



EMBASSY OF THE
UNITED ARAB EMIRATES
WASHINGTON, DC

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UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS

NEW JERSEY REPORT

2019 UPDATE

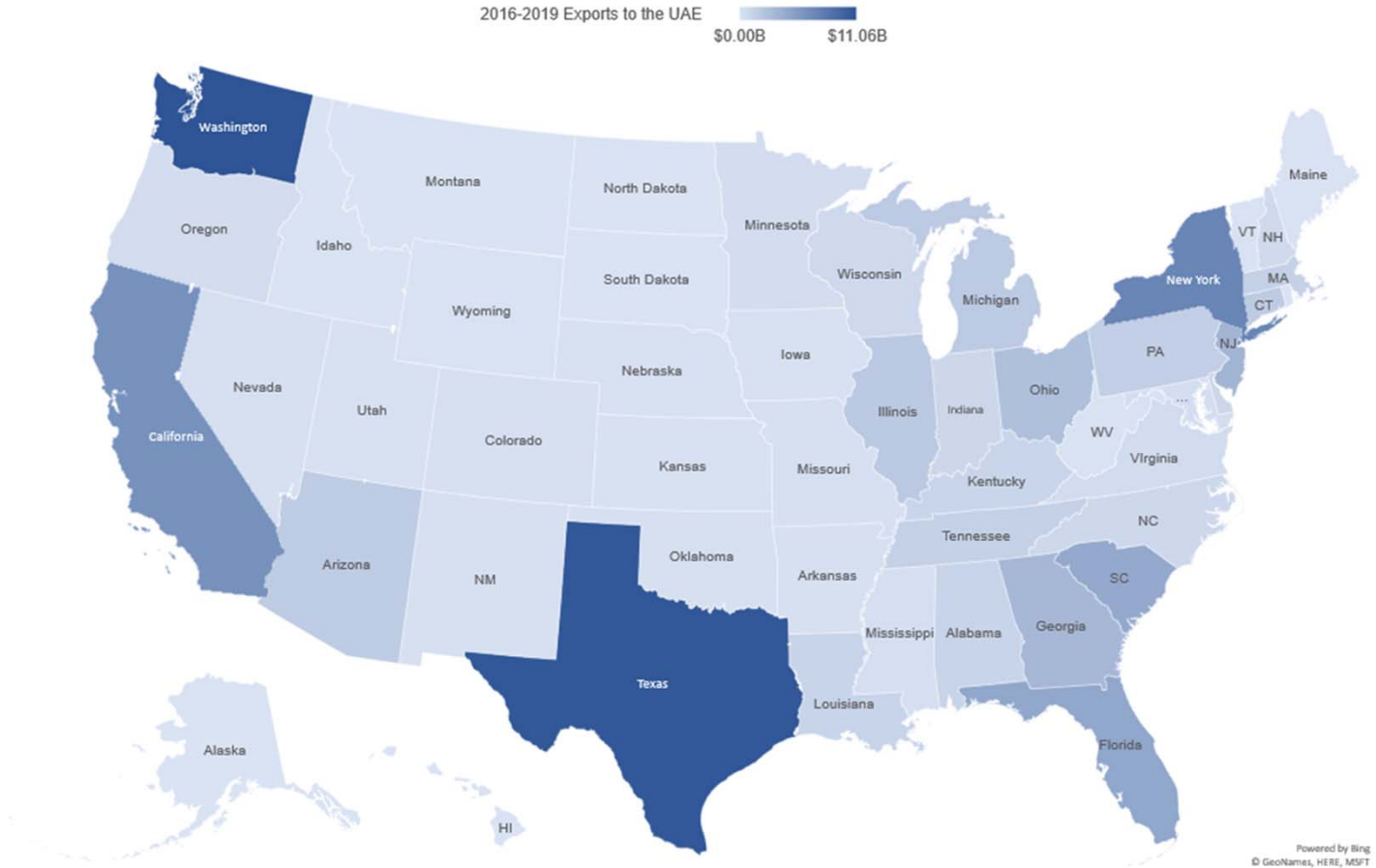
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New Jersey Exports to the UAE



U.S. State Exports to the UAE for the Years 2016-2019



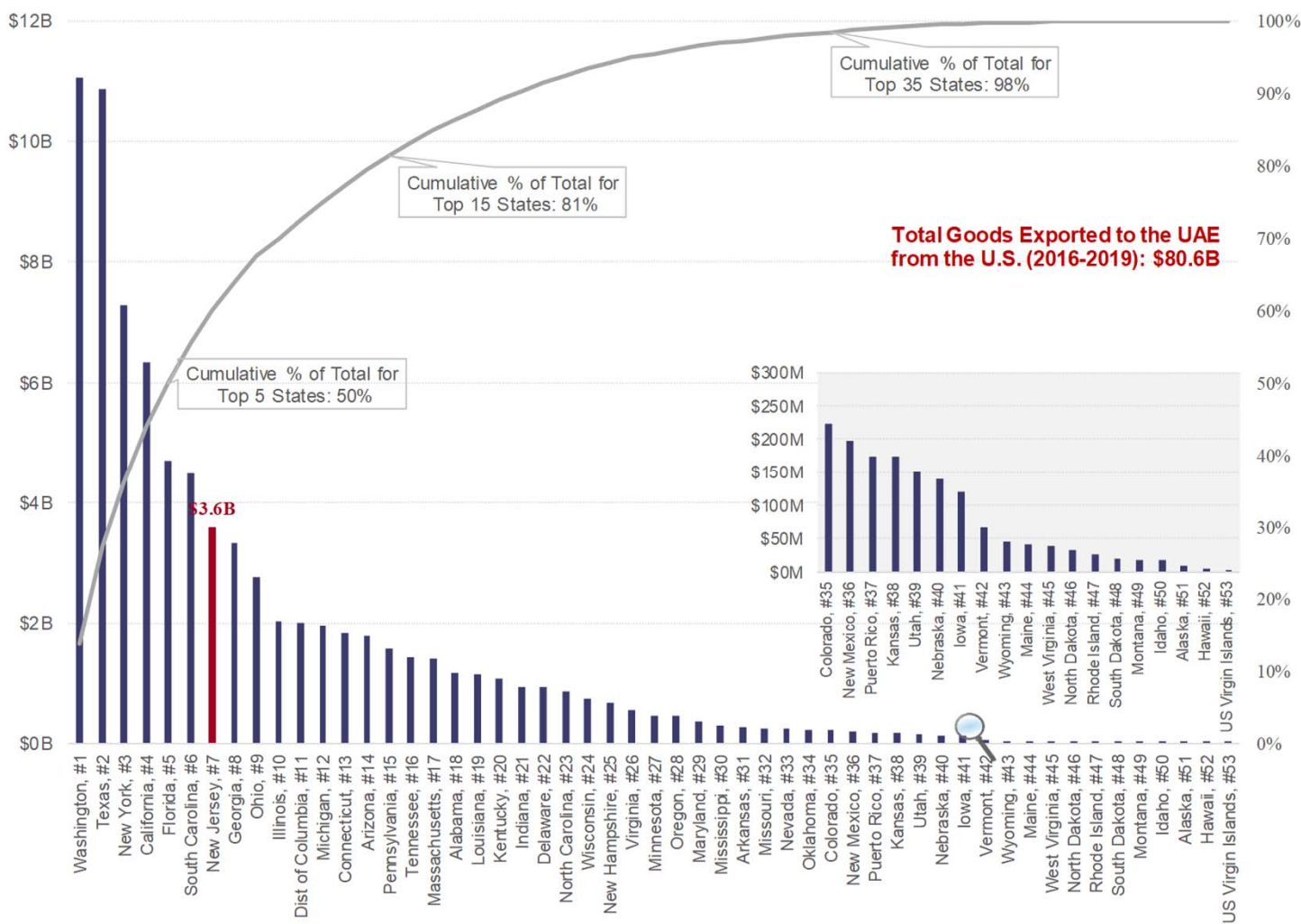
- A** 7th
Largest Exporting State
- B** \$3.6B
Four-Year Total Exports
- C** Computer and Electronic Product
Top Exporting Sectors
- D** Computer and Electronic Product
Sector with Largest Increase in Exports Since 2018
- E** \$753.8M
Trade Surplus in 2019
- F** 7,016
Jobs Supported by Exports

New Jersey Exports to the UAE



New Jersey ranked 7th among U.S. states and territories with \$3.6B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



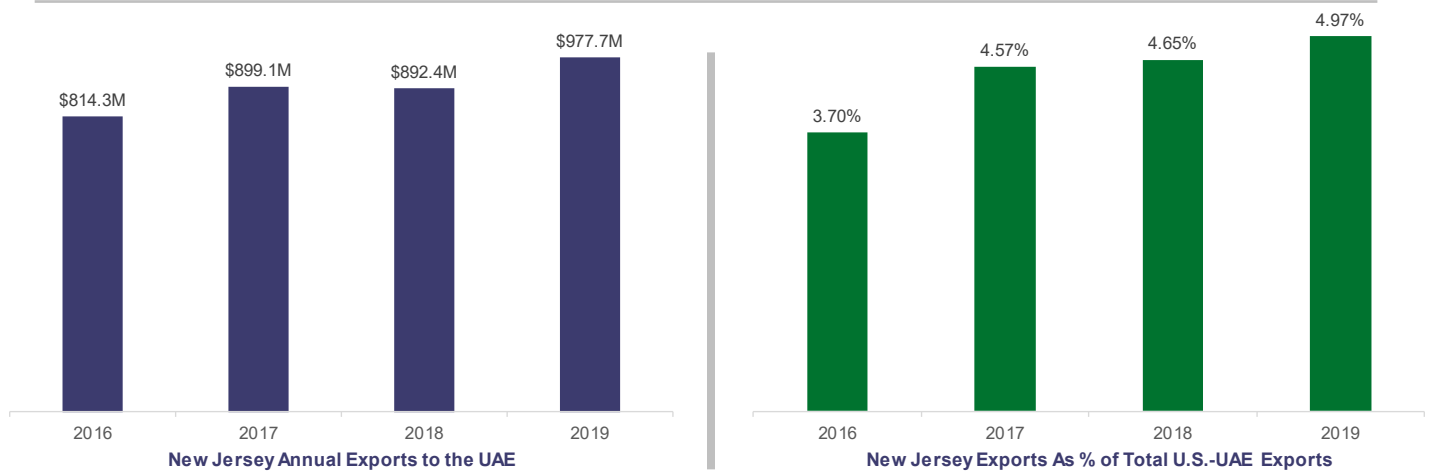
New Jersey Exports to the UAE



B

Total value of 2019 goods exported and % of total U.S. exports is highest in the last four years

Exhibit I.2 | New Jersey Export Values and Percent of Total by Year



\$ in millions

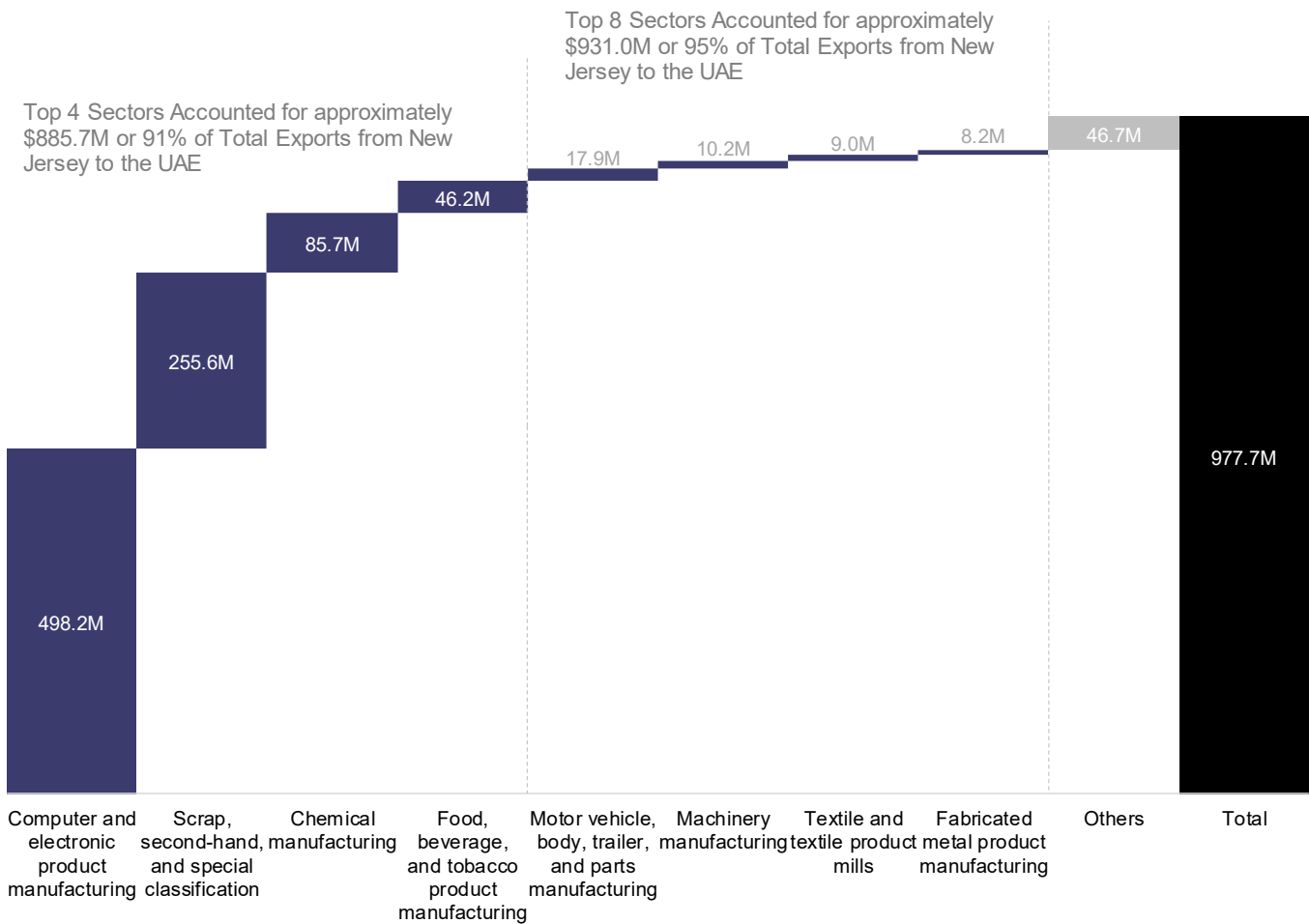
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
7	New Jersey	3.7% \$814.3	4.6% \$899.1	4.7% \$892.4	5.0% \$977.7		4.4% \$3,583.4
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

New Jersey Exports to the UAE



In 2019 *Computer & Electronic Product Manufacturing* and *Scrap, Second-Hand Merchandise* were the largest export sectors

Exhibit I.3 | New Jersey's Exporting Sectors in 2019



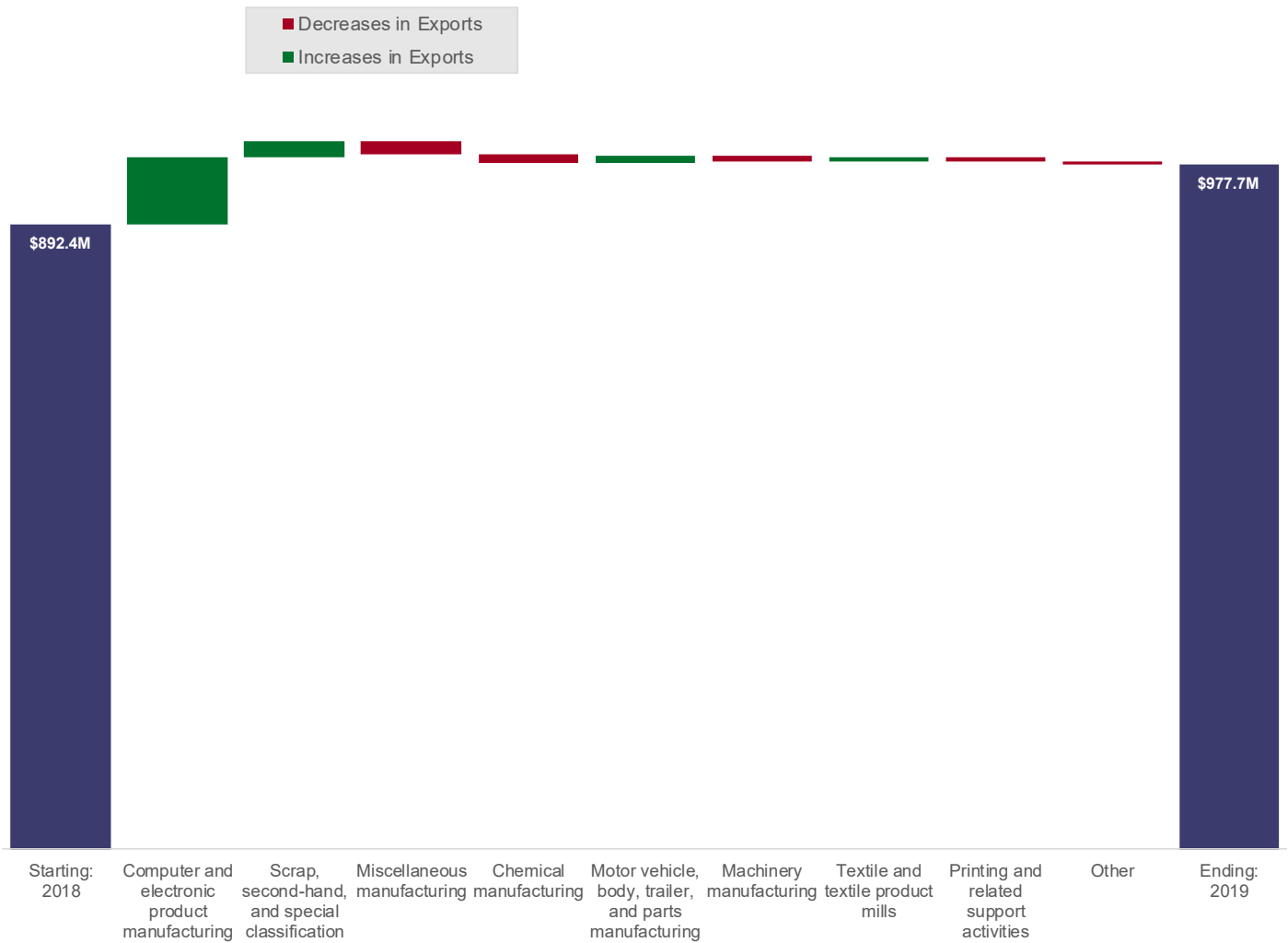
New Jersey Exports to the UAE

I

D

From 2018 to 2019 *Computer and Electronic Product Manufacturing* sector had the largest increase in exports. *Miscellaneous Manufacturing* sector had the largest decrease

Exhibit I.4 | New Jersey's Exporting Sector Movements From 2018 to 2019

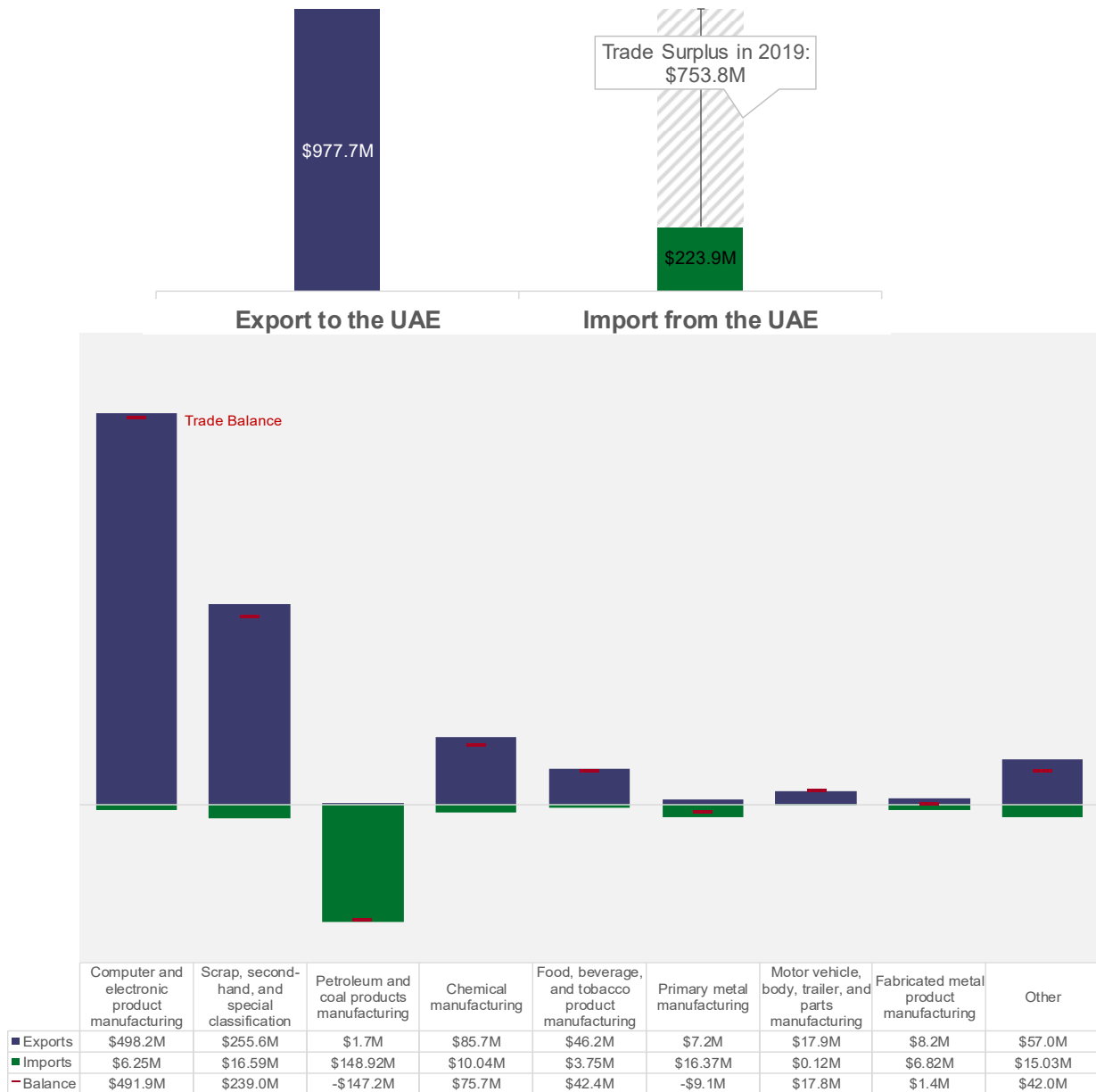


New Jersey Exports to the UAE

I

E New Jersey had a \$753.8M trade surplus with the UAE in 2019

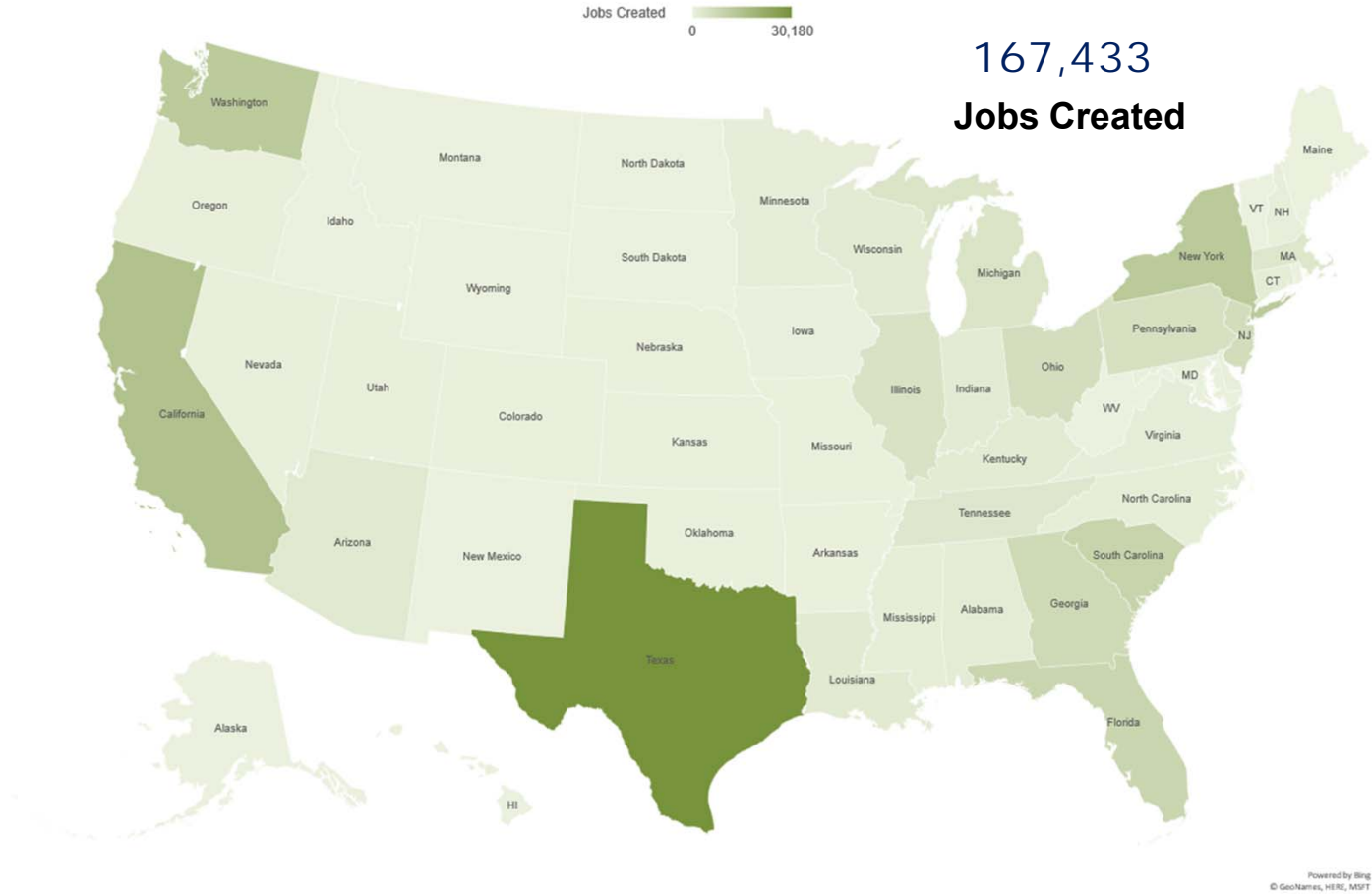
Exhibit I.5 | New Jersey's Trade Surplus with the UAE by Sector



New Jersey 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019

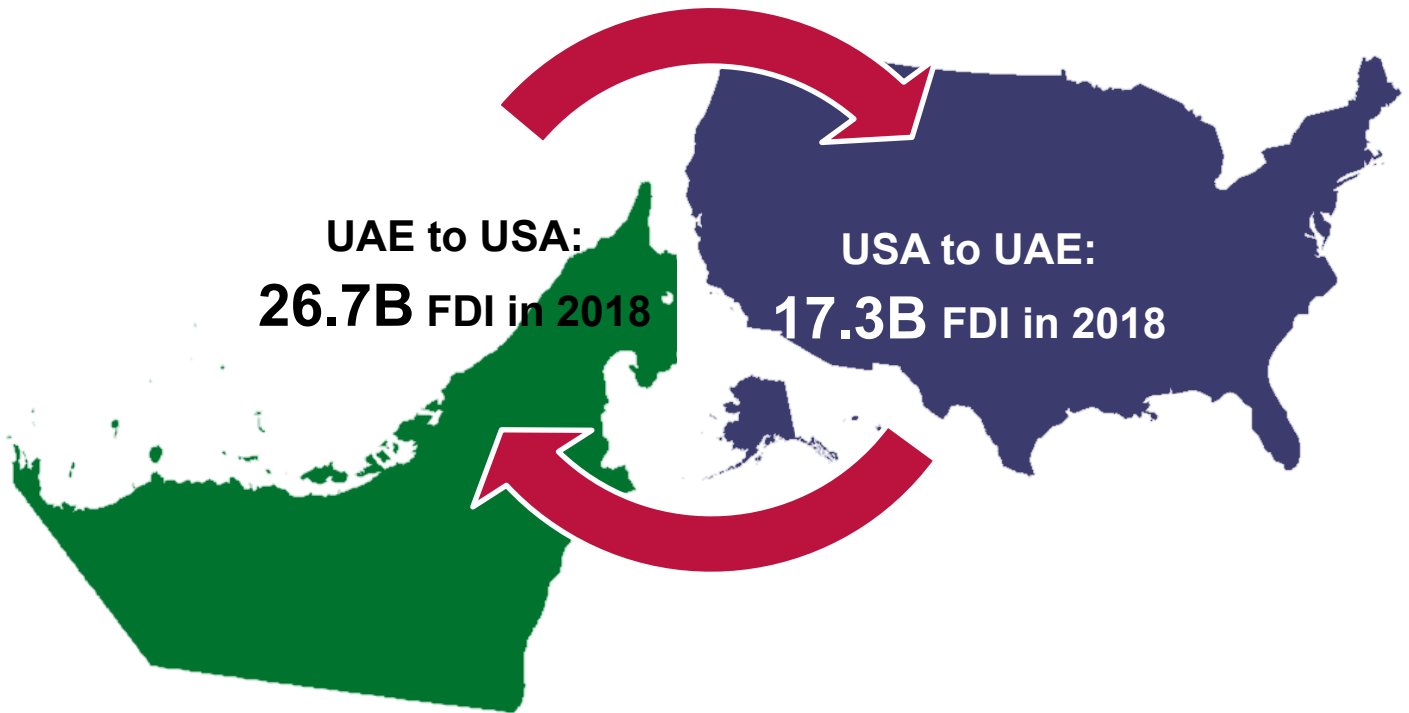


F **7,016** Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by New Jersey's Exports of Manufactured Goods to the UAE*	7,016	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		3,678	480	67	68
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing
		41	342	54	119

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

Foreign Direct Investment



A \$26.7B

2018 UAE total
FDI in U.S.

B Various
Sectors

Benefited from
UAE's greenfield
investments in
New Jersey since
2016

C Various
Sectors

Benefited from New
Jersey's greenfield
investments in the
UAE in 2019

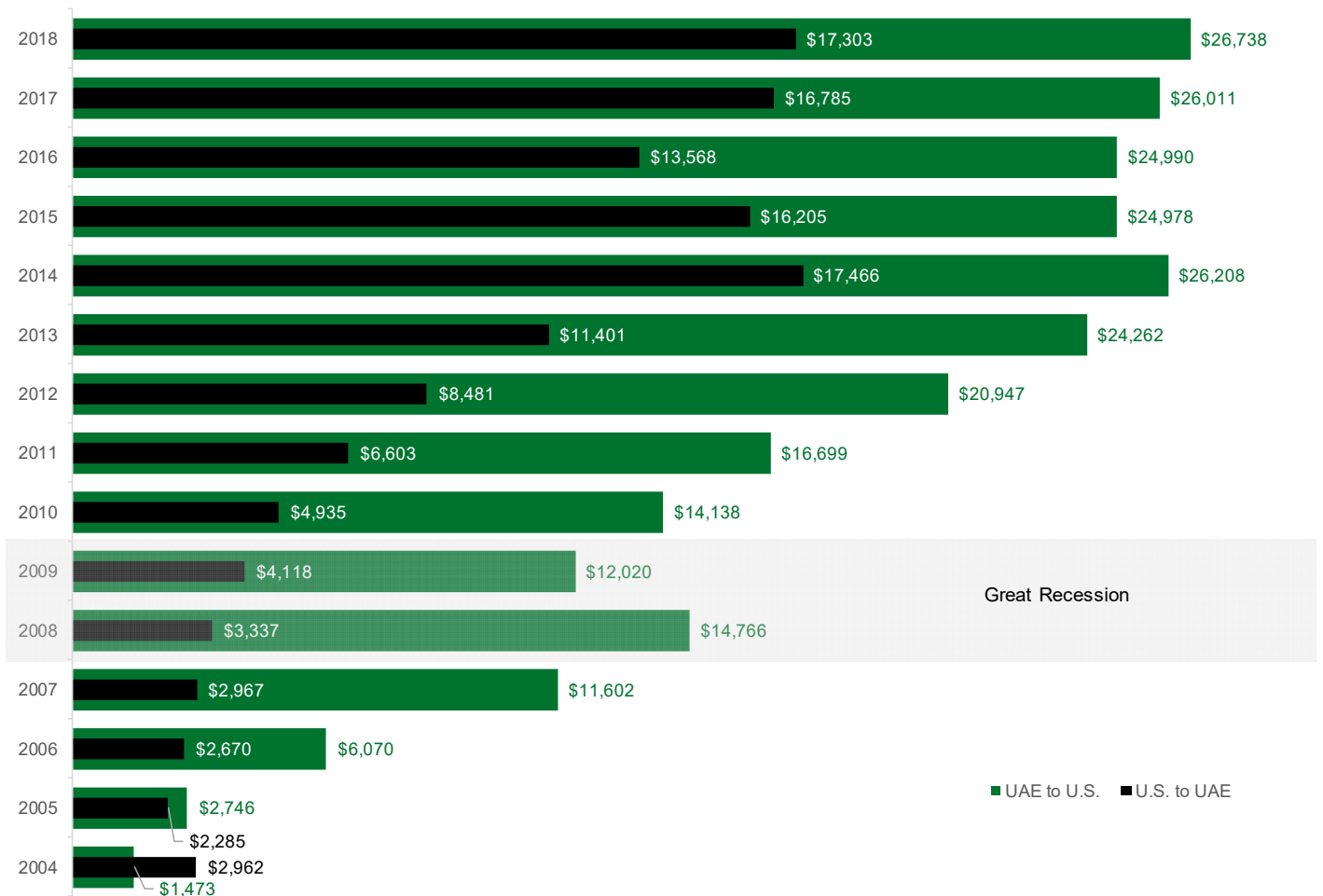
Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year

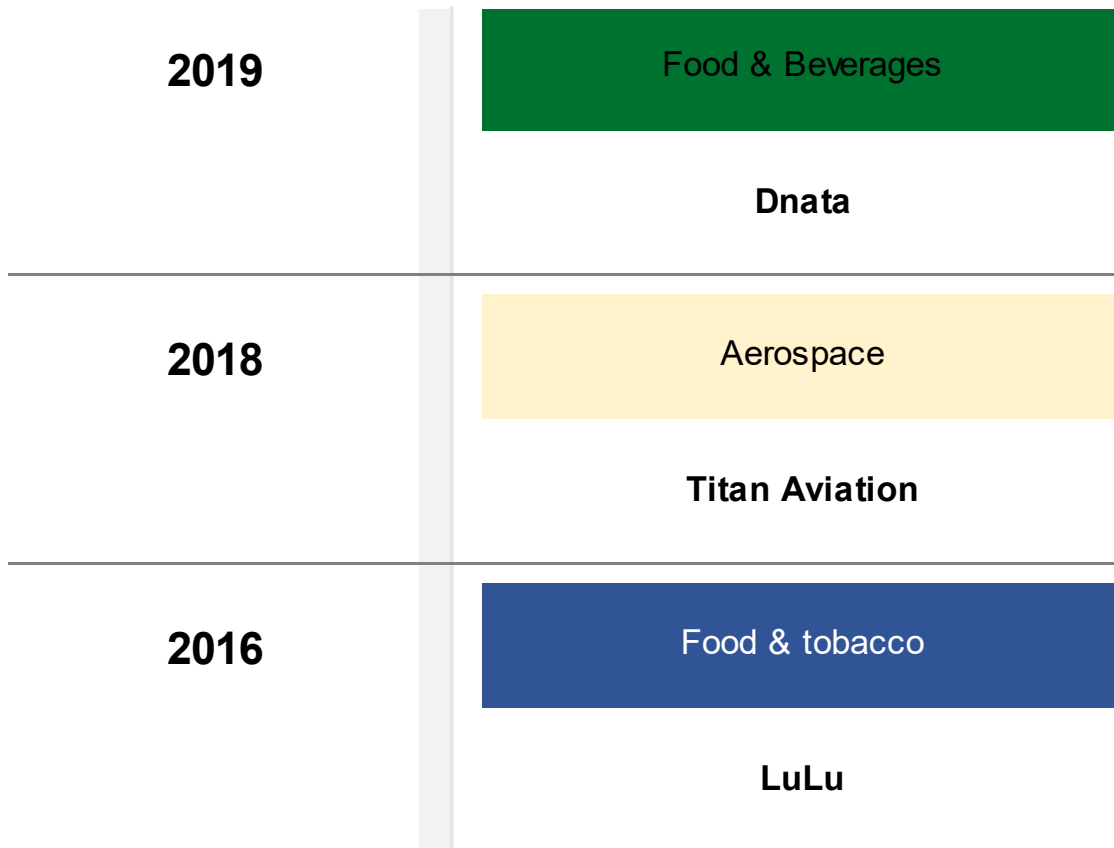


UAE FDI in New Jersey



Since 2016 UAE expanded existing investments and made greenfield investments in New Jersey in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in New Jersey by Sector Since 2016



New Jersey 2019 Greenfield and Expanded FDI in the UAE



C Greenfield Investments were made in various sectors in 2019.

Exhibit IV.3 | Certain New Jersey Investors in UAE by Sector in 2019

Sector	New Jersey Investing Entities to the UAE
Industrial	Honeywell ● \$19.0
ICT & Electronics	PNY Technologies ● \$5.3



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APPENDICES

Appendix A

IV

New Jersey's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Computer and electronic product manufacturing	3342 Communications Equipment	343.6M
	3341 Computer Equipment	89.8M
	3346 Magnetic & Optical Media	47.6M
	3345 Navigational/measuring/medical/control Instrument	6.5M
	3343 Audio & Video Equipment	6.3M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise	250.0M
	9100 Waste And Scrap	4.6M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations	55.1M
	3251 Basic Chemicals	18.0M
	3254 Pharmaceuticals & Medicines	6.4M
	3259 Other Chemical Products & Preparations	3.0M
	3255 Paints, Coatings & Adhesives	1.6M
Food, beverage, and tobacco product manufacturing	3116 Meat Products & Meat Packaging Products	16.7M
	3119 Foods, Nesoï	10.5M
	3112 Grain & Oilseed Milling Products	9.2M
	3113 Sugar & Confectionery Products	4.0M
	3114 Fruits & Veg Preserves & Specialty Foods	1.7M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	10.1M
	3363 Motor Vehicle Parts	6.7M
	3362 Motor Vehicle Bodies & Trailers	1.1M
Machinery manufacturing	3333 Commercial & Service Industry Machinery	3.0M
	3339 Other General Purpose Machinery	2.3M
	3336 Engines, Turbines & Power Transmsn Equip	2.0M
Textile and textile product mills	3149 Other Textile Products	7.5M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	3.3M
	3324 Boilers, Tanks & Shipping Containers	2.3M
	3322 Cutlery & Handtools	1.2M
	3323 Architectural & Structural Metals	1.1M
Apparel, leather, and allied product manufacturing	3152 Apparel	5.7M
Primary metal manufacturing	3314 Nonferrous (exc Alum) & Processing	4.5M
	3311 Iron & Steel & Ferroalloy	2.5M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in New Jersey in 2019

