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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# OHIO REPORT

2018 UPDATE

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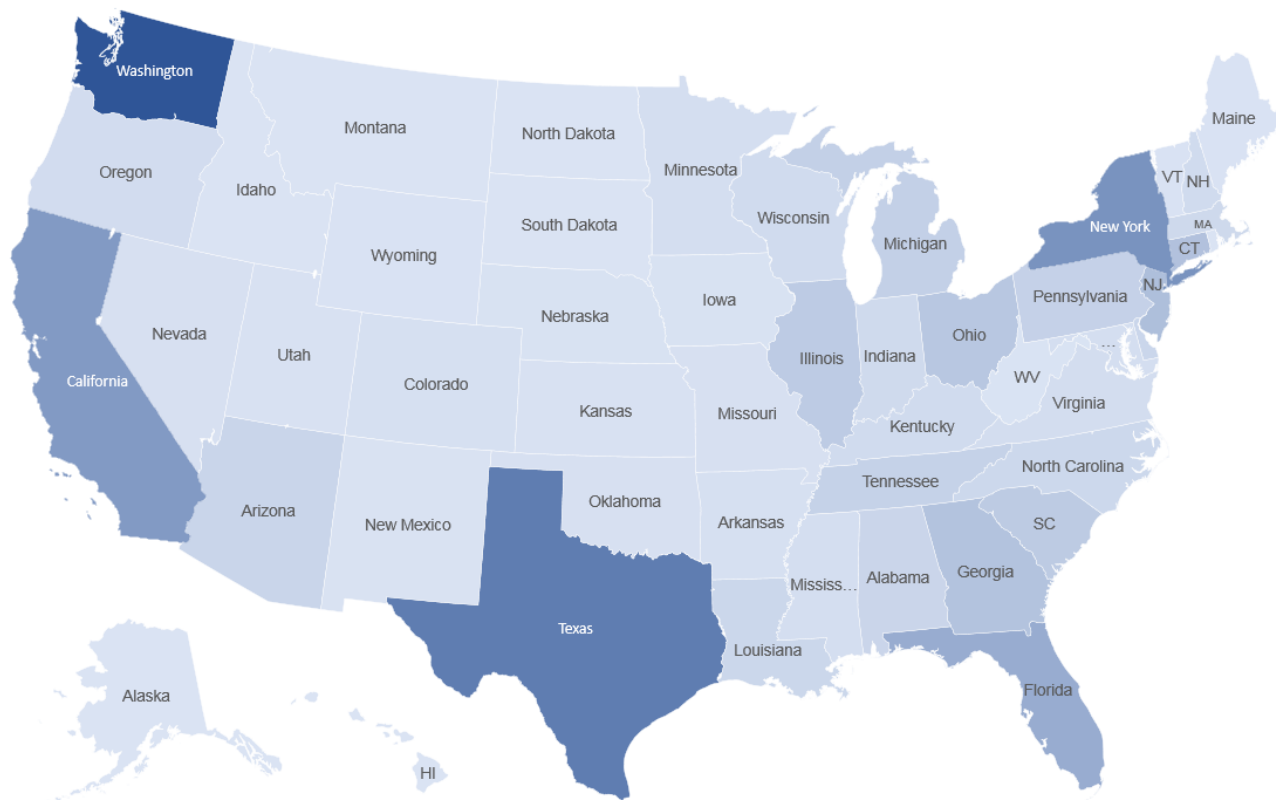
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# Ohio Exports to the UAE



## U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE   
 \$0.00B \$13.55B



**A** 10th  
Largest Exporting State

**B** \$2.6B  
Four-Year Total Exports

**C** Other Transportation Equipment  
Top Exporting Sector

**D** Motor Vehicle, Body, Trailer & Parts  
Sector with Largest Increase in Exports Since 2017

**E** \$575.6M  
Trade Surplus in 2018

**F** 7th  
Largest Port in Bilateral Trade in 2018

**G** 6,572  
Jobs Supported by Exports

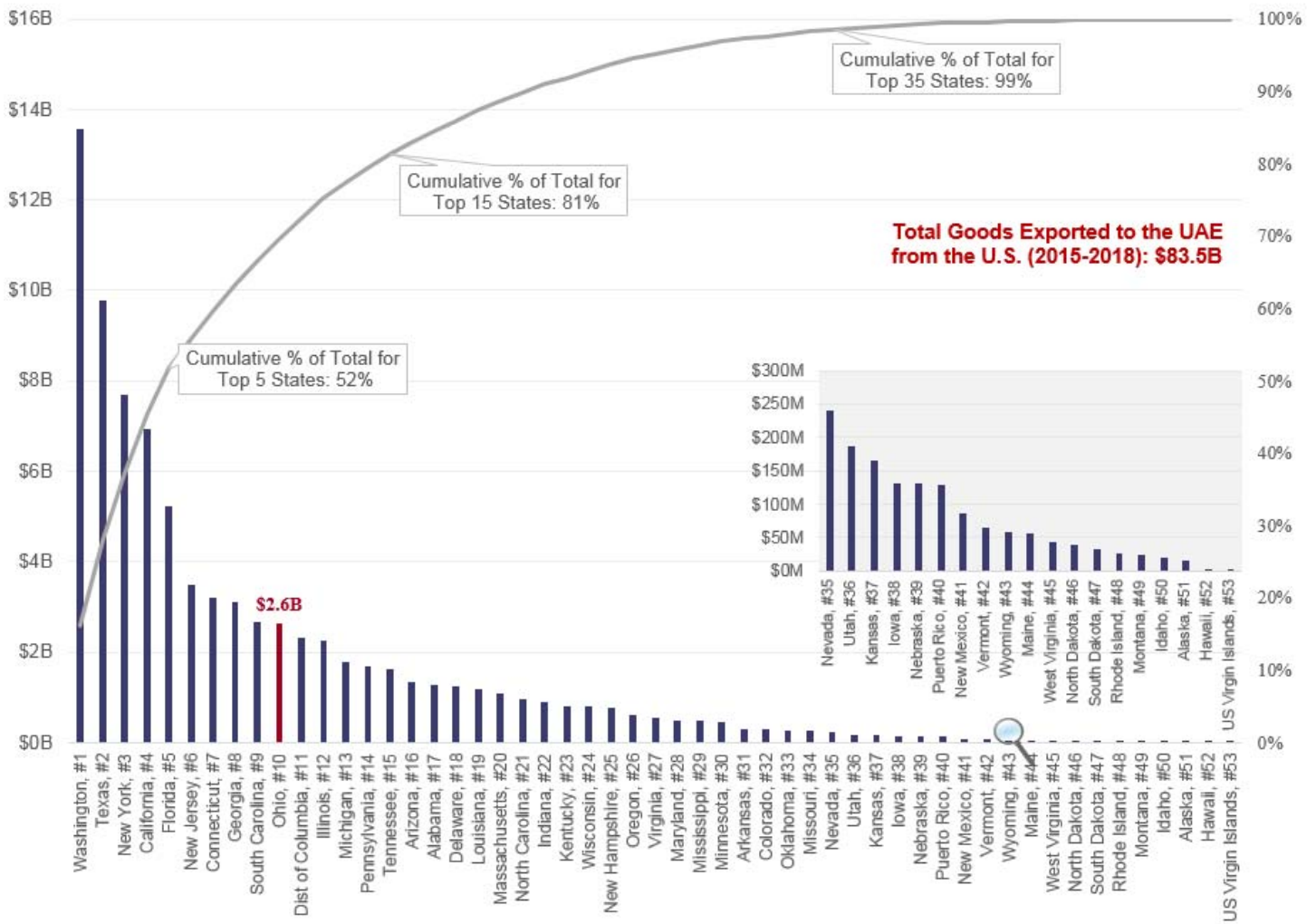
# Ohio Exports to the UAE



A

Ohio ranked 10<sup>th</sup> among U.S. states and territories with \$2.6B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



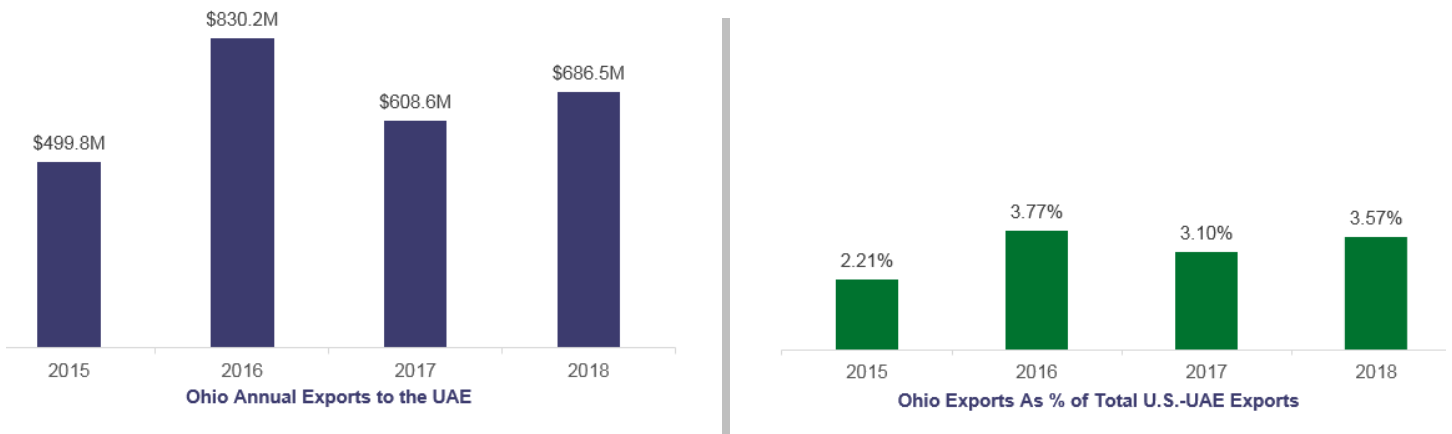
# Ohio Exports to the UAE



**B**

Total value of 2018 goods exported is second highest in last four years

Exhibit I.2 | Ohio Export Values and Percent of Total by Year



\$ in millions

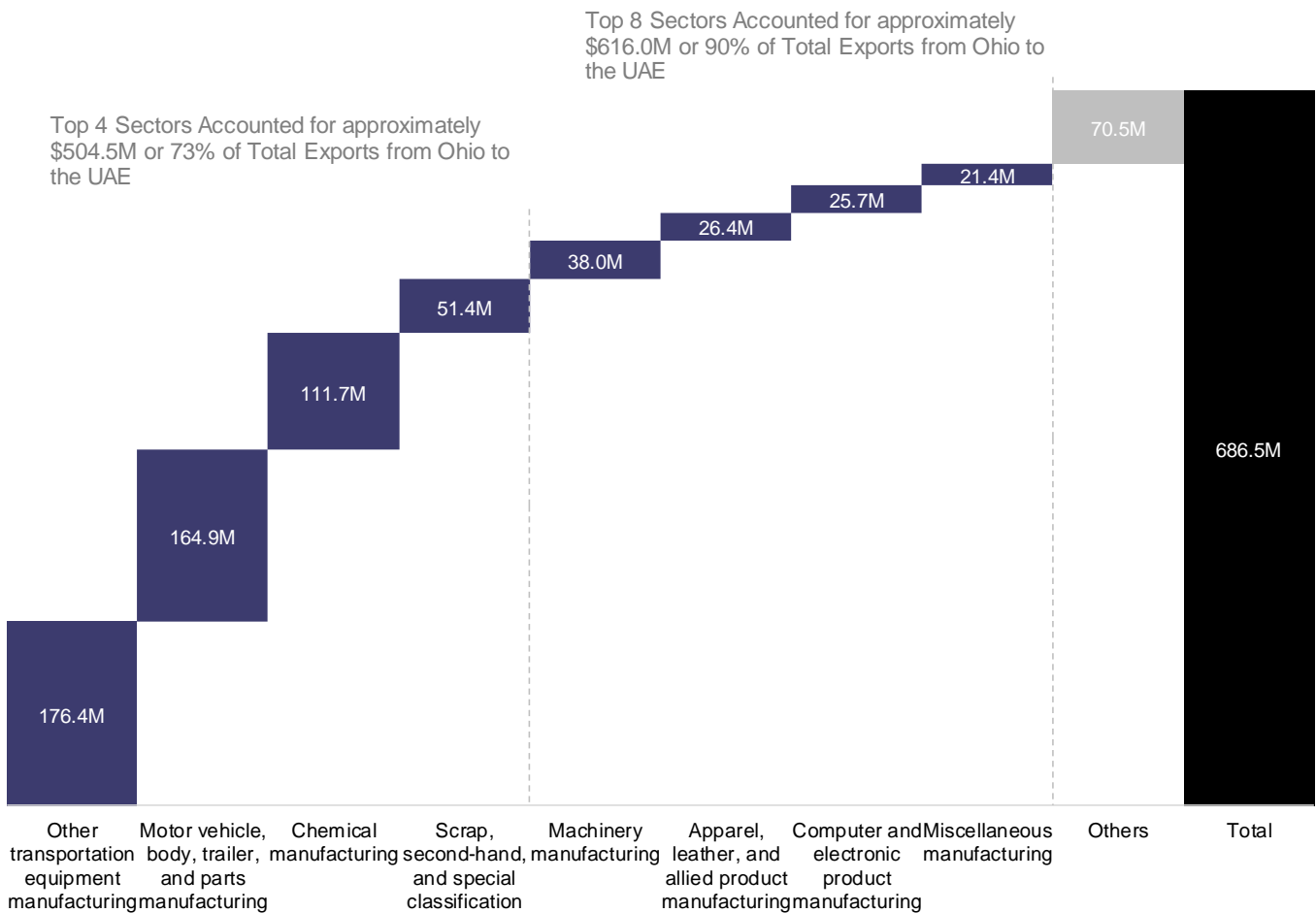
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
<b>10</b>	<b>Ohio</b>	<b>2.2%</b> \$499.8	<b>3.8%</b> \$830.2	<b>3.1%</b> \$608.6	<b>3.6%</b> \$686.5		<b>3.1%</b> \$2,625.1
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
11	Dist of Columbia	3.0% \$686.4	3.2% \$711.2	1.2% \$239.0	3.5% \$672.5		2.8% \$2,309.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

# Ohio Exports to the UAE



In 2018 *Other Transportation Equipment Manufacturing* and *Motor Vehicle, Body, Trailer and Parts Manufacturing* sectors were the largest exporting sectors

Exhibit I.3 | Ohio's Exporting Sectors in 2018

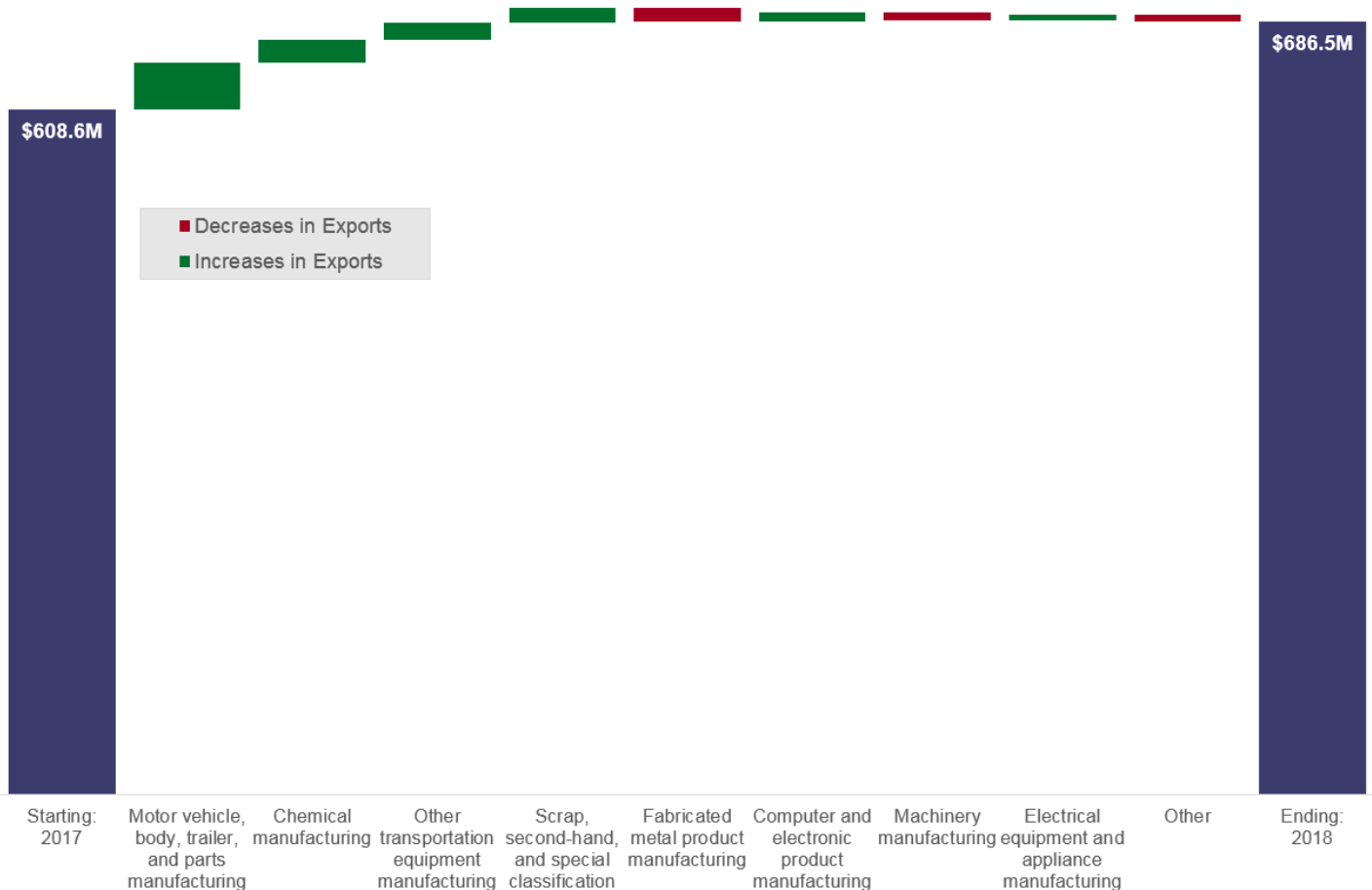


## Ohio Exports to the UAE

I

**D** From 2017 to 2018 *Motor Vehicle, Body, Trailer and Parts Manufacturing* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Ohio's Exporting Sector Movements From 2017 to 2018

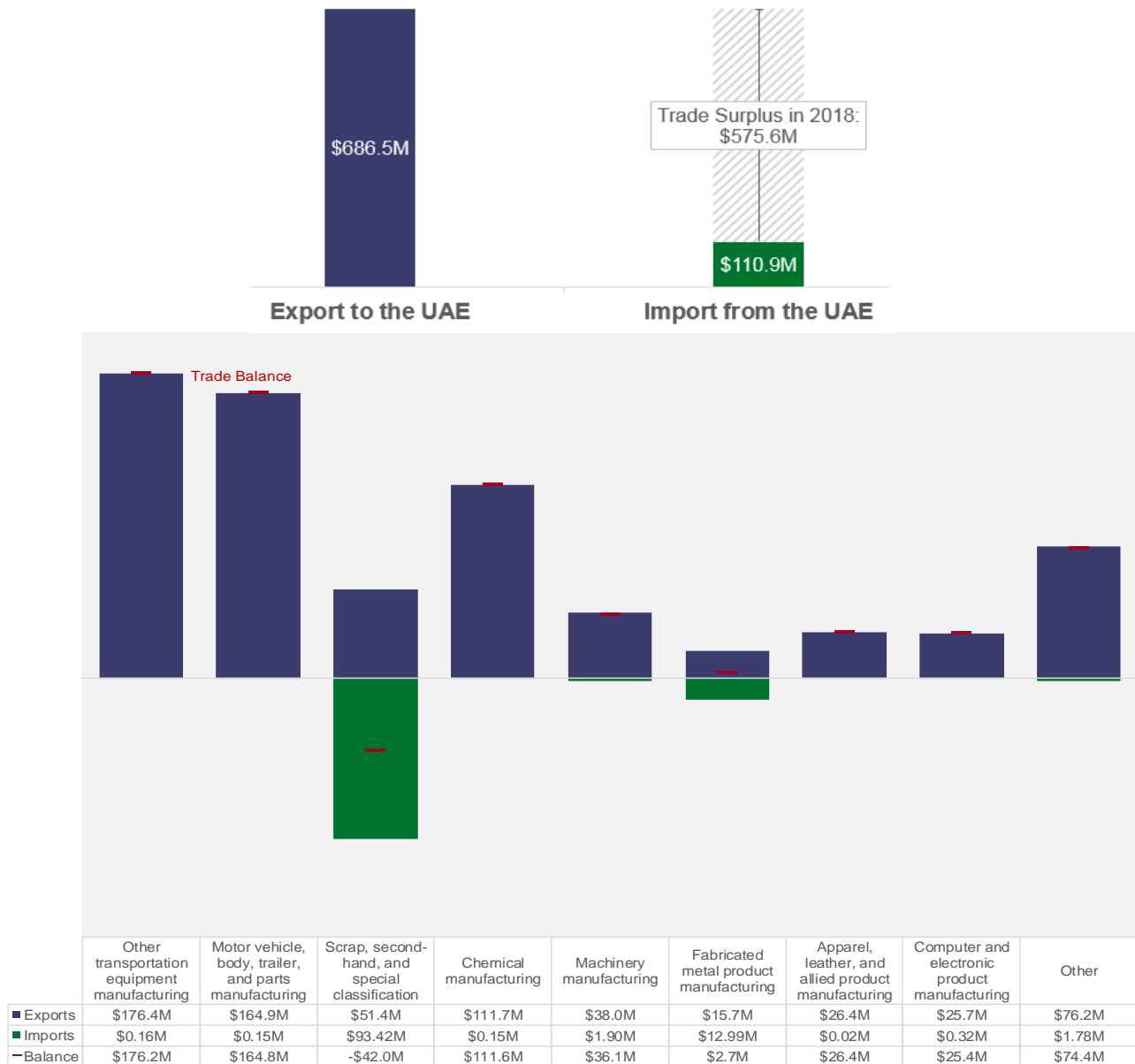


## Ohio Exports to the UAE

I

**E** Ohio had a \$575.6 trade surplus with the UAE in 2018

Exhibit I.5 | Ohio's Trade Surplus with the UAE by Sector





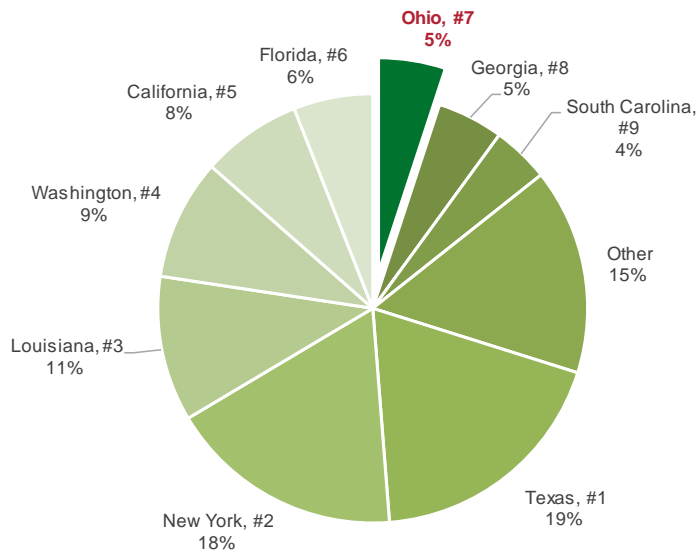
# Ohio – 2018 UAE Bilateral Port Activity



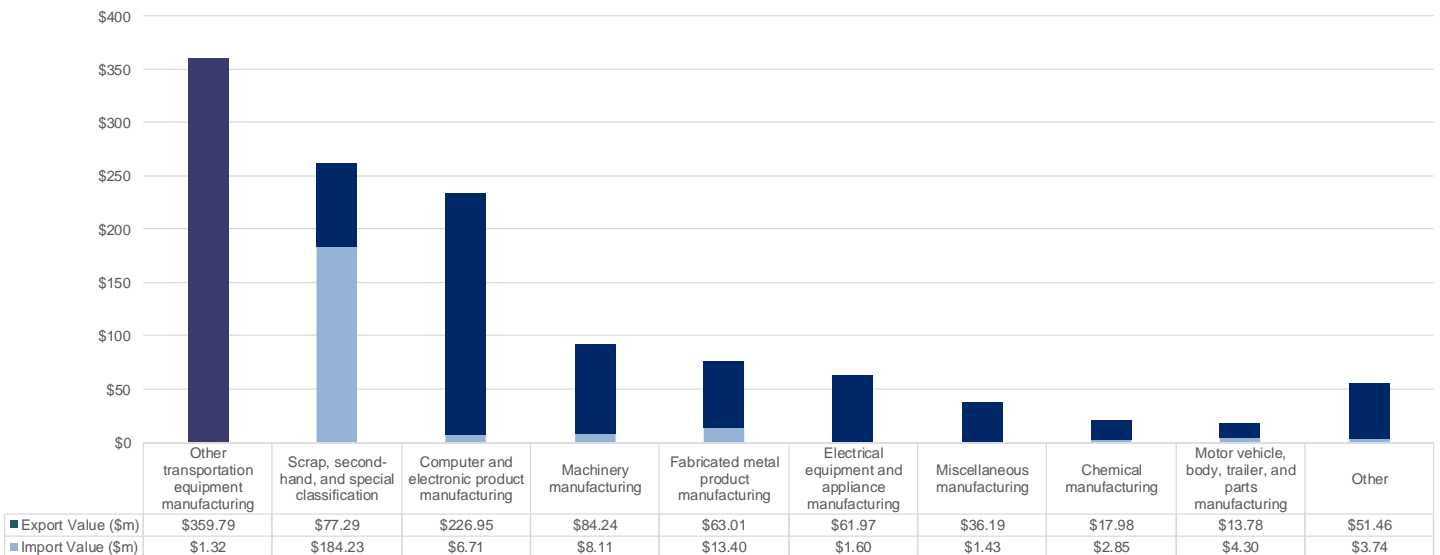
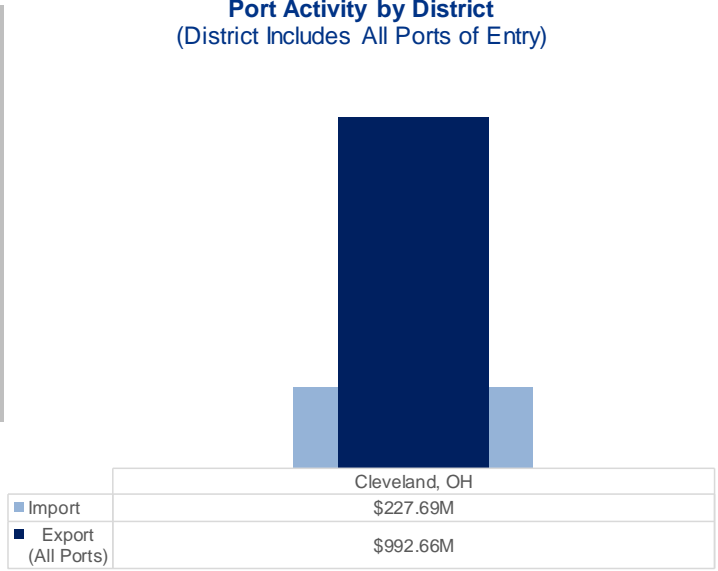
**F**

Ohio ports ranked 7th (5%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018

**Total U.S.-UAE Port Activity**



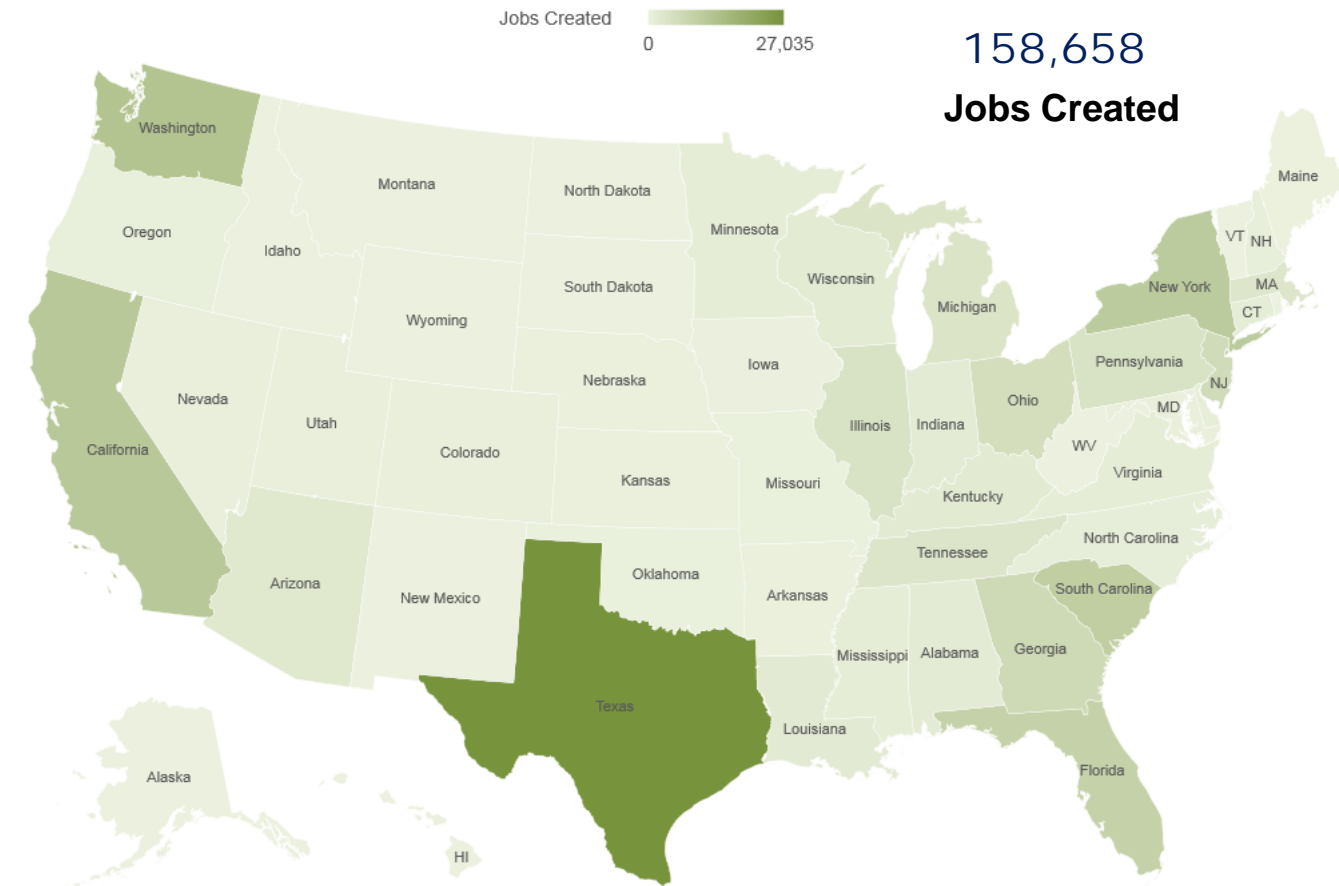
**Port Activity by District**  
(District Includes All Ports of Entry)



# Ohio 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



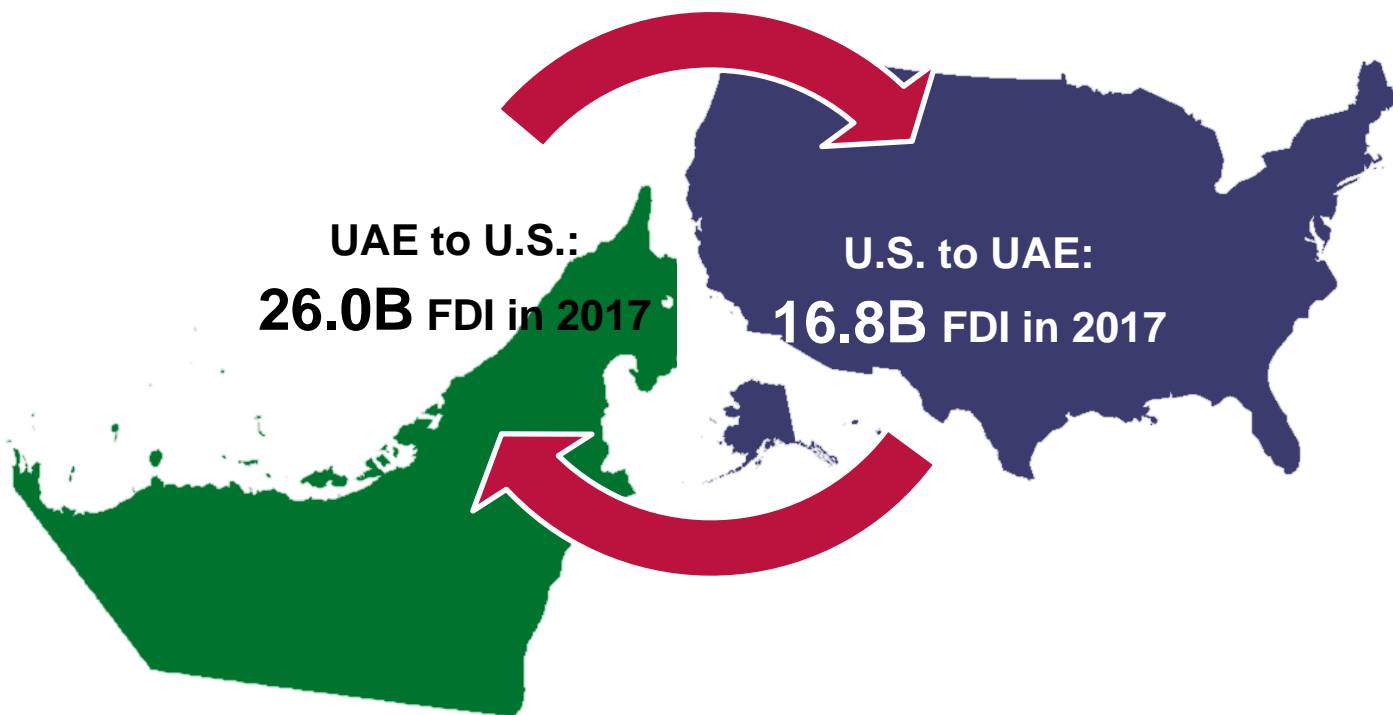
**G** **6,572** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

<b>Employment Driven by Ohio's Exports of Manufactured Goods to the UAE*</b>	<b>6,572</b>	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		1,401	263	950	183	418
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		183	68	255	1,797	

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

## Foreign Direct Investment

IV



**A** \$26B

2017 UAE total  
FDI in U.S.

**B** Aerospace  
Sector

Benefited from  
UAE's investments  
in Ohio since 2003

**C** ICT &  
Electronic  
Sector

Benefited from  
Ohio's greenfield  
investments in the  
UAE in 2018

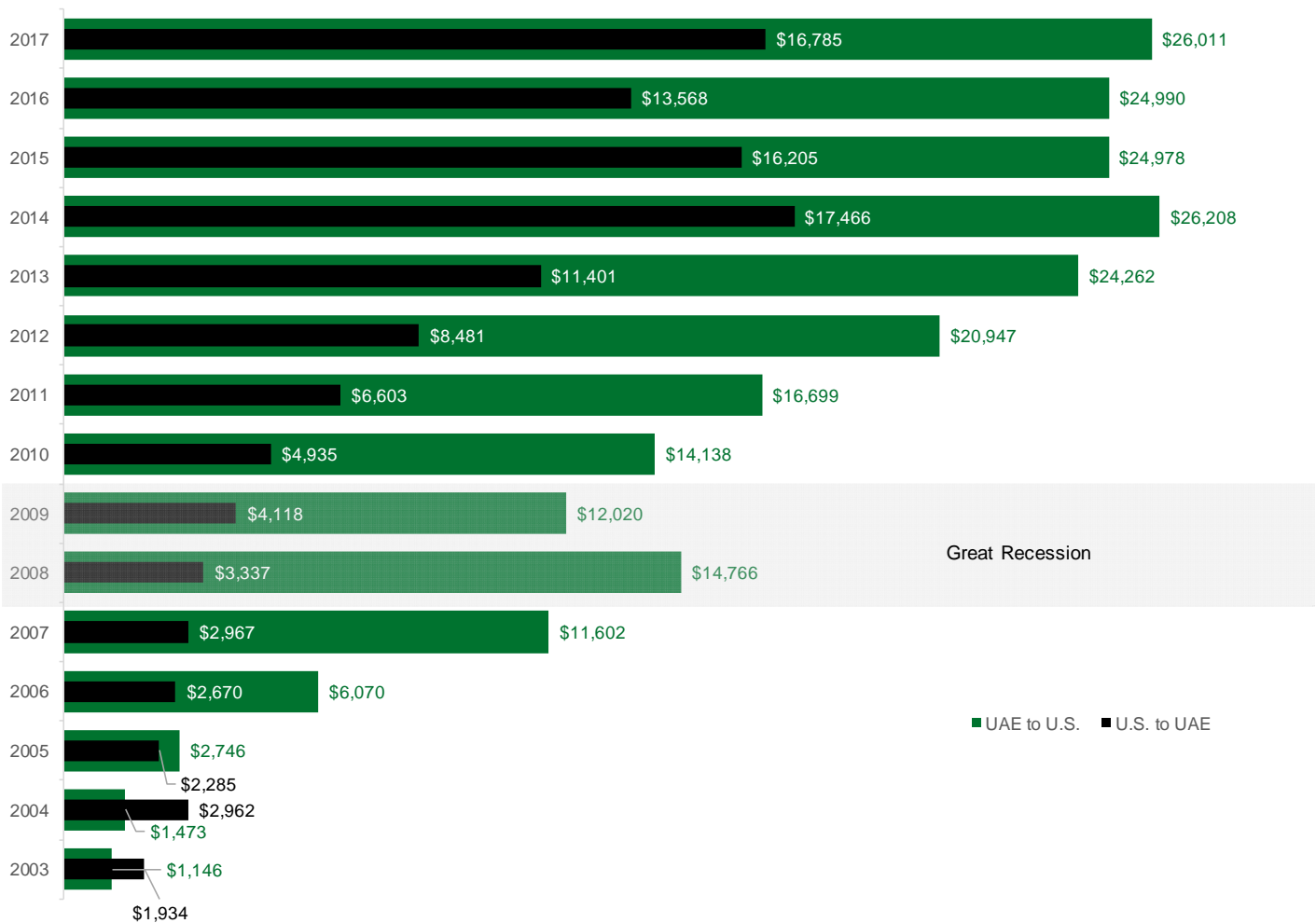
## Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



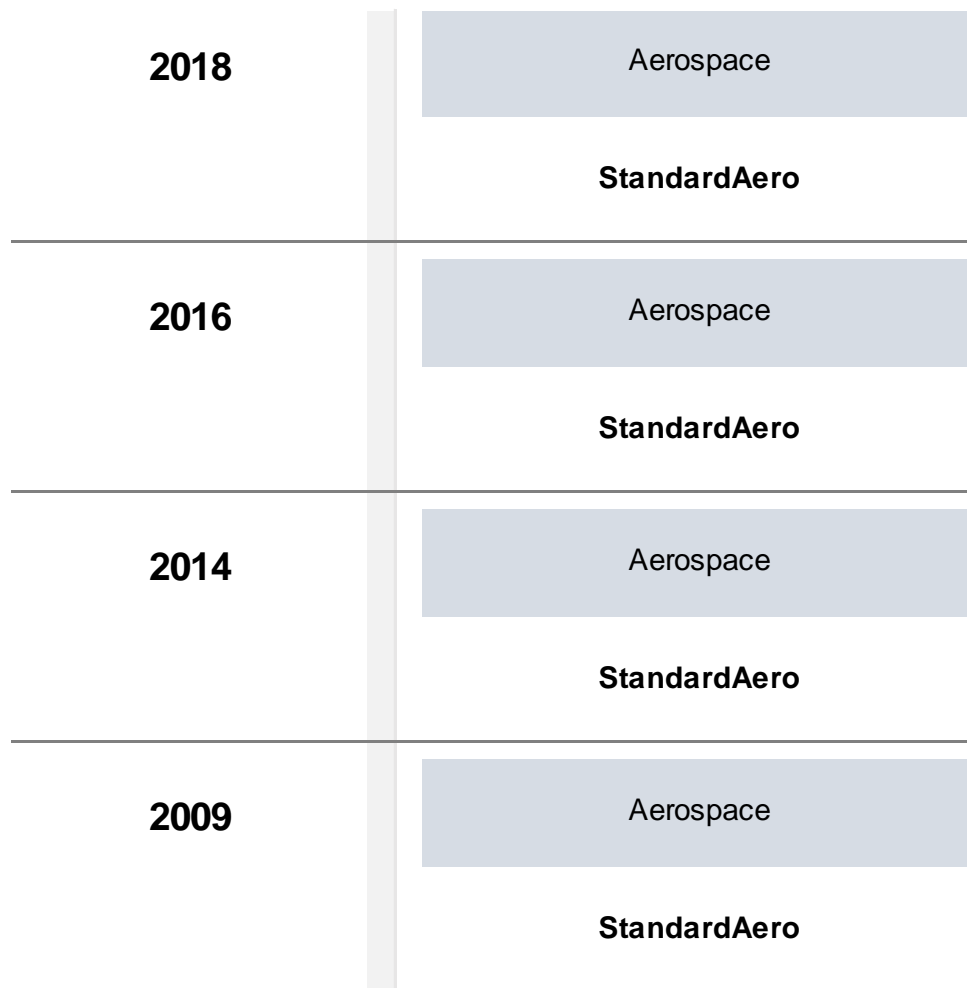
## UAE FDI in Ohio

IV

B

Since 2003 UAE expanded existing investments and made greenfield investments in Ohio in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2003



## Ohio 2018 Greenfield and Expanded FDI in the UAE

IV

**C** Greenfield Investments were made in ICT & Electronic sector in 2018

### Exhibit IV.3 | Certain Ohio Investors in UAE by Sector in 2018

Sector	Ohio Investing Entities to the UAE
ICT & Electronics	Park Place Technologies   Hospitality WiFi



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# APPENDICES

# Appendix A



## Ohio's Top Exporting Commodities to the UAE in 2018

*This exhibit only displays commodities with annual export amounts exceeding \$5M*

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	176.0M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	120.0M
	3363 Motor Vehicle Parts	35.5M
	3362 Motor Vehicle Bodies & Trailers	9.4M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations	82.4M
	3251 Basic Chemicals	20.1M
	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	
	3259 Other Chemical Products & Preparations	
Scrap, second-hand, and special classification	3255 Paints, Coatings & Adhesives	
	9900 Other Special Classification Provisions	49.6M
Machinery manufacturing	9100 Waste And Scrap	
	3339 Other General Purpose Machinery	16.9M
	3336 Engines, Turbines & Power Transmtn Equip	7.1M
	3333 Commercial & Service Industry Machinery	
	3335 Metalworking Machinery	
Apparel, leather, and allied product manufacturing	3334 Hac & Commercial Refrigeration Equipment	
	3152 Apparel	23.1M
Computer and electronic product manufacturing	3169 Other Leather Products	
	3345 Navigational/measuring/medical/control Instrument	10.4M
	3342 Communications Equipment	6.6M
	3341 Computer Equipment	6.0M
Miscellaneous manufacturing	3344 Semiconductors & Other Electronic Components	
	3399 Miscellaneous Manufactured Commodities	18.8M
Electrical equipment and appliance manufacturing	3391 Medical Equipment & Supplies	
	3352 Household Appliances And Misc Machines, Nesoi	6.7M
	3359 Electrical Equipment & Components, Nesoi	6.5M
Fabricated metal product manufacturing	3353 Electrical Equipment	
	3329 Other Fabricated Metal Products	11.4M
	3322 Cutlery & Handtools	
	3327 Bolts/nuts/scrws/rivts/washrs & Other Turned Prods	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



**Employment Driven by Top 10 UAE-Exporting Sectors in Ohio in 2018**

