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UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS

PENNSYLVANIA REPORT

2019 UPDATE

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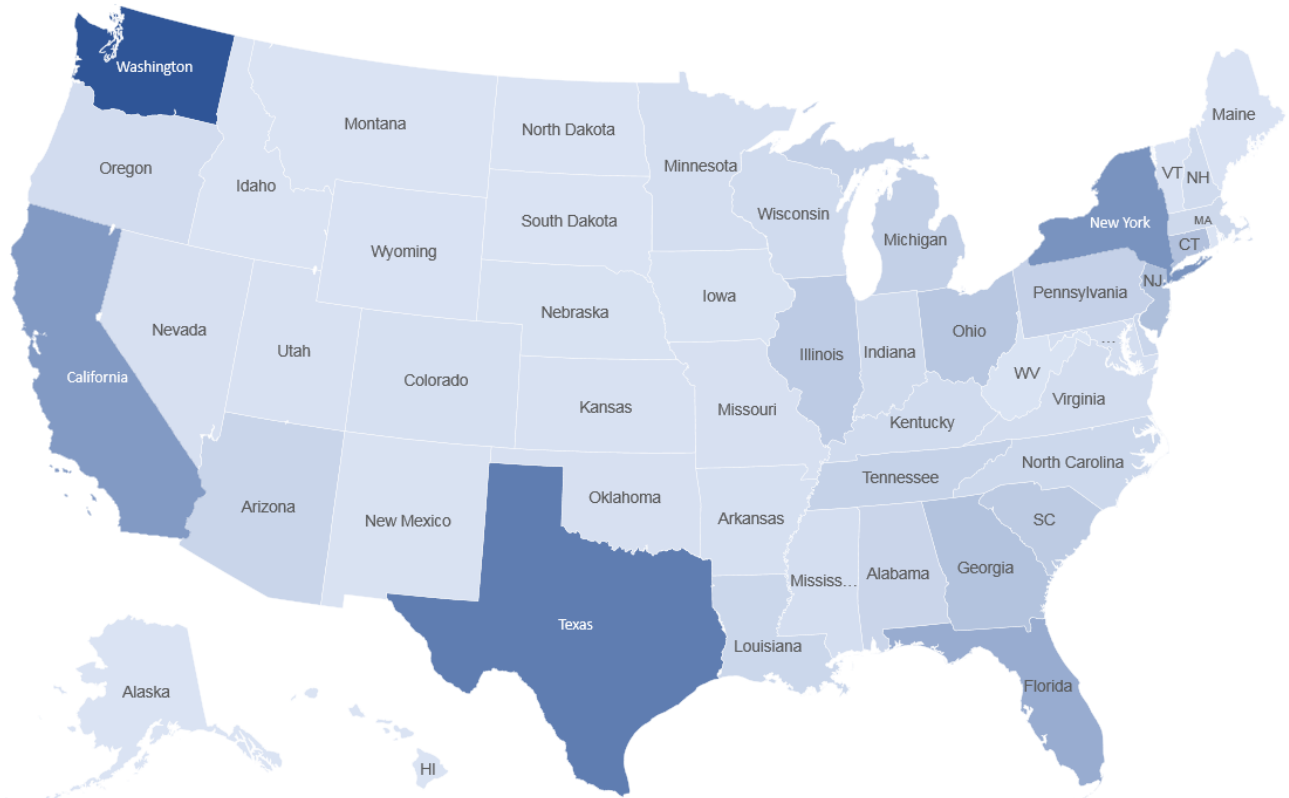
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Pennsylvania Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



A 15th
Largest Exporting State

B \$1.6B
Four-Year Total Exports

C Fabricated Metal Product
Top Exporting Sector

D Food, Beverage and Tobacco Products
Sector with Largest Increase in Exports Since 2018

E \$202.5M
Trade Surplus in 2019

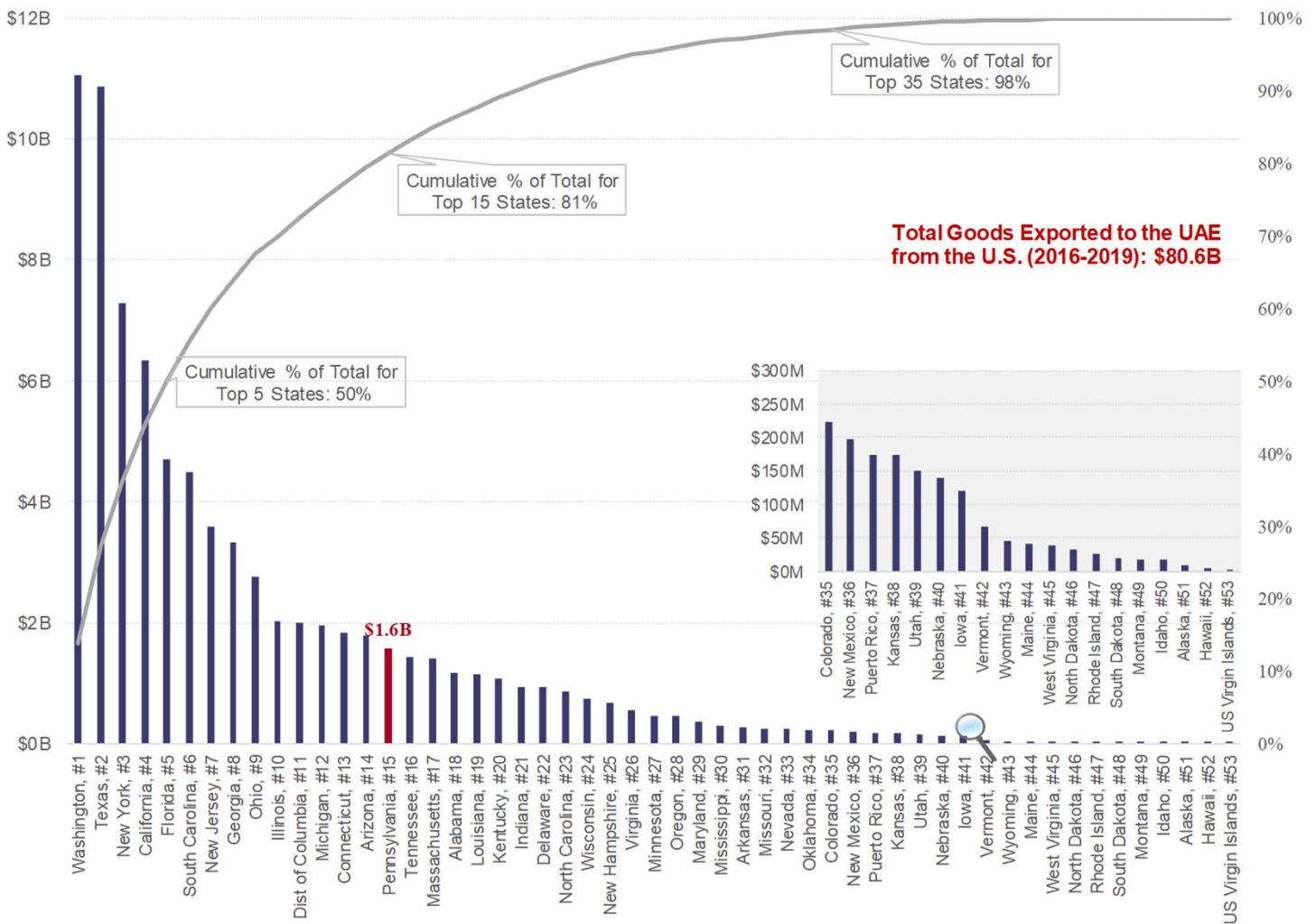
F 2,088
Jobs Supported by Exports

Pennsylvania Exports to the UAE



Pennsylvania ranked 15th among U.S. states and territories with \$1.6B in goods exported to the UAE between 2016 and 2019

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

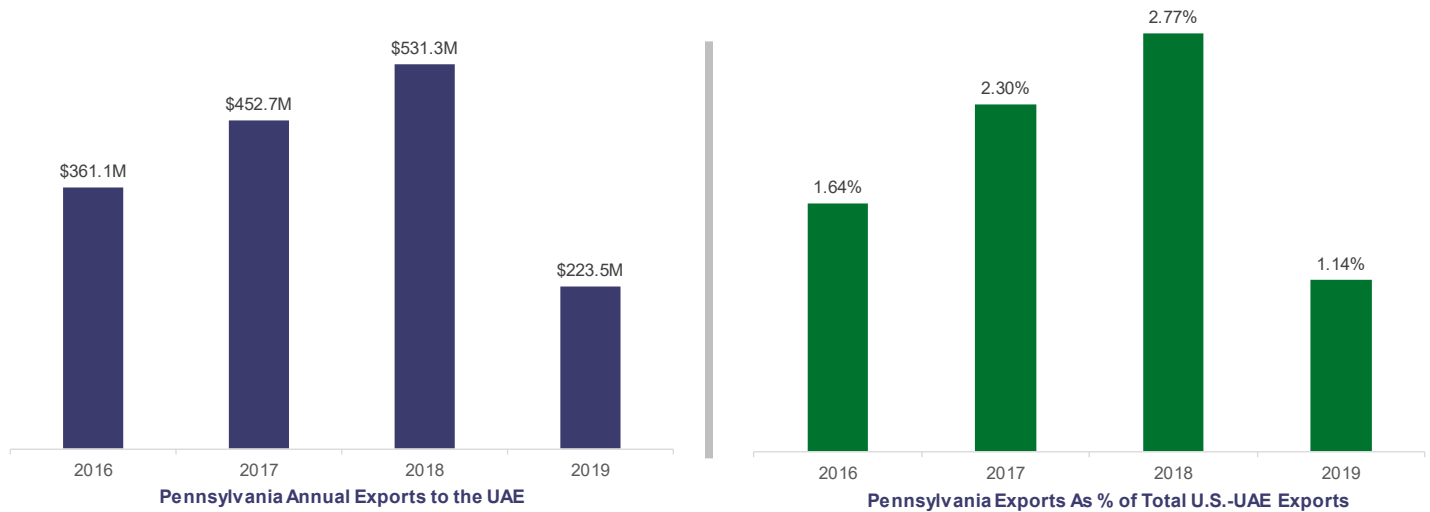


Pennsylvania Exports to the UAE



B Total value of 2019 goods exported is lowest in last four years

Exhibit I.2 | Pennsylvania Export Values and Percent of Total by Year



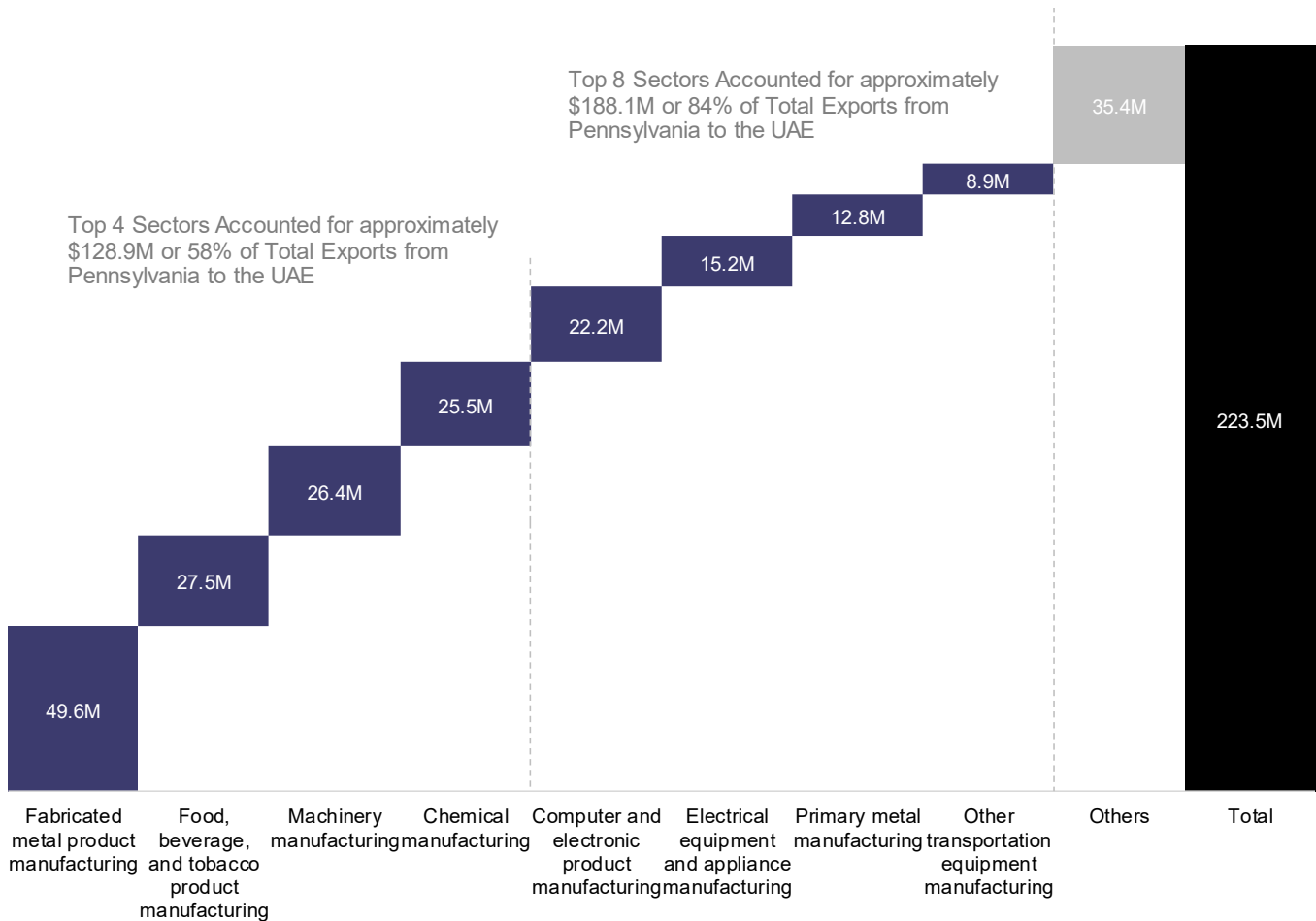
\$ in millions							
Rank	State	2016	2017	2018	2019	Trend Line	2016-2019
	All U.S. States	\$22,027.0	\$19,690.8	\$19,177.3	\$19,684.7		\$80,579.8
15	Pennsylvania	1.6% \$361.1	2.3% \$452.7	2.8% \$531.3	1.1% \$223.5		1.9% \$1,568.6
1	Washington	18.9% \$4,157.6	20.8% \$4,104.7	10.8% \$2,080.5	3.6% \$717.4		13.7% \$11,060.2
5	Florida	6.8% \$1,487.5	6.3% \$1,244.6	5.0% \$949.9	5.1% \$1,011.3		5.8% \$4,693.3
10	Illinois	2.8% \$622.5	2.6% \$503.5	2.6% \$494.3	2.0% \$402.3		2.5% \$2,022.6
20	Kentucky	0.8% \$168.2	0.9% \$172.8	1.3% \$244.7	2.5% \$484.2		1.3% \$1,069.9
30	Mississippi	0.3% \$59.3	0.3% \$51.9	0.7% \$137.7	0.3% \$49.4		0.4% \$298.2

Pennsylvania Exports to the UAE



In 2019 *Fabricated Metal Product* and *Food, Beverage and Tobacco Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Pennsylvania's Exporting Sectors in 2019

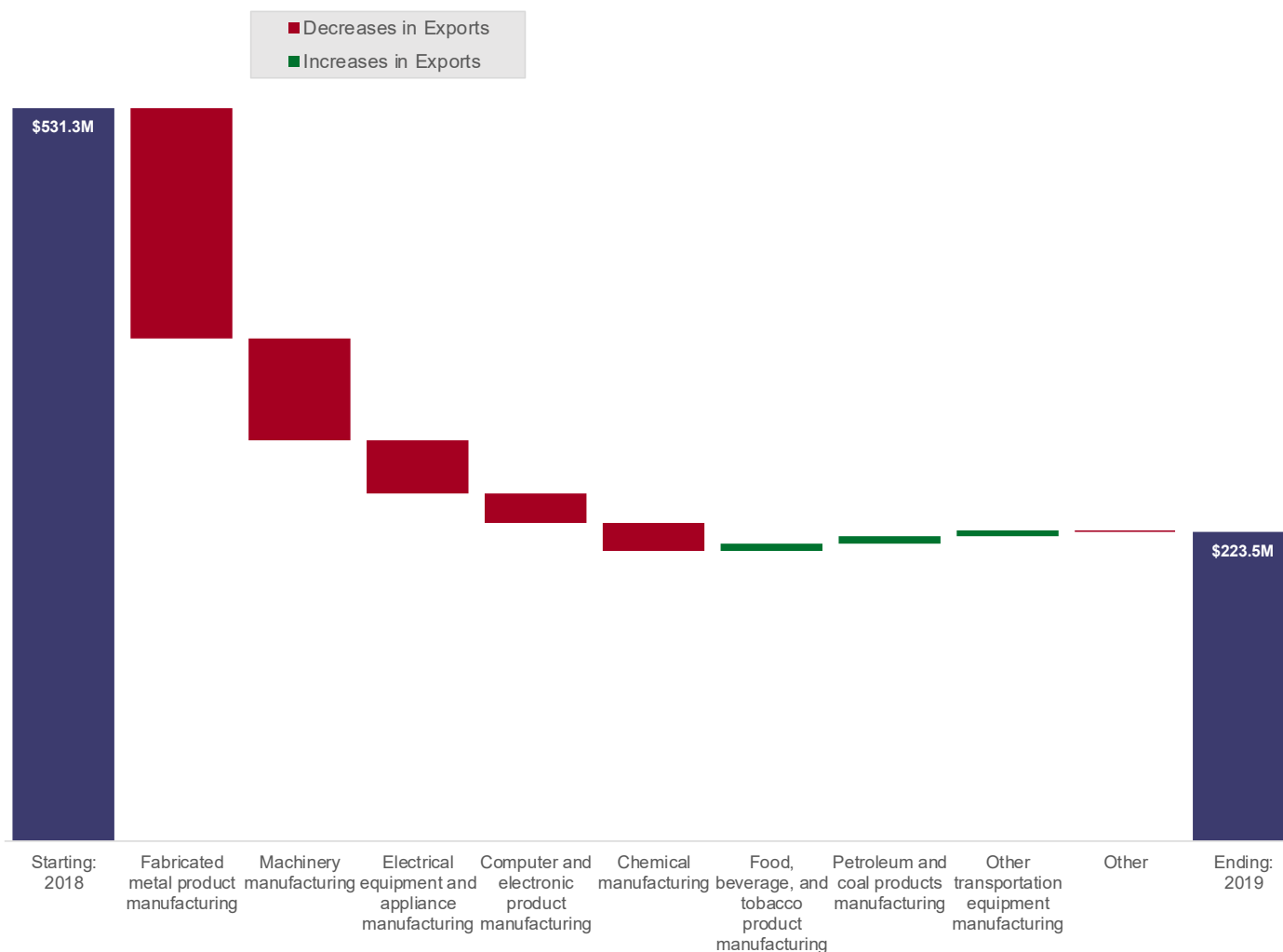


Pennsylvania Exports to the UAE

I

D
 From 2018 to 2019 *Fabricated Metal Product* sector had the largest decrease in exports. *Food, Beverage and Tobacco Product Manufacturing* sector had the largest increase

Exhibit I.4 | Pennsylvania's Exporting Sector Movements From 2018 to 2019

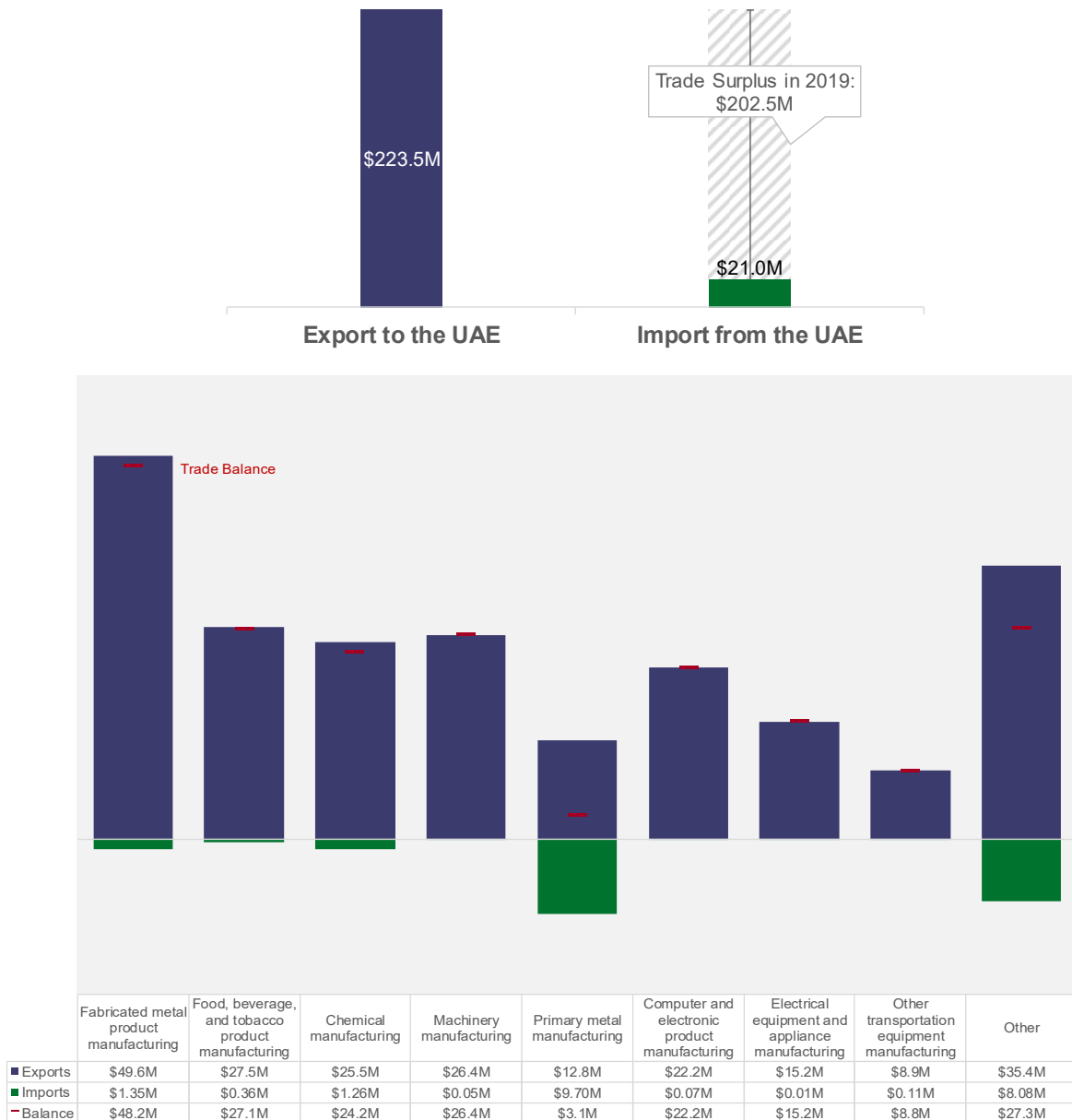


Pennsylvania Exports to the UAE



E Pennsylvania had a \$202.5M trade surplus with the UAE in 2019

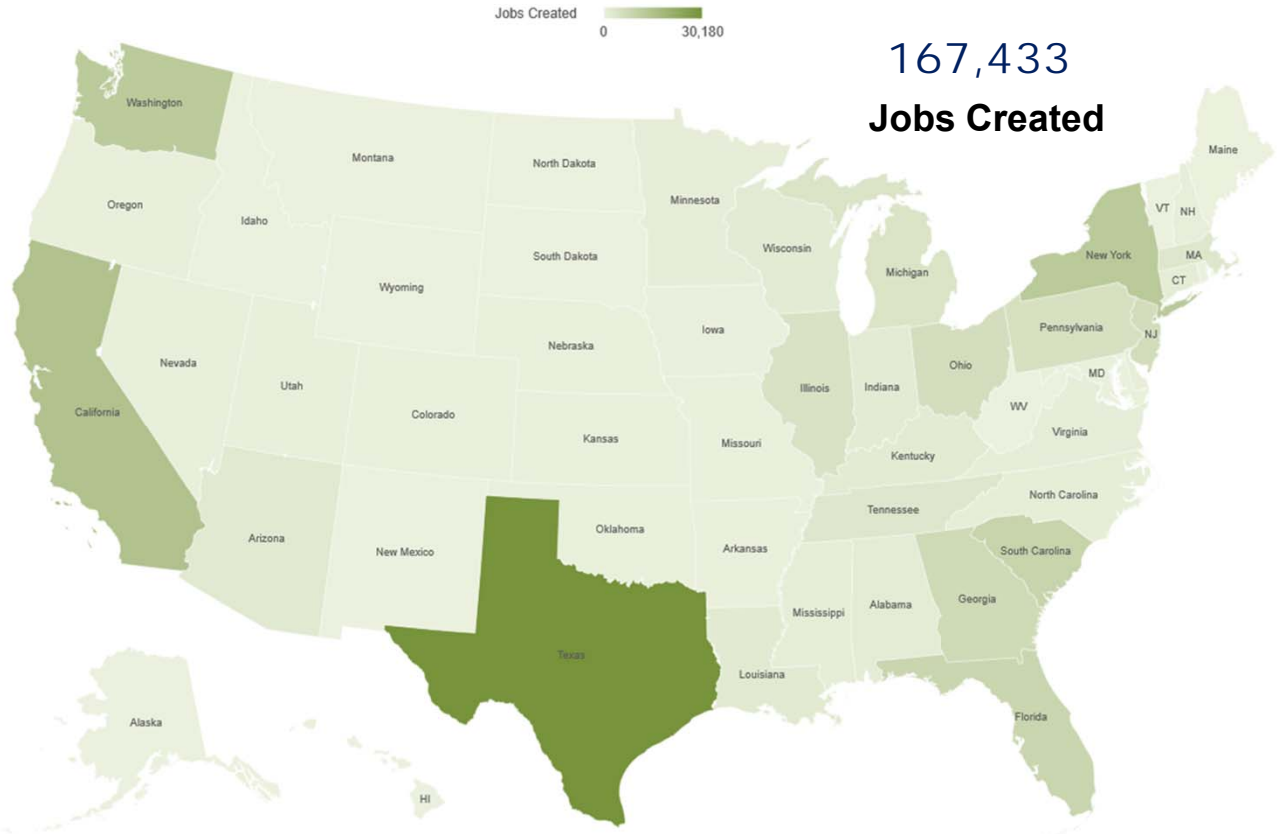
Exhibit I.5 | Pennsylvania's Trade Surplus with the UAE by Sector



Pennsylvania 2019 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2019



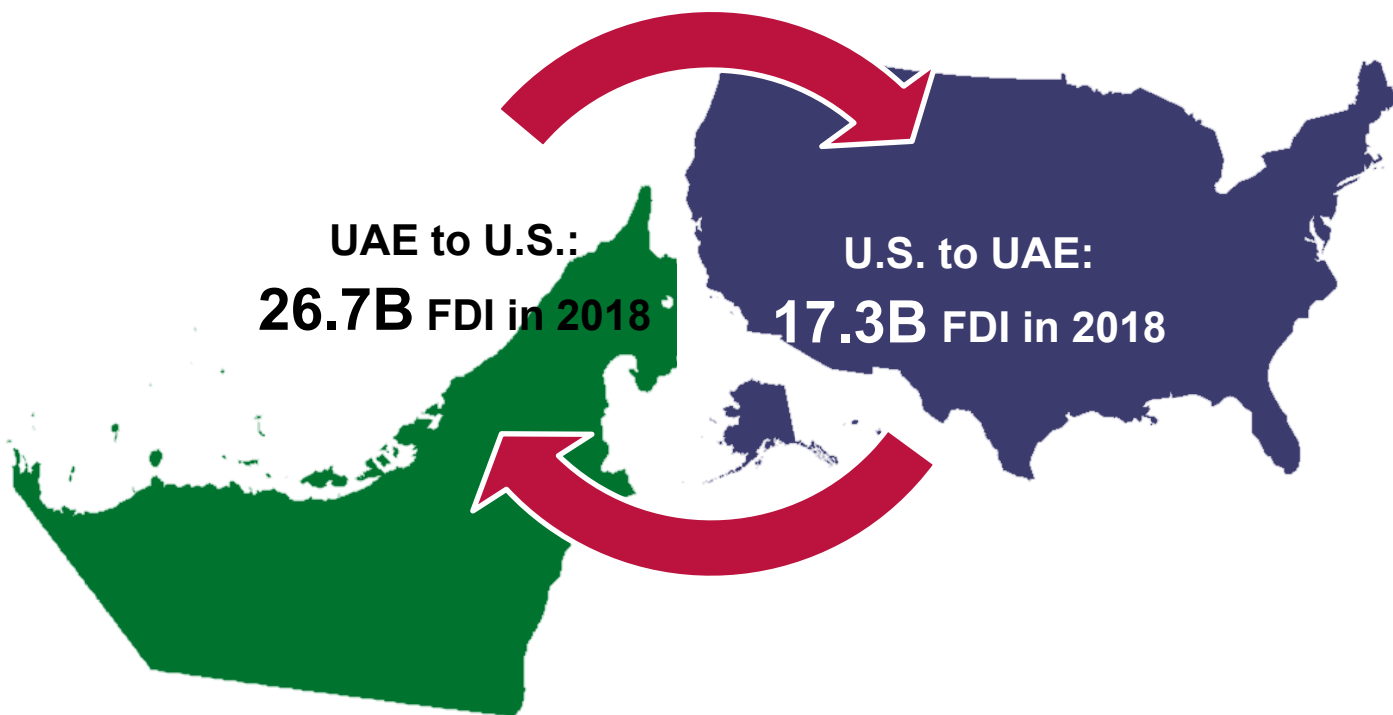
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F **2,088** Jobs out of 167,433 Total Jobs Created in the U.S. by the UAE

Employment Driven by Pennsylvania's Exports of Manufactured Goods to the UAE*	2,088	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		66	197	161	550	232
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		138	291	80	21	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2019.

Foreign Direct Investment



A \$26.7B

2018 UAE total
FDI in U.S.

B Financial
Services
Sector

Benefited from
UAE's investments
in Pennsylvania
since 2004

C Various
Sectors

Benefited from
Pennsylvania's
greenfield
investments in the
UAE in 2019

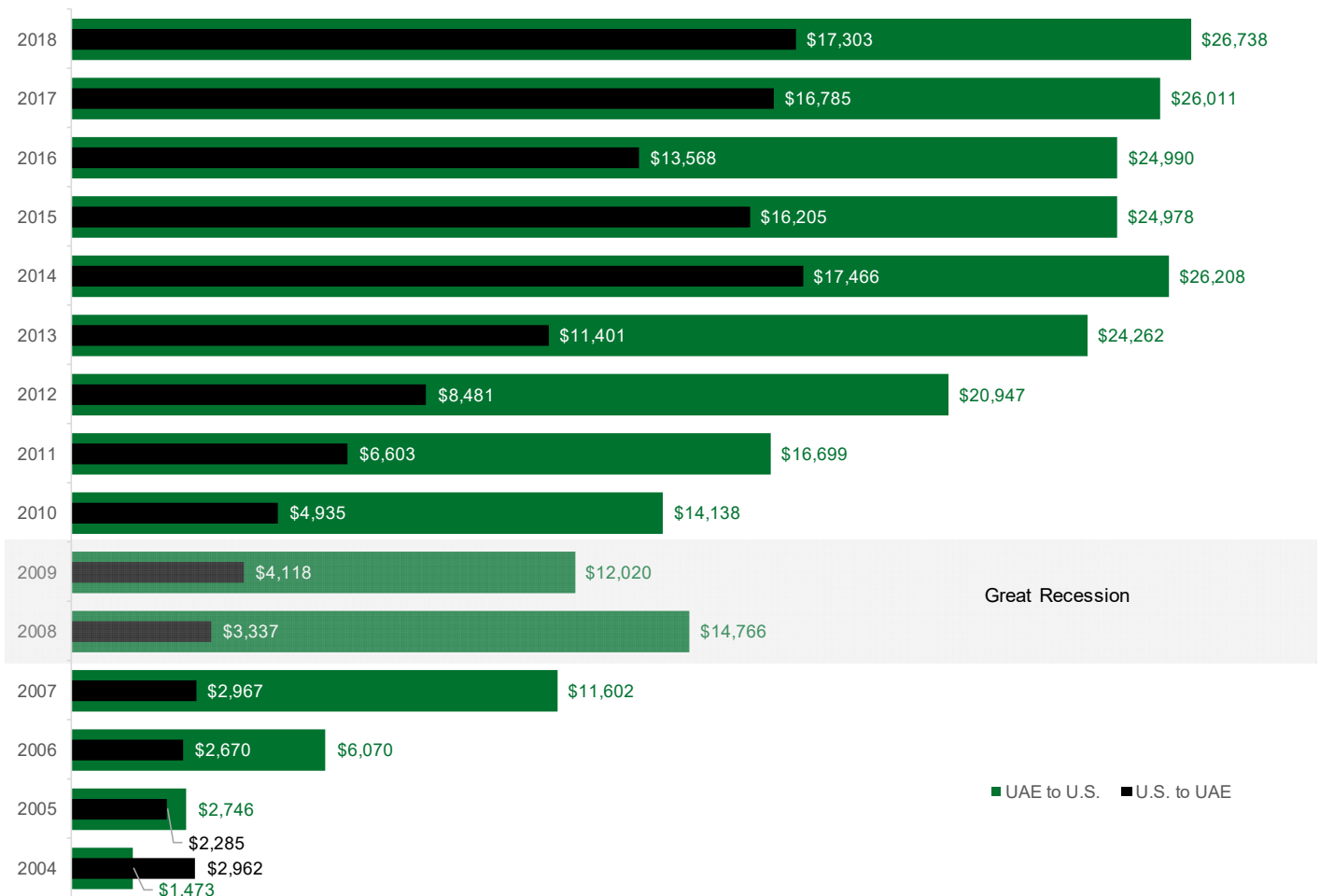
Bilateral FDI between the U.S. and UAE



A

UAE made \$26.7B total investment in U.S. in 2018. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year

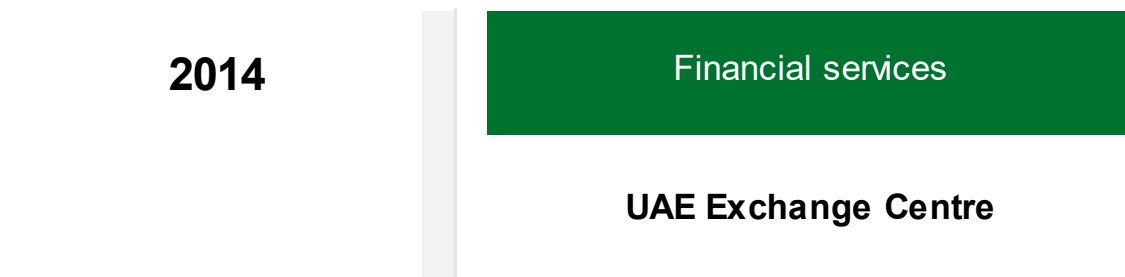


UAE FDI in Pennsylvania



Since 2004 UAE expanded existing investments and made greenfield investments in Pennsylvania in the *Financial Services* sector

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2004



Pennsylvania 2019 Greenfield and Expanded FDI in the UAE



Greenfield Investments were made in various sectors in 2019.

Exhibit IV.3 | Certain Pennsylvania Investors in UAE by Sector in 2019

Sector	Pennsylvania Investing Entities to the UAE		
Professional Services	Morgan Lewis & Bockius ● \$2.5	N2Growth ● \$4.5	Reed Smith ● \$4.5
ICT & Electronics	QuadGen ● \$5.8		



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APPENDICES

Appendix A

IV

Pennsylvania's Top Exporting Commodities to the UAE in 2019

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	45.1M
	3325 Hardware	1.3M
Food, beverage, and tobacco product manufacturing	3113 Sugar & Confectionery Products	9.9M
	3119 Foods, Nesoi	7.9M
	3118 Bakery & Tortilla Products	4.2M
	3111 Animal Foods	2.4M
	3115 Dairy Products	1.6M
Machinery manufacturing	3339 Other General Purpose Machinery	16.1M
	3331 Ag & Construction & Machinery	4.6M
	3334 Hvac & Commercial Refrigeration Equipment	3.2M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations	9.5M
	3254 Pharmaceuticals & Medicines	9.2M
	3251 Basic Chemicals	2.0M
	3255 Paints, Coatings & Adhesives	2.0M
Computer and electronic product manufacturing	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	1.5M
	3345 Navigational/measuring/medical/control Instrument	12.6M
	3341 Computer Equipment	4.8M
	3342 Communications Equipment	2.4M
	3344 Semiconductors & Other Electronic Components	1.5M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	8.3M
	3353 Electrical Equipment	6.0M
Primary metal manufacturing	3311 Iron & Steel & Ferroalloy	8.8M
	3314 Nonferrous (exc Alum) & Processing	2.7M
	3315 Foundries	1.2M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	5.7M
	3369 Transportation Equipment, Nesoi	3.0M
Miscellaneous manufacturing	3391 Medical Equipment & Supplies	4.4M
	3399 Miscellaneous Manufactured Commodities	3.3M
Plastics and rubber products manufacturing	3262 Rubber Products	4.8M
	3261 Plastics Products	2.2M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Pennsylvania in 2019

