

**UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS**

**WASHINGTON STATE
REPORT**

2018 UPDATE



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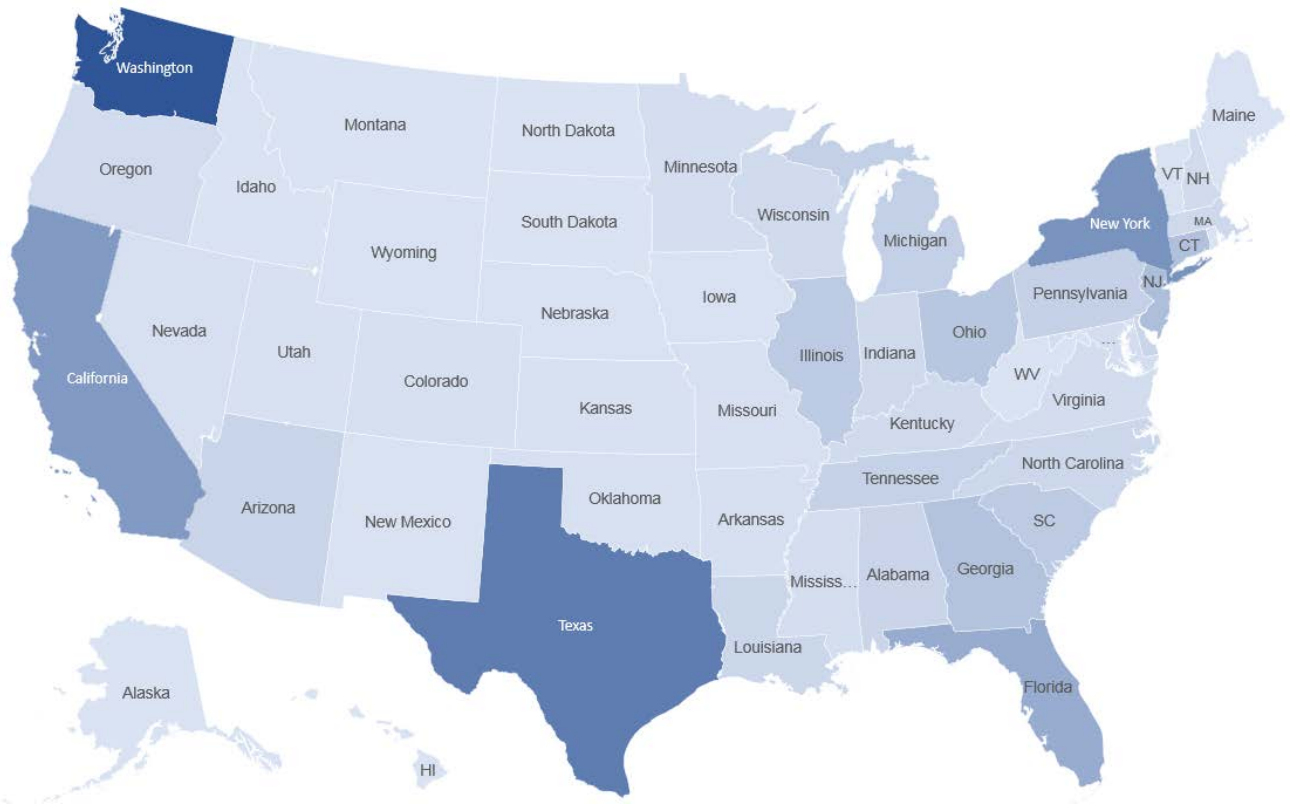
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Washington Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
 \$0.00B \$13.55B



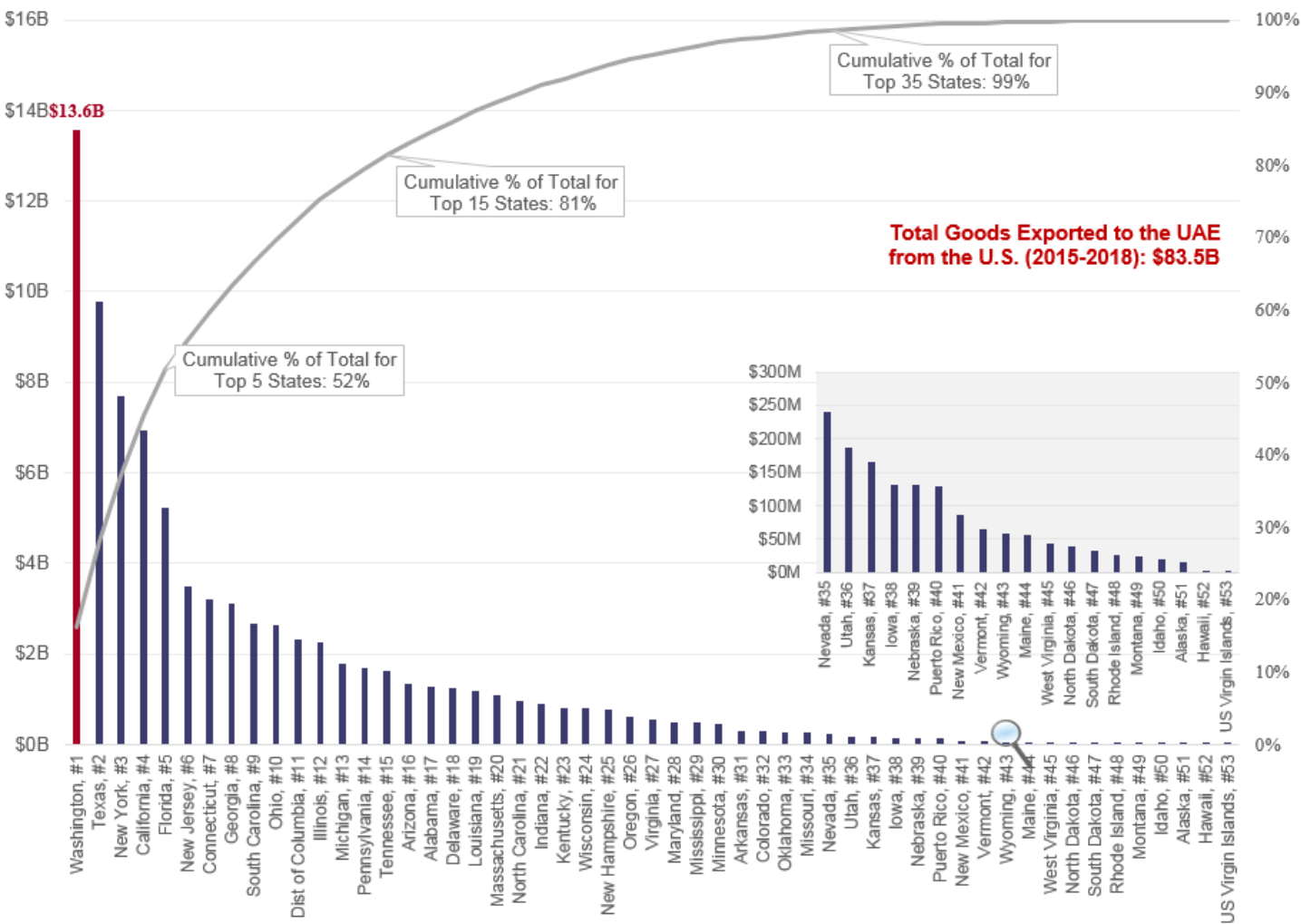
- A** Largest Exporting State
- B** \$13.6B Four-Year Total Exports
- C** Other Transportation Top Exporting Sector
- D** Scrap, Second-Hand Merchandise Sector with Largest Increase in Exports Since 2017
- E** \$1.8B Trade Surplus in 2018
- F** 4th Largest Port in Bilateral Trade in 2018
- G** 13,789 Jobs Supported by Exports

Washington Exports to the UAE



A Washington State ranked first among U.S. states and territories with \$13.6B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)

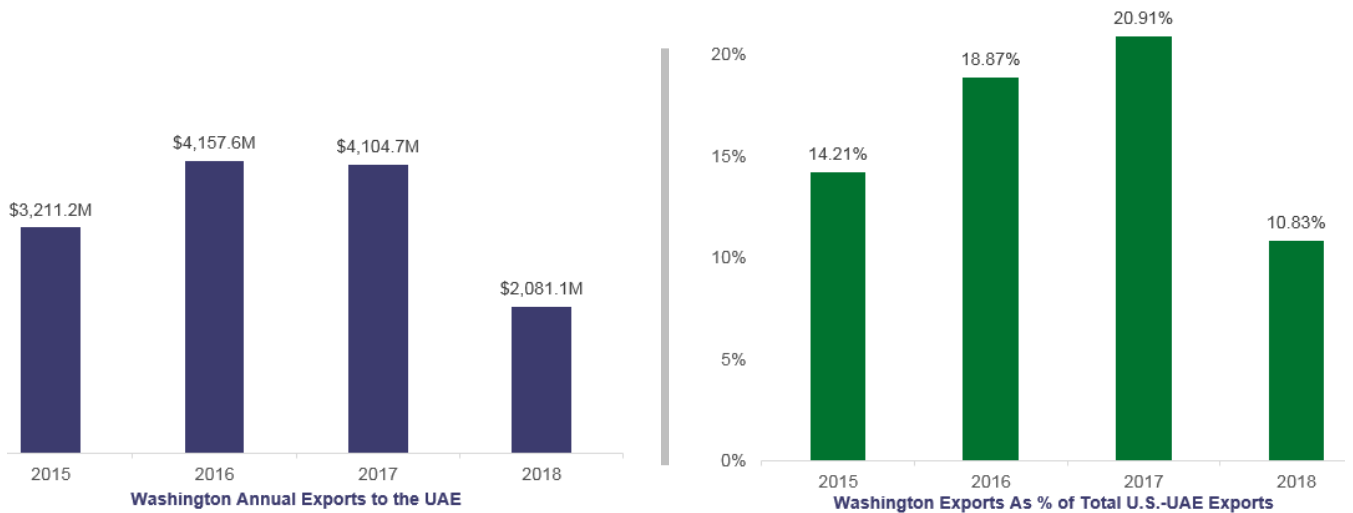


Washington Exports to the UAE

I

B Total value of exported goods declined in 2018 after three years of consistent growth

Exhibit I.2 | Washington State Export Values and Percent of Total by Year



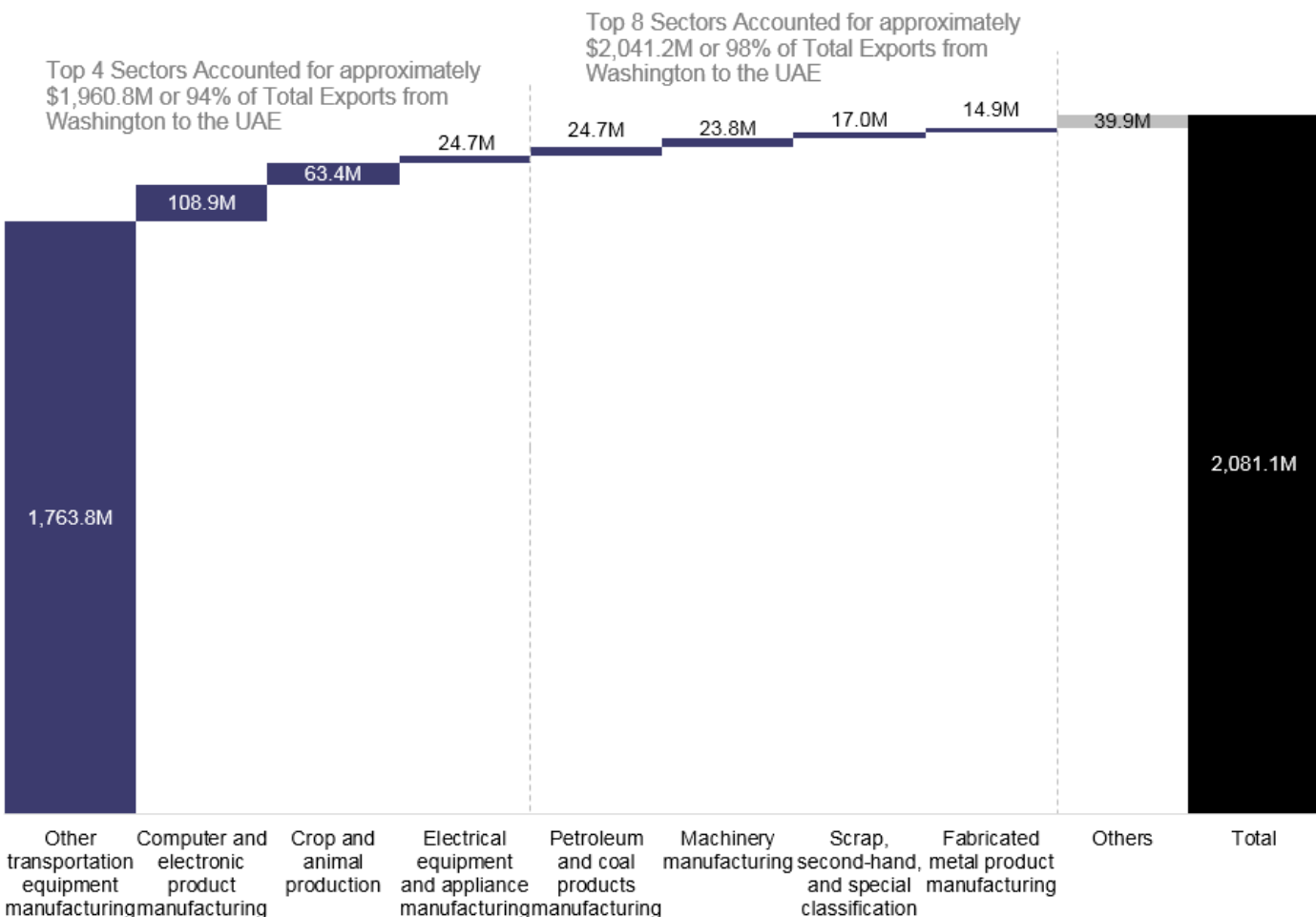
\$ in millions							
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
2	Texas	10.7% \$2,412.4	9.4% \$2,071.8	10.8% \$2,113.4	16.5% \$3,171.2		11.7% \$9,768.8
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Washington Exports to the UAE

I

C In 2018 *Other Transportation Equipment Manufacturing* and *Computer Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Washington State's Exporting Sectors in 2018

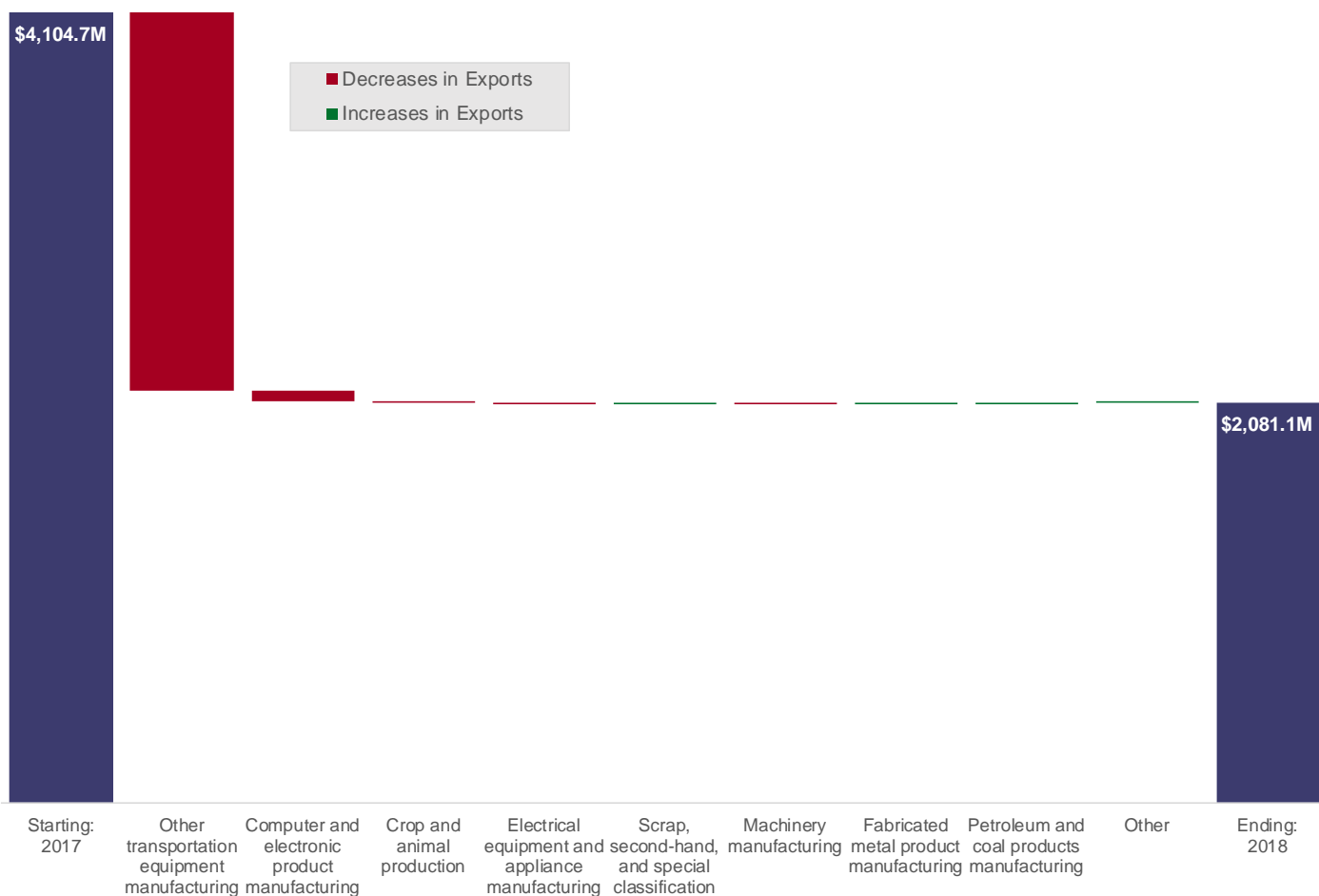


Washington Exports to the UAE

I

D From 2017 to 2018 *Other Transportation Equipment* sector had a significant decrease in exported goods. *Scrap, Second-Hand Merchandise* sector had a nominal increase during the same period

Exhibit I.4 | Washington State's Exporting Sector Movements From 2017 to 2018

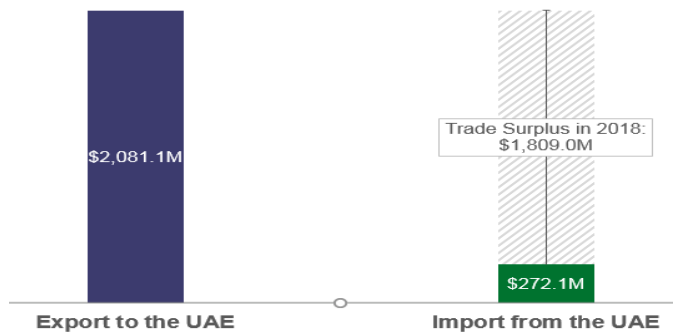


Washington Exports to the UAE

I

E Washington State had a \$1.8B trade surplus with the UAE in 2018

Exhibit I.5 | Washington State's Trade Surplus with the UAE by Sector



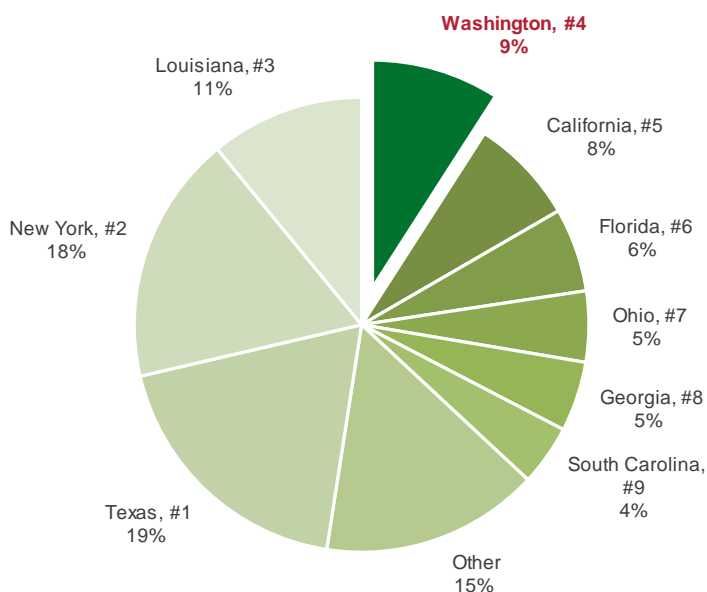
Washington – 2018 UAE Bilateral Port Activity



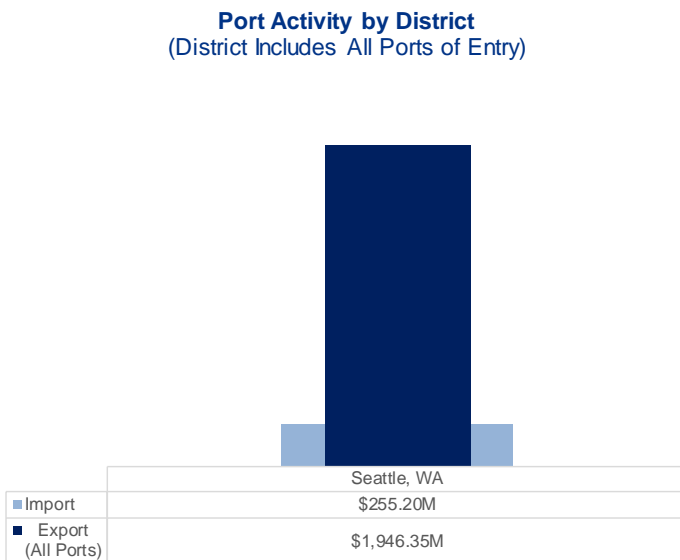
F

Washington State ports ranked 4th (9%) in combined total import and export activity among U.S. states and territories with ports of entry in 2018

Total U.S.-UAE Port Activity

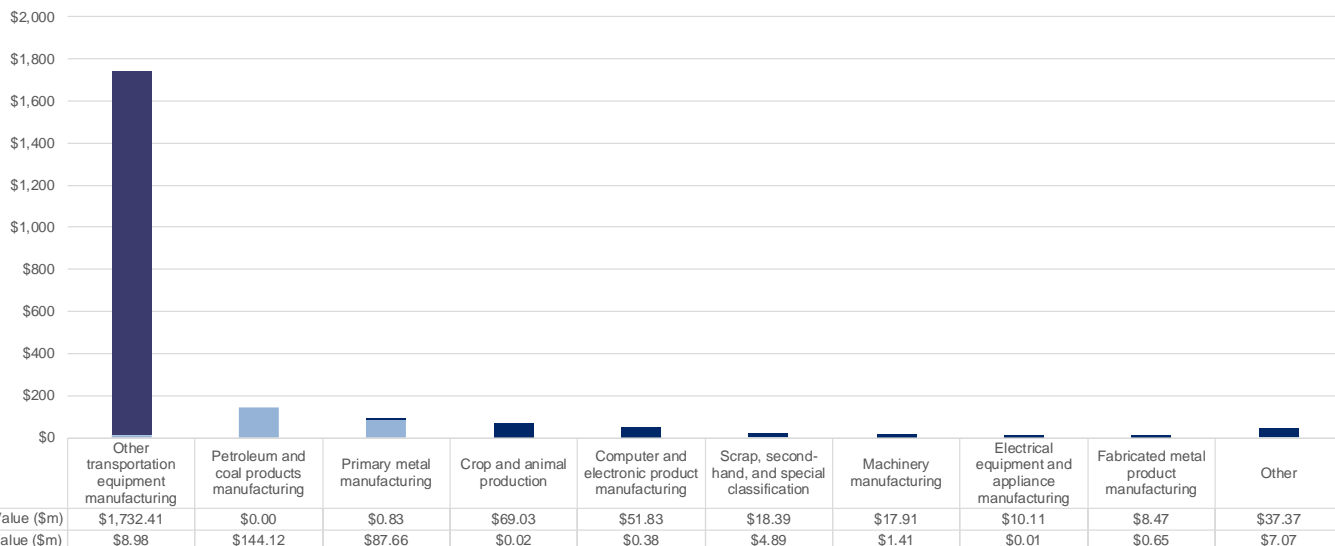


Port Activity by District
(District Includes All Ports of Entry)



11% Import
(All Ports)

89% Export
(All Ports)



Washington State 2018 Employment Driven by Export to the UAE

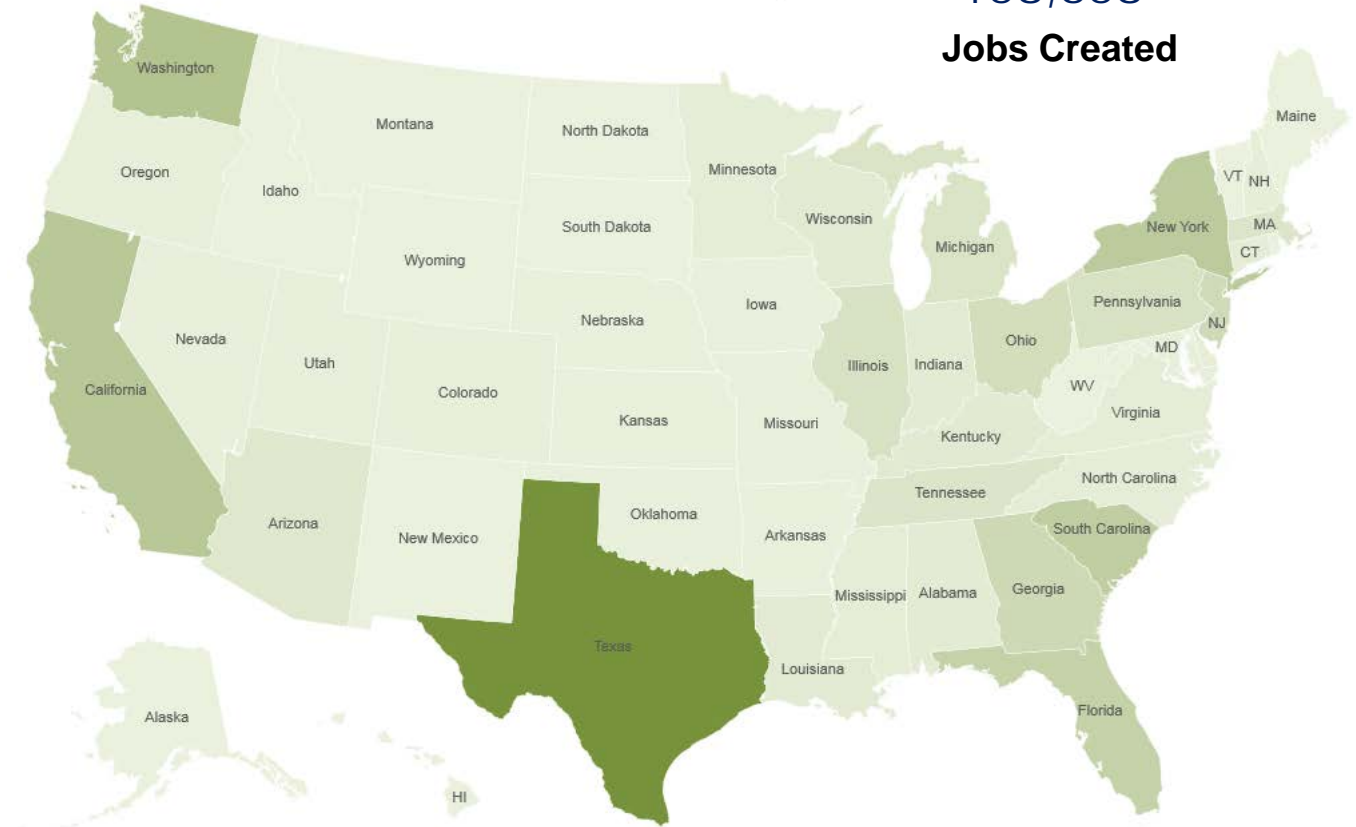


Positive U.S. Employment Driven by Exports to the UAE in 2018

Jobs Created 0 27,035

158,658

Jobs Created



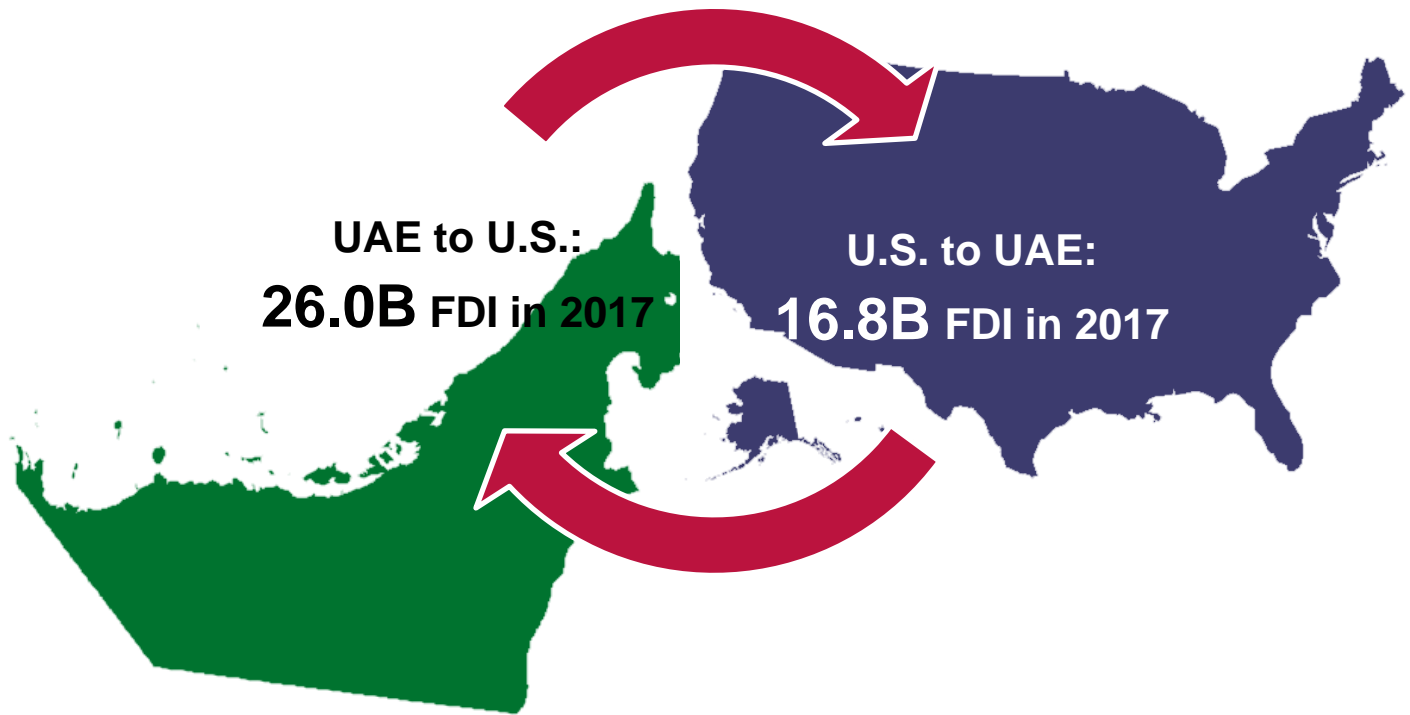
G 13,789 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Washington's Exports of Manufactured Goods to the UAE*	13,789	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		10,972	807	41	140	189
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		209	35	67	35	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment

IV



A \$26B

2017 UAE total
FDI in U.S.

B Various
Sectors

Benefited from
UAE's greenfield
investments in
Washington State
since 2007

C Various
Sectors

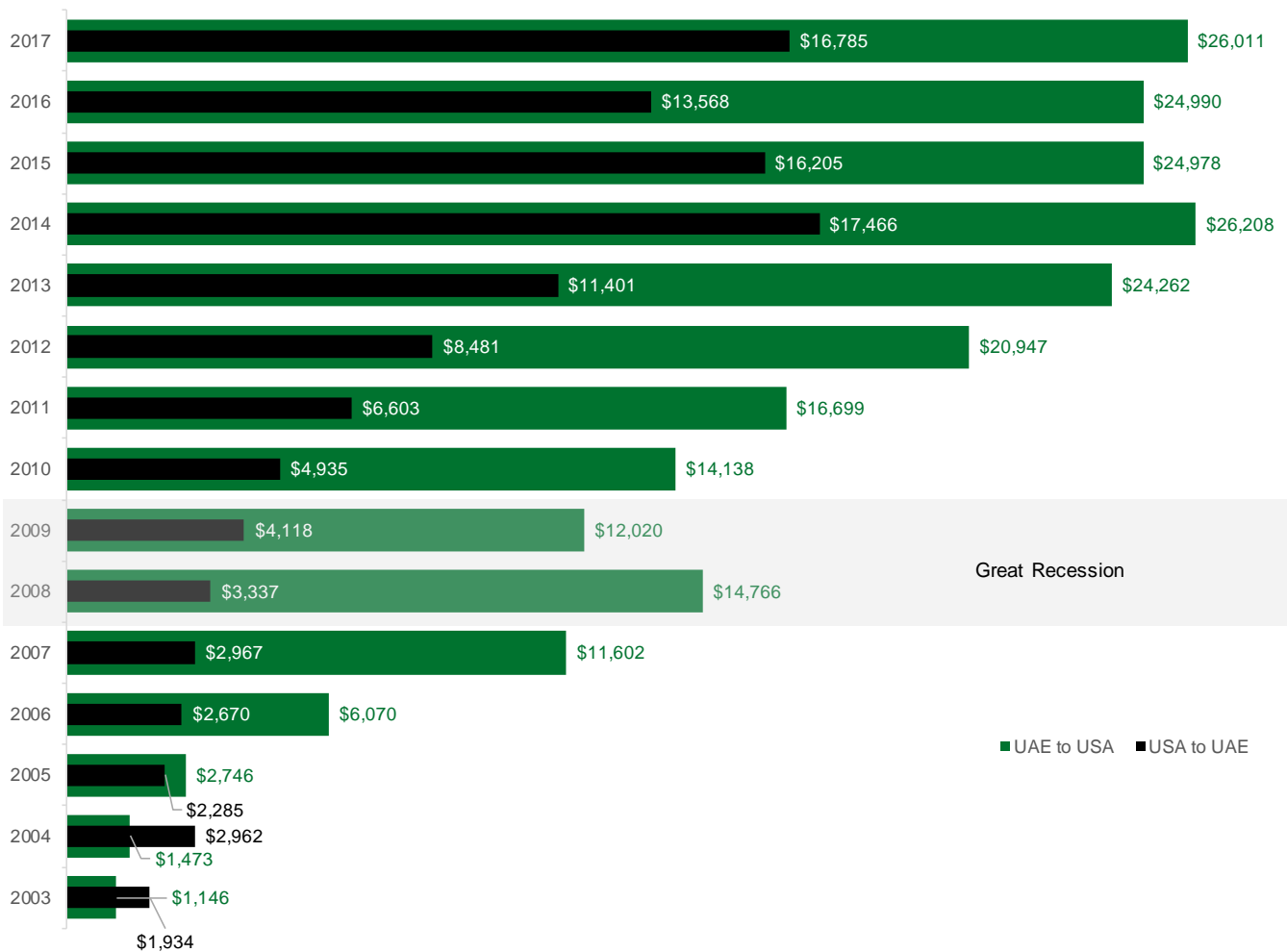
Benefited from
Washington State's
greenfield investments
in the UAE since in
2018

Bilateral FDI between the U.S. and UAE

IV

A UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in Washington State

IV

- B** Since 2003 UAE expanded existing investments and made greenfield investments in Washington State in a few sectors

Exhibit IV.2 | Certain UAE Investors in Washington State by Sector Since 2003

2014	Financial services UAE Exchange Centre
2007	Leisure & Entertainment Tussauds Group

Washington State 2018 Greenfield and Expanded FDI in the UAE

IV



Greenfield Investments were made in various sectors in 2018

Exhibit IV.3 | Certain Washington State Investors in UAE by Sector in 2018

Sector	Washington Investing Entities to the UAE
ICT & Electronics	Microsoft
Consumer Goods	Souq.com
Creative Industries	Solomon International School

APPENDICES

Appendix A



Washington's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	1762.5M
	3366 Ships & Boats	
Computer and electronic product manufacturing	3342 Communications Equipment	74.8M
	3345 Navigational/measuring/medical/control Instrument	20.6M
	3341 Computer Equipment	10.2M
	3346 Magnetic & Optical Media	
	3343 Audio & Video Equipment	
Crop and animal production	1119 Other Agricultural Products	36.5M
	1113 Fruits & Tree Nuts	23.2M
	1111 Oilseeds & Grains	
Electrical equipment and appliance manufacturing	3353 Electrical Equipment	16.0M
	3359 Electrical Equipment & Components, Nesoi	6.2M
	3352 Household Appliances And Misc Machines, Nesoi	
	3351 Electric Lighting Equipment	
Petroleum and coal products manufacturing	3241 Petroleum & Coal Products	24.7M
Machinery manufacturing	3339 Other General Purpose Machinery	15.7M
	3332 Industrial Machinery	
	3331 Ag & Construction & Machinery	
	3333 Commercial & Service Industry Machinery	
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	9.3M
	9300 Used Or Second-hand Merchandise	7.2M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	6.0M
	3327 Bolts/nuts/scrws/rivts/washrs & Other Turned Prod	
	3325 Hardware	
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	5.7M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	5.3M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Washington in 2018

