



EMBASSY OF THE
UNITED ARAB EMIRATES
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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

NEW YORK REPORT

2018 UPDATE

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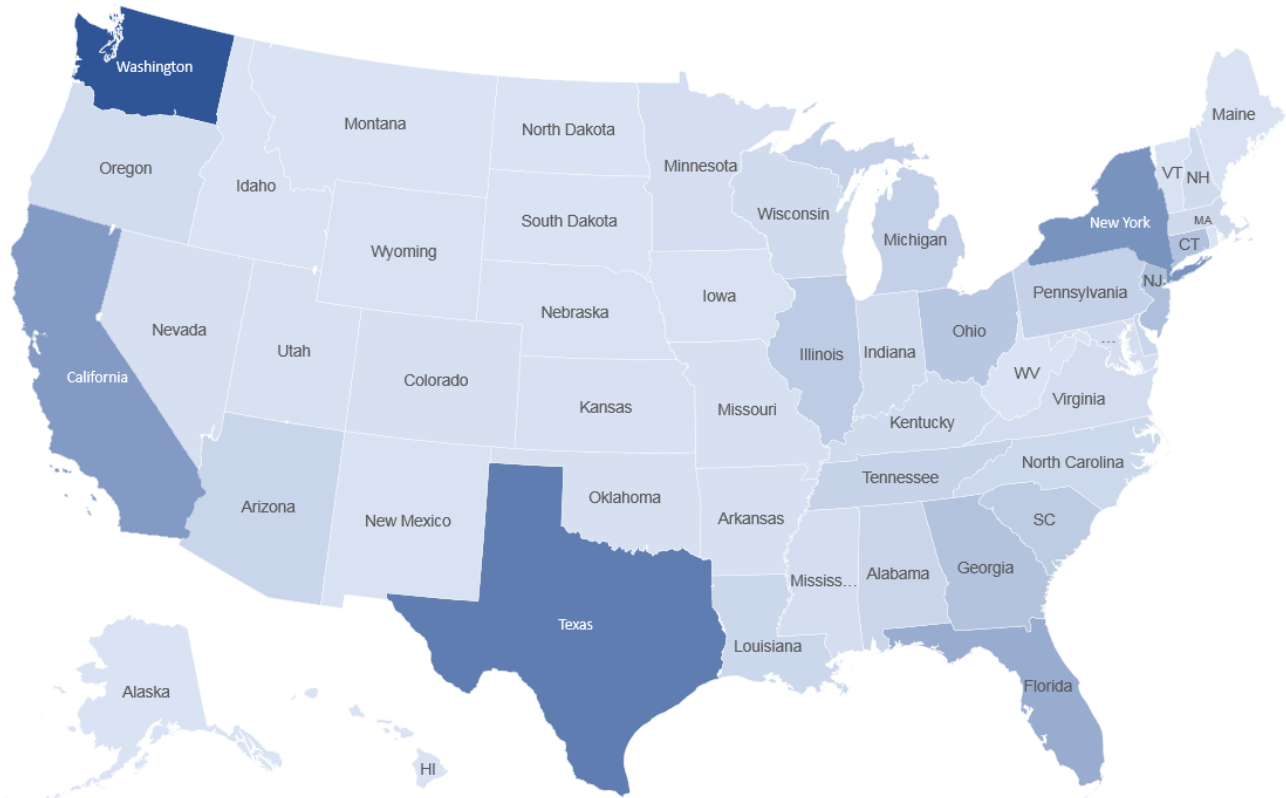
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New York Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



- A** 3rd
Largest Exporting State
- B** \$7.7B
Four-Year Total Exports
- C** Misc. Manufacturing
Top Exporting Sector
- D** Primary Metal Manufacturing
Sector with largest increase in Exports Since 2017
- E** \$1.4B
Trade Surplus in 2018
- F** 2nd
Largest Port in Bilateral Trade in 2018
- G** 13,767
Jobs Supported by Exports

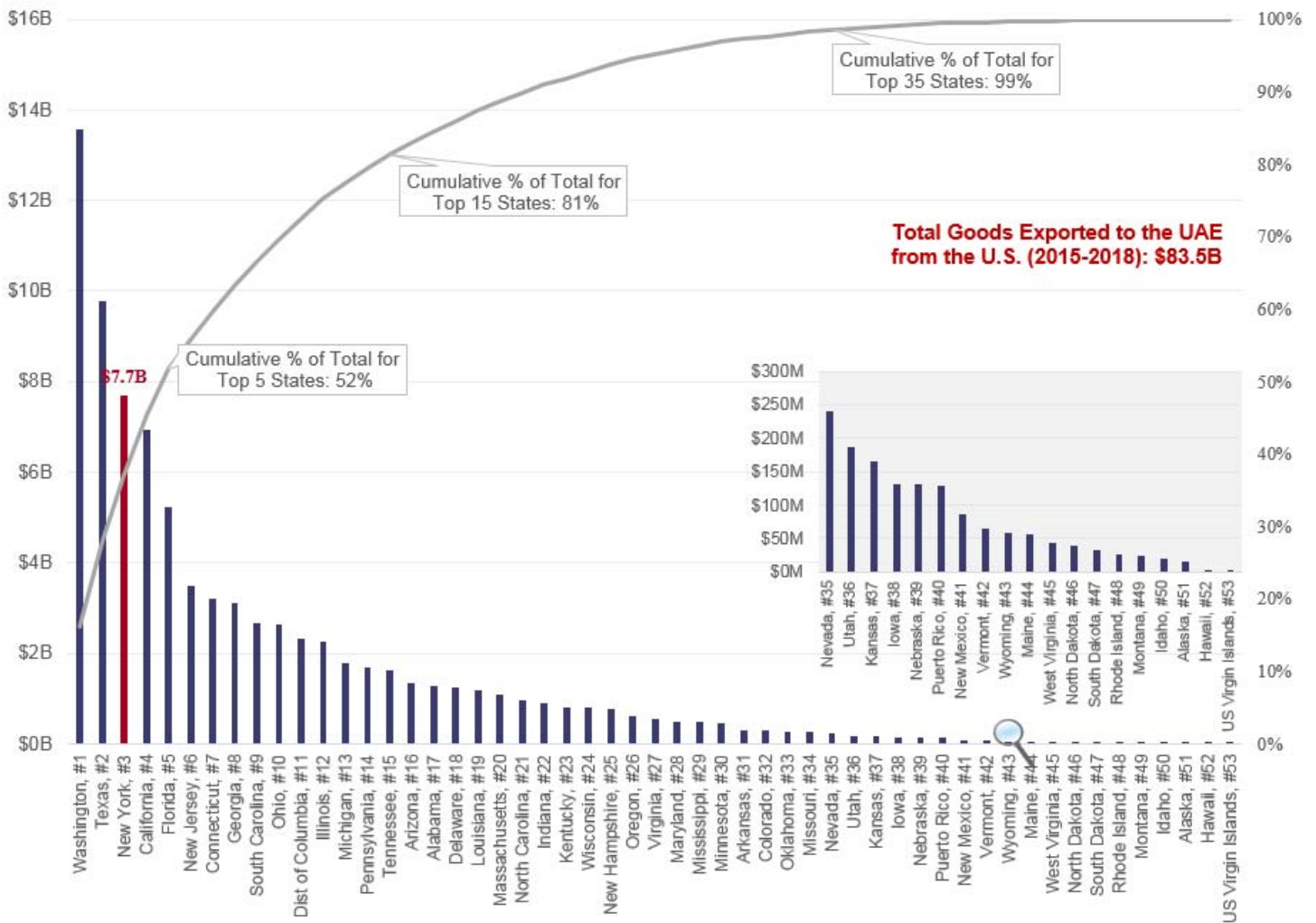
New York Exports to the UAE



A

New York ranked 3rd among U.S. states and territories with \$7.7B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

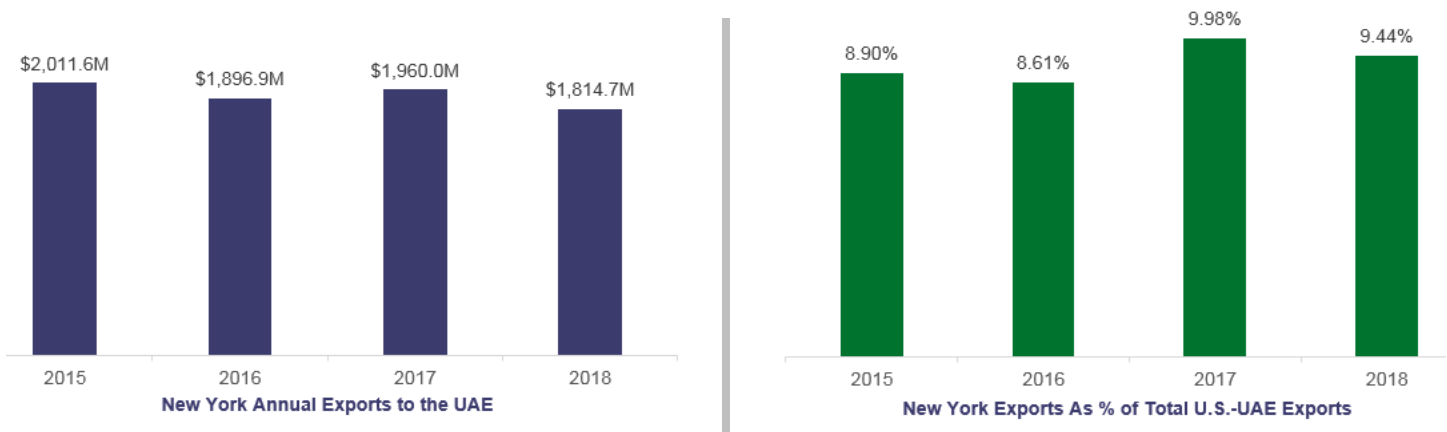


New York Exports to the UAE



B Total value of 2018 goods exported was lowest in the last four years but percentage of total U.S. exports increased slightly compared to 2015 and 2016

Exhibit I.2 | New York Export Values and Percent of Total by Year



\$ in millions

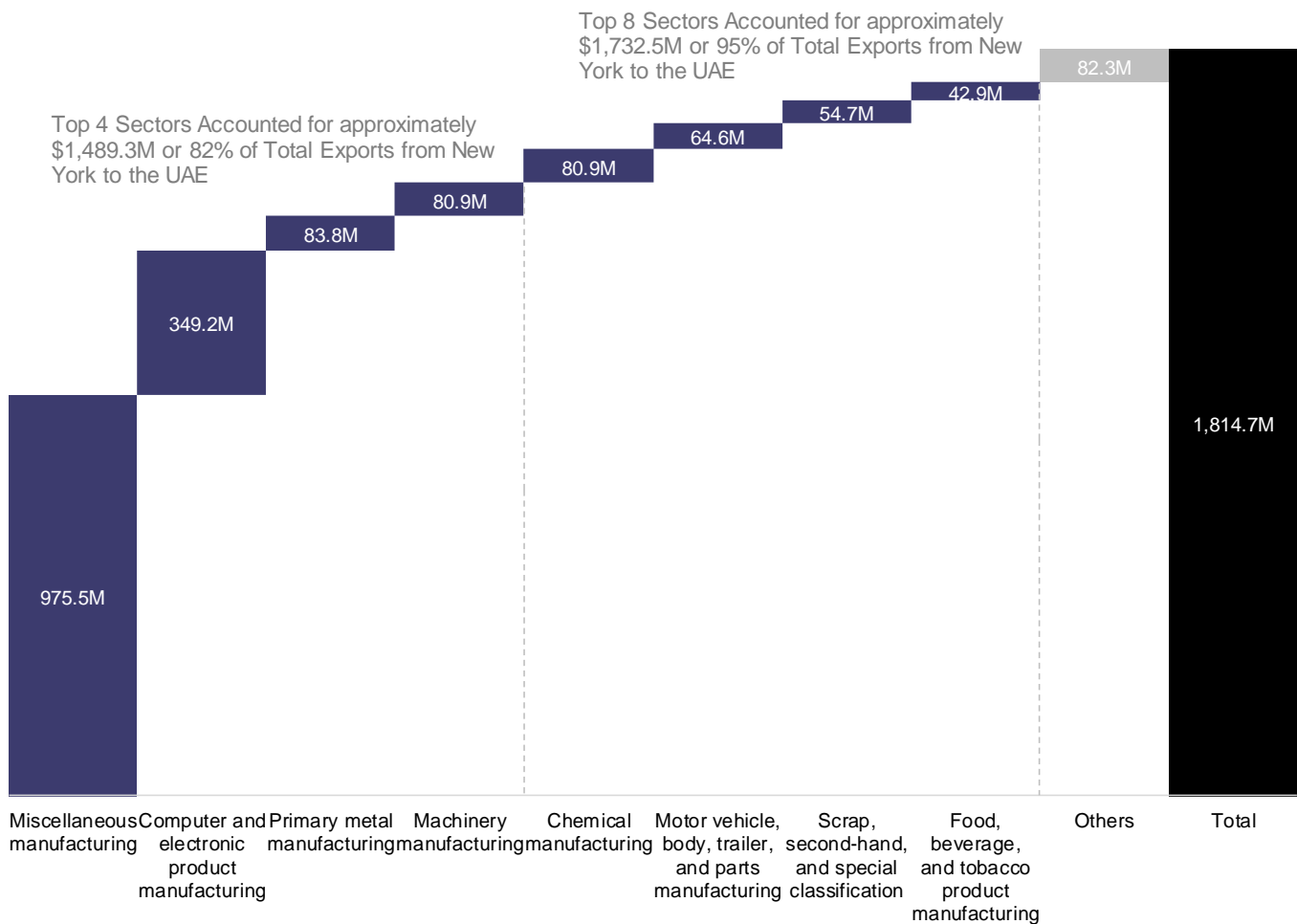
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
3	New York	8.9% \$2,011.6	8.6% \$1,896.9	10.0% \$1,960.0	9.4% \$1,814.7		9.2% \$7,683.2
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

New York Exports to the UAE



In 2018 *Miscellaneous Manufacturing* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | New York's Exporting Sectors in 2018

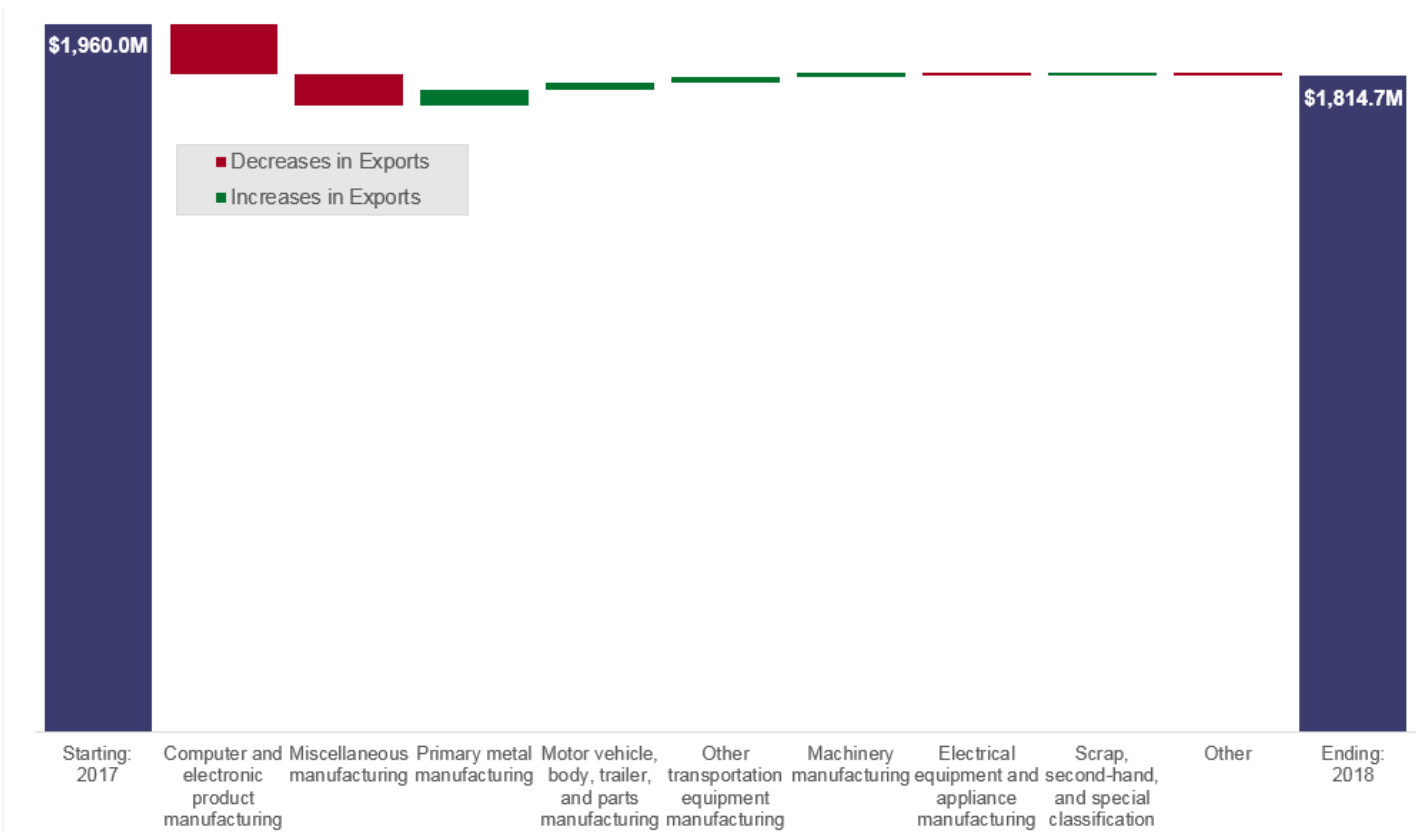


New York Exports to the UAE

I

D
 From 2017 to 2018 the *Primary Metal Manufacturing* sector had the largest increase in exports, and the *Computer and Electronic Product Manufacturing* and *Miscellaneous Manufacturing* sectors had the large decreases

Exhibit I.4 | New York's Exporting Sector Movements From 2017 to 2018

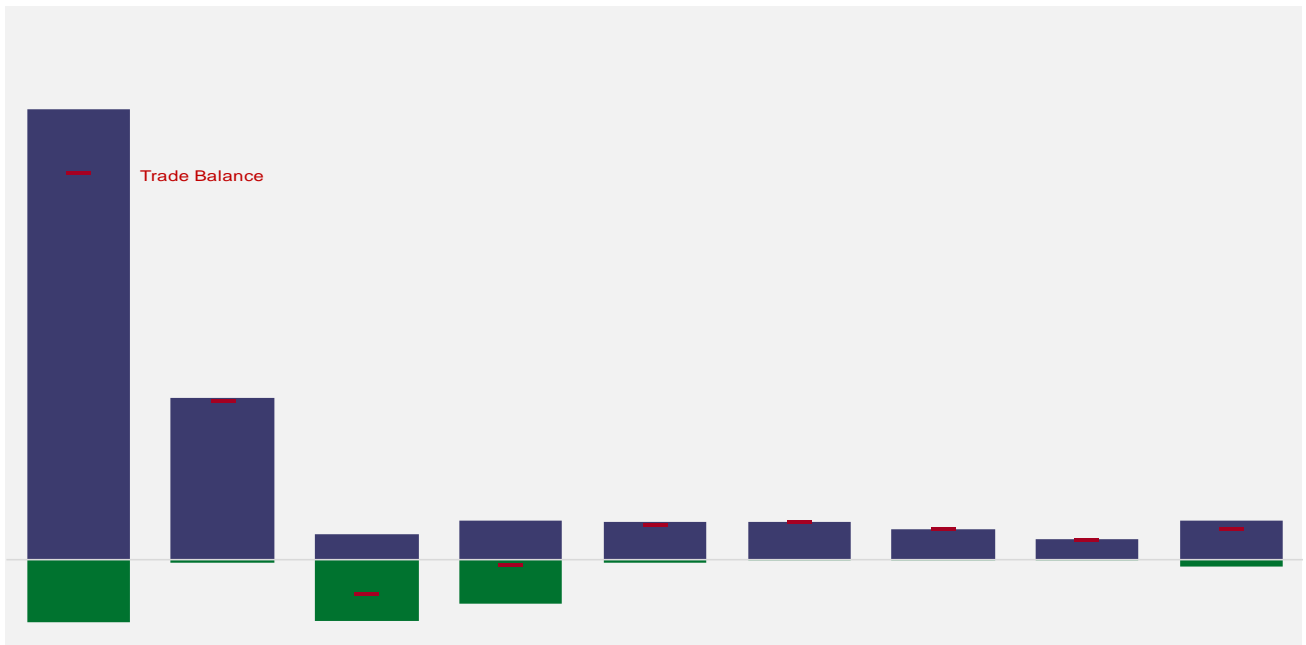
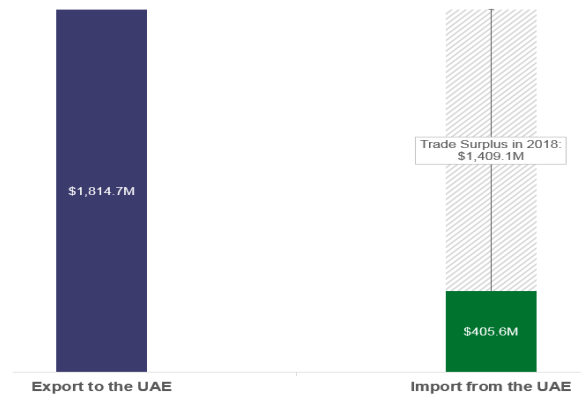


New York Exports to the UAE



E New York had a \$1.4B trade surplus with the UAE in 2018

Exhibit I.5 | New York's Trade Surplus with the UAE by Sector



	Miscellaneous manufacturing	Computer and electronic product manufacturing	Scrap, second-hand, and special classification	Primary metal manufacturing	Chemical manufacturing	Machinery manufacturing	Motor vehicle, body, trailer, and parts manufacturing	Food, beverage, and tobacco product manufacturing	Other
■ Exports	\$975.5M	\$349.2M	\$54.7M	\$83.8M	\$80.9M	\$80.9M	\$64.6M	\$42.9M	\$82.3M
■ Imports	\$138.10M	\$8.11M	\$133.91M	\$95.97M	\$7.83M	\$2.11M	\$0.28M	\$2.35M	\$16.96M
— Balance	\$837.4M	\$341.1M	-\$79.2M	-\$12.2M	\$73.1M	\$78.8M	\$64.3M	\$40.5M	\$65.3M

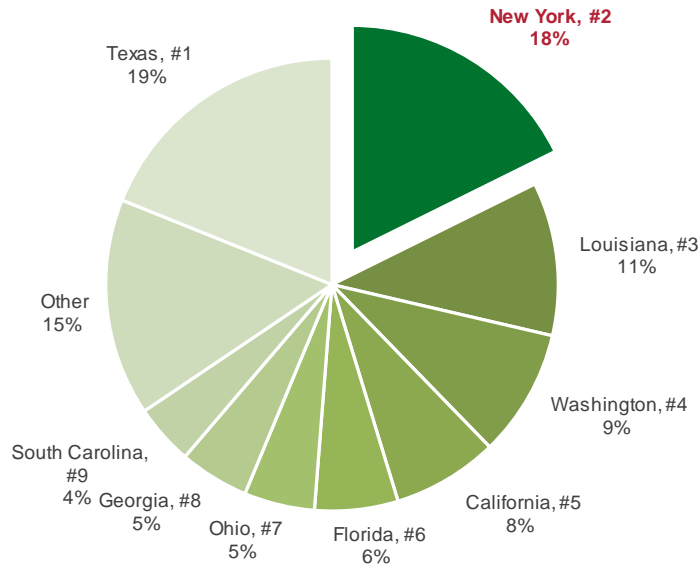
New York – 2018 UAE Bilateral Port Activity



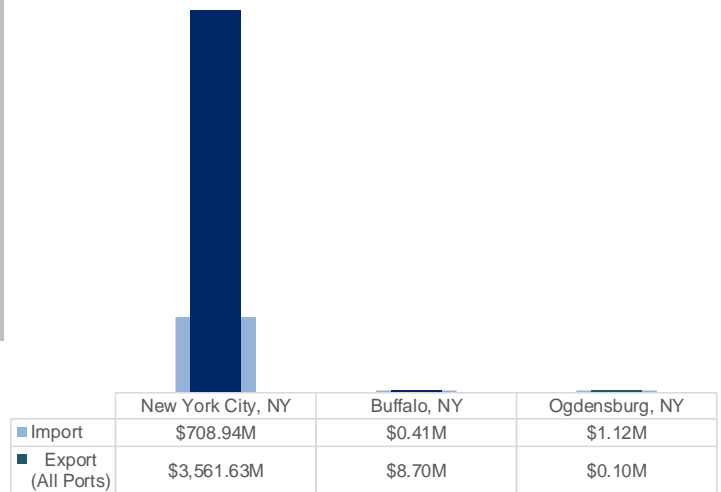
F

New York ports ranked 2nd (18%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018

Total U.S.-UAE Port Activity

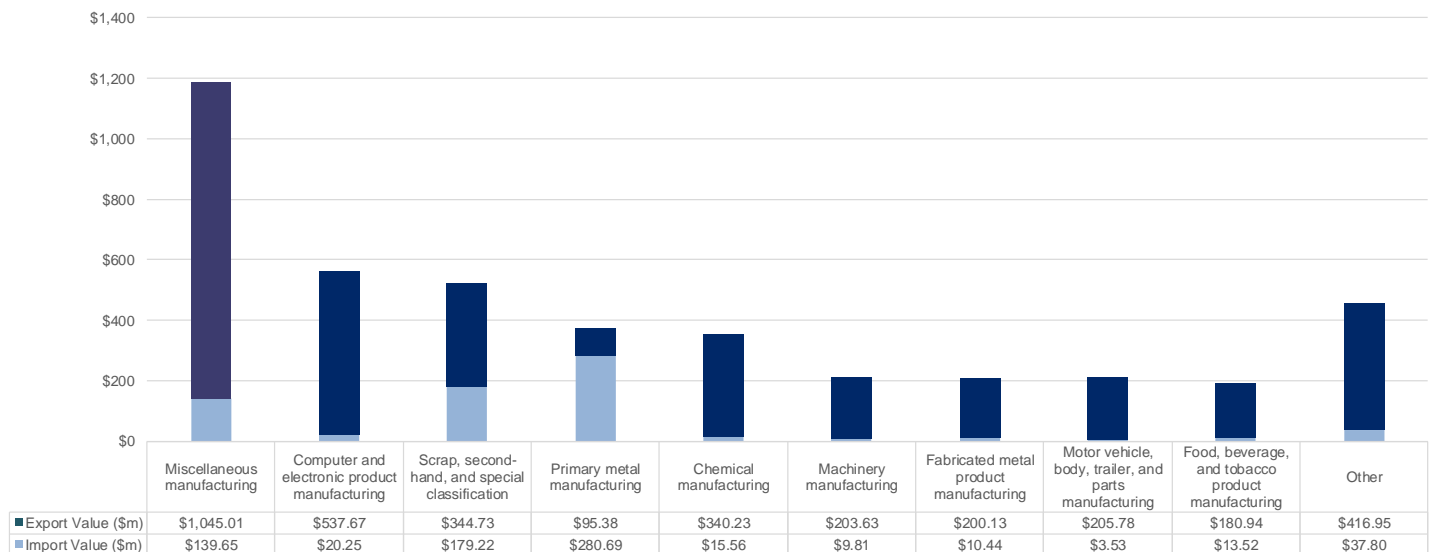


Port Activity by District
(District Includes All Ports of Entry)



17% Import
(All Ports)

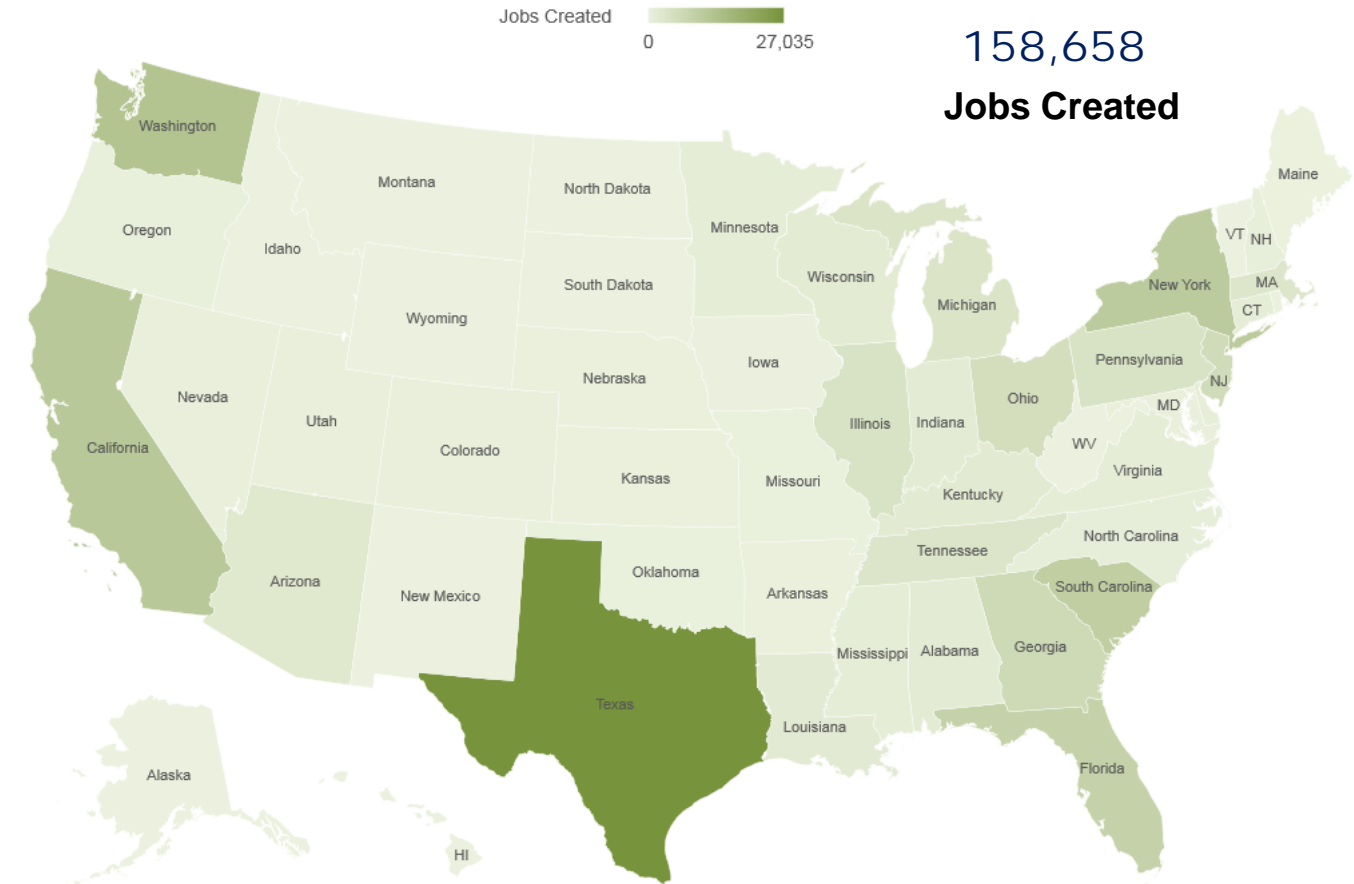
83% Export
(All Ports)



New York 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



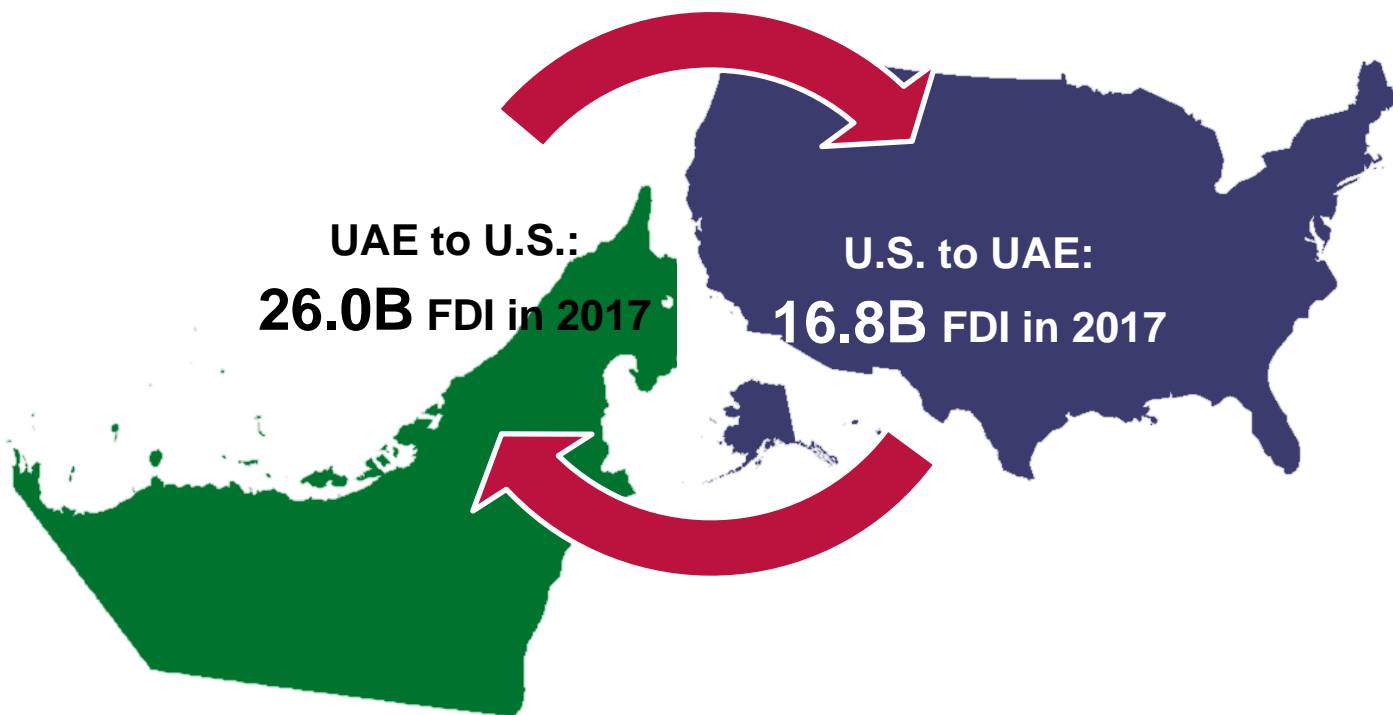
G 13,767 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by New York's Exports of Manufactured Goods to the UAE*	13,767	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		118	2,275	405	110	557
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		77	323	8,312	406	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment

IV



A \$26B

2017 UAE total
FDI in U.S.

B Various
Sectors

Benefited from
UAE's greenfield
investments in New
York since 2006

C Various
Sectors

Benefited from New
York's greenfield
investments in the
UAE in 2018

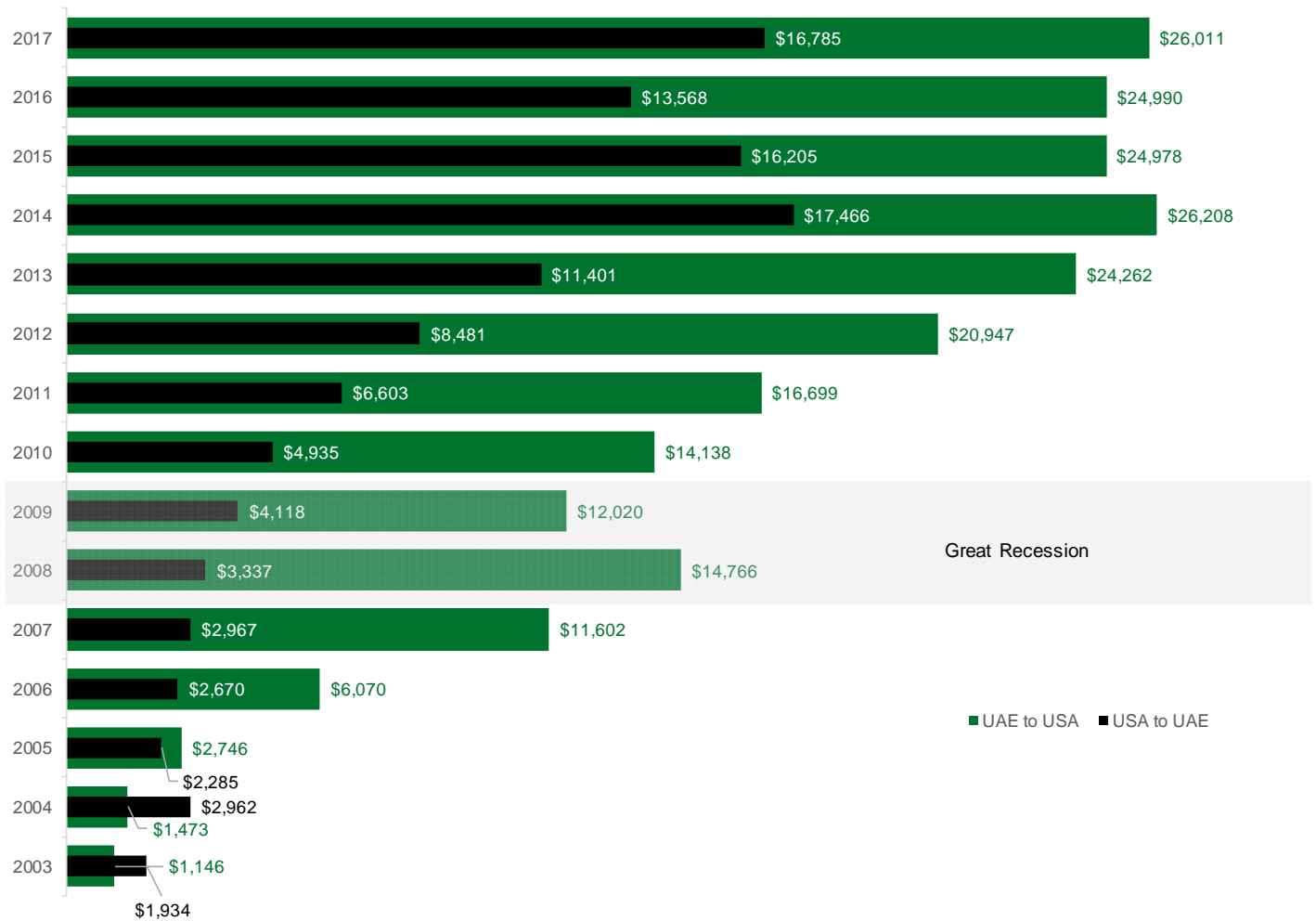
Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in New York

IV

B Since 2003 UAE expanded existing investments and made greenfield investments in New York in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in New York by Sector Since 2003

2018	Consumer products		
	Darlie Global FZC		
2017	Financial services		
	Mashreqbank Delta Partners Group		
2014	Communications		
	Dreamtek		
2013	Hotels & tourism	Metals	Consumer products
	Viceroy Hotels (Kor Hotels)	Alita USA Holdings	Joyalukkas
2011	Hotels & Tourism		
	Arabian Destinations Tours and Travels		
2008	Semiconductors	Financial Services	Communications
	Advanced Technology Investment Company (ATIC)	Istithmar World	Scorpion Productions
2007	Financial Services		
	Dubai International Capital		
2006	Consumer Products		
	Gulf Gate Hair Fixing		

New York 2018 Greenfield and Expanded FDI in the UAE

IV



Greenfield investments were made in various sectors in 2018.

Exhibit IV.3 | Certain New York Investors in UAE by Sector in 2018

Sector	New York Investing Entities to the UAE
ICT & Electronics	ConsenSys IBM
Food, Beverages & Tobacco	Atelier House Hospitality International Dispensing Corporation
Financial Services	Nasdaq, Inc (NASDAQ OMX) Citibank
Retail Trade	Tiffany & Co
Creative Industries	Rochester Institute of Technology (RIT)
Environmental Technology	Sims Recycling Solutions FZE
Industrial	UiPath
Professional Services	Mercer



APPENDICES

Appendix A



New York's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities 3391 Medical Equipment & Supplies	973.5M
Computer and electronic product manufacturing	3342 Communications Equipment 3341 Computer Equipment 3345 Navigational/measuring/medical/control Instrume 3346 Magnetic & Optical Media 3344 Semiconductors & Other Electronic Components	225.3M 96.5M 16.7M
Primary metal manufacturing	3314 Nonferrous (exc Alum) & Processing	83.3M
Machinery manufacturing	3339 Other General Purpose Machinery 3335 Metalworking Machinery 3336 Engines, Turbines & Power Transmtn Equip 3331 Ag & Construction & Machinery	31.8M 16.9M 14.9M 9.3M
Machinery manufacturing Chemical manufacturing	3333 Commercial & Service Industry Machinery 3256 Soaps, Cleaning Compounds & Toilet Preparation 3251 Basic Chemicals 3254 Pharmaceuticals & Medicines 3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	5.1M 46.9M 24.0M 7.7M
Motor vehicle, body, trailer, and parts manufacturi	3363 Motor Vehicle Parts 3361 Motor Vehicles	58.0M 5.9M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise 9100 Waste And Scrap 9900 Other Special Classification Provisions	46.0M
Food, beverage, and tobacco product manufactur	3119 Foods, Nesoi 3112 Grain & Oilseed Milling Products 3118 Bakery & Tortilla Products 3113 Sugar & Confectionery Products 3114 Fruits & Veg Preserves & Specialty Foods	26.5M 7.5M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	19.1M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products 3322 Cutlery & Handtools	8.7M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in New York in 2018

