

**UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS**

WISCONSIN REPORT

2018 UPDATE




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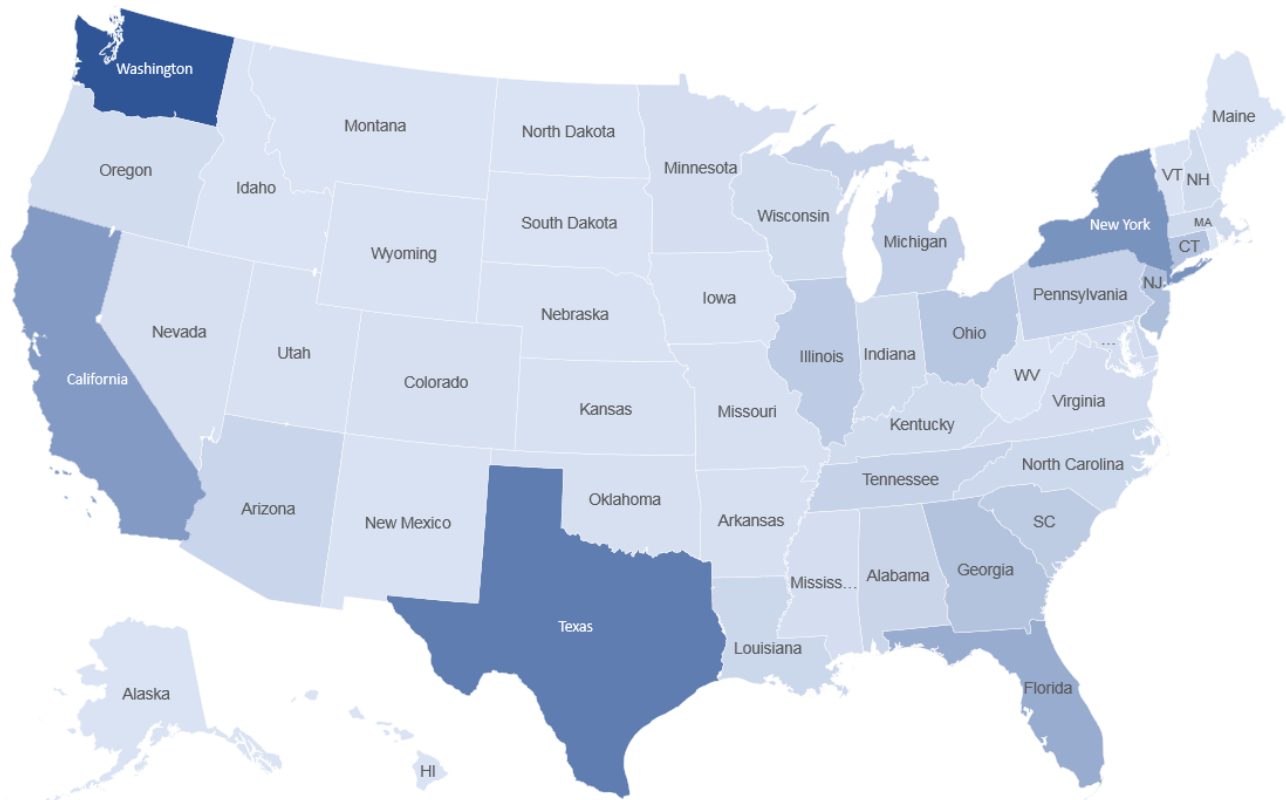
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Wisconsin Exports to the UAE



U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE 
\$0.00B \$13.55B



A 24th
Largest Exporting State

B \$0.8B
Four-Year Total Exports

C Machinery
Manufacturing
Top Exporting Sector

D Machinery
Manufacturing
Sector with Largest Increase in Exports Since 2017

E \$184.3M
Trade Surplus in 2018

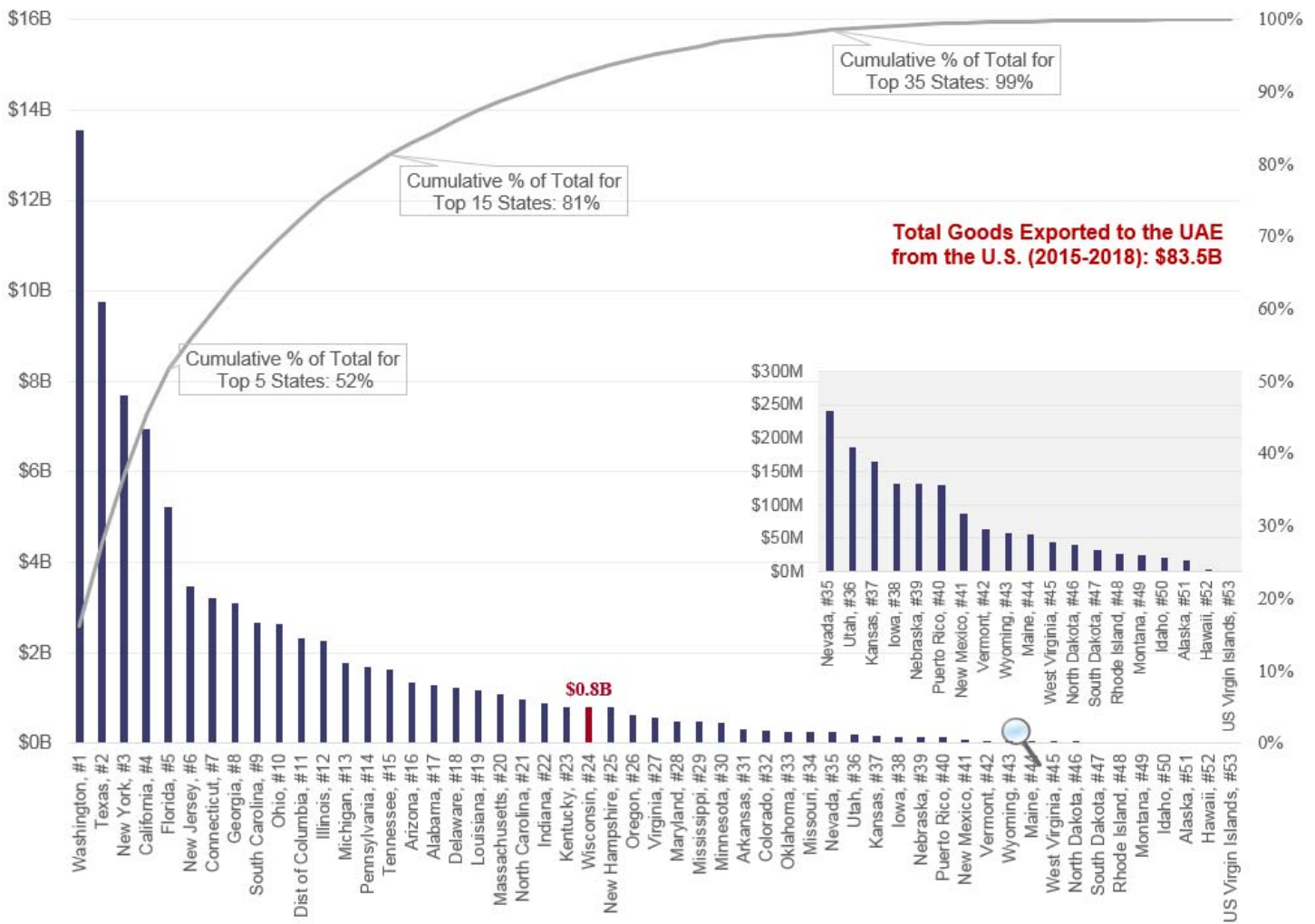
F 1,956
Jobs Supported by Exports

Wisconsin Exports to the UAE



Wisconsin ranked 24th among U.S. states and territories with \$0.8B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



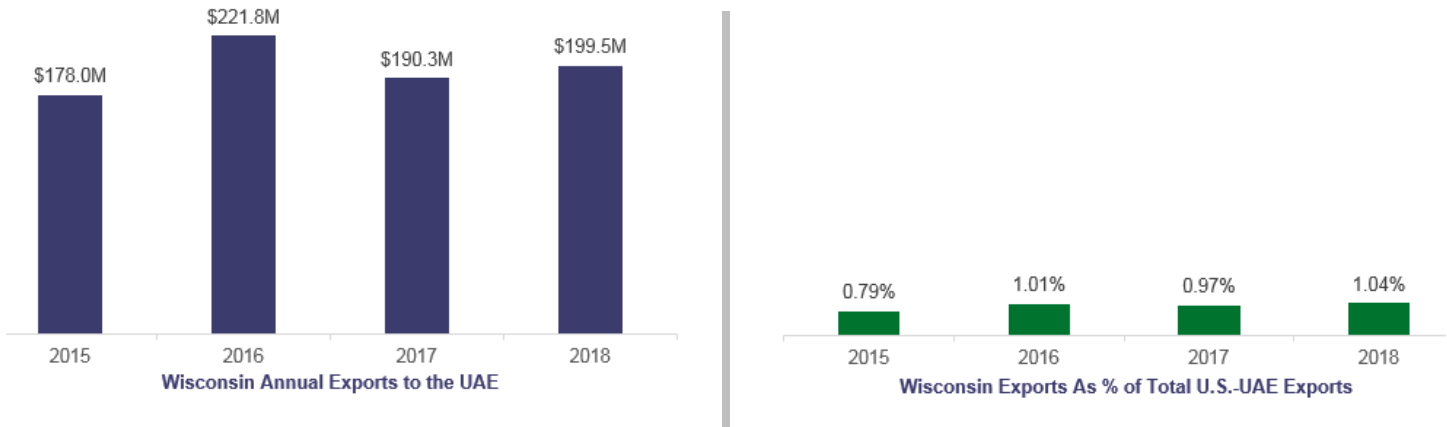
Wisconsin Exports to the UAE



B

Total value of 2018 goods exported is second highest in last four years but % of total U.S. exports is highest

Exhibit I.2 | Wisconsin Export Values and Percent of Total by Year



\$ in millions

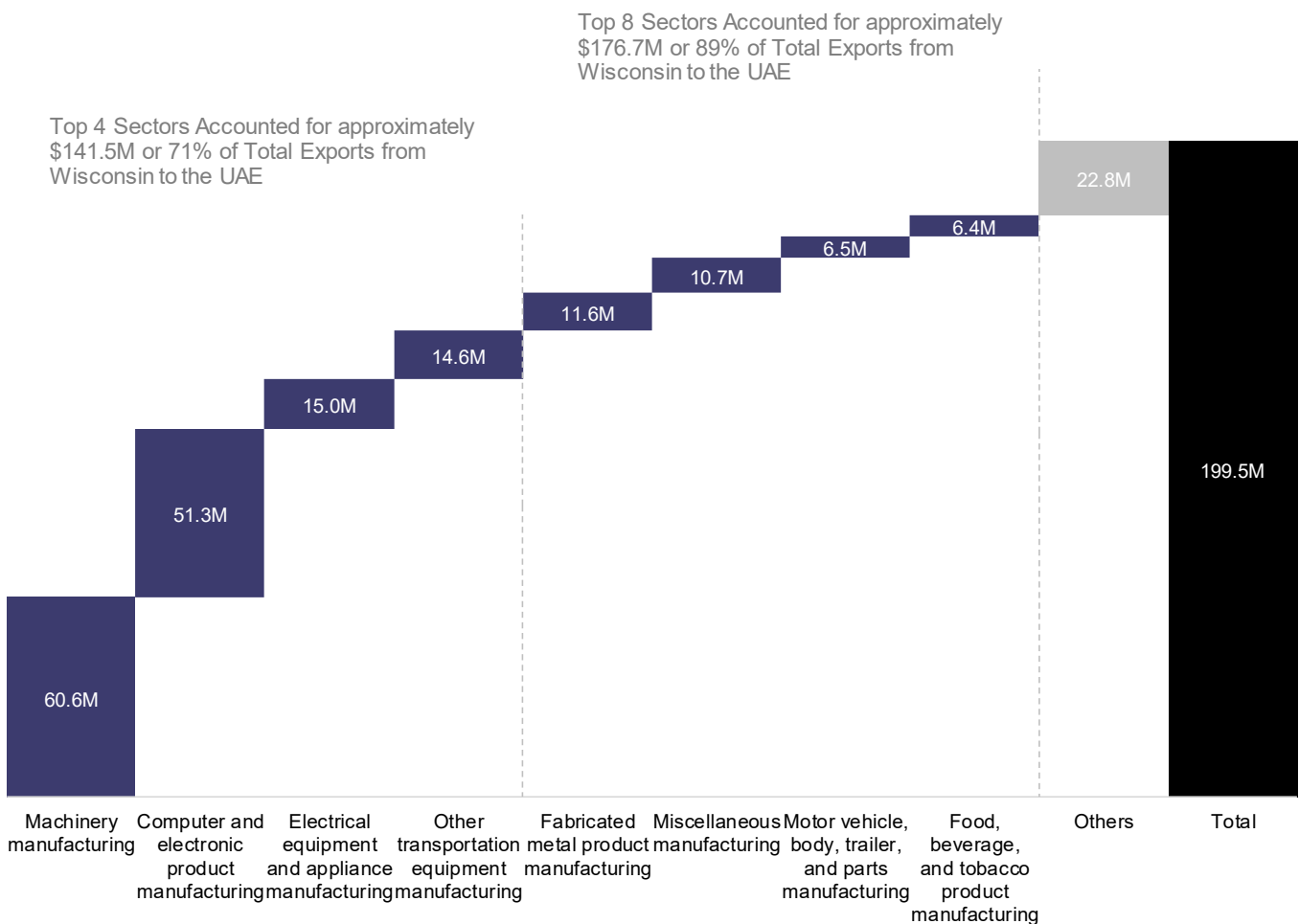
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
24	Wisconsin	0.8% \$178.0	1.0% \$221.8	1.0% \$190.3	1.0% \$199.5		0.9% \$789.7
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Wisconsin Exports to the UAE



In 2018 *Machinery Manufacturing* and *Computer Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Wisconsin’s Exporting Sectors in 2018

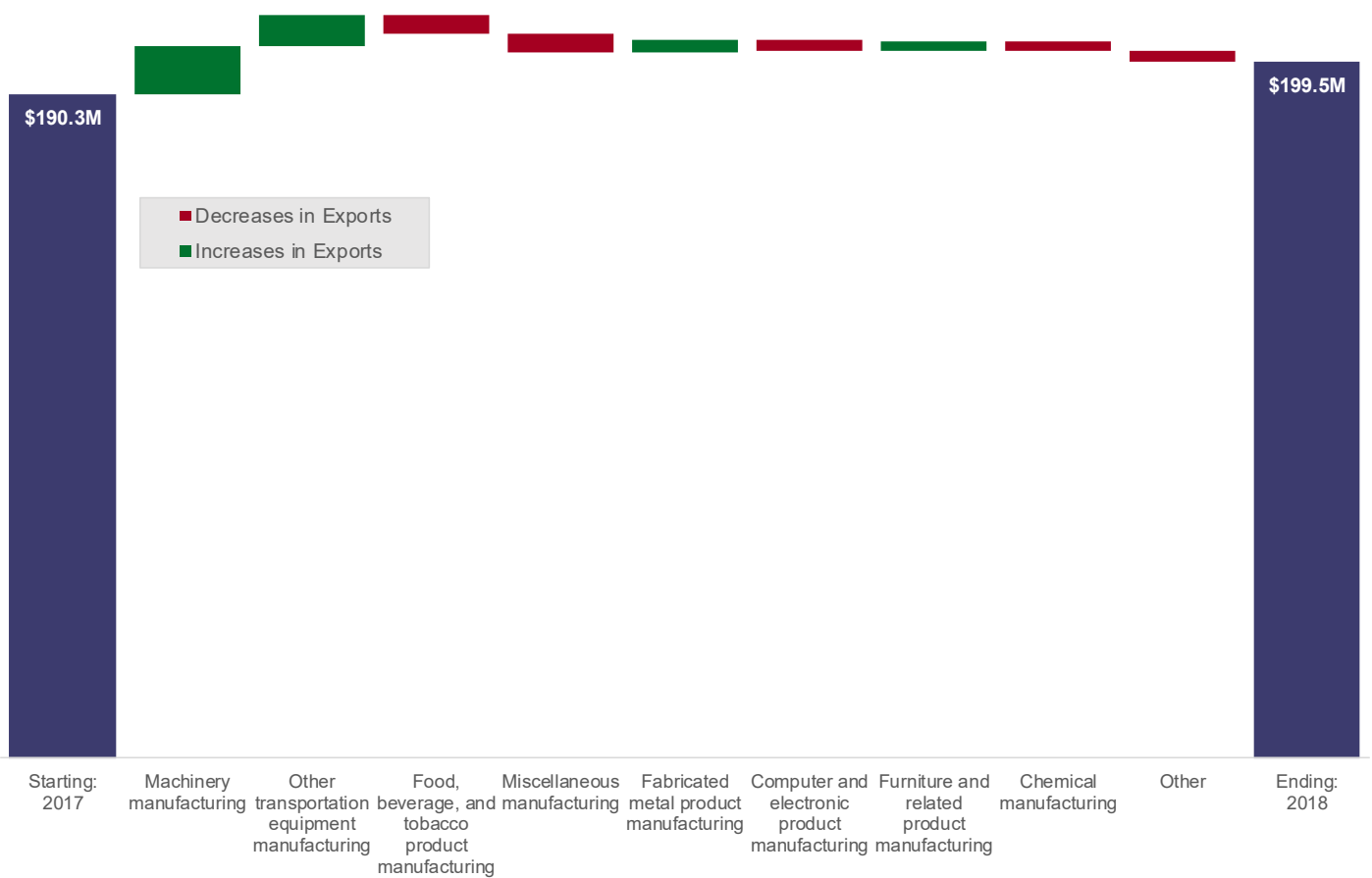


Wisconsin Exports to the UAE

I

D From 2017 to 2018 *Machinery Manufacturing* sector had the largest increase in exports. *Food Beverage, and Tobacco Product Manufacturing* sector had the largest decrease

Exhibit I.4 | Wisconsin's Exporting Sector Movements From 2017 to 2018

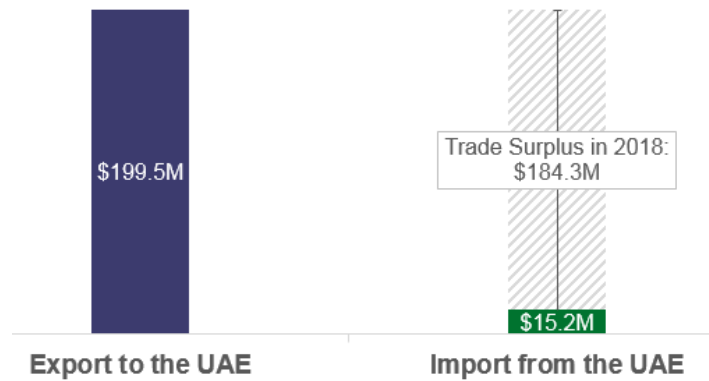


Wisconsin Exports to the UAE



E Wisconsin had a \$184.3M trade surplus with the UAE in 2018

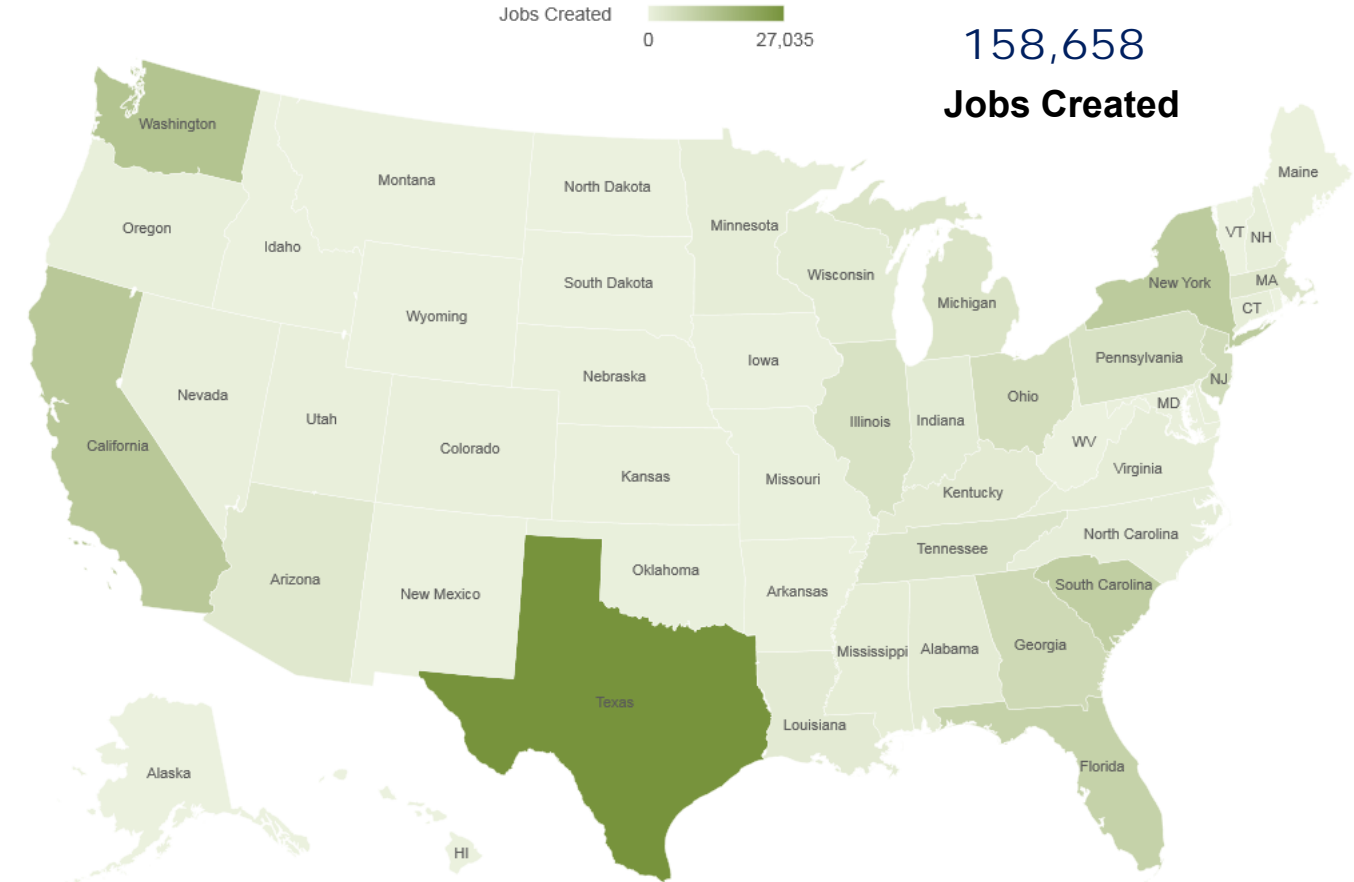
Exhibit I.5 | Wisconsin's Trade Surplus with the UAE by Sector



Wisconsin 2018 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2018

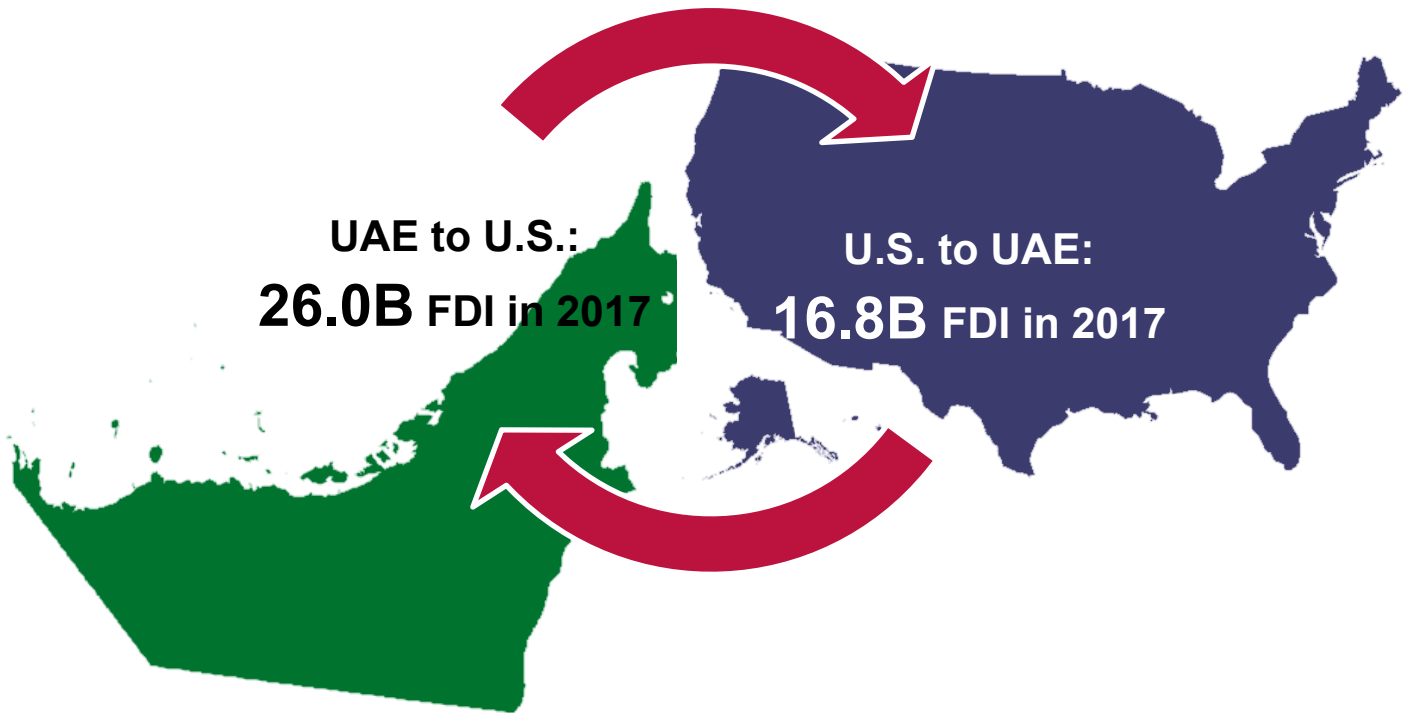


F **1,956** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Wisconsin's Exports of Manufactured Goods to the UAE*	1,956	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		131	480	37	119	584
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		132	92	127	71	

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment



A \$26B

2017 UAE total
FDI in U.S.

B Industrial
Sector

Benefited from
Wisconsin's
greenfield
investments in the
UAE in 2018

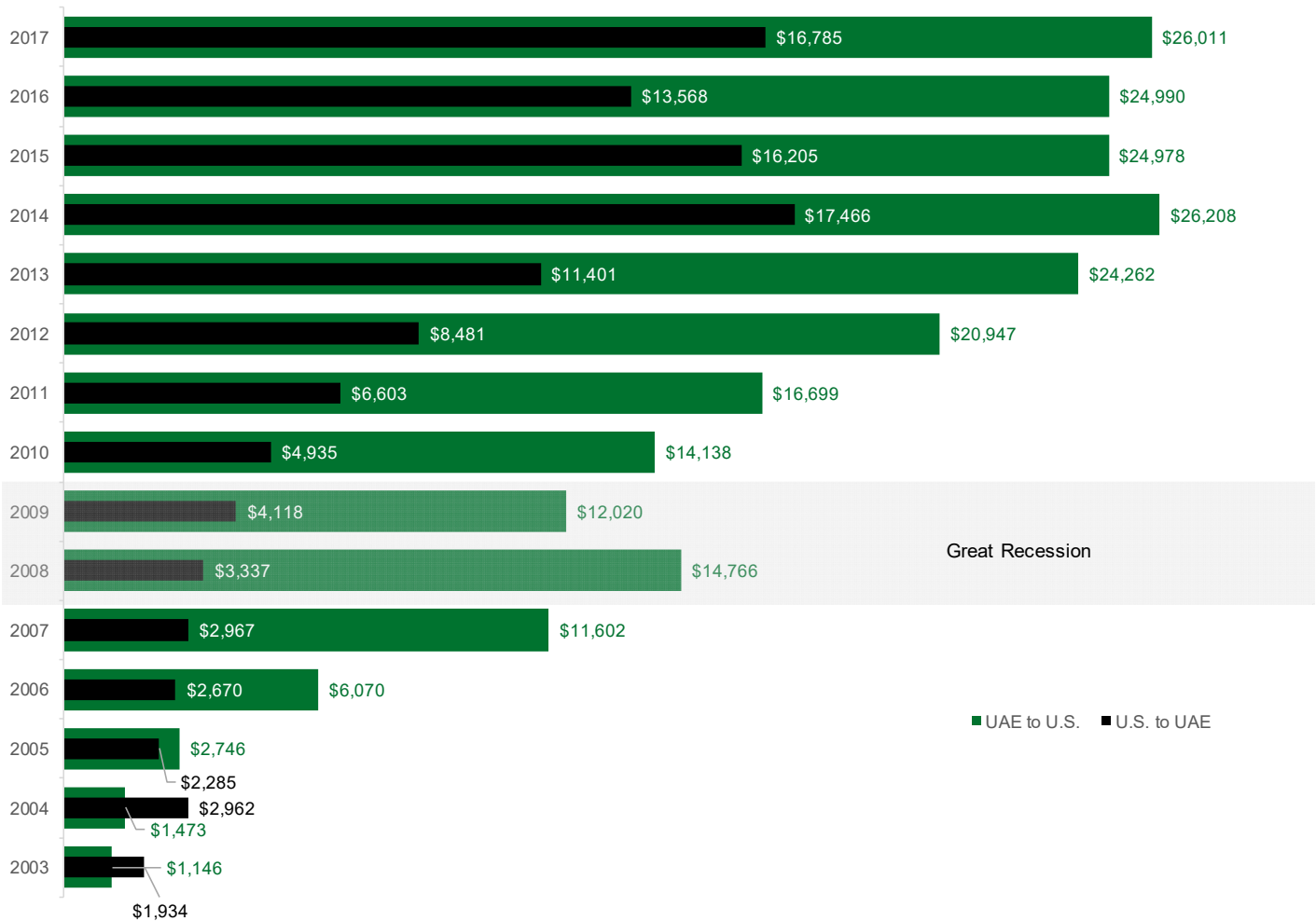
Bilateral FDI between the U.S. and UAE



A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year





Wisconsin 2018 Greenfield and Expanded FDI in the UAE



Greenfield Investments were made in the *Industrial* sector in 2018

Exhibit IV.3 | Certain Wisconsin Investors in UAE by Sector in 2018

Sector	Wisconsin Investing Entities to the UAE
Industrial	Gardner Denver



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APPENDICES

Appendix A

IV

Wisconsin's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$5M

Sector	Top Commodity	Export Value
Machinery manufacturing	3339 Other General Purpose Machinery	19.0M
	3336 Engines, Turbines & Power Transmsn Equip	14.8M
	3334 Hvac & Commercial Refrigeration Equipment	7.3M
	3331 Ag & Construction & Machinery	7.3M
	3332 Industrial Machinery	5.1M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	47.1M
	3341 Computer Equipment	
Electrical equipment and appliance manufacturing	3353 Electrical Equipment	
	3352 Household Appliances And Misc Machines, Nesoi	
	3359 Electrical Equipment & Components, Nesoi	
	3351 Electric Lighting Equipment	
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	13.6M
	3369 Transportation Equipment, Nesoi	
Fabricated metal product manufacturing	3322 Cutlery & Handtools	5.8M
	3329 Other Fabricated Metal Products	
Miscellaneous manufacturing	3391 Medical Equipment & Supplies	7.3M
	3399 Miscellaneous Manufactured Commodities	
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts	6.2M
Food, beverage, and tobacco product manufacturing	3114 Fruits & Veg Preserves & Specialty Foods	
	3119 Foods, Nesoi	
	3116 Meat Products & Meat Packaging Products	
Chemical manufacturing	3254 Pharmaceuticals & Medicines	
	3256 Soaps, Cleaning Compounds & Toilet Preparations	
Furniture and related product manufacturing	3371 Household & Institutional Furn & Kitchen Cabinets	

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Wisconsin in 2018

