

UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

OHIO REPORT

2020 UPDATE



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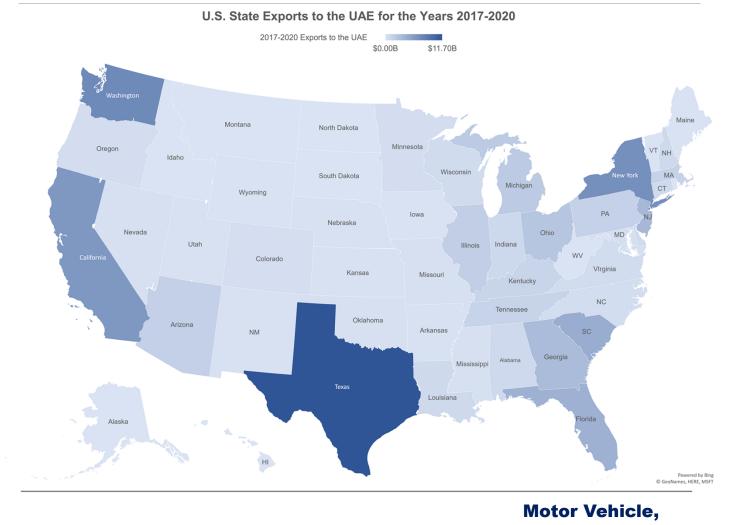
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Body, Trailer, and 9th \$2.4B В С **Parts** Largest Exporting State Four-Year Total **Top Exporting** Sector **Exports Fabricated Metal** \$348.2M 5th **Product** Ε D Largest Port in **Trade Deficit** Sector with Largest Bilateral Trade in 2020 Increase in Exports in 2020 Since 2019 3,988 G Jobs Supported by Exports in 2020

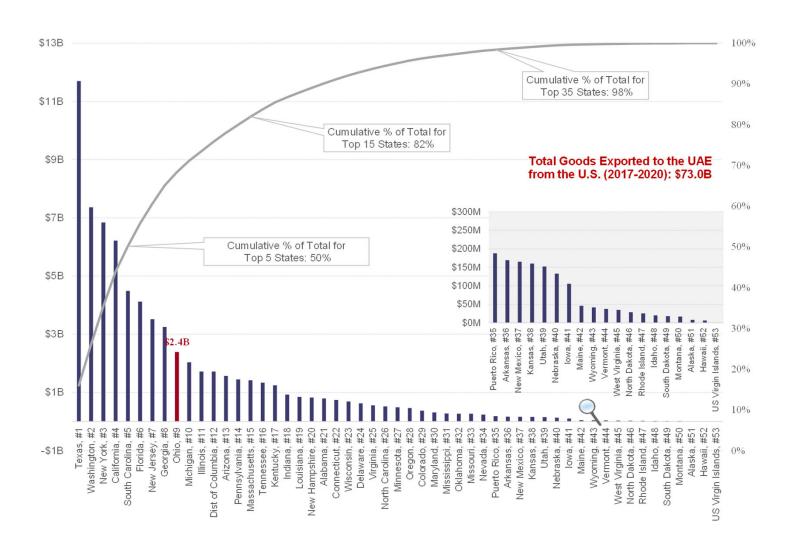






Ohio ranked 9th among U.S. states and territories with \$2.4B in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



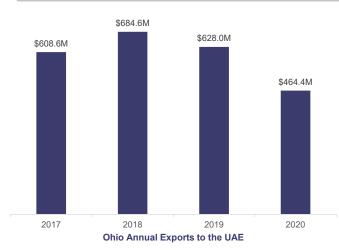


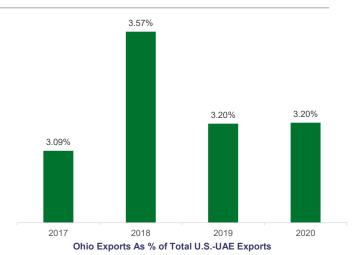


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Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state decreased compared to 2019 while its percentage of total U.S. exports remained unchanged

Exhibit I.2 | Ohio Export Values and Percent of Total by Year





\$ in millions

Rank	State	2017	2018	2019	2020	Trend Line	2017-2020
	All U.S. States	\$19,690.6	\$19,163.1	\$19,621.2	\$14,491.7		\$72,966.7
9	Ohio	3.1%	3.6%	3.2%	3.2%	\sim	3.3%
		\$608.6	\$684.6	\$628.0	\$464.4		\$2,385.6
1	Texas	11.0%	16.3%	17.9%	19.9%		16.0%
		\$2,172.7	\$3,125.5	\$3,508.3	\$2,889.9		\$11,696.3
5	South Carolina	2.0%	6.2%	12.1%	3.7%	\sim	6.2%
		\$395.2	\$1,182.3	\$2,373.1	\$537.5		\$4,488.1
10	Michigan	2.4%	2.3%	3.1%	3.4%		2.8%
		\$479.9	\$447.2	\$613.4	\$494.2		\$2,034.8
20	New Hampshire	0.8%	0.7%	0.9%	2.4%		1.1%
		\$165.2	\$134.3	\$178.6	\$348.2		\$826.4
30	Maryland	0.6%	0.4%	0.3%	0.4%	\sim	0.4%
		\$114.8	\$75.1	\$61.1	\$63.0		\$314.1

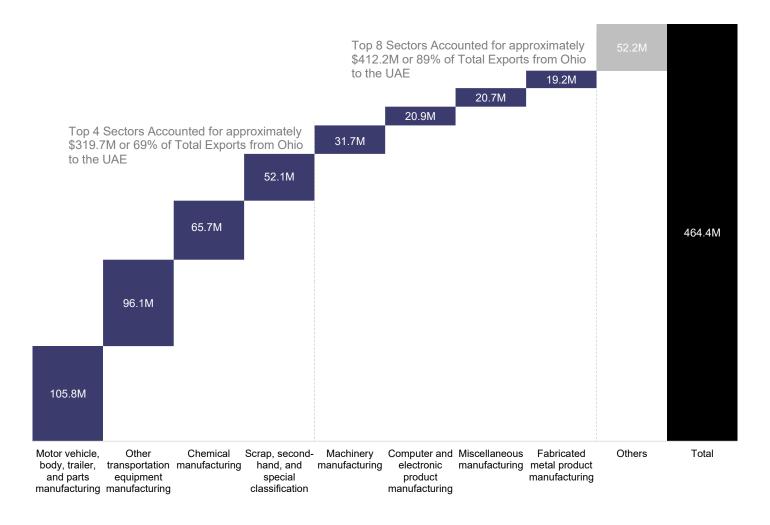






In 2020 *Motor Vehicle, Body, Trailer and Parts Manufacturing and Other Transportation Equipment Manufacturing* sectors were the largest exporting sectors

Exhibit I.3 | Ohio's Exporting Sectors in 2020

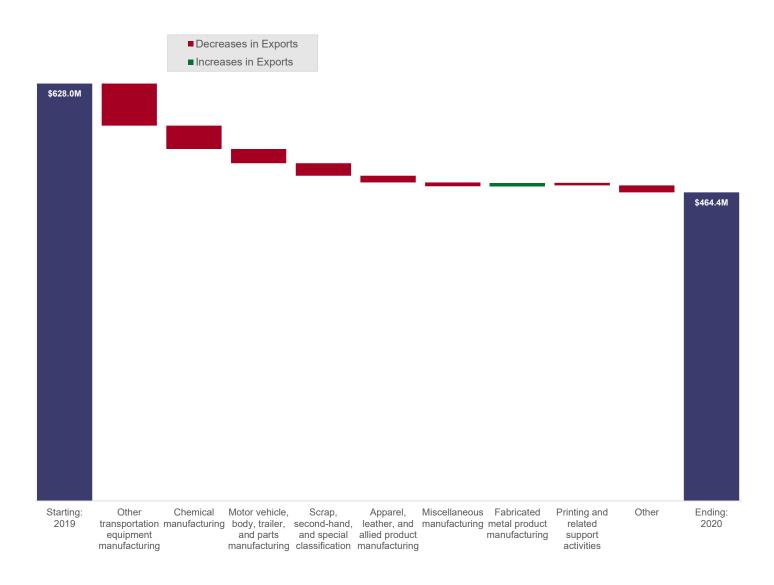






From 2019 to 2020 *Fabricated Metal Product Manufacturing* sector had a slight increase in exports. *Other Transportation Equipment Manufacturing* sector had the largest increase

Exhibit I.4 | Ohio's Exporting Sector Movements From 2019 to 2020





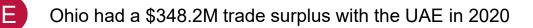
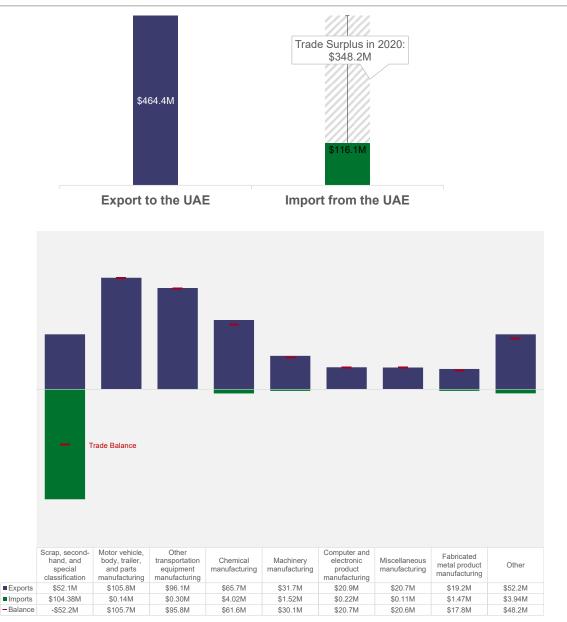


Exhibit I.5 | Ohio's Trade Surplus with the UAE by Sector



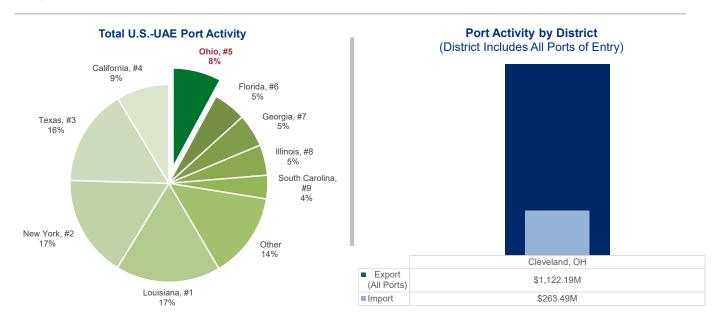


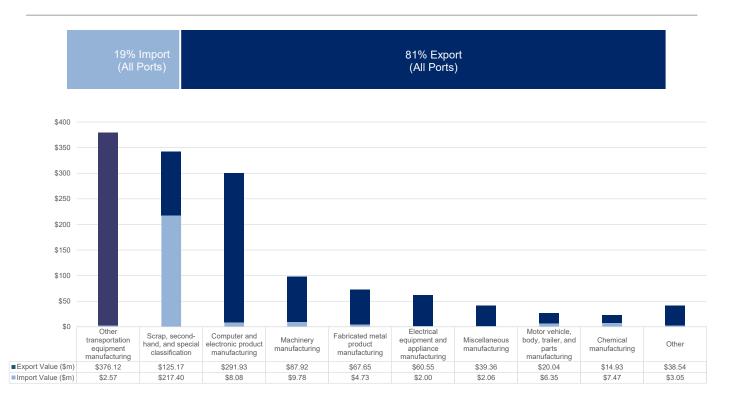
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Ohio – 2020 UAE Bilateral Port Activity



Ohio ports ranked 5th (8%) in combined total import and export activity among U.S. states and territories with ports of entry in 2020



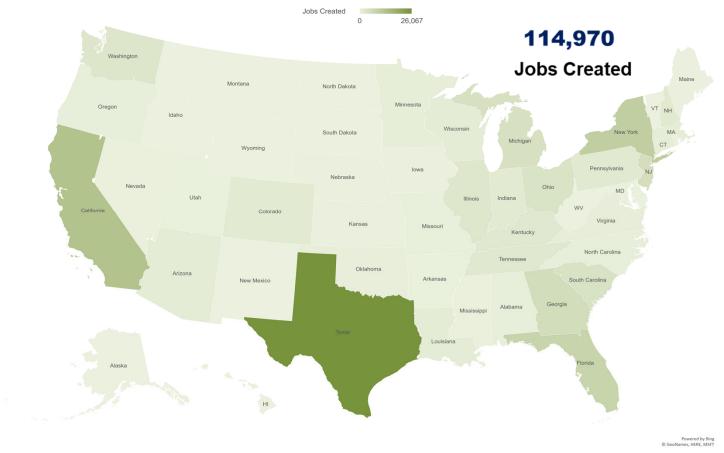


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Ohio 2020 Employment Driven by Export to the UAE

Positive U.S. Employment Driven by Exports to the UAE in 2020



G 3,988 Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

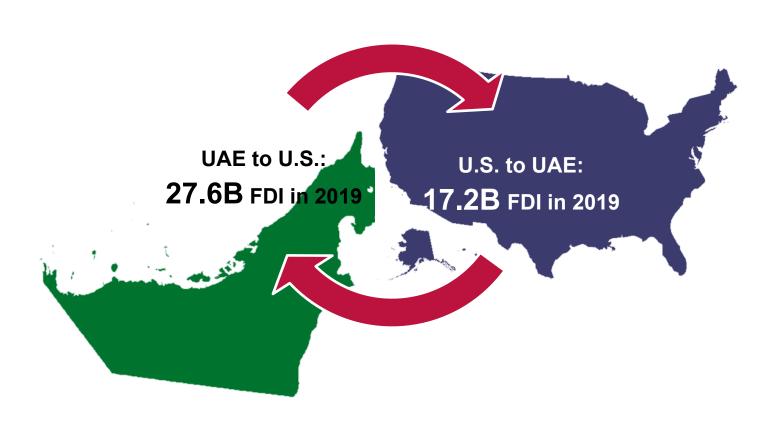
Employment Driven by Ohio's		Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
Exports of	3,988	628	199	519	207	295
Manufactured Goods to the UAE*	3,300	Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		103	44	209	1,017	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020. ** Some sectors may show 0 due to rounding.



Foreign Direct Investment







2019 UAE total FDI in U.S.



Benefited from UAE's greenfield investments in Ohio since 2009



Industrial Equipment Sector

Benefited from Ohio's greenfield investments in the UAE in 2020



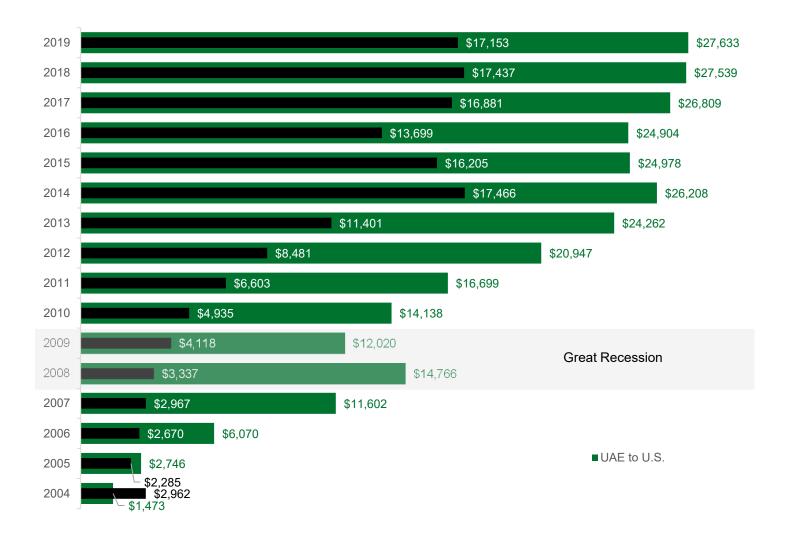
Bilateral FDI between the U.S. and UAE





UAE made \$27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



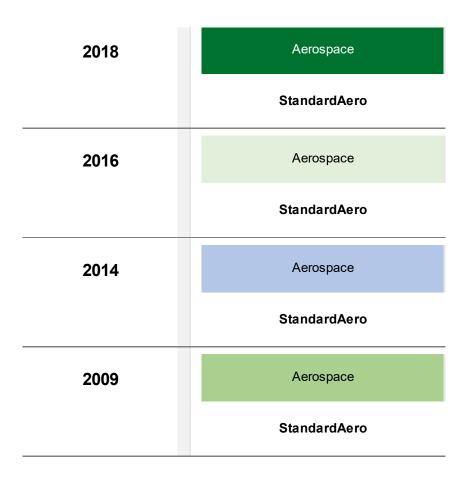




В

Since 2009 UAE expanded existing investments and made greenfield investments in Ohio in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in Ohio by Sector Since 2009





Ohio 2020 Greenfield and Expanded FDI in







Certain greenfield investments were made by Ohio entities in the UAE during 2020

Exhibit IV.3 | Certain Ohio Investors in UAE by Sector in 2020

Sector	Ohio Investing Entities to the UAE
Industrial	∣ Babcock & Wilcox Enterprises ❶\$14.1



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APPENDICES



Appendix A



Ohio's Top Exporting Commodities to the UAE in 2020

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles 3363 Motor Vehicle Parts 3362 Motor Vehicle Bodies & Trailers	4.3M 3.0M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	MANNANANANANANANANANANANANANANANANANANA
Chemical manufacturing	 3256 Soaps, Cleaning Compounds & Toilet Preparations 3251 Basic Chemicals 3259 Other Chemical Products & Preparations 3255 Paints, Coatings & Adhesives 3252 Resin, Syn Rubber, Artf & Syn Fibers/fil 	IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII
Machinery manufacturing	3335 Metalworking Machinery 3339 Other General Purpose Machinery 3333 Commercial & Service Industry Machinery 3336 Engines, Turbines & Power Transmsn Equip 3332 Industrial Machinery	13.1M 9.6M 3.3M 2.5M 1.5M
Computer and electronic product manufacturing	3341 Computer Equipment 3342 Communications Equipment 3345 Navigational/measuring/medical/control Instrument	7.5M 6.9M 5.3M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities 3391 Medical Equipment & Supplies	
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products 3322 Cutlery & Handtools 3325 Hardware	
Apparel, leather, and allied product manufacturing	3152 Apparel 3169 Other Leather Products	
Electrical equipment and appliance manufacturing	3352 Household Appliances And Misc Machines, Nesoi 3359 Electrical Equipment & Components, Nesoi 3353 Electrical Equipment	7.7M 1.8M 1.4M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



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