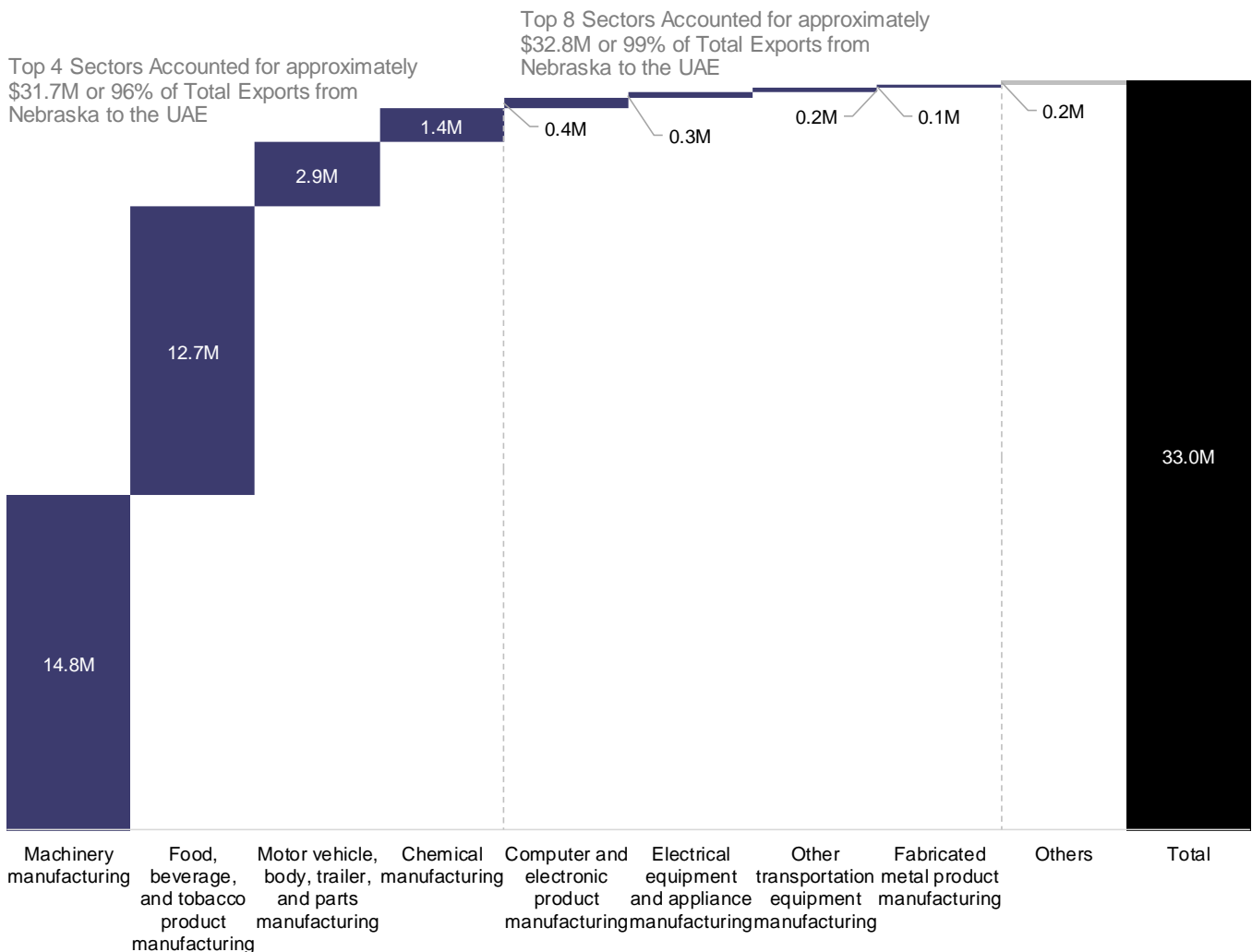
\$ in millions							
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
39	Nebraska	0.1% \$22.1	0.2% \$36.4	0.2% \$40.1	0.2% \$33.0		0.2% \$131.5
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Nebraska Exports to the UAE



In 2018, *Machinery Manufacturing* and *Food, Beverage, and Tobacco Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Nebraska's Exporting Sectors in 2018

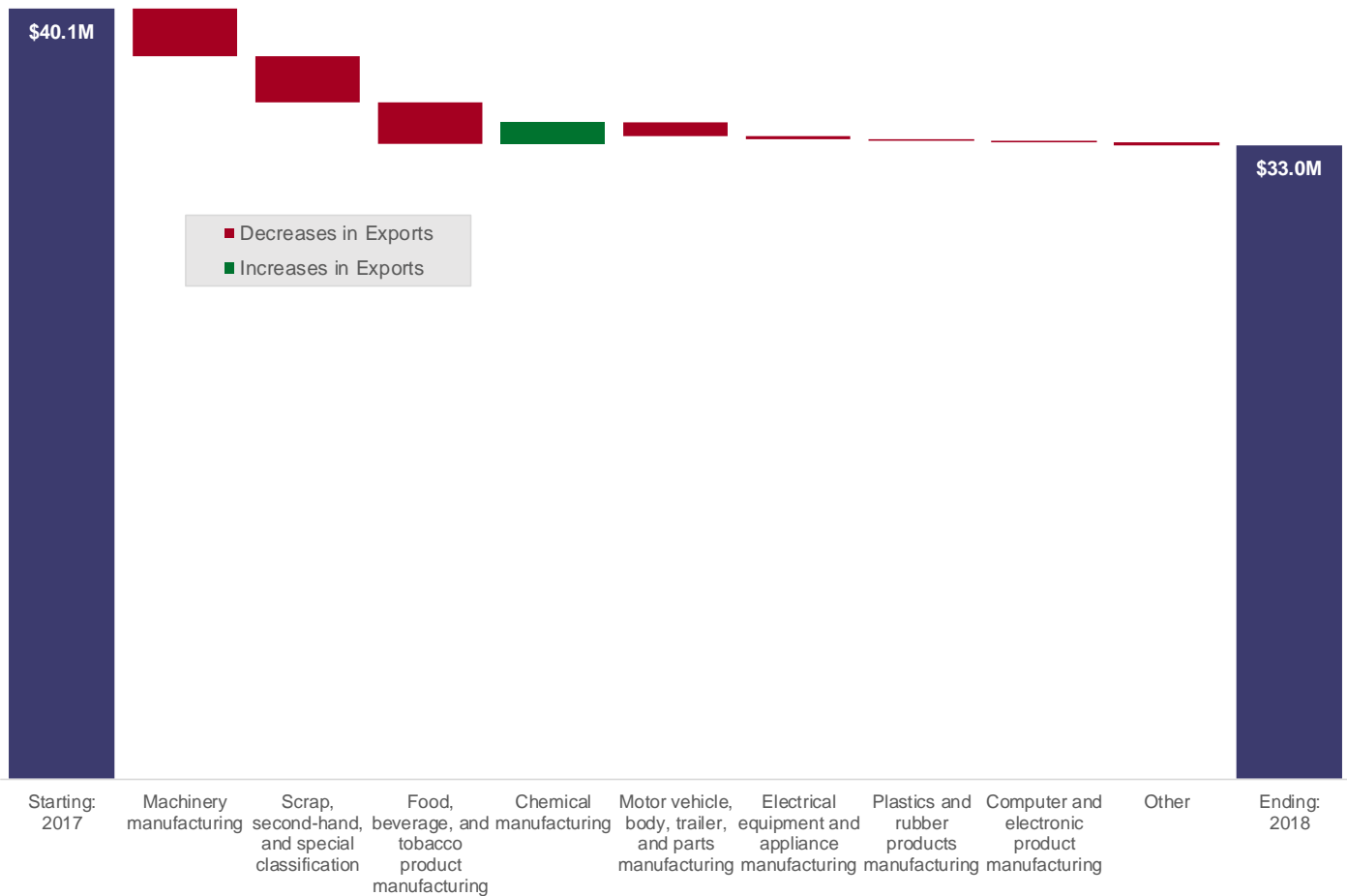


Nebraska Exports to the UAE

I

D From 2017 to 2018, *Chemical Manufacturing* sector had the largest increase in exports. *Machinery Manufacturing* sector had the largest decrease

Exhibit I.4 | Nebraska's Exporting Sector Movements From 2017 to 2018

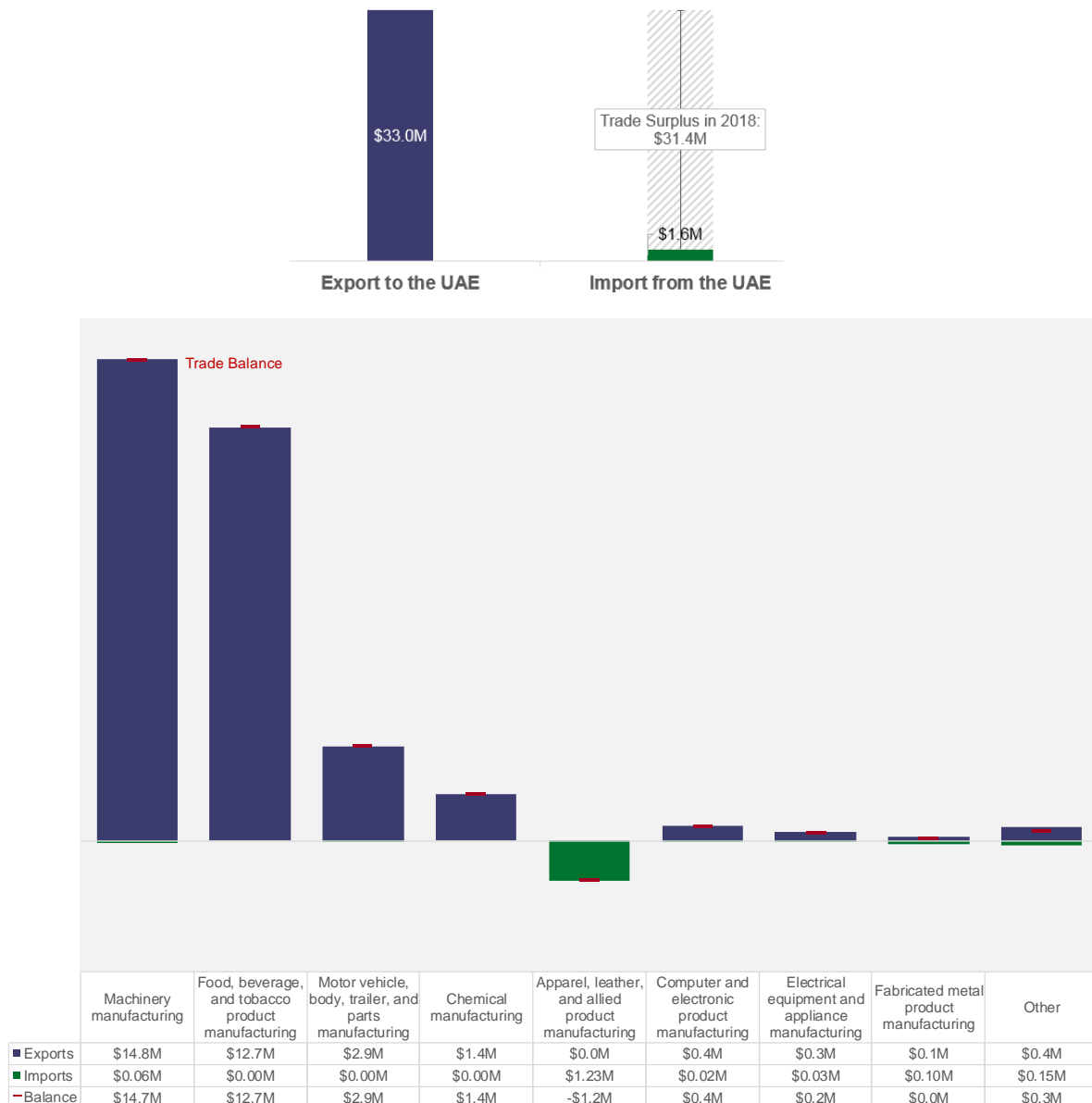


Nebraska Exports to the UAE



E Nebraska had a \$31.4M trade surplus with the UAE in 2018

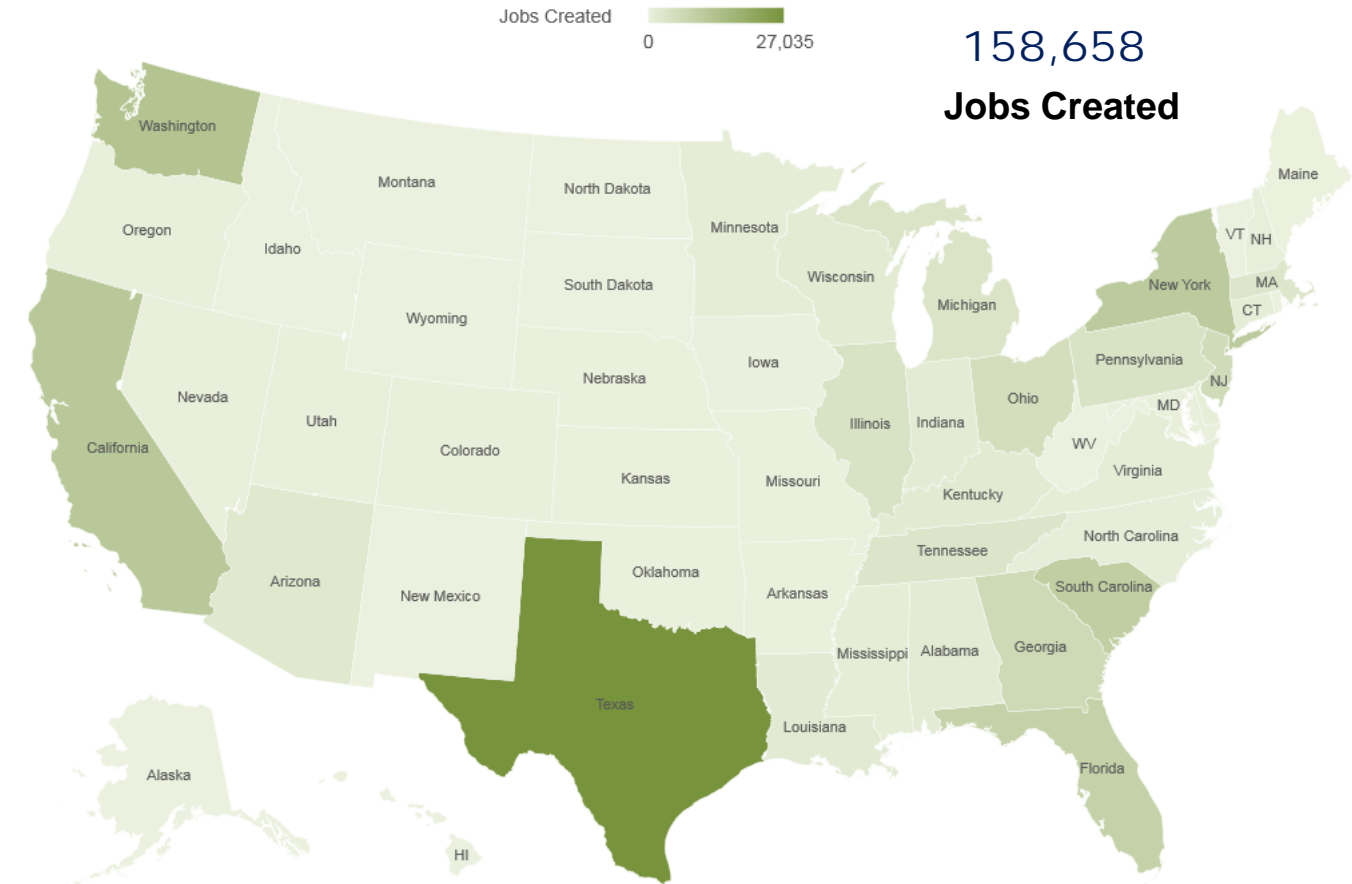
Exhibit I.5 | Nebraska's Trade Surplus with the UAE by Sector



Nebraska 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



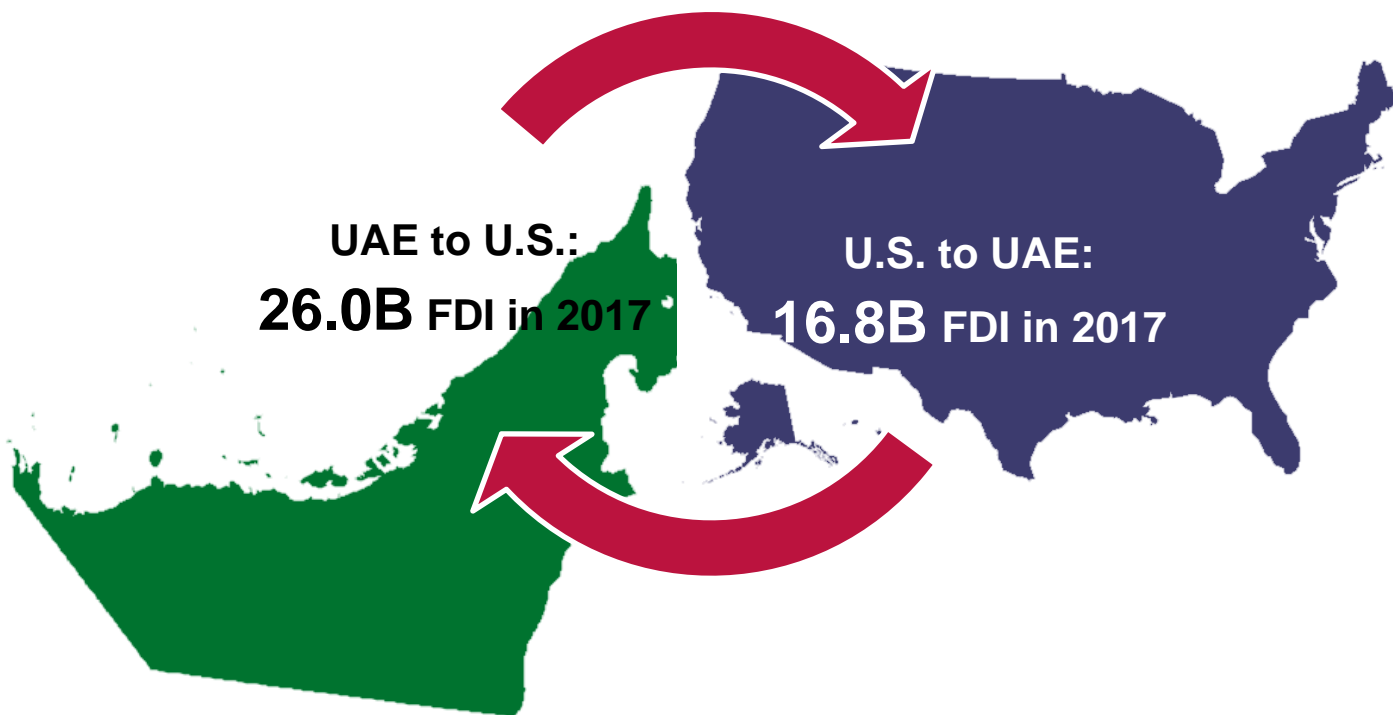
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332 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Nebraska's Exports of Manufactured Goods to the UAE*	332	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		2	4	10	1	113
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
	2	173	0	25		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment



A \$26B

2017 UAE total
FDI in U.S.

B Financial
Services
Sector

Benefited from
Nebraska's
greenfield
investments in the
UAE in 2018

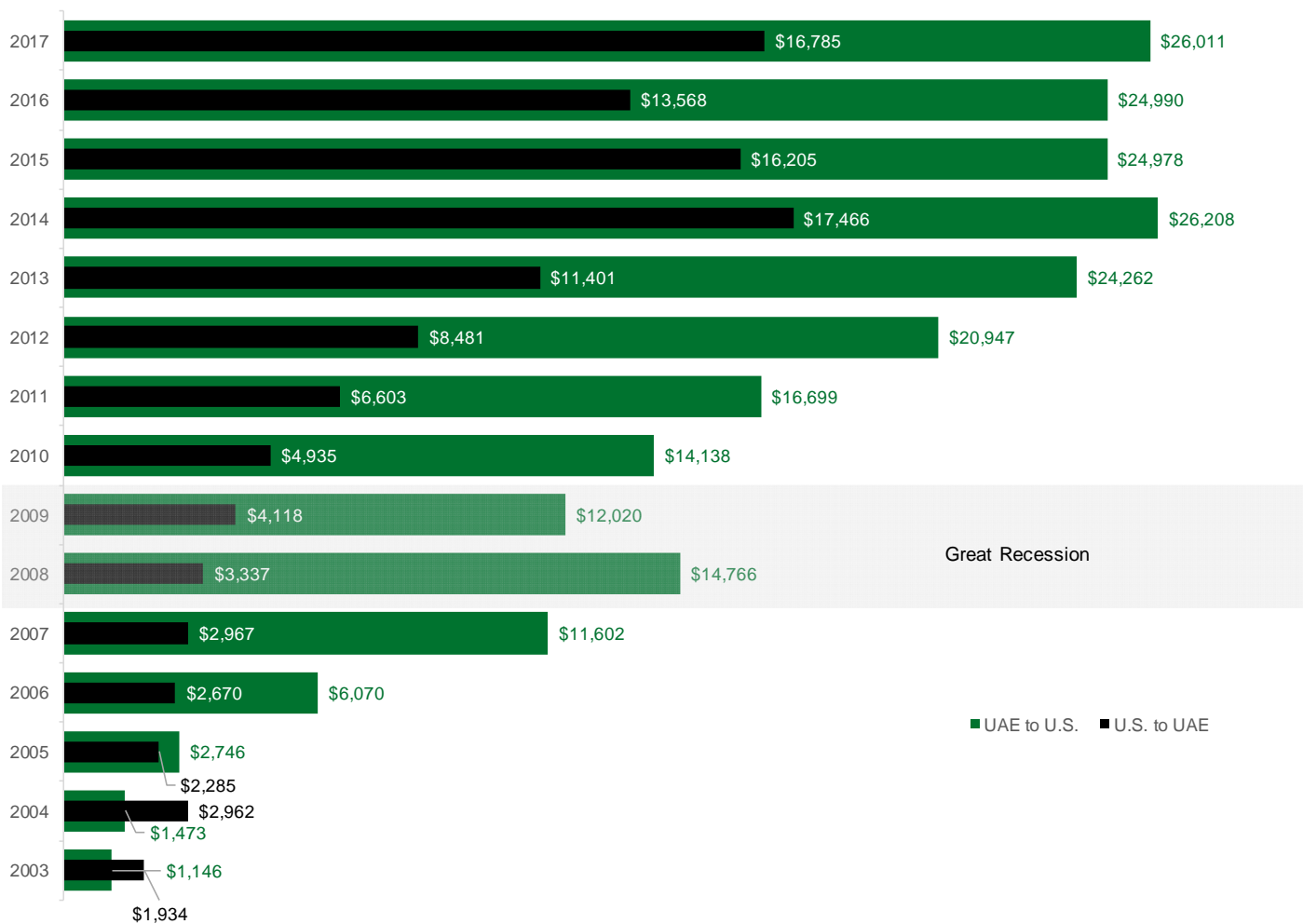
Bilateral FDI between the U.S. and UAE



A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



Nebraska 2018 Greenfield and Expanded FDI in the UAE



B

Greenfield Investments were made in the *Financial Services* sector in 2018.

Exhibit IV.3 | Certain Nebraska Investors in UAE by Sector in 2018

Sector	Nebraska Investing Entities to the UAE
Financial Services	Berkshire Hathaway Specialty Insurance



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APPENDICES

Nebraska's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Machinery manufacturing	3339 Other General Purpose Machinery	13.7M
Food, beverage, and tobacco product manufacturing	3116 Meat Products & Meat Packaging Products	12.1M
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts	2.8M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Nebraska in 2018

