UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS

WEST VIRGINIA REPORT

2018 UPDATE
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West Virginia Exports to the UAE

U.S. State Exports to the UAE for the Years 2015-2018

- **45th** Largest Exporting State

- **$44.0M** Four-Year Total Exports

- **Chemical Manufacturing** Top Exporting Sector

- **Machinery Manufacturing** Sector with Largest Increase in Exports Since 2017

- **$5.2M** Trade Surplus in 2018

- **39** Jobs Supported by Exports
West Virginia ranked 45th among U.S. states and territories with $44.0M in goods exported to the UAE between 2015 and 2018.

Exhibit I.1 | U.S. State Rankings of Exports to the UAE ($ in Billions)

Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)
Total value of 2018 goods exported is lowest in last four years

Exhibit I.2 | West Virginia Export Values and Percent of Total by Year

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<thead>
<tr>
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<tbody>
<tr>
<td></td>
<td>All U.S. States</td>
<td>22,596.4</td>
<td>22,030.6</td>
<td>19,631.8</td>
<td>19,214.3</td>
<td>$83,473.1</td>
<td></td>
</tr>
<tr>
<td>45</td>
<td>West Virginia</td>
<td>0.1%</td>
<td>0.1%</td>
<td>0.1%</td>
<td>0.0%</td>
<td>$14.4</td>
<td>$44.0</td>
</tr>
<tr>
<td>1</td>
<td>Washington</td>
<td>14.2%</td>
<td>18.9%</td>
<td>20.9%</td>
<td>10.8%</td>
<td>$3,211.2</td>
<td>$13,554.6</td>
</tr>
<tr>
<td>5</td>
<td>Florida</td>
<td>6.8%</td>
<td>6.8%</td>
<td>6.3%</td>
<td>4.9%</td>
<td>$1,534.4</td>
<td>$5,216.0</td>
</tr>
<tr>
<td>10</td>
<td>Ohio</td>
<td>2.2%</td>
<td>3.8%</td>
<td>3.1%</td>
<td>3.6%</td>
<td>$499.8</td>
<td>$2,625.1</td>
</tr>
<tr>
<td>20</td>
<td>Massachusetts</td>
<td>0.7%</td>
<td>0.7%</td>
<td>1.5%</td>
<td>2.6%</td>
<td>$150.0</td>
<td>$1,090.0</td>
</tr>
<tr>
<td>30</td>
<td>Minnesota</td>
<td>0.5%</td>
<td>0.4%</td>
<td>0.6%</td>
<td>0.7%</td>
<td>$113.2</td>
<td>$452.7</td>
</tr>
</tbody>
</table>

Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)
In 2018, *Chemical Manufacturing* and *Machinery Manufacturing* were the largest exporting sectors.

**Source:** US Census Bureau USA Trade Online (excluding exports where state was not specified)
From 2017 to 2018, Machinery Manufacturing sector had the largest increase in exports. Chemical Manufacturing sector had the largest decrease.

Exhibit I.4 | West Virginia's Exporting Sector Movements From 2017 to 2018
West Virginia had a $5.2M trade surplus with the UAE in 2018

Exhibit I.5 | West Virginia’s Trade Surplus with the UAE by Sector

Source: US Census Bureau USA Trade Online  (excluding exports where state was not specified)
West Virginia 2018 Employment
Driven by Export to the UAE

Positive U.S. Employment Driven by Exports to the UAE in 2018

158,658 Jobs Created

39 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Source: US Census Bureau USA Trade Online & US DoC BEA Regional Input-Output Multipliers State Data
## West Virginia's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding $1M

<table>
<thead>
<tr>
<th>Sector</th>
<th>Top Commodity</th>
<th>Export Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemical manufacturing</td>
<td>3251 Basic Chemicals</td>
<td>$3.7M</td>
</tr>
</tbody>
</table>

*Note: Due to space constraints, some data bars are fitted to the page and not to scale.*

Source: US Census Bureau USA Trade Online
Appendix B

Employment Driven by Top 10 UAE-Exporting Sectors in West Virginia in 2018

- Chemical manufacturing: Total: 16
- Machinery manufacturing: Total: 3
- Computer and electronic product manufacturing: Total: 1
- Primary metal manufacturing: Total: 1
- Crop and animal production: Total: 1
- Electrical equipment and appliance manufacturing: Total: 1
- Fabricated metal product manufacturing: Total: 1
- Other transportation equipment manufacturing: Total: 0
- Miscellaneous manufacturing: Total: 0
- Motor vehicle, body, trailer, and parts manufacturing: Total: 0
- Others: Total: 2

Source: US Census Bureau USA Trade Online & US DoC BEA Regional Input-Output Multipliers State Data