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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# TEXAS REPORT

2018 UPDATE

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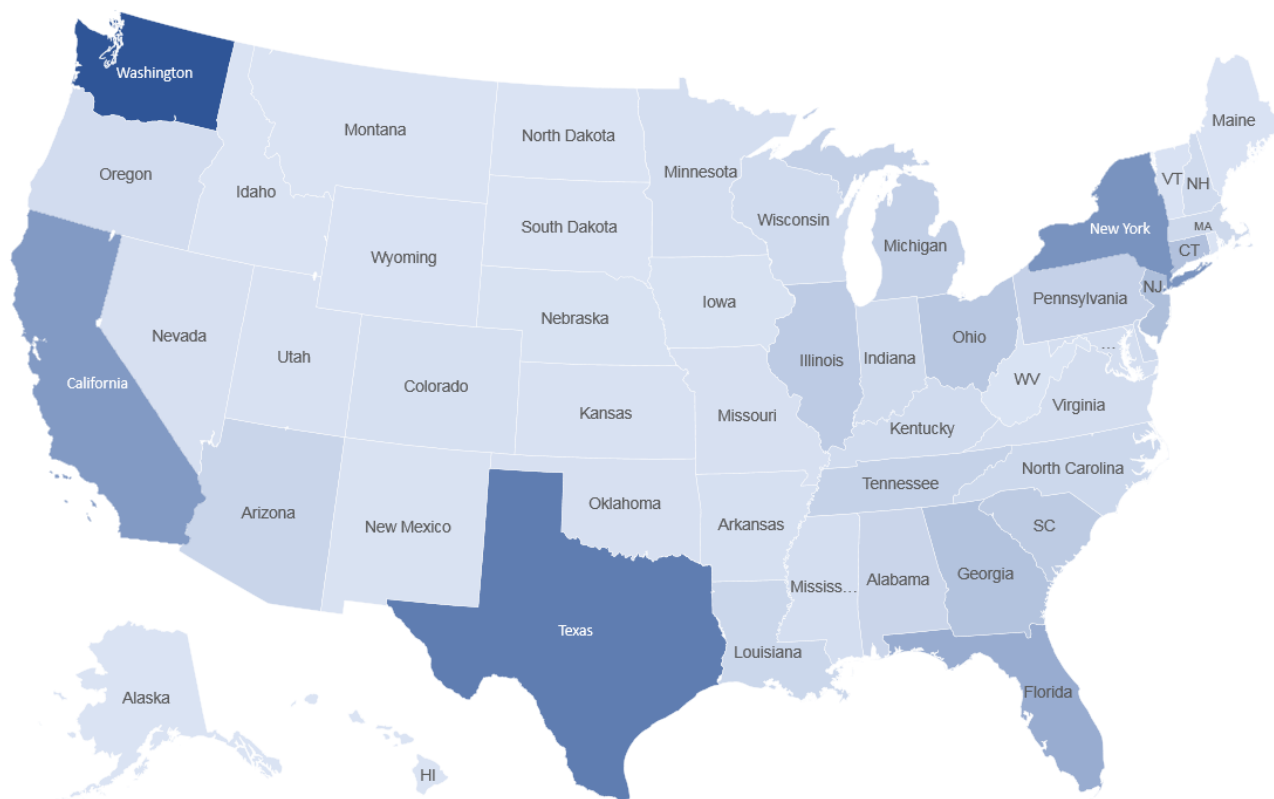
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# Texas Exports to the UAE



## U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE   
 \$0.00B \$13.55B



**A** 2nd  
Largest Exporting State

**B** \$9.8B  
Four-Year Total Exports

**C** Mining  
Top Exporting Sector

**D** Mining  
Sector with Largest Increase in Exports Since 2017

**E** \$2.1B  
Trade Surplus in 2018

**F** Largest  
Port in Bilateral Trade in 2018

**G** 27,705  
Jobs Supported by Exports

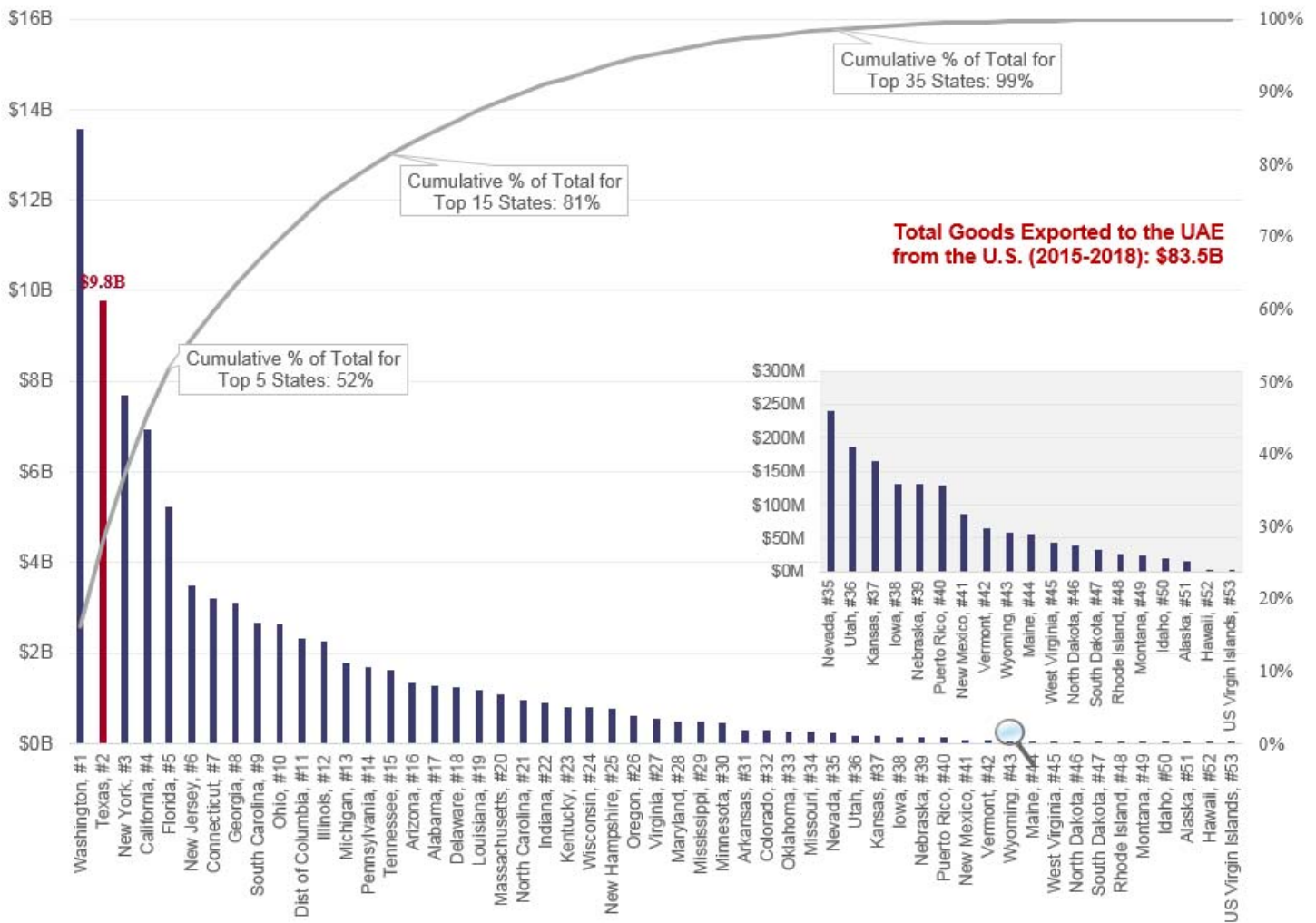
# Texas Exports to the UAE



A

Texas ranked second among U.S. states and territories with \$9.8B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



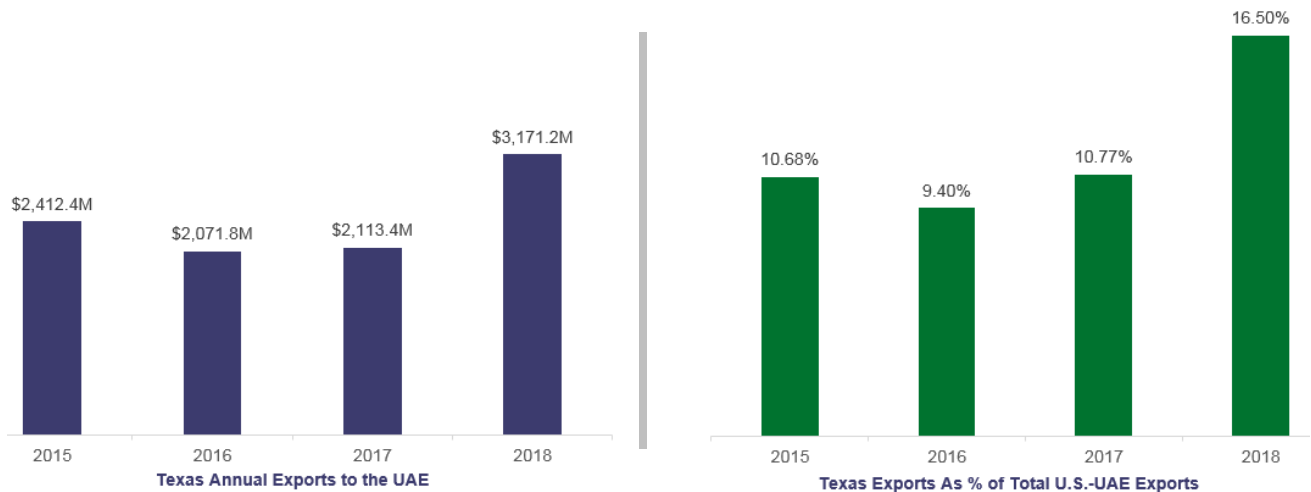
## Texas Exports to the UAE



**B**

Total value of exported goods in 2018 was the highest in last four years representing a six percentage-point increase in total U.S. exports to UAE compared to 2017

Exhibit I.2 | Texas Export Values and Percent of Total by Year



\$ in millions

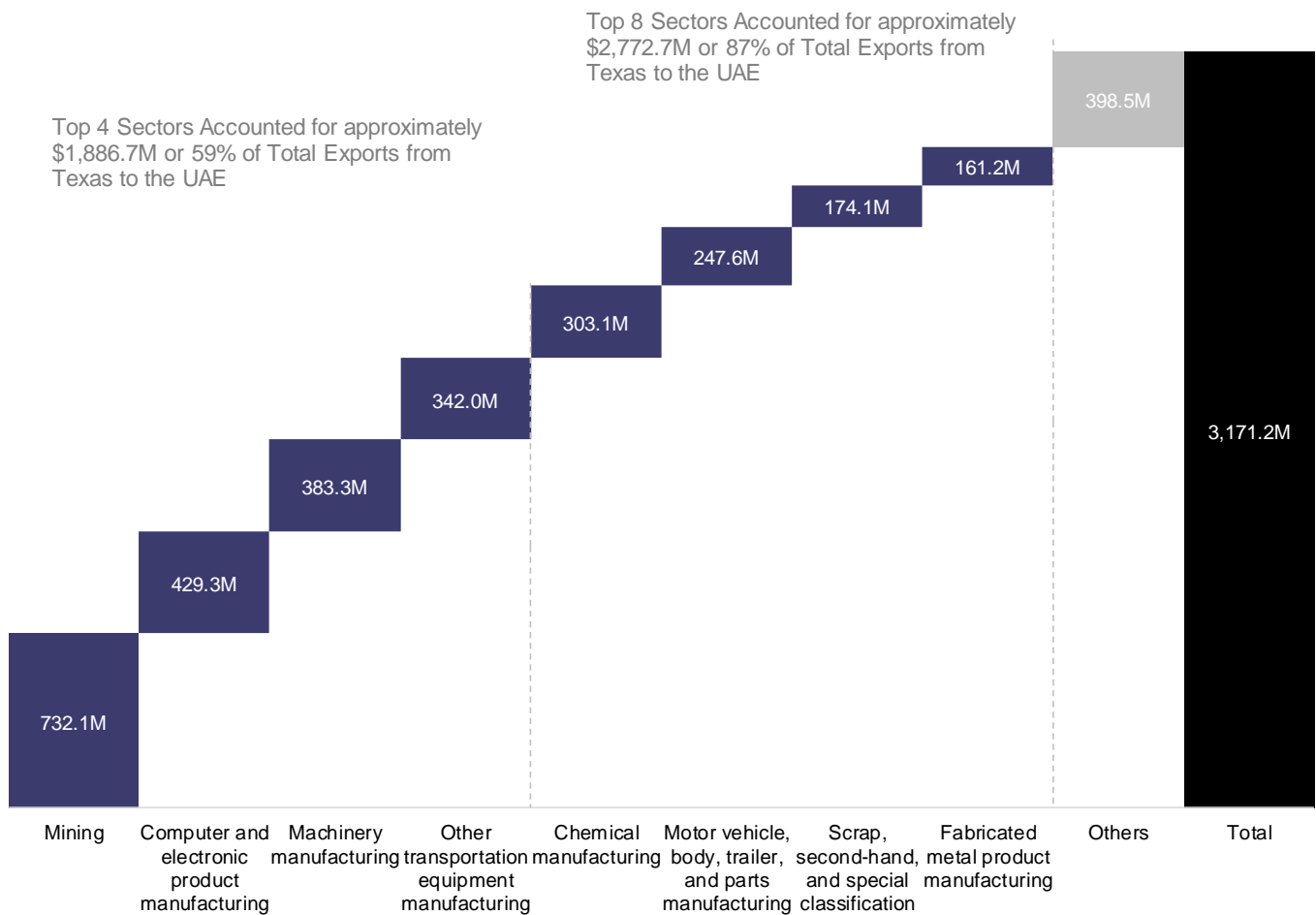
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
<b>2</b>	<b>Texas</b>	<b>10.7%</b> \$2,412.4	<b>9.4%</b> \$2,071.8	<b>10.8%</b> \$2,113.4	<b>16.5%</b> \$3,171.2		<b>11.7%</b> \$9,768.8
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

## Texas Exports to the UAE



In 2018 *Mining* and *Computer Electronic Products Manufacturing* were the largest exporting sectors

Exhibit I.3 | Texas's Exporting Sectors in 2018

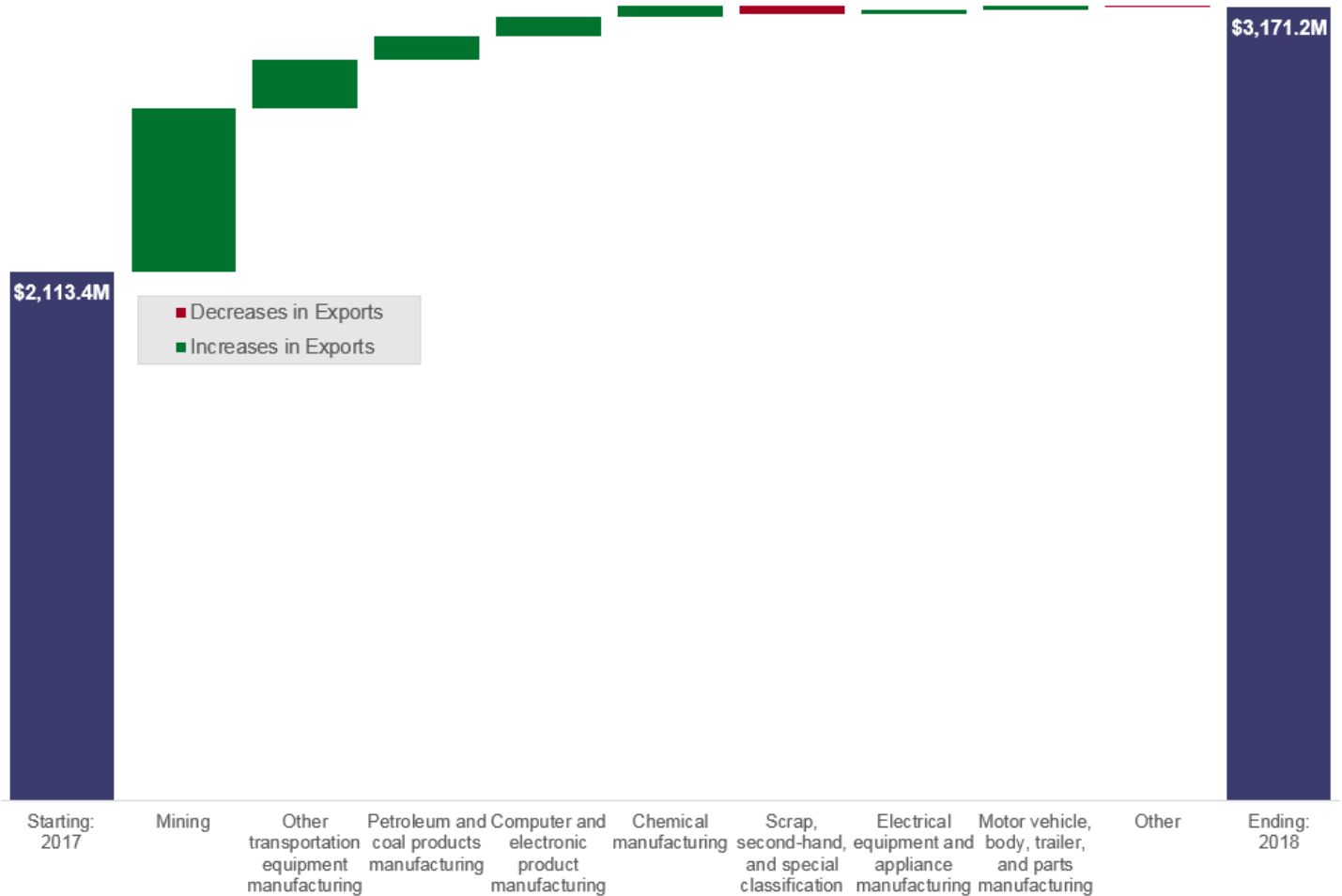


## Texas Exports to the UAE

I

**D** From 2017 to 2018 *Mining* sector had a large increase in exports while *Scrap, Second-Hand Merchandise* sector had the largest decrease

Exhibit I.4 | Texas's Exporting Sector Movements From 2017 to 2018

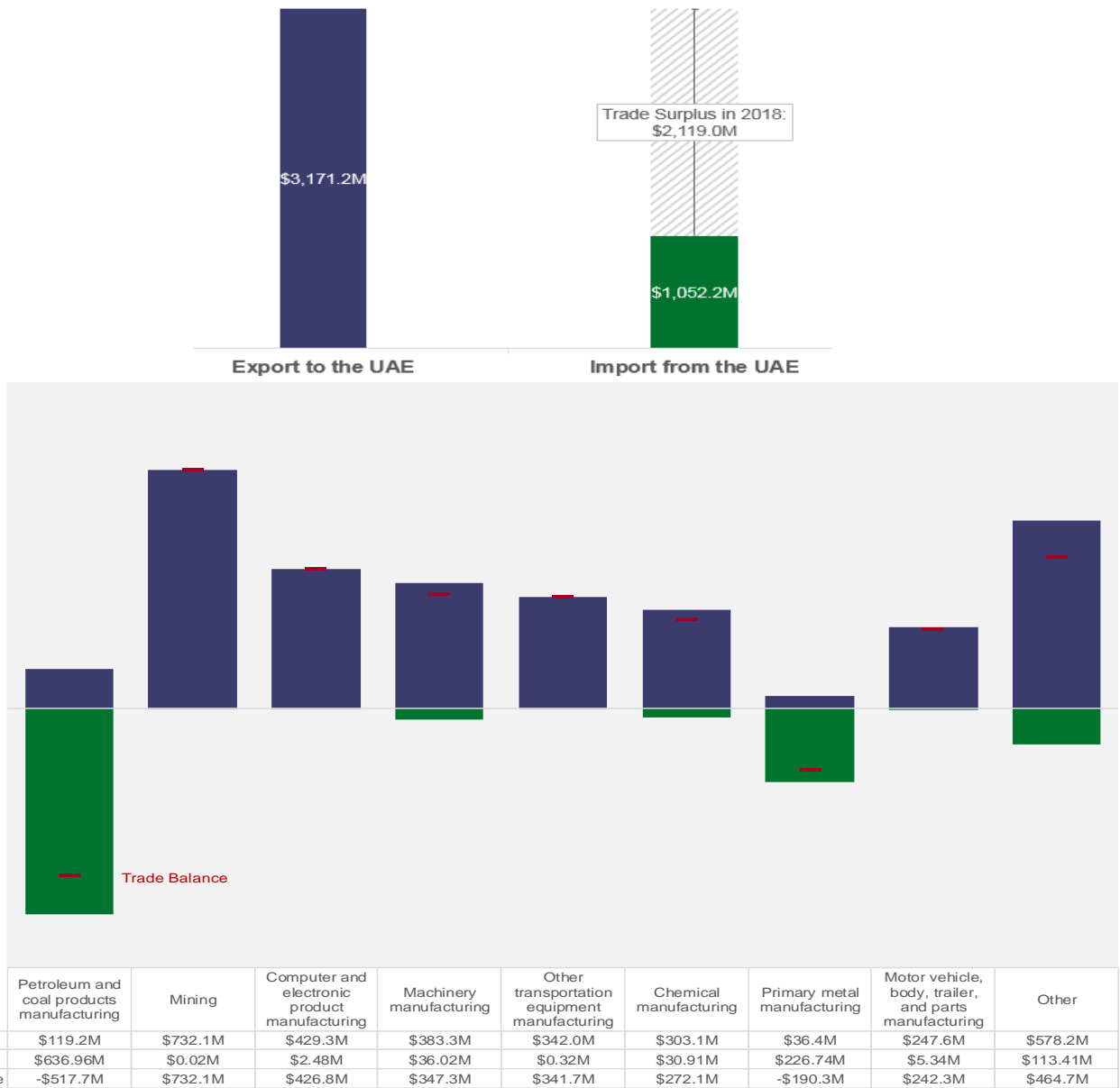


# Texas Exports to the UAE



**E** Texas had a \$2.1B trade surplus with the UAE in 2018

Exhibit I.5 | Texas's Trade Surplus with the UAE by Sector





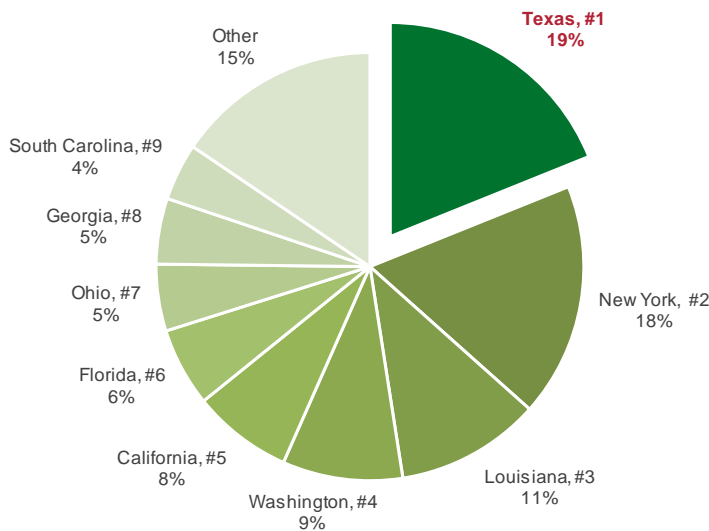
## Texas – 2018 UAE Bilateral Port Activity



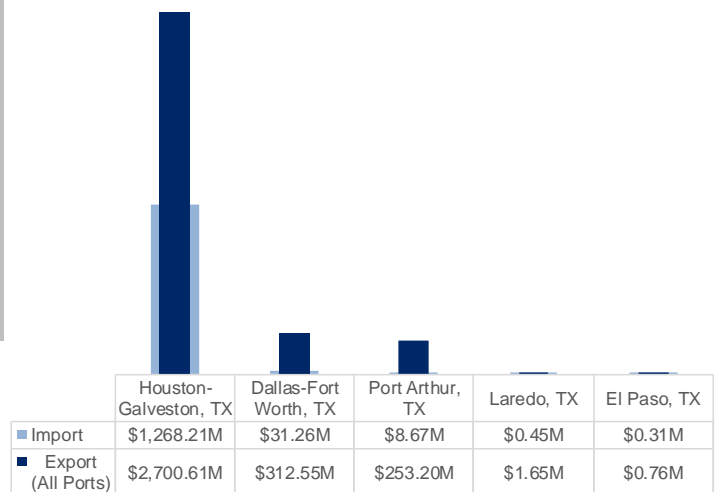
**F**

Texas ports ranked 1st (19%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018

**Total U.S.-UAE Port Activity**

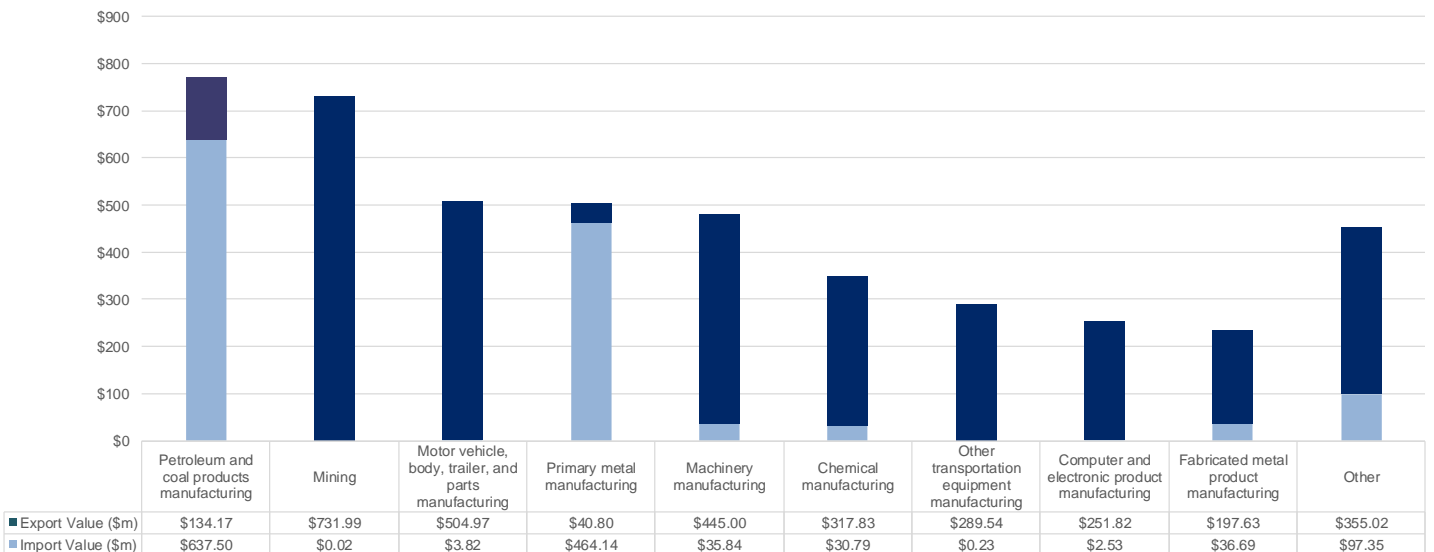


**Port Activity by District**  
(District Includes All Ports of Entry)



29% Import  
(All Ports)

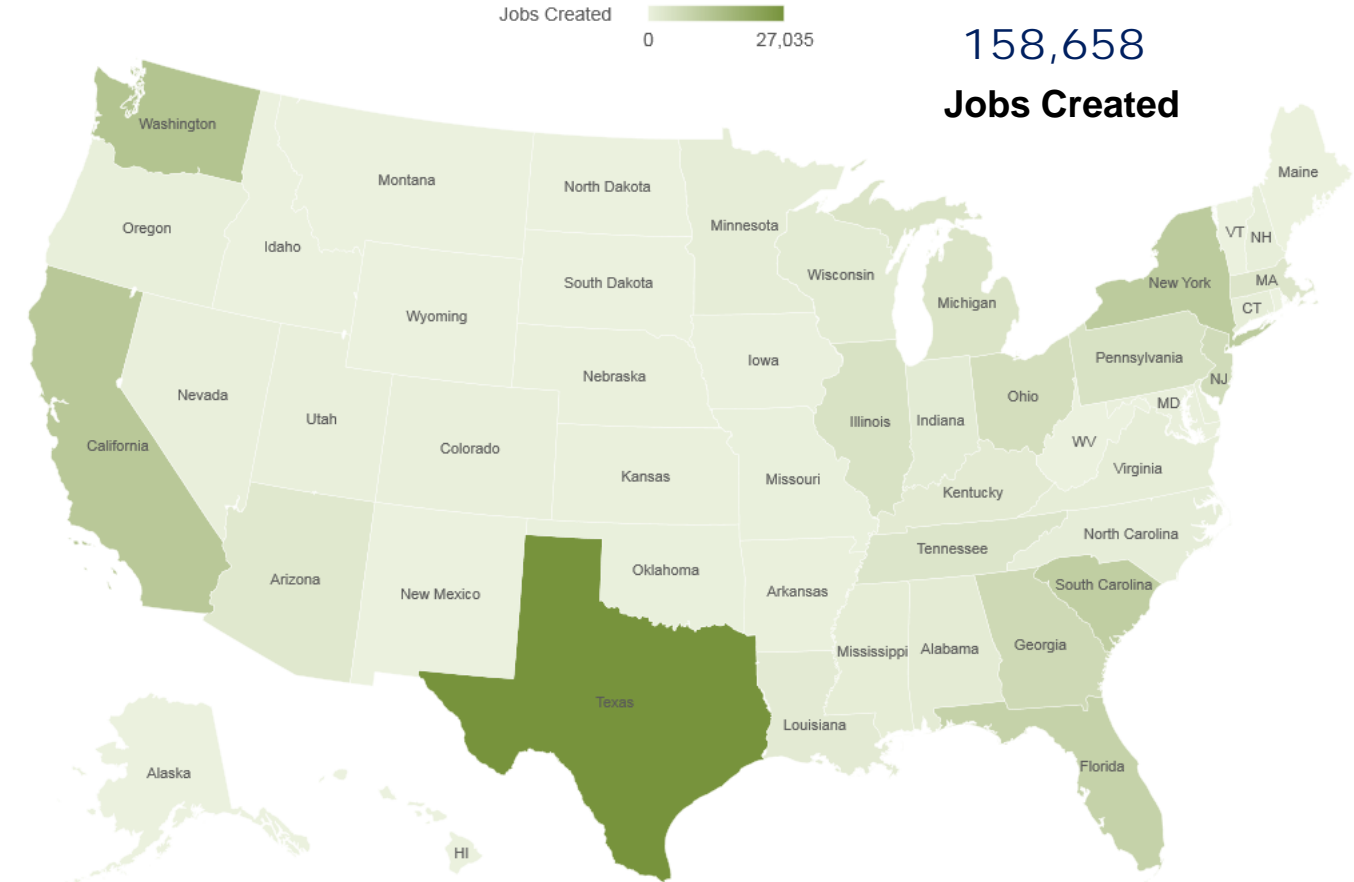
71% Export  
(All Ports)



# Texas 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018



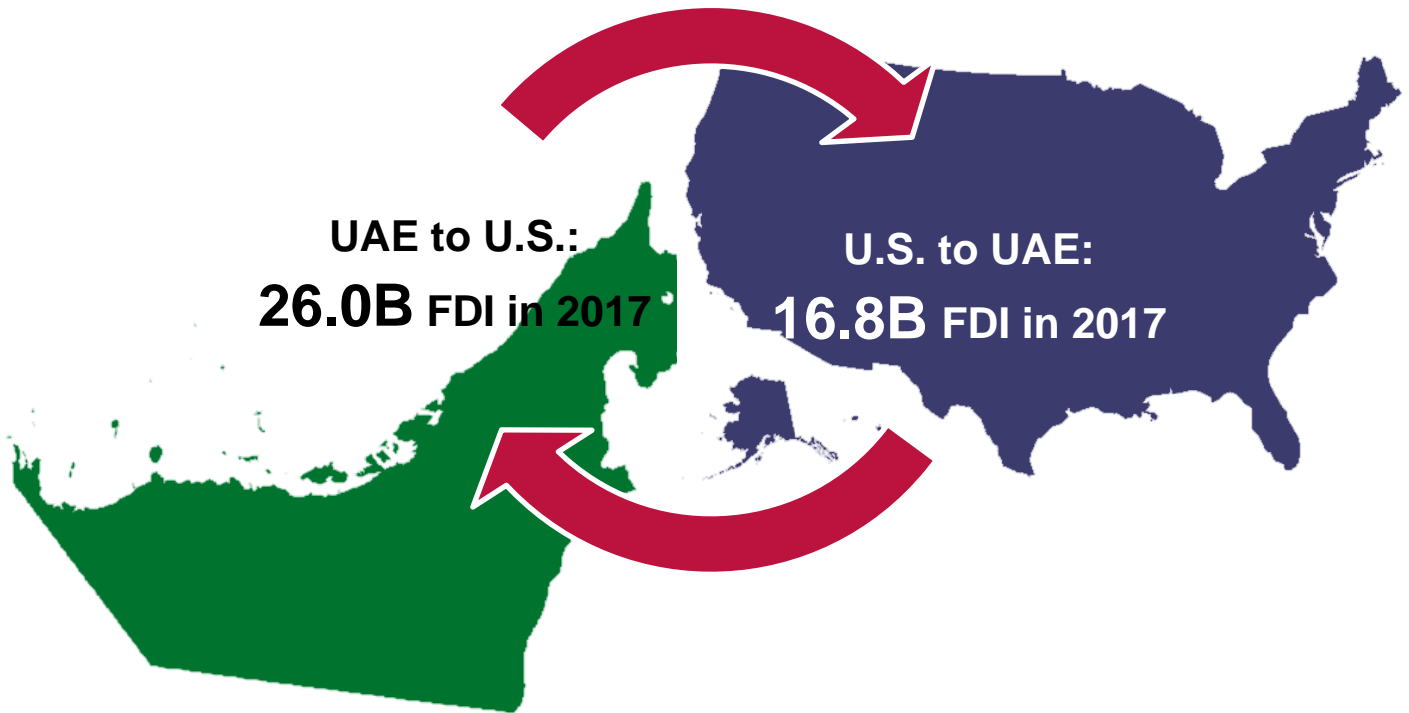
**G 27,705** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Texas's Exports of Manufactured Goods to the UAE*	27,705	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		2,916	3,933	2,872	1,881	4,115
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	Mining
1,062	460	548	2,169	4,340		

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

## Foreign Direct Investment

IV



**A** \$26B

2017 UAE total  
FDI in U.S.

**B** Various  
Sectors

Benefited from  
UAE's greenfield  
investments in  
Texas since 2006

**C** Various  
Sectors

Benefited from  
Texas' greenfield  
investments in the  
UAE in 2018

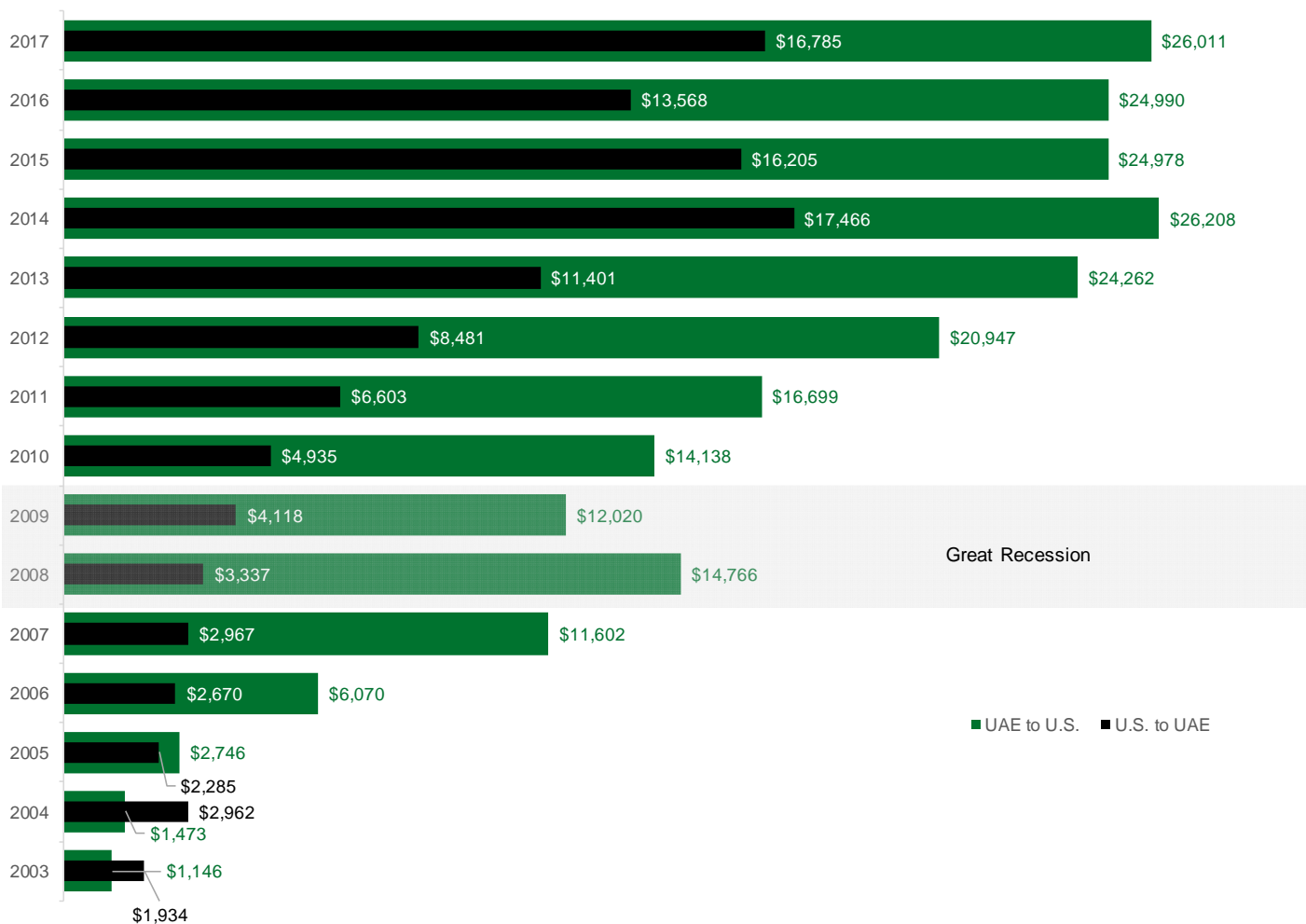
## Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



## UAE FDI in Texas

IV

**B**

Since 2003 UAE expanded existing investments and made greenfield investments in Texas in a variety of sectors

Exhibit IV.2 | Certain UAE Investors in Texas by Sector Since 2003

2018	Transportation <b>Dnata</b>	
2017	Chemicals <b>Nova Chemicals</b>	Plastics <b>Nova Chemicals</b>
2014	Real estate <b>Invest Group Overseas</b>	
2013	Transportation <b>GAC Group United Aviation Services (UAS International Trip Support)</b>	Coal, oil & gas <b>Endofa</b>
2012	Transportation <b>Emirates Airline</b>	
2011	Alternative/Renewable energy <b>Innovative Energy Group</b>	Rubber <b>Rubber World Industries (RWI)</b>
2010	Warehousing & Storage <b>GAC Group</b>	
2008	Coal, Oil and Natural Gas <b>Polarcus Seismic</b>	
2007	Real Estate <b>TAKtical Realty Group</b>	
2006	Coal, Oil and Natural Gas <b>GAC Bunker Fuels</b>	

## Texas 2018 Greenfield and Expanded FDI in the UAE

IV



Greenfield Investments were made in various sectors in 2018

### Exhibit IV.3 | Certain Texas Investors in UAE by Sector in 2018

Sector	Texas Investing Entities to the UAE
Physical Sciences	Huntsman
ICT & Electronics	Sonicwall   Dell Technologies   Cigniti Technologies   SparkCognition
Creative Industries	Cvent



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# APPENDICES

# Appendix A



## Texas's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Mining	2111 Oil & Gas	731.1M
Computer and electronic product manufacturing	3342 Communications Equipment	238.6M
	3345 Navigational/measuring/medical/control Instrume	110.2M
	3341 Computer Equipment	53.4M
Machinery manufacturing	3344 Semiconductors & Other Electronic Components	20.9M
	3346 Magnetic & Optical Media	
	3331 Ag & Construction & Machinery	192.1M
	3338 Other General Purpose Machinery	106.9M
Other transportation equipment manufacturing	3336 Engines, Turbines & Power Transmtn Equip	43.7M
	3334 Hvac & Commercial Refrigeration Equipment	23.3M
	3333 Commercial & Service Industry Machinery	10.0M
	3366 Ships & Boats	173.2M
Chemical manufacturing	3364 Aerospace Products & Parts	167.3M
	3369 Transportation Equipment, Nesci	
	3251 Basic Chemicals	129.1M
	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	104.8M
	3259 Other Chemical Products & Preparations	25.8M
Motor vehicle, body, trailer, and parts manufacturi	3256 Soaps, Cleaning Compounds & Toilet Preparation	22.1M
	3255 Paints, Coatings & Adhesives	14.3M
	3361 Motor Vehicles	225.8M
	3363 Motor Vehicle Parts	20.1M
Scrap, second-hand, and special classification	3362 Motor Vehicle Bodies & Trailers	
	9300 Used Or Second-hand Merchandise	109.6M
	9900 Other Special Classification Provisions	58.3M
Fabricated metal product manufacturing	9100 Waste And Scrap	6.2M
	3329 Other Fabricated Metal Products	133.5M
	3327 Bolts/nuts/screws/rivets/washrs & Other Turned Prc	6.6M
	3322 Cutlery & Handtools	6.6M
	3323 Architectural & Structural Metals	6.4M
Petroleum and coal products manufacturing	3326 Springs & Wire Products	
	3241 Petroleum & Coal Products	119.2M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesci	48.4M
	3353 Electrical Equipment	34.7M
	3352 Household Appliances And Misc Machines, Nesci	25.1M
	3351 Electric Lighting Equipment	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.



**Employment Driven by Top 10 UAE-Exporting Sectors in Texas in 2018**

