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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

OKLAHOMA REPORT

2018 UPDATE

Table of Contents

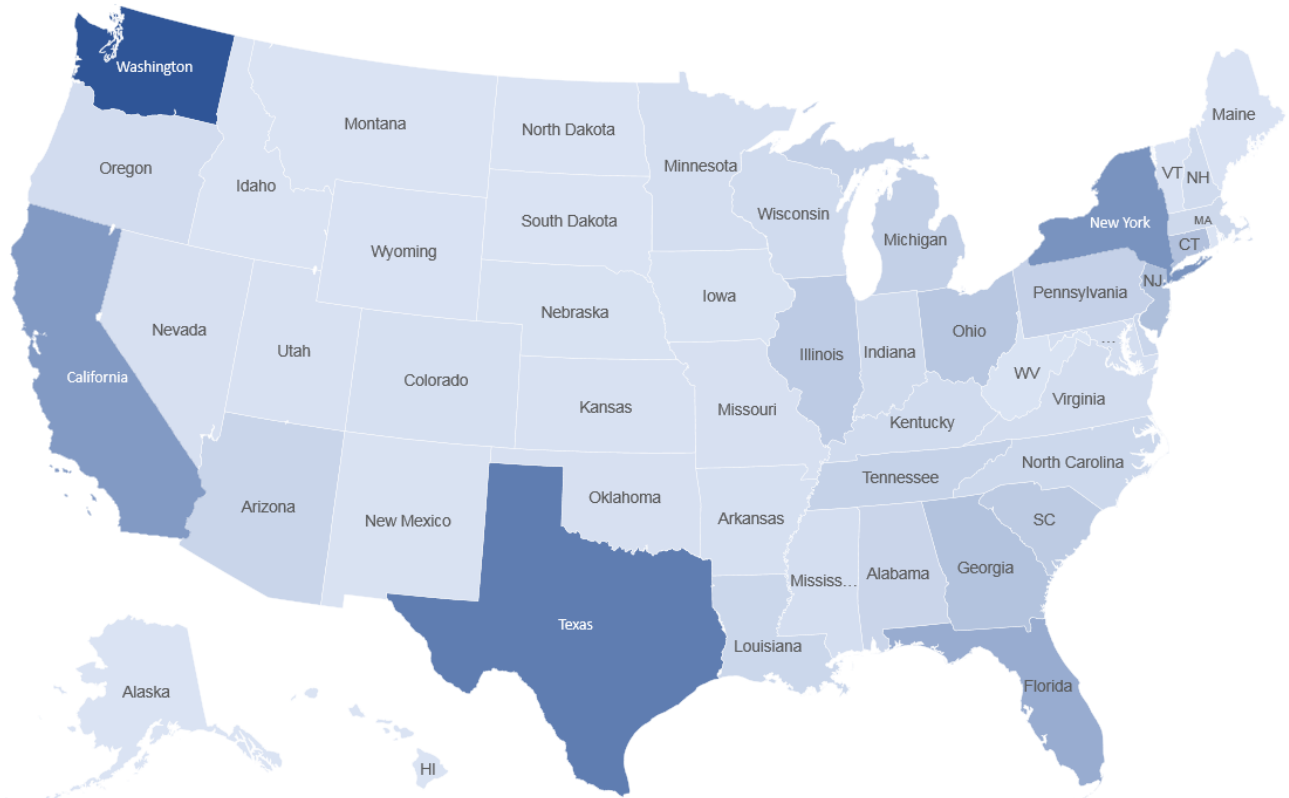
Section	Contents	Page
I	US Exports to the UAE	3
II	UAE-Supported Employment	9
III	Appendices	10

Oklahoma Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 33rd
Largest Exporting State

B \$0.3B
Four-Year Total Exports

C Machinery
Manufacturing
Top Exporting Sector

D Scrap, Second-Hand Merchandise
Sector with Largest Increase in Exports Since 2017

E \$40.6M
Trade Surplus in 2018

F 477
Jobs Supported by Exports

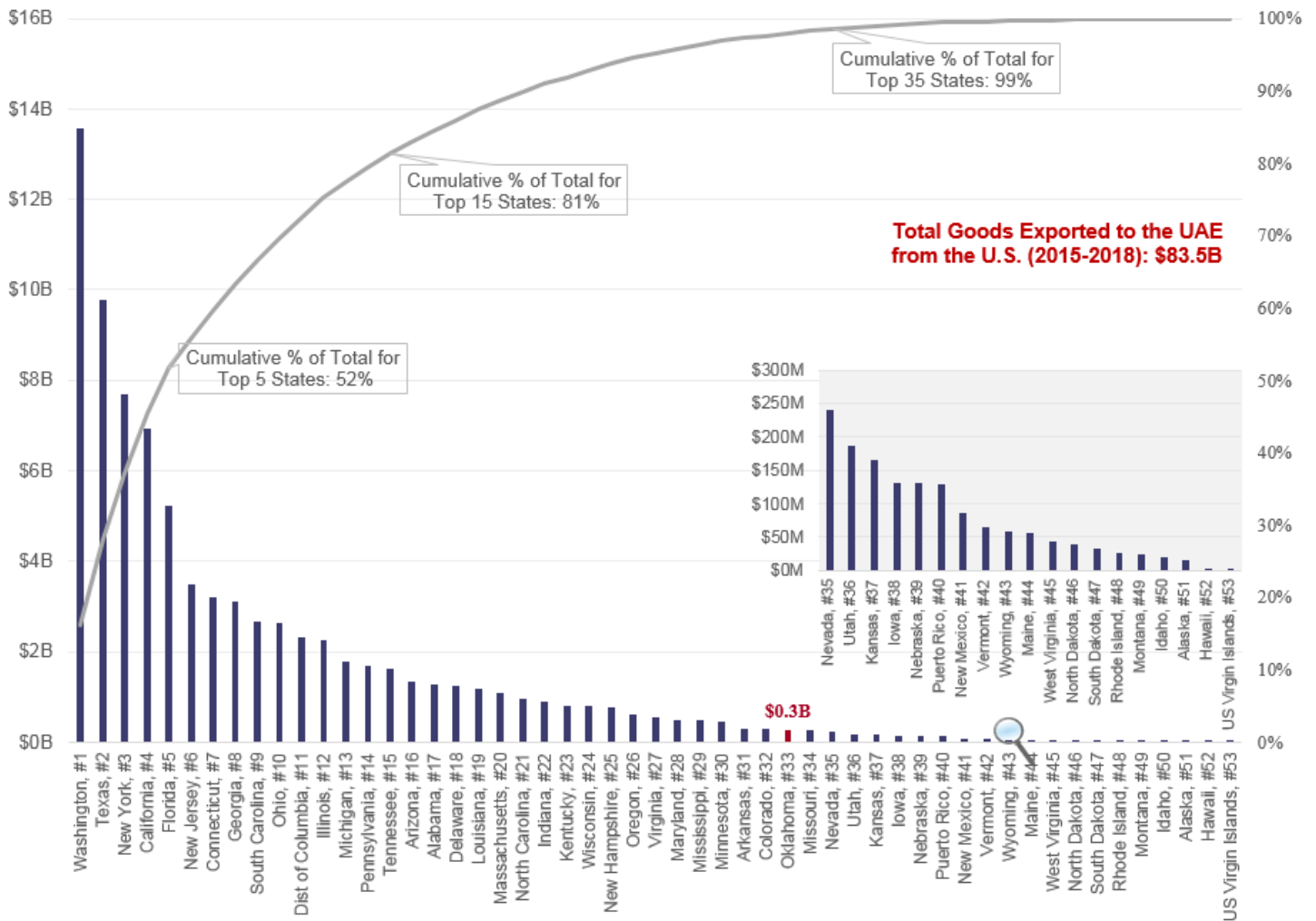
Oklahoma Exports to the UAE



A

Oklahoma ranked 33rd among U.S. states and territories with \$0.3B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



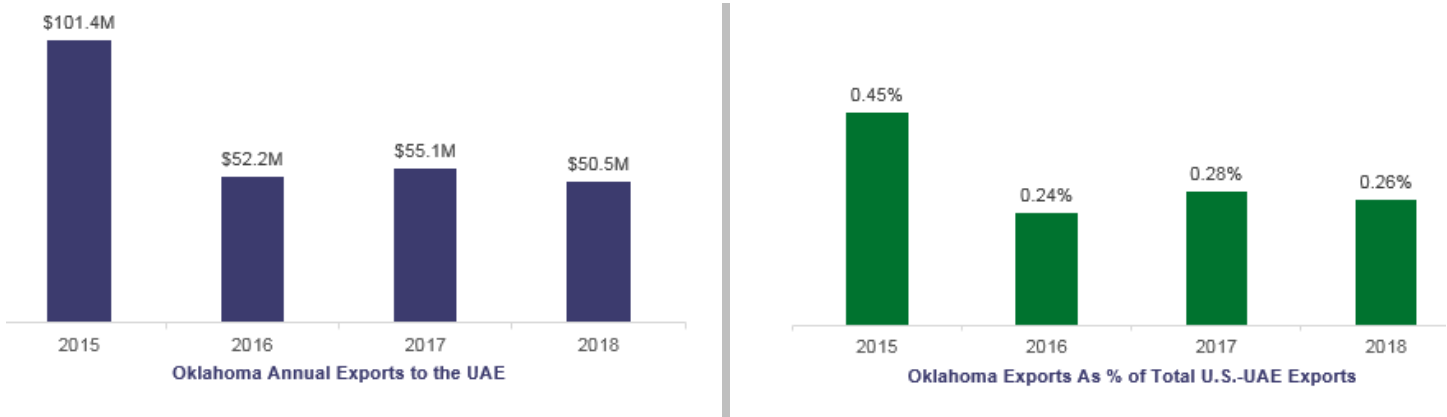
Oklahoma Exports to the UAE



B

Total value of 2018 goods exported is lowest in last four years but % of total U.S. exports remained stable compared to 2016 and 2017

Exhibit I.2 | Oklahoma Export Values and Percent of Total by Year



\$ in millions

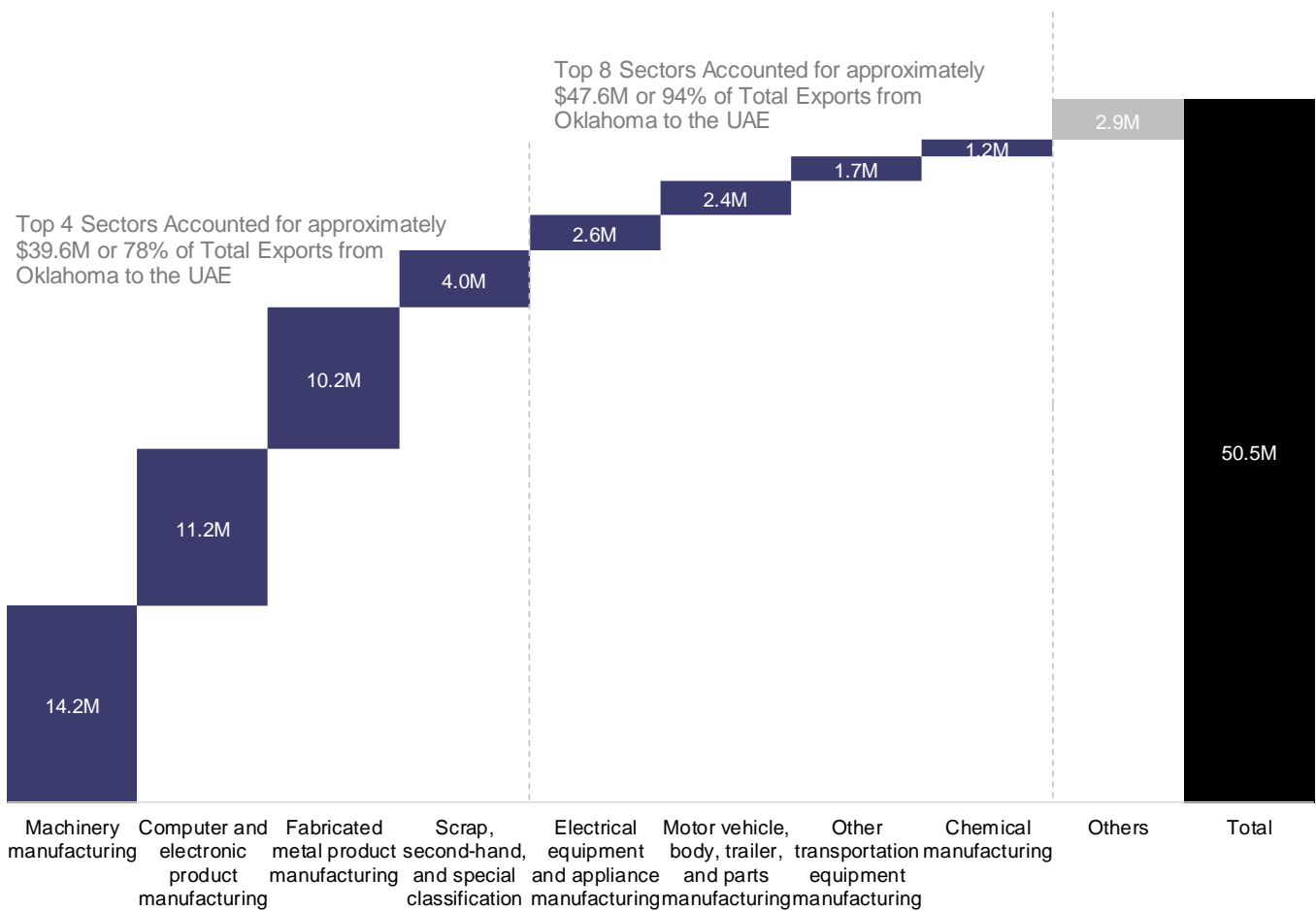
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
33	Oklahoma	0.4% \$101.4	0.2% \$52.2	0.3% \$55.1	0.3% \$50.5		0.3% \$259.3
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Oklahoma Exports to the UAE



In 2018 *Machinery Manufacturing* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Oklahoma's Exporting Sectors in 2018

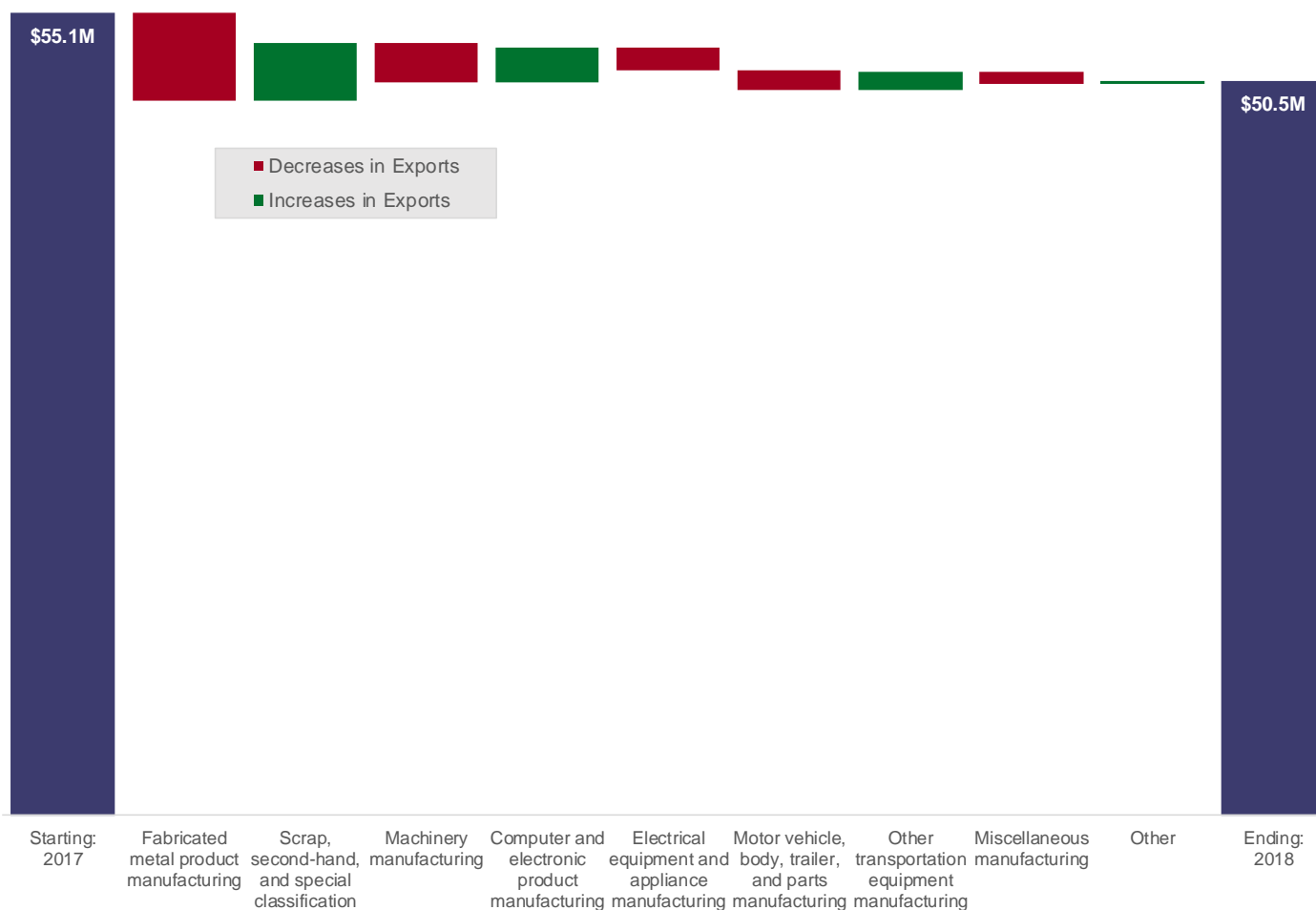


Oklahoma Exports to the UAE

I

D From 2017 to 2018, *Scrap, Second-Hand Merchandise* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Oklahoma's Exporting Sector Movements From 2017 to 2018

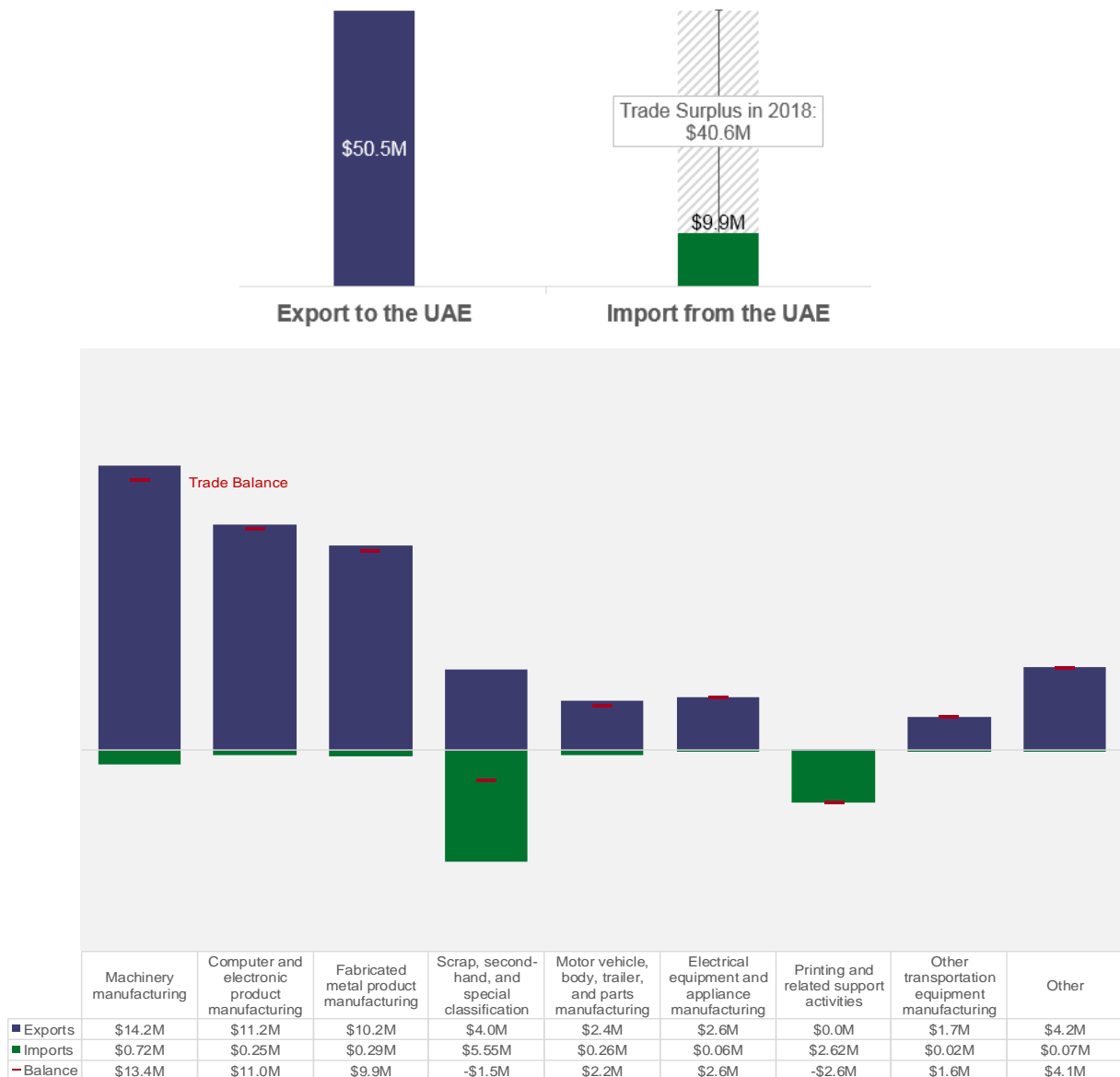


Oklahoma Exports to the UAE

I

E Oklahoma had a \$40.6M trade surplus with the UAE in 2018

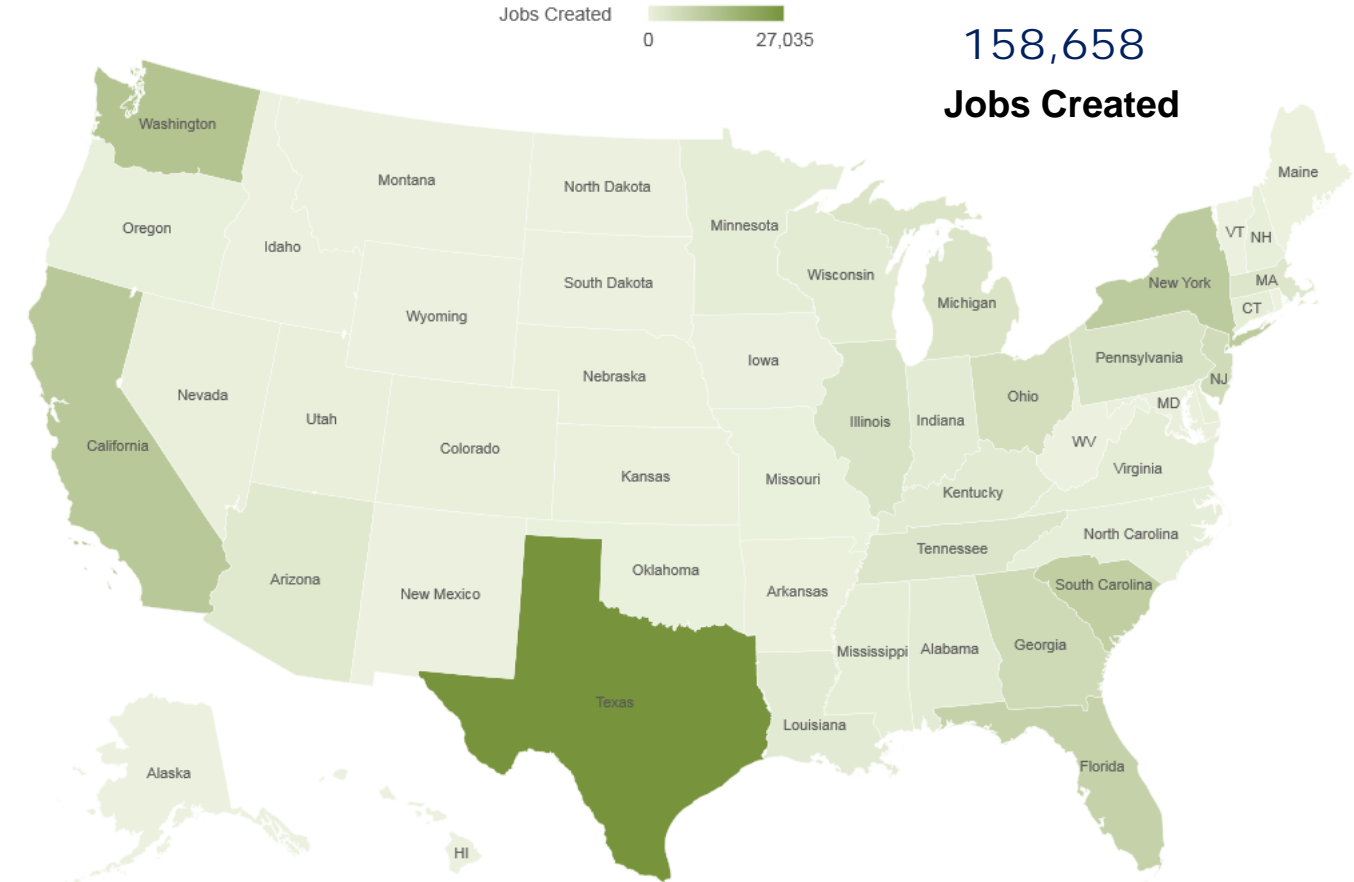
Exhibit I.5 | Oklahoma's Trade Surplus with the UAE by Sector



Oklahoma 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



F

477 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Oklahoma's Exports of Manufactured Goods to the UAE*	477	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	
		13	105	9	107	126	
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing		
		22	6	12	23		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.



APPENDICES

Appendix A



Oklahoma's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Machinery manufacturing	3339 Other General Purpose Machinery	8.7M
	3331 Ag & Construction & Machinery	2.3M
	3336 Engines, Turbines & Power Transmsn Equip	1.4M
	3334 Hvac & Commercial Refrigeration Equipment	1.3M
Computer and electronic product manufacturing	3341 Computer Equipment	5.7M
	3345 Navigational/measuring/medical/control Instrument	3.4M
Fabricated metal product manufacturing	3324 Boilers, Tanks & Shipping Containers	5.9M
	3329 Other Fabricated Metal Products	3.9M
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	4.0M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	1.3M
	3353 Electrical Equipment	1.1M
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts	2.4M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	1.7M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Oklahoma in 2018

